

# EPRA

**European Public Real Estate Association** 

# **EPRA Global REIT Survey**

A comparison of the major REIT regimes in the world

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EPRA GLOBAL REIT SU

Final editing by:



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LOYENS LOEFF





#### **Preface**

We issued the last version of the Global REIT Survey in September 2004. Since then we have seen tremendous developments around the world in the REIT arena, not least in Europe. Listed real estate has firmly established itself as a separate asset class, and Governments around the world have adopted the merits of tax transparent structures.

The introduction of the French SIIC in December 2003 proved the catalyst for subsequent developments in Europe. Most notably, the two largest economies in Europe, Germany and the UK, finally introduced their versions of the REIT structure this year. It is important to note that REIT structures evolve over time and refinements to existing structures occur regularly - France recently published version four of the SIIC. I am sure we will see further enhancements to the German, UK, French, Dutch and Belgium structures over the course of time.

EPRA has always presented a 'win-win' case. Beneficiaries of tax transparent structures are:

- 1 Governments
- 2 Companies
- 3 Investors
- 4 Tenants

EPRA's mission is the promotion, development and representation of the European listed real estate sector and we view the broad adoption of REIT structures in Europe a major step to meeting these goals.

The updated Global REIT Survey is a snapshot of the current situation in 2007. We plan, on a regular basis, to update and publish the latest changes.

I would like to thank the EPRA Tax Committee and all contributing partners for this version of Global REIT Survey. Special words of thanks must be extended to Matthias Roche and Tim Hackemann of Ernst & Young, who co-ordinated and completed the final editing of this extensive survey.

I trust you will find the Global REIT Survey both interesting and informative.

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# Part 1

# Europe



# **Belgium (SICAFI)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
SICAFI	1995	- Royal Decree of April 10, 1995 - Act of December 4, 1990 - Other tax laws	Corporate type	

The Belgian equivalent to the REIT regime is known as the SICAFI (société d'investissement à capital fixe en immobilière), and forms part of the Belgian legal system. The SICAFI was enacted in 1995 based on the Act of December 4, 1990 and the Royal Decree of April 10, 1995. The regulatory regime was adjusted by the Act of July 20, 2004. The new law of June 16, 2006 implemented the Prospectus Directive, which modified the prospectus requirements of the Act of July 20, 2004.

The SICAFI is also subject to specific tax rules.

Currently, 14 companies are operating as Belgian SICAFIs.

## 2 Requirements

#### 2.1 Formalities / procedure

Key requirements	
	- License from the Belgian Banking, Finance and Insurance Commission - SICAFI Registration List

Firstly, the SICAFI must obtain a license as a collective investment institution from the Belgian Banking, Finance and Insurance Commission (BFC). Then, it can be registered on the list of Belgium's recognized investment institutions (SICAFI List). The BFC must approve the following:

- the articles of association;
- the appointment of a management company (as an alternative, the SICAFI may obtain a license permitting it to act as its own management company);
- the internal regulations of the management company, which should comply with the "duty of care"
   rules;
- the custodian appointed by the SICAFI.

The appointment of a custodian is mandatory for all Belgian SICAFI's. To register with the BFC, a foreign REIT is also obliged to appoint a custodian. However, the custodian is not required to be a citizen of Belgium. It is acceptable to appoint a custodian from the REIT's own home country.

Only the following institutions can be appointed as custodian of the SICAFI:

- the Belgian credit institutions mentioned in the law of March 22, 1993 (concerning the legal status and supervision of the credit institutions);
- the Belgian National Bank;
- a listed Belgian company and/or foreign investment firms (according to the law of April 6, 1995 concerning secondary markets, the legal status and supervision of investment firms, and intermediaries and investment advisers).



#### 2.2 Legal form / minimum share capital

Leg	gal form	Minimum share capital
	Belgian public limited liability company Belgian limited partnership with shares	EUR 1.25 million

#### **Legal form**

A SICAFI must be either a public limited liability company (société anonyme, SA) or a Belgian limited partnership with shares (société en commandite par actions, SCA). The statutory seat and general management of the SICAFI must be located in Belgium.

A foreign entity cannot qualify as a Belgian SICAFI. However, it may issue certificates in Belgium in accordance with the applicable European Prospectus Passport rules. However, these foreign entities must register with the BFC and comply with the aforementioned regulations.

#### Minimum share capital

The required minimum share capital amounts to EUR 1,250,000. In principle, each shareholder has an equal right to participate in the profits of the SICAFI. However, different categories of shares may be issued if allowed by the articles of association.

#### 2.3 Shareholder requirements / listing requirements

Listing mandatory
Yes

#### **Shareholder requirements**

There are no specific shareholder conditions to fulfil in order to achieve SICAFI eligibility.

#### **Listing requirements**

For a Belgian SICAFI, there must be a 30% public offering and the entity must be listed on a Belgian stock exchange before it can obtain SICAFI status. Foreign entities may issue certificates in Belgium in accordance with the applicable European Prospectus Passport rules. In general, those entities may maintain their home stock exchange listing. Nevertheless, sometimes the BFC does require the foreign entities to have their certificates also listed on a Belgian stock exchange.

#### 2.4 Asset level / activity test

# Restrictions on activities / investments - The principal activity must be passive investments in real estate - A maximum of 20% of the total assets can be invested in one real estate project - Developments are allowed, but cannot be sold within five years of completion - The SICAFI is allowed to hold shares in subsidiaries investing in real estate - As an exception, the SICAFI is allowed to invest in financial instruments

The SICAFI may only invest in 'immovable property'. This includes the following:

- real estate;
- option rights to real estate;
- shares in affiliated companies investing in real estate;
- real estate certificates.

The SICAFI is not obliged to invest in Belgian real estate. Investments are scattered in order to minimize investment risk. The Belgian Royal Decree of April 10, 1995 states that a SICAFI may not invest more than 20% of its total assets into one single property.

A SICAFI may develop real estate, provided that the SICAFI maintains the completed developments for at least five years.



SICAFIs are allowed to hold shares in subsidiaries investing in real estate. The subsidiary itself can also be a SICAFI, provided it is listed. If the subsidiary qualifies as a SICAFI, the 'parent' SICAFI must have control of the subsidiary. If the subsidiary does not qualify as a SICAFI, there are no specific requirements.

As an exception, the SICAFI is allowed to invest in financial instruments to the extent that the articles of association authorize such investments. In such cases, investments in financial instruments must be considered additional or temporary. Belgian law does not provide for any specific minimum or maximum requirements. The BFC will exercise its discretion when examining the SICAFI's articles of association.

#### 2.5 Leverage

Leverage
- Loans limited to 65% of the total assets - Interest expenses limited to 80% of the total income

Belgian legislation requires that the aggregate loans do not exceed 65% of the total assets of the SICAFI (at the time of entering into the loan). Furthermore, the annual interest costs may not exceed 80% of the total annuals profits. If the SICAFI holds shares in affiliated companies investing in real estate, the leverage restrictions will be applicable on a consolidated basis.

#### 2.6 Profit distribution obligations

Ор	perative income	Capital gains	Timing
8:		Not included in the distribution obligation, if reinvested within a four year time period	Annually

#### Operative income

Belgian legislation requires that 80% of the net profits are distributed on an annual basis. Specific rules to calculate the net profit of the SICAFI are set out in the Belgian Royal Decree of June 21, 2006. The rules of profit distribution apply to the SICAFI, regardless whether it is domestic entity or not.

If the subsidiary of a SICAFI also qualifies as a SICAFI itself, the subsidiary is not subject to any profit distribution obligations.

#### Capital gains

Capital gains remain tax-free and are not included in the distribution obligation, provided the capital gains are reinvested within four years.

#### 2.7 Sanctions

Penalties / loss of status rules
Various penalties (not necessarily resulting in the loss of SICAFI status)

If the BFC concludes that the SICAFI does not observe the laws, regulations and/or its articles of association, this does not necessarily lead to a loss of SICAFI status. Instead, the BFC may, for example, make the necessary recommendations to the SICAFI to help correct the situation. Or, the BFC might impose temporary sanctions (for example, a public notice). The BFC could also ask the market authorities to suspend the listing of the shares of the transgressing SICAFI. The ultimate penalty would be to omit the SICAFI from the list of Belgium's recognized SICAFIs. The SICAFI would then lose its status and would become a regular real estate company. The official loss of status would start as of the date of notification. Additionally, if there is an intentional infringement to certain laws and regulations, a prison sentence and/or a fine could be imposed on the directors of the SICAFI.



#### 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
The eligible rental income is excluded from the taxable basis	Tax-exempt	N/A

#### **Current income**

Theoretically, the SICAFI is subject to the Belgian corporate income tax at the rate of 33.99%. However, the taxable basis is reduced (i.e. de facto zero taxable basis). A SICAFI is taxed on an accrual basis only on the sum of the non at arm's length benefits received and the expenses and charges due that are not deductible as expenses (other than reductions in values and capital losses on shares). Since the taxable basis is subject to the above-mentioned at arm's length condition, it does not include rental income or other types of business income.

Due to the fact that SICAFIs enjoy their own favourable tax regime which allows for a very low tax basis, they are not entitled to other benefits. For example, they are not able to apply reduced tax rates. They are also not allowed to take advantage of the Belgian participation exemption nor the Belgian notional interest reduction regimes. Additionally, Belgian law explicitly excludes a SICAFI from the foreign tax credit on foreign source income.

#### **Capital gains**

Capital gains are not taxable provided they are received at arm's length terms.

#### Withholding tax

In principle, non-Belgian source dividends and Belgian and non-Belgian source interest distributed to a SICAFI are exempt from Belgian withholding tax. Any withholding taxes levied should be creditable and refundable. Belgian law strictly prohibits crediting foreign taxes withheld.

Due to the fact that the SICAFI is subject to corporate income taxes, the SICAFI will qualify as a Belgian resident. It will thus qualify for double taxation treaties, which is a major advantage.

#### Other taxes

The special tax regime of the SICAFI does not affect applicable local income tax. Furthermore, the SICAFI is also subject to an annual tax of 0.08% on its inventory value at the end of the financial year.

The SICAFI is subject to Belgian real estate withholding taxes on the Belgian real estate that it owns, possesses, leases, has building rights to or enjoys the use thereof.

#### **Accounting rules**

The Belgian GAAP is laid down in the Act of July 17, 1975 (concerning book-keeping and the annual accounts) well as the Belgian Royal Decree of October 8, 1976 (annual accounts). The GAAP rules also apply to the SICAFI. Even specific rules, such as drawing up an inventory or the expert appraisal of real estate, are applicable. The IFRS rules are applicable to SICAFI's keeping their books on a consolidated basis as of the financial year beginning on or after January 1, 2005. Other SICAFIs must be in accordance with the IFRS rules as of the financial year beginning on or after January 1, 2007.

#### 3.2 Transition regulations

# Conversion into REIT status - Real estate assets are to be assessed at market value - 16,995% tax on capital gains



All capital gains that occur upon SICAFI recognition or upon reorganisation (for example, in the case of a merger) are taxable at the specific rate of 16.995% (i.e. 16.5% + 3% crisis tax).

#### 3.3 Registration duties

# Registration duties - No capital duty - Real property transfer tax of 10% or 12,5% (may be reduced to 5% if the SICAFI buys real estate and 10% or 12.5% if the SICAFI sells real estate)

No capital duty is due. Depending on the location of the real estate SICAFI real estate sales are subject to the 10% or 12.5% real estate transfer tax. The purchase of Belgian real estate by a SICAFI may be subject to a reduced 5% real estate transfer tax (instead of the usual 10% or 12.5%). If the purchase or sale is subject to VAT, then no real estate transfer tax is levied.

### 4 Tax treatment at the shareholder's level

#### 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Dividends and capital gains are fully taxable, but if dividend participation regime applies, dividends are 95% tax free and capital gains are fully tax-exempt	- Withholding tax on dividends is final levy - In principle, capital gains are tax-exempt	- 15% final withholding tax - Special rules for SICAFI investing in Belgian real estate for private accommodation - Participation privilege for domestic corporate shareholders

#### Corporate shareholder

Dividends received and capital gains realized are fully taxable (33.99%). However, if the Belgian dividend participation exemption regime applies, dividends benefit from a 95% tax deduction while capital gains are fully tax-exempt.

Under the Belgian corporate income tax law, the following requirements must be met in order to qualify for the participation exemption on dividends:

- the domestic corporate shareholder's participation must be comprised of only fixed financial assets (non portfolio);
- the domestic corporate shareholder must have held the legal property for an uninterrupted period
  of at least 12 months or commit to holding the property for the full 12-months period;
- the subject-to-tax requirement.

The only requirement that must be met in order to qualify for the participation exemption on capital gains, is the subject to tax requirement.

The SICAFI qualifies as an investment company which, although in principle is subject to a tax regime that meets the standards set out in the country where it is resident for tax purposes, benefits from a tax regime that deviates from the normal one applicable there. Therefore, the SICAFI does not actually fulfil the subject-to-tax requirement as mentioned above. However, if according to the SICAFI's articles of association, at least 90% of the income received must be distributed each year (after the appropriate deductions of the remunerations, commissions and costs have been made) and if and to the extent that this income stems from either dividends received and/or capital gains realised on shares which are eligible for the subject-to-tax requirement, the SICAFI would still be deemed to fulfil the subject-to-tax requirement.



A return of capital is not taxable if it occurs on the basis of a regular decision in accordance with the Belgian Company Code or a similar non-Belgian company law.

#### Individual shareholder

The 15% dividend withholding tax (if any) is the final levy. The withholding tax cannot be credited.

Capital gains realized on SICAFI shares are not taxable, unless the Belgian tax authorities are able to demonstrate that the capital gain was not realized within the scope of normal management of private assets.

According to the Belgian CIT law, a return of capital is not taxable. This only applies if the capital decrease is performed on the basis of a regular decisions and behaviour in accordance with the Belgian Company Code or a similar non-Belgian company law. Nevertheless, a return of capital upon liquidation or redemption of the SICAFI's shares would be taxable if upon the public offering of the shares in Belgium, the SICAFI guarantees a certain repayment or rate of return for a period of 8 years or less to its investors. In that case, the return is deemed to constitute an interest subject to a 15% (withholding) tax.

#### Withholding tax

Dividends distributed by the SICAFI to its shareholders are exempt from withholding taxes if the SICAFI invests more than 60% of its assets in real estate. In order to qualify for the exemption, the real estate must be located in Belgium and used as private accommodation. Otherwise a 15% dividend withholding tax will be levied.

If the conditions of the European Parent-Subsidiary Directive are met (e.g. a minimum participation of 15%), no withholding tax will be due on dividend distributions to a corporate domestic shareholder, provided that the latter is resident in an EU-Member State. As of January 1, 2007, this Belgian domestic withholding tax exemption is extended to dividends distributed to companies resident in countries with which Belgium concluded a Tax Treaty.

#### 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
<ul> <li>15% withholding tax</li> <li>At certain conditions 0% withholding tax</li> <li>Capital gains tax exempt</li> </ul>	<ul> <li>15% withholding tax</li> <li>At certain conditions 0% withholding tax</li> <li>Capital gains tax-exempt</li> </ul>	- Tax treaty relief available - Parent-Subsidiary Directive applicable

#### Corporate shareholder

Dividends distributed by the SICAFI to its shareholders are exempt from withholding taxes if the SICAFI invests more than 60% of its assets in real estate. In order to qualify for the exemption, the real estate must be located in Belgium and used as private accommodation. Otherwise a 15% dividend withholding tax will be levied.

Capital gains and a return of capital are, in principle, not taxable in Belgium.

#### Individual shareholders

Dividends distributed by the SICAFI to its shareholders are exempt from withholding taxes if the SICAFI invests more than 60% of its assets in real estate. In order to qualify for the exemption, the real estate must be located in Belgium and used as private accommodation. Otherwise a 15% dividend withholding tax will be levied.

Capital gains and a return of capital are, in principle, not taxable in Belgium.

#### Withholding tax

If the conditions of the European Parent-Subsidiary Directive are met (e.g. a minimum participation of 15%), no withholding tax will be due on dividend distributions to a corporate foreign shareholder. This is the case provided that the corporate foreign shareholder is a resident of another EU-Member State. As of January 1, 2007, the Belgian domestic withholding tax exemption is extended to dividends distributed to companies resident in countries with which Belgium concluded a Tax Treaty.



A non-resident shareholder may be entitled to a withholding tax reduction under the Double Taxation Treaty between Belgium and his/her country of residence.

# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
No specific tax privilege	No specific tax privilege	No specific tax privilege

#### Foreign REIT

A foreign REIT is not eligible for the REIT regime and is therefore subject to the ordinary Belgian non-resident income tax. The net income of the foreign REIT will be taxable at a rate of 33.99%.

#### Corporate shareholder

The tax treatment of a domestic corporate shareholder of a foreign fund depends on the specific characteristics of the fund.

If the foreign fund has no legal personality, then the corporate investor is deemed to have invested in real estate himself/herself. On the basis of the applicable tax treaty, the non-Belgian real estate income would most likely be taxed in the country where the real estate is located (thus tax-exempt in Belgium). Likewise, capital gains realized on the participation in a foreign fund without legal personality, would be considered capital gains on real estate. On the basis of the applicable tax treaty, the capital gain realized on non-Belgian real estate would most likely be taxed in the country where the real estate is located and therefore tax-exempt in Belgium.

Concerning a foreign fund with legal personality, the corporate investor will not be deemed to have invested in real estate but in the fund itself. The same rules apply for the dividends received and the capital gains realized on the shares in a Belgian SICAFI. The foreign withholding tax levied on dividends received from a non-Belgian real estate fund is a tax deductible item.

#### Individual shareholder

The tax treatment of a domestic individual shareholder of a foreign fund depends on the specific characteristics of this fund.

If it concerns a foreign fund without legal personality, the individual investor will be deemed to have invested in real estate himself. The same rules apply for corporate investors.

Concerning a foreign fund with legal personality, the individual investor will not be deemed to have invested in real estate but in the fund itself. The income received from the fund will be taxed according to the rules of dividend taxation. Consequently, the dividends would be taxable at a rate of 25% to 15% plus communal surcharges. The foreign withholding tax levied on the dividend income would be deductible from the Belgian taxable basis. Capital gains realized on foreign real estate fund shares are treated in the same way as capital gains realized on SICAFI shares.



# **Bulgaria (SPIC)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
SPIC	2004	Special Purpose Investment Companies Act (SPICA)	Corporate type	45 REITs

The SPIC regime was introduced with the Special Investment Purpose Companies Act ("SPIC"), which came into force on 1 January, 2004.

As of June 2007 there are 45 SPICs on the market. These SPICs have the required licenses and are listed on the stock exchange. Several other companies are currently in the process of obtaining licenses from the Financial Supervision Commission.

# 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
<ul> <li>License from the Financial Supervision Commission</li> <li>If listed, further Bulgarian Stock Exchange authorisation</li> <li>Depository bank mandatory</li> </ul>

In order to qualify as a SPIC, a company is required to obtain a license from the Bulgarian Financial Supervision Commission. Within seven days after the SPIC registers in court, the Commission should be notified. Once the formal authorization (license) is granted, the SPIC may effectively increase capital if this is the decision of the shareholders.

Furthermore, the Bulgarian Stock Exchange must authorize the SPIC formation as well as the issuance of its shares.

#### 2.2 Legal form / minimum share capital

Lega	al form	Minimum share capital
Join	· · · · · · · · · · · · · · · · · · ·	BGN 500,000 (EUR 255,646)

#### **Legal form**

A SPIC can only be established and operate as a joint stock company (AD). The company name of the special purpose investment company needs to include "joint stock special purpose investment company" or the abbreviation "JSSPIC".

The SPIC's registered seat and management address must be located in Bulgaria. The same requirement applies to its management company, which is required for certain SPIC activities.

#### Minimum share capital

The minimum share capital requirement for a SPIC (at the time of incorporation) is BGN 500,000 (EUR 255,646). This amount is to be fully paid in cash as of the date of SPIC application. The SPIC can issue only book-entry (dematerialize) shares.



The increase of registered capital via an IPO should amount to not less than 30 % of the initially registered capital.

#### 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
- 30% or more should be owned by an institutional investor - No more than 50 founders	Yes

#### **Shareholder requirements**

No less than 30 % of the capital should be owned by an institutional investor. An "institutional investor" is not legally defined by the SPIC. However, according to FSC guidelines, an institutional investor is described as a bank, insurance company, licensed pension fund or other financial institution, which are subject to the supervision of the FSC. Foreign legal entities may also act as institutional investors if approved by the FSC. An institutional investor may also have a license granted by the FSC. As an alternative to FSC supervision, banks are subject to special legal acts. It is not allowed for more than 50 persons or entities to be founders of an SPIC. It has not yet clearly been stated whether an SPIC may be owned by just one shareholder.

#### **Listing requirements**

Within 6 months after incorporation, the SPIC must apply for the approval of its IPO. A private SPIC is not allowed.

There is no clear rule regarding which stock exchange the SPIC must be listed on. However, based on the analysis of the current regulations, it seems that the SPIC can only be listed the on Sofia Stock Exchange. Before it may do so, the SPIC's IPO prospectus must be approved by the FSC (which only approves IPO prospectuses of the Sofia Stock Exchange). However, as of January 1, 2007, the Bulgarian legislation has introduced new amendments related to public offering of securities. These amendments make also reference to the regulated security markets of other EU member states. Therefore, according to the relevant amendments, it may be expected that SPICs may be listed on other EU stock markets as well.

#### 2.4 Asset levels / activity tests

# Restrictions on activities / investments - No more than 10% of the SPICs assets can be invested in mortgage bonds - Real estate investments must be located in Bulgaria

SPICs can invest only 10% of their assets in mortgage bonds. For tax purposes, interest expenses may only exceed the interest income by 75% of the EBIT (earnings before interest and taxes).

The business activity of a SPIC investing in real estate property is limited to:

- purchasing real estate (which must be located in Bulgaria) and limited property rights to real estate, carrying out real-estate construction and improvements (for property management, renting, leasing, sales), and
- raising funds by issuing securities. The IPO is mandatory for SPICs. However, additional financing is not prohibited. Therefore, the SPIC may engage in equity and debt financing.

SPICs investing in receivables must limit their investments to securitization (sales and purchases) with only Bulgarian residents. The receivables must originate from Bulgarian tax residents, i.e. SPICs cannot invest in foreign debt instruments.

The business activities of SPICs are limited to only the aforementioned activities.

SPICs can only hold shares in its management company. These investments should not exceed 10% of the authorized capital of the SPIC. No other investments in shares are allowed.



A SPIC may not directly perform the maintenance services of the acquired real estate. The SPIC must delegate these services to one or more management or service companies. These companies would engage in the following activities: servicing and maintaining acquired real estate, constructing and improving real estate, servicing the receivables, keeping and safeguarding the accounting records and other reporting correspondence, and many other necessary activities.

#### 2.5 Leverage

Leverage
Short-term loan cannot exceed 20% of income generating asset

The only introduced debt financing limitation concerns loans granted for less than a year which are used for interest payments. In that case, a SPIC may only borrow (from a bank) an amount not greater than 20% of its balance sheet asset value.

#### 2.6 Profit distribution obligations

C	Operative income	Capital gains	Timing
	90% of the net income of the year	Included in net income	Distribution until the end of the following business year required

#### Operative income

The SPIC is obliged to distribute at least 90 % of the profit as dividends. It must do so within twelve months following the financial year in which the profit was occurred.

#### **Capital gains**

Special rules determining the formation of the profit of a SPIC are set under the SPICA, and the capital gains/losses are explicitly provided as such items.

#### 2.7 Sanctions

Penalties / loss of status rules
Monetary penalties and a possible loss of SPIC status

The Finance Supervision Commission will cancel the SPIC's license if:

- the SPIC does not begin activities within 12 months after receiving the license;
- the SPIC has provided wrongful information (based on which the license was granted);
- the SPIC does not fulfill all SPIC requirements;
- the SPIC systematically breaches SPIC rules.

Furthermore, SPICs are not allowed to change their legal form. Doing so would result in a loss of status.

If license is cancelled by the Financial Supervision Commission, the company will be treated as an ordinary company for tax purposes.

SPICs which breach the profit distribution obligation may be penalized between BGN 5,000 (EUR 2,500) and BGN 10,000 (EUR 5,113).



### 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax / withholding tax

Curr	rent income (	Capital gains	Withholding tax
Tax	x-exempt	Tax-exempt	N/A

#### **Current income**

The income of an SPIC is not subject to taxation.

#### **Capital gains**

Capital gains realised by a SPIC are not subject to taxation, as long as computed into the financial result of the SPIC, which is exempt from taxation.

#### Other taxes

Other taxes may be levied.

#### Withholding tax

Dividends received from another Bulgarian company (i.e. the management company) shall not trigger withholding taxation.

#### **Accounting rules**

Unless provided by the SPIC regime, the local rules provided by the IFRS apply.

#### 3.2 Transition regulations

Conversion into SPIC status		
	N/A	

### 3.3 Registration duties

Registration duties
- Transfer tax of 2% - Land Registrar Entrance Fee of 0,1%

A real estate transfer tax of 2% and a land registrar entrance fee of 0.1% are levied on the purchase price of the real estate. The purchase price may not be less than the tax value as defined by the tax authorities (in compliance with the Local Taxes and Fees Act).

# 4 Tax treatment at the shareholder's level

#### 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Distributions and capital	- 7 % withholding tax on	To credit withholding tax is
gains are tax-exempt	distributions is the final levy	not possible
	- Capital gains are tax exempt	

#### Corporate shareholder

SPIC distributions received and capital gains realized from the sale of SPIC shares are tax-exempt.



#### Individual shareholder

If dividends are distributed to resident physical persons, a 7% domestic final withholding tax is applied. Capital gains realized on the sale of the SPIC shares are tax-exempt.

#### Withholding tax

For individual shareholders, a withholding tax of 7% applies. It is not possible to credit this withholding tax. Dividend distributions to corporate shareholders are exempt from withholding tax.

#### 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
<ul> <li>Dividends are subject to a 7% withholding tax</li> <li>Possibility of dividend tax reduction</li> <li>Capital gains tax-exempt</li> </ul>	<ul> <li>Dividends subject to a 7% withholding tax</li> <li>Possibility of dividend tax reduction</li> <li>Capital gains are taxexempt</li> </ul>	- Treaty relief might apply - Parent Subsidiary Directive not applicable

#### Corporate shareholder

7 % domestic tax rate or the lower respective DTT withholding tax rate applies. DTT protection can be obtained following a successful completion of the advance clearance procedure of the Tax and Social Security Procedure Code. This option would only be selected if the DTT would offer a more favorable withholding tax than the domestic tax law. The EU Parent Subsidiary Directive is not applicable.

#### Individual shareholder

Dividends paid to foreign individuals face a 7 % withholding tax unless a more favourable rate is provided under an applicable DTT, which is again applicable on the same conditions for corporate shareholders. Capital gains are exempt from taxation, as long as the REIT shares are listed on the stock exchange.

#### Withholding tax

A 7% withholding tax will be levied. Treaty relief is available.

# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
Local rental income is subject to a withholding tax of 10%	No tax privileges	No tax privileges

#### Foreign REIT

The Bulgarian rental income of a foreign SPIC is subject to a withholding tax of 10 %.

#### Corporate shareholder

Corporate shareholders are taxed on the income from the foreign corporation.

#### Individual shareholder

Individual shareholders are taxed on the income from the foreign corporation.



# France (SIIC)

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
SIIC	2003	- Article 11 of the	Corporate type, pure	
		Finance Act for	tax regime	
		2003		
		- Administrative		
		Guidelines from		
		the French Tax		
		Office		

Article 11 of the Finance Act for 2003 (Law #2002-1575 of 30 December 2002) introduced a pure tax regime applicable to listed estate assets investment companies (sociétés d'investissement immobiliers cotées, SIICs). This regime is governed by articles 208 C and 219 IV of the French tax code (FTC). The SIIC regime has been amended by the Amended Finance Act for 2004, the Finance Act for 2005 and the Amended Finance Act for 2006. In addition, the French tax authorities (FTA) published administrative guidelines on 25 September 2003.

At the end of January 2007, the market capitalization of the SIIC reached EUR 47.8 billion. Three French companies (Unibail, Gécina and Klépierre) are listed among the biggest European "REIT" companies. The SIIC regime has also attracted a number of foreign companies such as Corio, Rodamco Europe and Wereldhave (Netherlands), Hammerson (UK) and Warehouse de Pauw (Belgian).

# 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
<ul> <li>The election letter must be filed with the competent tax office for the parent company with a list of the subsidiaries which also elect</li> <li>Subsidiaries' list must be updated once a year</li> </ul>

In France, an eligible real estate investment company (i.e., the parent company) may elect to apply the SIIC regime within the first four months of the financial year (assuming that the SIIC regime is applying for the first time). An election may also be made by any corporate subsidiary which engages in qualifying activities and is directly or indirectly held by one or several listed parent company that have themselves elected for SIIC regime as parent. In order for such a subsidiary to qualify, the parent company(ies) must have, together, at least 95% ownership.

The election letter must be filed with the competent tax office for the parent company with a list of the subsidiaries which also elect. The list must be updated every year, together with the company's annual corporation tax return.

A subsidiary that wishes to elect the SIIC regime must identify the parent company and file the election letter with the correct tax office.

Due to the changes in the company's tax regime, the process of election results in a partial cessation of business. Therefore, the listed parent company and its elected subsidiaries must file a specific cessation tax return.

The election is irrevocable. Once it is made, the eligible companies may not waive it. The election is also considered global because it applies to all the properties and shares in the qualifying partnerships



(Article 8 of the FTC). In the event where income and gains deriving from directly-held properties located abroad would not be exclusively taxable in the foreign jurisdiction where the property is located (under the applicable tax treaty), the SIIC election would apply to such properties.

However, these properties, upon specific election, may be definitively excluded from the SIIC regime, either (i) on the date of election for the SIIC regime, or (ii) on the date of their acquisition if later. In this case, the profits deriving from these excluded properties will then be treated as part of the SIIC taxable sector.

#### 2.2 Legal form / Minimum share capital

Lega	al form	Minimum share capital
· · · · · · · · · · · · · · · · · · ·	oint stock company Partnership limited by shares	EUR 15 million

#### Legal form

The parent company must be a corporation (Société Anonyme) or any other company with capital divided into shares that/which can be listed (e.g. Société en Commandite par Actions as opposed to Société par Actions Simplifiée). The SIIC regime does not contain specific conditions that the parent company must be incorporated under French law or that it must be a resident in France.

In order to qualify for SIIC election, the subsidiary company must be directly or indirectly held by one or several listed SIIC parent company. The parent companies must have validly elected the SIIC regime and own at least 95% of the subsidiary. The subsidiary must also meet the activity requirements. The only other requirement for qualifying subsidiaries is that they must be subject to French corporate income taxes. Companies subject to this corporate income tax, either due to legal form or tax election, may elect the SIIC regime.

Foreign companies which are listed on the French stock exchange and which comply with other SIIC conditions may elect the SIIC regime as parent with respect to their French direct or indirect qualifying operations. In order to be eligible for the SIIC regime, the French tax authorities require that the foreign company have a permanent establishment in France and is subject to French corporate income taxes. The foreign company's French assets and shares of qualifying French subsidiaries are recorded as assets of the branch for French tax purposes.

#### Minimum share capital

The share capital of the listed parent company must equal at least 15 million euros.

#### 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
<ul> <li>Investors cannot hold more than 60% of share capital and voting rights</li> <li>At the time of election, 15% of the share capital and voting rights must be held by investors, who individually own less than 2%</li> </ul>	Yes

#### **Shareholder requirements**

Since January 1, 2007, the SIIC regime is characterized by these new conditions:

• An investor (other than a SIIC parent) or a group of investors acting in concert pursuant to article L. 233-10 of the French Commercial Code (i.e. persons who have entered into an agreement in order to buy or sell voting rights or to exercise voting rights in order to implement a policy in relation to a company) cannot hold, either directly or indirectly, more than 60% of the share capital and voting rights of the listed parent company. Any SIIC, already in existence on January, 1st 2007 benefits from a 2-year grace period to allow it to adapt to this new rule. After this period, the rule must be permanently complied with.



At the time of the election, at least 15% of the listed parent company's share capital and the voting
rights must be held by investors who individually, directly or indirectly, do own less than 2%. This
test aims to ensure a minimum level of free float before the company can elect the SIIC regime.

#### **Listing requirements**

The parent company must be listed on a French stock exchange. This condition does not prevent French SIICs from also being listed on foreign stock exchanges. Additionally, it is possible for foreign SIICs to be listed on the French stock exchange.

#### 2.4 Asset level / activity test

#### Restrictions on activities / investments

- Principal activity restricted to rent out the property
- No required asset level
- Real estate development may not exceed 20% of the gross book value

In order to be eligible for the SIIC regime, the principal activity of the company must be restricted to property acquisition and/or construction with the aim to rent out the property as well as direct or indirect portfolio investments in partnerships (sociétés de personnes) or other companies liable to corporate tax. The partnerships and companies in which the SIIC invests should also have business activities and goals similar to the SIIC's.

The listed parent company and its subsidiaries may also engage in activities other than just passive investments. However these activities must remain ancillary to the principal qualifying activity. Income from these activities would be fully taxable. Qualifying ancillary activities are most notably comprised of the following:

- the financial leasing of properties (crédit-bail immobilier) entered into before 2005, provided that
  the net book value of the outstanding portfolio of the properties does not exceed 50% of the total
  gross asset value of the company (financial leasing contracts entered into after January 1, 2005 is a
  qualifying leasing activity eligible to the SIIC regime). This applies to entities that are lessee under
  a financial lease and grant a sublease to tenants;
- other activities such as real estate development or real estate brokerage, provided that the gross book value of the relevant assets does not exceed 20% of the total gross asset value of the company.
   For the purpose of this 20% test, the value of properties subject to financial leases is disregarded.
   If these qualifying ancillary activities are performed through subsidiaries, then only the book value of the participation and current-account receivables would be considered for the purposes of the 20% test.

However if the SIIC parent company or subsidiary entered, after the year 2005, into a financial lease for a building that is sub-let to tenants, this activity is considered an eligible activity. On the other hand, a financial lease which was entered into before 2005 does not qualify.

Since January 1st 2007, the regime is also applicable with respect to assets which the listed parent company and elected subsidiaries enjoy a usufruct right to, or which they leased under certain long-term leases (baux emphythéotiques) or building leases (baux à construction).

The qualifying activity may be conducted outside of France, either directly or through subsidiaries.

In the event where income and gains deriving from directly-held properties located abroad would not be exclusively taxable in the foreign jurisdiction where the property is located (under the applicable tax treaty), the SIIC corporate income tax exemption would apply to such properties. However, these properties, upon specific election, may be definitively excluded from the SIIC regime, either (i) on the date of election for the SIIC regime, or (ii) on the date of their acquisition if later. In this case, the profits deriving from these excluded properties will then be treated as part of the SIIC taxable sector.



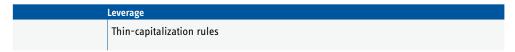
The SIIC regime may also apply to the listed parent company's subsidiaries provided that the subsidiaries are as follows:

- liable to French corporate income tax;
- at least 95% directly or indirectly owned by one or several listed SIIC parent company during the entire fiscal year (in which the SIIC regime was applied for);
- identical to a SIIC in terms of corporate business purpose (including ancillary activities).

Since January 1, 2007, it became possible to create joint ventures between two SIIC groups. This is possible due to the fact that a subsidiary may elect for the SIIC regime only if its share capital is held by one or several listed parent companies, which have already elected the SIIC regime.

The SIIC regime may also apply to the listed parent company's shares in a partnership, if such partnership has a corporate business purpose identical to that of an SIIC. There is no percentage participation requirement with respect to partnerships that engage in qualifying activities.

#### 2.5 Leverage



The French SIIC regime does not provide specific leverage restrictions. However, new French thincapitalization rules apply to corporate taxpayers for taxable years as of January 1, 2007. These new rules also apply to companies that have elected the SIIC regime. Under certain conditions, the rules limit the deduction of interest on group loans.

The new French thin-capitalization rules only apply to related party loans. A related party is defined as (i) a company that controls (or having a de facto control), directly or indirectly, more than 50% of the capital of the French borrowing company, or (ii) any company that is under the direct or indirect control of a person that also controls, directly or indirectly, more than 50% of the capital of the French borrowing company.

The impact of the thin-capitalization rules is to increase the amount of the SIIC's exempt realized income, which is subject to compulsory distribution to shareholders.

#### 2.6 Profit distribution obligations

Ор	perative income	Capital gains	Timing
85	5% of tax-exempt profits	50% of capital gains	Annually

#### Operative income

At least 85% of the tax-exempt profits from qualifying leasing activities (including profits realized by directly owned partnerships or pass-through entities), must be distributed before the end of the tax year following the year in which they are generated.

#### **Capital gains**

At least 50% of capital gains resulting from the sale of (i) rights relating to leasing contracts (ii) properties (includes the sale of property by directly held partnerships or pass-through entities) (iii) shares of qualifying partnerships or (iv) shares of corporate subsidiaries that have elected the SIIC regime (this includes the sale of shares by a directly held partnership or a pass-through entity) must be distributed before the end of the second tax year following the year in which they have been realized.



#### 2.7 Sanctions

#### Penalties / loss of status rules

- Profit and gain exemption is denied for the financial year in which the distribution shortfall appears
- Latent gains could be retroactively subject to a corporate income tax rate of 34,43% (including the 16.5% exit tax deduction)

If a parent company or a qualifying subsidiary that has elected the SIIC regime does not meet the minimum distribution obligation, the profits and gains exemption is denied for the financial year with respect to which the distribution shortfall appears. If the tax administration were to conduct a tax audit and reassess the exempt profits or gains, the reassessed amount would normally be fully taxable because it would not have been distributed in due time. However, the reassessed amount would not be considered taxable if it is already covered by previous excess distributions of the 85% and 50% requirement based on initially reported profits and gains.

If the listed parent company no longer fulfils the conditions for the SIIC regime, then the rental income and capital gains would become fully taxable from the beginning of the financial year with respect to which the loss of status takes place. For instance, this could occur in the case of de-listing or if the non-qualifying ancillary activities exceed the applicable threshold. In addition, if the loss of status occurs within 10 years after the initial SIIC regime election, then the latent gains would be retroactively subject to a corporate income tax at the standard rate (currently 33.33 %, 34.43% with surcharges) after deduction for the 16.5% exit tax already paid on such latent gains.

Should one of the qualifying subsidiaries that elected the SIIC regime no longer fulfil the conditions, it would lose the benefit of the leasing profits and gains exemption as of the beginning of the financial year in which loss of status occurs. This could result if, for example, more than 5% of its capital shares are sold to an unrelated entity that is not a SIIC parent. If a loss of status were to occur (and by contrast to loss of status of the listed SIIC parent), there would be no recapture of the latent gains which were recognized upon the initial election and which benefited from the exit tax of 16.5%. In the case of a merger or acquisition of one SIIC by another SIIC, the exemption regime remains valid insofar as the distribution conditions are executed by the acquirer. In the case of acquisition, the target SIIC parent, which becomes a subsidiary as a result of that acquisition, must remain subject to SIIC regime (as a subsidiary) for the remainder of the 10-year period from its own election as SIIC parent.

### 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax

Current income	Capital gains	Withholding tax
Eligible income tax-exempt	Eligible capital gains tax- exempt	<ul> <li>In principle domestic sourced income not subject to withholding tax</li> <li>The taxes withheld on foreign sourced income could be credited if a double tax treaty allows</li> </ul>

#### **Current income**

The listed parent company and its qualifying corporate subsidiaries that have elected the SIIC regime are, in principle, subject to French corporate income taxes. However, the following income is fully exempt from corporate tax, provided that the distribution requirements are met:

Income realized directly or through qualifying partnerships from qualifying leasing activities. The
benefit of the exemption regime has been extended to financial lease contracts entered into after
January 1, 2005. Since January 1, 2007, it has also been extended to certain long-term leases (baux
emphythéotiques) or building leases (baux à construction).



• Dividends (i) received from qualifying subsidiaries that have elected the SIIC regime, and (ii) paid out of the tax-exempt income of such subsidiary. Since January 1, 2007, the listed parent company may acquire shares of another SIIC company and thus benefit from the dividend tax exemption provided by that SIIC. In order to receive this benefit, the parent company must hold at least 5% of the other SIIC's capital shares and voting rights for at least two years.

#### **Capital gains**

Capital gains arising from the sale or disposal of properties used for qualifying leasing activities, from the disposal of participation in qualifying partnerships or other pass-through entities, or from the participation in qualifying corporate subsidiaries that have elected for the SIIC regime are fully exempt.

Capital gains are only considered tax-exempt if the acquirer is unrelated to the seller. Two entities are considered to be related to each other if one of the two directly or indirectly holds the majority of the capital shares of the other (or has de facto control), or if both of the entities are directly or indirectly under control of the same entity.

Since January 1, 2007, the straight sales of properties among members of the same SIIC group may, however, benefit from an exemption under certain conditions (with a roll-over of the tax basis). In this respect, the tax treatment of the capital gain allocated to buildings will differ from the one allocated to land:

- non depreciable assets (e.g., land): for tax purposes, the acquirer takes over seller's basis. Capital
  gain upon a subsequent sale would therefore, for tax purposes, be computed from this rolled-over
  tax basis, which will increase the 50% distribution obligation;
- depreciable assets (e.g., construction): for tax purposes, the acquirer has a stepped-up tax basis.
  However, the gain recognized in the transaction must be recaptured in the tax-exempt rental income
  (over 15 years generally, or over the residual useful life if construction represent more than 90% of
  the value of the depreciable assets). This recapture increases the exempt income and therefore the
  amount of the compulsory 85% distribution, which in practice offsets the increased depreciation
  allowances (which themselves reduce the exempt income and the distribution obligation).

#### Withholding tax

If a French listed company or subsidiary receives foreign source income that is subject to French corporate income taxes, the taxes withheld could be credited if a double tax treaty allows. There is no actual cash refund for foreign taxes withheld. In principle, outbound dividends paid by a SIIC to French tax residents are not subject to a withholding tax.

#### **Accounting rules**

The French Comité de la Réglementation Comptable adopted a Resolution on 12 December 2002 (Regulation CRC, 12 December 2002, #2002-10.) which devoted a large section of IFRS relating to depreciation and impairment of assets under French GAAP. French companies are required to prepare financial statements in accordance with these rules as from 1st January 2005. Accordingly, French SIICs will also be subject to the IFRS rules regarding depreciation and property impairment.

#### 3.2 Transition regulations

#### Conversion into REIT status

- Exit tax payment
- Tax losses carried forward are deductible from exit tax basis
- Remaining losses are cancelled



As a result of SIIC election, the listed parent company and its electing subsidiaries experience a cessation of activity and a tax regime change. Under ordinary tax rules, this would trigger immediate taxation of deferred profits and latent capital gains. Upon the transition, the following tax rules apply:

- The parent company and the corporate subsidiaries which elect pay a mandatory exit tax (16.5% flat rate) on latent capital gains on properties and on interest in qualifying real estate partnerships. The exit tax is payable in 4 instalments (every December 15<sup>th</sup> for the first four years after election). Conversely, there is no taxation of the latent capital gains on participation held in qualifying corporate subsidiaries. However, there is a roll over of tax basis on these latent capital gains;
- The latent capital gains on other assets are tax-exempt, but subject to roll over tax basis;
- The tax losses carried forward are deductible from the exit tax basis and remaining losses are cancelled.

The SIIC regime election does not trigger any taxation at the shareholder level.

#### 3.3 Registration duties

Registration duties
- Notary and land registration fees - VAT and/or registration duties

The French tax costs arising from property acquisition are:

- Notary fees equal to 0.825% of the property purchase price. These fees are negotiable only if they
  exceed € 80,000;
- Land registration fees amounting to 0.1% of the purchase price of the property;
- Depending on the nature of the property, either (i) a 19.6% VAT plus a 0.715% reduced registration duty, or (ii) registration duties at the standard 5.09% rate.

Property acquisition is either subject to VAT or registration duties in France:

- Pursuant to article 257-7 of the FTC, the French standard VAT of 19.6% applies to (i) property transfers that have been completed less than five years before the transfer date and that have never been transferred to persons other than estate assets traders before, (ii) property transfers of either land on which a building will be erected by a purchaser within 4 years from purchase or building that require totally reconstruction by the purchaser;
- The sale is subject to French registration duties at a rate of 5.09% liquidated on a fair market value
  of the properties if (i) the properties were built more than five years ago, and (ii) there is no intent
  to fully refurbish or rebuild these properties.

The acquisition of shares or interests in French unlisted subsidiaries or partnerships is subject to registration duties at the rate of 5%. The 5% registration duty does not apply to the transfer of shares from the subsidiary to the parent company since the latter is listed.

# 4 Tax treatment at the shareholder's level

#### 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
- Dividends and capit gains are taxed at a standard rate of 34, - Return of capital is normally tax-free	the value of the dividend	



#### **Corporate shareholders**

The tax treatment of French corporate shareholders receiving dividends from a SIIC differs depending on whether the dividends are paid from taxable or from tax-exempt income and gains.

Dividends paid out of the tax-exempt income and gains are fully subject to French corporate income taxes at the standard rate. They are not eligible for exemption pursuant to the domestic parent subsidiary regime.

Dividends paid out of the taxable portion are also subject to corporate income taxes at the standard rate. However, if the qualifying parent company holds at least 5% of the shares of the SIIC, it could be eligible for the domestic parent-subsidiary 95% dividend exemption.

A return of capital is normally tax-free. Any reduction of share capital or the distribution of share premium will be treated as a tax-free return only to the extent that all reserves or retained earnings have already been distributed. The latter condition does not apply in case of share redemption.

The capital gains earned on the sale of SIIC shares are subject to corporate income taxes at the standard rate of 33.33% (34.43% including surcharges). The rate could be reduced to 15% (15.495% including surcharges) pursuant to the long-term capital gain tax regime if the shares have been held for at least 2 years and can be considered qualified participation (e.g., treated as participating shares for accounting purposes, which generally requires shareholding of 5% at least).

#### Individual shareholder

Dividends paid out of tax-exempt income and gains are subject to French income taxes at a progressive rate and also to the additional social contribution tax. However, SIIC shares may be held within the framework of a favourable tax stock investment scheme (*plan d'épargne en actions: PEA*). If so, the dividends from these shares would be income tax-exempt. However, social contribution tax of 11% would still be applicable. The tax exemption would only apply if all PEA income and gains from share disposal would be reinvested into the PEA for a minimum of 5 years.

Dividends paid out of taxable income and gains are also subject to French income taxes at a progressive tax rate as well as to the additional social contribution tax.

As of January 1, 2006, dividends (paid out of either taxable or tax-exempt income/gains) received from a SIIC are subject to income tax on 60% only of their amount. Such dividends benefit also from a yearly allowance of €1,525 for taxpayers filing single/separately or €3,050 for couples filing jointly. This also gives rise to a tax credit of up to 50% of the distributed dividends within the limit of €115 for taxpayers filing single/separately or €230 for couples filing jointly. The 11% social contribution tax still applies to the full amount received (before the 50% deduction).

French individuals deriving capital gains from the sale of SIIC shares are subject to an income tax at a flat rate of 16% if the realized global value of security dispositions during the calendar year exceeds a threshold currently set at EUR 20,000 (per fiscal household). In addition, the capital gains are subject to the 11% social contribution tax.

A return of capital distribution is normally tax-free. However, any reduction of capital shares or share premium distributions will be treated as a tax-free return of capital only to the extent that all reserves or E&P have already been distributed. The latter condition is not applicable to share redemption.

#### Withholding tax

In principle, dividends paid to French tax residents are not subject to a withholding tax.

#### 4.2 Foreign shareholders

Corporate shareholder	Individual shareholder	Withholding tax
- Final withholding tax for dividends - 15% in the case of substantial participation	<ul> <li>Final withholding tax for dividends</li> <li>15% in the case of substantial participation</li> </ul>	<ul> <li>Generally 25%</li> <li>withholding tax (or a reduced treaty tax rate)</li> <li>EU Parent-Subsidiary</li> <li>Directive not applicable</li> </ul>



#### Corporate and individual shareholders

Subject to applicable double tax treaty, dividends distributed by a French parent company or a qualifying subsidiary having elected for the SIIC regime are subject to a withholding tax at the rate of 25% when paid to non-resident shareholders. If the shareholders are resident of a treaty country, they may benefit from an exemption or a reduced withholding tax rate which is generally equal to 15% and such withholding tax is often creditable against the income tax liability in their home jurisdiction.

EU corporate shareholders owning more than 15% of SIIC shares are not eligible for the withholding tax exemption pursuant to the EU Parent-Subsidiary Directive to the extent that the received dividends are paid out of the tax exempt SIIC income.

A return of capital is normally tax-free. However, any capital share reduction or share premium distribution be treated as a tax-free return of capital only if all reserves or E&P have already been distributed. This latter condition does not apply in case of share redemption.

Capital gains realized on the sale of the SIIC shares are taxable in France at a flat 16% rate only in case of substantial participation (more than 25% of the profits rights at any time in the 5-year period preceding the sale) and subject to double tax treaty.

#### 4.3 Anti-Abuse Measures

Specific levy of 20%
Applicable to the dividends paid by the parent company to domestic or foreign shareholders under certain circumstances.

Since January 1, 2007, there is a specific levy regime applicable to the dividends paid by the parent company to domestic or foreign shareholders under certain circumstances.

The parent company must assess and pay a levy of 20% in respect of the dividends distributed if the beneficiary of the dividends (i) is a French or foreign taxpayer other than a natural person (ii) which holds, directly or indirectly, at least 10% of the financial rights of the parent company at the payment date, and (iii) which is either exempt from any corporate tax on the dividends or subject to tax thereon at a low rate (i.e., a rate lower than 11.12%).

# 5 Tax treatment of foreign REITs and its domestic shareholders

Foreign REIT	Corporate shareholder	Individual shareholder
Election for SIIC regime possible	Same treatment as domestic shareholders of SIIC	Same treatment as domestic shareholders of SIIC

#### Foreign REIT

In principle, the double tax treaty states that the income and gains deriving from property located in a foreign state are taxable in that foreign state.

Accordingly, the rental income of a foreign company is taxed in France as long as the relevant properties are located in France. In this respect, the foreign company can benefit from the SIIC exemption regime if it meets the applicable conditions and if it has validly elected the SIIC regime (notably, the parent company and its corporate subsidiaries meet the SIIC requirements, see *supra* 2.2, 2.3 and 2.4).



# **Germany (G-REIT)**

# 1 General introduction / history /REIT type

	Enacted year	Citation	REIT type	REIT market
G-REIT	2007	Law on German real estate joint stock companies with publicly quoted shares (Real Estate Investment Trust law - REIT law)	Corporate type	To be established

After intensive three year political discussions, Germany implemented the German Real Estate Investment Trust (G-REIT) in order to meet the market demands inspired by the introduction of the REIT in other European countries. The G-REIT is a joint stock company with specific rules laid out by the REIT law.

The REIT law came into force on June 1, 2007 with retroactive effect as of January 1, 2007. The REIT law is supported by changes in various tax laws, such as the German Income Tax Act and the Investment Tax Act.

An administrative guidance in which the tax authorities will explain how they will apply the new rules of the REIT law is expected to be published at the end of 2007.

# 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
- G-REIT: Registration with the Commercial Register - Pre-REIT: Registration with the Federal Central Tax Office

#### **G-REIT**

The G-REIT must be registered with the Commercial Register which examines whether the G-REIT qualification requirements are met. The G-REIT comes into existence with its registration.

The main requirements for the registration of a G-REIT are as follows:

- joint stock company with minimum share capital of EUR 15 million;
- corporate seat and place of management in Germany;
- by-laws must provide for certain provisions (e.g. purpose of the company, compensation of shareholders with a shareholding of less than 3 percent in case of termination of the tax-exempt G-REIT status, etc.);
- listing at stock exchange;
- at least 25% widely held shares at IPO (after listing reduced to 15%);
- direct shareholding of a shareholder must be less than 10%;
- asset, equity and activity requirements (see under no. 2.4.and 2.5).

#### Pre-REIT

Before registration with the Commercial Register, a pre-REIT status can be obtained. A pre-REIT can be characterized as a joint stock company which does not yet fulfil the requirements for a G-REIT. The Pre-REIT status requires registration with the Federal Central Tax Office. Similarly to the G-REIT,



the Pre-REIT status allows capital gains from the transfer of real estate to the pre-REIT to be subject to exit tax rules (see no. 3.2). At the end of each business year following the year of registration, the pre-REIT must prove to the Federal Central Tax Office that its activities comply with certain G-REIT requirements.

With the exception of the exit tax rules, the taxation of the Pre-REIT follows the general tax rules applicable for corporations.

For the registration as a pre-REIT the company must fulfil the following requirements:

- joint stock company;
- · corporate seat in Germany.

The pre-REIT must fulfil at the end of the business year following the year of registration and each consecutive year the following requirements:

- objectives of the pre-REIT must be limited to the objectives of a G-REIT;
- 75% of total assets must consist of immovable property;
- 75% of its gross earnings must be derived from renting, leasing, letting and disposal of real estate:
- a pre-REIT service company's assets may not exceed 20% of the pre-REIT's total assets;
- a pre-REIT service company's gross earnings may not exceed 20% of the pre-REIT's gross earnings.

The assets and gross earnings requirements mentioned above must be verified by an auditor.

#### 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
Joint stock company	EUR 15 million

#### Legal form

The only legal form which is permitted for a G-REIT is the joint stock company (Aktiengesellschaft - AG). The company's name must include the words "REIT-Aktiengesellschaft" or "REIT-AG". According to the qualification as a joint stock company, the G-REIT is subject to the regulations of the Joint Stock Company Act and the Commercial Code. This is the case, unless the REIT Act specifically indicates otherwise.

#### Minimum share capital

A G-REIT must have a share capital of at least EUR 15 million. All shares must be voting shares. Different categories of shares are not allowed. Shares can only be issued against the full payment of the issuance price.

#### 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
- 15% of the shares must be widely (25% at the time of IPO) - A shareholder is not allowed to o directly 10% or more of the voting	wn

#### Shareholder requirements

At least 15% of the G-REIT shares must be widely held, which means that such shares must be owned by shareholders who may each hold less than 3% of the voting rights of the G-REIT. Consequently, at least six shareholders are needed to satisfy this requirement. At the time of the stock exchange listing, the precondition of widely held shares must be fulfilled for at least 25% of the shares of the G-REIT.



In addition, it is not allowed that a single shareholder directly holds 10% or more of the voting rights of a G-REIT (including shares held on his/her behalf by a third party). However, this limitation is not applicable to indirect shareholding. Consequently, holding structures legally allow circumventing this threshold.

At the end of each calendar year, the G-REIT is obliged to inform the Federal Financial Service Agency of the shares which are widely held. The Federal Financial Service Agency will inform the Federal Central Tax Office if the 15% widely held shareholding requirement is not met. The REIT law provides for further reporting requirements which apply to a shareholding of 3%, 80% and 85% of the G-REIT's voting rights.

#### **Listing requirements**

A G-REIT's shares must be admitted to trading in an organized market in the meaning of the securities trading law in a Member State of the European Union or in another signatory state to the Treaty on the European Economic Area (Iceland, Liechtenstein, Norway).

A pre-REIT must apply to be admitted to trading in an organized market mentioned above within three years of the application being made to register the joint stock company as a pre-REIT. The time allowed may be extended by one year on application by the Federal Financial Supervisory Authority if there are exceptional circumstances justifying such an extension. Should no application be made within the time allowed, or should application be made within that time and be refused, the company will lose its status as pre-REIT.

#### 2.4 Asset levels / activity test

Restrictions on activities / investments
- 75% immovable property requirement - 75% immovable property income requirement

At least 75% of the total assets of the G-REIT must be comprised of immovable property and at least 75% of its gross earnings must derive from rental, leasing, letting and disposal of unmovable property.

A G-REIT may only provide secondary activities (activities serving third party investment portfolio) via a 100% owned REIT service company. The assets related to such services are not allowed to exceed 20% of the total assets of the G-REIT. In addition, the gross earnings from such services are not allowed to exceed 20% of the gross earnings of the G-REIT.

A G-REIT must not engage in trading in real estate. Trading is assumed when the G-REIT receives revenues from the disposal of real estate within a period of five years which exceeds 50% of the average value of its real estate portfolio within that same period.

Investments in immovable property, which is used primarily for residential purposes, are prohibited if the property is located in Germany and was built prior to January 1, 2007. The G-REIT may invest in all kinds of real estate abroad insofar as the real estate can be owned by a REIT corporation, REIT partnership or a REIT trust or a corporation, partnership or trust comparable to a REIT under the laws of the respective country.

The G-REIT is allowed to hold German real estate via German partnerships but not via German corporations. A German corporation may only be held for such purposes if the company acts as an unlimited liable partner in a real property partnership without any participation in the property of the partnership. Such is the case of a GmbH & Co. KG, which is a partnership with an unlimited liable partner corporation.

Foreign real estate may be held by German and foreign property partnerships as well as 100% owned German and foreign property corporations of the G-REIT.



#### 2.5 Leverage

Leverage
Limited to 55% of the book value of immovable property (valuated at IAS 40)

The equity of the G-REIT, as shown in its consolidated accounts (if no obligation to consolidated accounts is existing, the single accounts are decisive) at the end of the fiscal year, must equal at least 45% of the total asset value of immovable property in the accounts. Consequently, loans to a G-REIT are limited to 55% of the book value of immovable property (valuated at IAS 40).

#### 2.6 Profit distribution obligations

C	perative income	Capital gains	Timing
	90% of net income of the year		Distribution until the end of the following business year is required

#### Operative income

The G-REIT is obliged to distribute at least 90% of its net income, calculated under German GAAP, to its shareholders until the end of the following business year.

#### **Capital gains**

Up to half of the proceeds from disposals can be transferred to a reserve. The distributable profits will be reduced accordingly.

Such reserves must be dissolved by the end of the second financial year after that in which they are created at the latest. The reserves can either be deducted from the acquisition or production cost of real estate assets acquired or created in the respective years or must be added to the distributable profits in the year in which they are dissolved.

#### 2.7 Sanctions

Penalties / loss of status rules
- Several penalties - Loss of REIT status

Penalties will be levied by the competent tax office as follows:

- if less than 90% of the gross earnings are distributed, the penalty amounts to 20% to 30% of the difference;
- if less than 75% of the assets consist of immovable property, the penalty amounts to 1% to 3% of the difference:
- if less than 75% of the gross earnings is derived from qualifying income, the penalty amounts to 10% to 20% of the difference;
- if more than 20% of the gross revenue consists of real estate advisory or other related services to third parties, the penalty amounts to 20% to 30% of the earnings exceeding this threshold.

If for three consecutive years, the G-REIT continuously violates one and the same qualifying requirement as defined by the REIT law, it will lose its status as a tax-exempt corporation after the end of the third year. If the G-REIT continuously violates different qualifying requirements over five consecutive years, it will lose its status as a tax-exempt corporation after the end of the fifth year. If the G-REIT performs forbidden real estate trading activities, it will lose its status as a tax-exempt corporation from the financial year in which the limit is exceeded. If the G-REIT will be de-listed, it will lose its status as a tax-exempt corporation at the end of the financial year prior to de-listing.



If 10% or more of the voting rights of a G-REIT can be attributed directly to one shareholder, this will not cause the G-REIT to lose its tax-exempt status. Nor will the shareholder forfeit his dividend or voting rights. However, he would only be able to exercise the rights of a double tax treaty applicable for a shareholding of less than 10% of the G-REIT's shares.

#### 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax / withholding tax

Cui	rrent income (	Capital gains	Withholding tax
Al	•	Capital gains are tax- exempt	Exemption or refund

#### **Current income**

The income of a G-REIT is not subject to corporate or trade income taxes irrespective of whether the income is generated from real estate assets or not. The tax exemption applies as of the business year in which the G-REIT is registered with the Commercial Register. The tax exemption only applies to the G-REIT's income.

Subsequently, the income of subsidiaries or partnerships (the latter are, according to German tax principles, only tax transparent for corporate income tax) remains subject to taxation at their level. In this context it should be noted that German trade tax law provides under certain requirements for a trade tax exemption for income from real estate.

#### Capital gains

As is the case of the G-REIT's other income, capital gains are exempt from corporate and trade income taxes.

#### Withholding tax

The G-REIT can apply for withholding tax exemption on dividend distributions from REIT service companies to the G-REIT.

#### Other taxes

Taxes other than income taxes will be levied. Specifically, real estate transfer taxes will be levied on the acquisition and sale of real estate.

#### **Accounting rules**

The income is to be determined based on German GAAP. Real estate assets can only be depreciated using the straight line method.

The thresholds which must be met by the G-REIT (see no. 2.4 and 2.5) are determined based on IFRS rules.

The financial statements of the G-REIT must be audited. The auditor must confirm inter alia that the threshold requirements are met.

#### 3.2 Transition regulations

Conversion to REIT status		
	- 50% tax exemption on conversion for eligible assets - 50% tax exemption on disposal of eligible assets	

The G-REIT obtains tax exempt status at the beginning of the taxable year, in which the joint stock corporation has been registered as a G-REIT in the Commercial Register. This event is treated as a taxable liquidation of the (prior) taxable joint stock corporation. The conversion of a property company into a



G-REIT is thus (always) a taxable event, and the REIT law does not provide for a tax free conversion. However, in the case that real estate is transferred to a G-REIT by way of a conversion into G-REIT status, only 50% of the gain (exit tax) if the real estate asset was acquired/produced by the converted entity before January 1, 2005, and the conversion will be made with effect in law before January 1, 2010.

A seller is taxed on only 50% of the gain from the sale of German real property to a G-REIT or a pre-REIT, if (i) as of January 1, 2007, the property was an asset of a German business of the seller for a period of at least five years, (ii) the property was not considered inventory, and (iii) the purchase agreement was executed after December 31, 2006, and prior to January 1, 2010. The exit tax is also applicable for Sale-and-Lease-Back transactions.

The exit tax privilege will not be granted in case of certain transactions tax privileged under other rules.

Tax exemption will cease to apply retroactively inter alia if the G-REIT or pre-REIT disposes of the land and the buildings within four years of concluding the contracts as mentioned above or if the pre-REIT is not entered in the Commercial Register as a G-REIT within that time. The party acquiring the property will be liable for the taxes arising as a result of losing tax-exempt status retroactively.

#### 3.3 Registration duties

Registration duties	
	Real estate transfer tax

The transfer of real estate to and from a G-REIT is not exempt from real estate transfer taxes of generally 3.5% of the sales price (Berlin: 4.5%). For real estate transfer tax the conversion of a corporation into a Pre-REIT or G-REIT is not regarded as a taxable event according to German tax principles.

### 4 Tax treatment at the shareholder's level

#### 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Fully taxable	,	Creditable/refundable withholding tax

#### Corporate shareholder

The tax exemption rules for dividend income and capital gains from the disposal of shares are not applicable. Dividend income from a G-REIT and capital gains from the disposal of G-REIT shares are fully subject to corporate income tax at ordinary tax rates.

The taxation of dividends is irrespective of prior taxation of the underlying income. Prior taxation could include foreign G-REIT taxation or the taxation of a subsidiary or a partnership. Therefore in certain cases, the taxation of shareholders would result in double taxation from an economic point of view. It has been announced in the legislative procedure that certain double taxation might be avoided by an amendment of the REIT law in the course of this year.

#### Individual shareholder

The semi income tax principle, under which only 50% of the dividends received are taxable, does not apply to G-REIT distributions. Dividend income from a G-REIT is fully subject to income tax at ordinary income tax rates. Except from withholding tax no tax credit can be obtained.



As mentioned above the taxation rules might be subject to a further change of the law to avoid double taxation of the income which might occur under certain scenarios (e.g. dividend income resulting from dividends of the G-REIT's service company).

The general tax rules apply to capital gains. Therefore, the sale is taxable at ordinary income tax rates if (1) the sale of the shares in a G-REIT takes place within one year after acquisition or (2) the shareholder has held a one percent shareholding in the corporation at any time during a five year period prior to the sale or (3) the shares were held as business assets.

#### Withholding tax

Dividends from a G-REIT, as well as other benefits granted in addition to or instead of dividends, are subject to a withholding tax at a rate of 25% plus a 5.5% solidarity surcharge on the withholding tax, totalling 26.375 %. The withholding tax is creditable / refundable at the shareholder's level.

# German 2008 Business Act

According to the German 2008 Business Tax Act which was passed by the German Parliament on May 25, 2009 and by the German Upper House on July 6, 2007 dividends and all short- or long-term capital gains on the disposition of portfolio shares realized by individuals as nonbusiness income are subject to a "flat" withholding tax of 25% (plus solidarity surcharge of 5.5%). The taxpayer can elect to accept the withholding tax as a final tax on those income items or include the income on its return with a credit for the paid withholding tax. Transition rules apply to the taxation of capital gains on assets acquired prior to January 1, 2009. The flat rate does not apply to capital gains realized upon the disposal of shares, where the shareholder owned during the five years preceding the sale an interest of 1% or more in a corporation. The before mentioned provisions will come into force as of January 1, 2009 and will also apply to G-REIT shares. The tax amendments should generally result to significant tax advantages of individual shareholders of G-REITs.

# 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
- Final withholding tax for dividends - Generally, tax exemption for capital gains	<ul> <li>Final withholding tax for dividends</li> <li>Generally, tax exemption for capital gains</li> </ul>	- 25% plus a 5.5% solidarity surcharge, resulting in a rate of 26.375% (or a reduced treaty tax rate) - EU Parent-Subsidiary Directive not applicable

# Corporate shareholder

The withholding tax on dividends to foreign (non-resident) shareholders is a final tax, provided that the G-REIT shares are not assets of a permanent establishment in Germany.

Capital gains from the disposal of G-REIT shares are taxable if the shares are assets of a permanent establishment, or if the foreign shareholder has held at least a one percent shareholding at any time within a five-year-period prior to the sale or the shares. Usually, double tax treaties provide for a tax exemption of capital gains on the disposal of shares in Germany. However, several German tax treaties do not protect investors from the German capital gains tax, as they give Germany the right to tax capital gains from the disposition of shares in a real estate company.

# Individual shareholder

The same principles apply as for foreign corporate shareholders.

# Withholding tax

A double tax treaty may reduce the dividend withholding tax rate of totally 26.375% (25% withholding tax plus 5.5% surcharge on the tax). Most German tax treaties provide that foreign shareholders are entitled to a reduced withholding tax rate of 15% if they are domiciled in the other treaty state. An exemption to this rule is, for example, the double tax treaty with Ireland that provides for a reduced withholding tax rate of 10% for portfolio investments. Generally, entitlement to a refund also requires that the investor qualifies for the treaty benefit under the German anti-conduit rules.



A shareholder will only be able to exercise his rights to withholding tax reduction which would accrue to him if his shareholding was less than 10%. In addition due to the tax-exempt status of the G-REIT, the EU Parent-Subsidiary Directive is not applicable.

# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
Fully taxable	Like dividends from G-REIT if foreign REIT is a qualifying REIT	Like dividends from G-REIT if foreign REIT is a qualifying REIT

#### Foreign REIT

A foreign REIT's German source income is fully taxable.

#### Corporate shareholder

As of January 1, 2008, dividends distributed from a qualified foreign REIT as defined by the REIT law are fully taxable at the corporate shareholder level (like the case of dividends received from a G-REIT). A foreign REIT is qualified under the following cumulative requirements:

- the REIT is not domiciled in Germany;
- the gross assets of the REIT consists of more than 2/3 of unmovable property;
- more than 2/3 of the gross earnings are derived from rental, leasing, letting and disposal of unmovable property;
- the distribution of the REIT do not carry underlying foreign taxes like the German corporate income tax:
- the REIT is not under the supervision of a financial supervision commission
- the shares of the REIT are listed at an organized market.

Dividends received from a non-qualifying foreign REIT are taxed according to general German tax principles depending on the qualifications of the foreign REIT as a corporation or transparent entity. If the non-qualifying REIT is under German tax principles a corporation, dividends and capital gains from the disposal of the shares in the REIT would be tax-exempt at the level of the corporate shareholder.

# Individual shareholder

As of January 1, 2008, dividends distributed from a qualifying foreign REIT as defined by the REIT Act, are fully taxable at the individual shareholder level (like the case of dividends received from a G-REIT, see no. 4.1 above including information about the German 2008 Business Act). Dividends received from a non-qualifying foreign REIT are taxed according to German tax principles depending on the qualifications of the foreign REIT as a corporation or transparent entity. If the non-qualifying REIT is under German tax principles a corporation, only half of the dividends and capital gains form the disposal of the shares would be subject to taxation at the level of the individual shareholder at ordinary income tax rates.



# **Greece (REIC)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
REIC	1999	L.2778/1999 (REIT	Corporate type	
		Law)	(Shows some	
			characteristics of a REIT)	

Greek Law recognizes the legal forms of Real Estate Mutual Funds (REMF) and Real Estate Investment Companies (REIC) which are basically regulated by L.2778/1999 (hereafter "REIT law"). Although the exact term "REIT" does not exist in the Greek legislation, the REIC could be qualified as such. It is to be discussed in greater detail in the following sections.

The REIT law was introduced in December 1999 and has been amended thereafter by L. 2992/ 2002.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements
- Prior operating license issued by the Hellenic Capital Market Commission required - Functions are supervised and regulated accordingly

A Greek REIC has the legal form of a Societe Anonyme and is subject to all the formalities (and procedures set out by Greek Corporate Law (L.2190/1920). Moreover, its incorporation requires a prior operating license issued by the Hellenic Capital Market Commission. Its activities are also supervised and regulated accordingly.

Its operating activity must solely consist of managing a portfolio of marketable securities and real estate. Its investments in securities (other than real estate) are monitored by a Greek-based custodian bank.

A thorough description of investment policy and real estate use must be submitted to the Hellenic Capital Market Commission for the issuance of the REIC's operating license.

An REIC must file an application for its listing in the Greek Stock Exchange or in another EU Stock Exchange within one year of its incorporation.

For an REIC to be considered Greek and hence be regulated by REIT Law, its statutory seat must be in Greece. There are no provisions in Greek law, which define a company as foreign if its management is seated abroad. Nevertheless, this scenario should be avoided in order prevent the authorities from questioning the nationality of the company.

It should be noted that no foreign managing company (even an EU company) may be the manager of a Greek REIT. This is attributed to the fact that no EU regulatory legal framework regarding real estate investments exists. Thus, the EU "passport" given to investment managing companies, banks, etc. does not apply for real estate investment management companies. In order for the REIT law to apply, the management company must be a Greek resident.

REICs investments in securities (not in real estate) must be supervised by a custodian bank operating in Greece.

No possibility of a pre-REIC structure is provided by the Law.



# 2.2 Legal form / minimum share capital

l	egal form	Minimum hare capital
	Joint stock corporation	EUR ≈ 29 million

#### Legal form

An REIC must have the legal form of a Societe Anonyme listed in the Greek Stock Exchange or another EU Stock Exchange.

# Minimum share capital

The required minimum share capital amounts to EUR 29,347,028.61.

# 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
Acquisition of shares by founders, shareholders, Board Members, CEOs and their relatives is not allowed	Yes

# **Shareholder requirements**

The acquisition of the REIC's shares by its founders, shareholders, Board of Director Members, CEOs, and by their relatives up to the 3rd degree is forbidden.

No difference between resident and non-resident shareholders in regard of ownership (status, shareholding percentage, etc.) is provided by the Law.

# **Listing requirements**

The REIC's stocks must be listed either on the Athens Stock Exchange or another EU Stock Exchange.

# 2.4 Asset level / activity test

# Restrictions on activities / investments - At least 80% of the total assets must be real estate, cash, bank deposits and securities of equal liquidity requirement - At least 10% of the total assets must be cash, bank deposits and securities - Investment in marketable securities should not exceed 10% of total assets - Real estate assets serving its operational needs are limited to 10% of these assets plus real estate assets - May invest abroad. Investments in non EU-members states my not exceed 10% of total real estate investments May invest abroad. - May invest in a single property

At least 80 percent of the total assets must consist of real estate, cash, bank deposits and/or securities of equal liquidity. Investments in cash, bank deposits and securities must equal at least to 10% of total assets. Also the investment in marketable securities should not exceed 10% of total assets.

The REIC may also invest in other non-real estate assets serving its operational needs and which, together with real estate, do not exceed 10 percent of the value of the real estate at time of purchase.

For REIT law purposes, by "real estate" is meant real estate situated in Greece or the EU, which is owned by the company as full or bare owner or as a beneficial owner (usufractuary) and that may be used for business facilities or for other commercial or industrial purposes. Real estate situated in third countries may also be included, provided that it does not exceed the 10% of total real estate investments of the company.



The REIC is only allowed to invest a maximum portion of 10% of the company's assets in "securities". There are no legal restrictions if the securities consist of a subsidiary's shares. Regarding a partnership structure, the shares would no longer be considered "securities". Hence, such investment is not allowed.

The word "securities" means stocks, bonds, mutual funds, treasury bonds, deposit certificates etc.

May invest in a single property.

# 2.5 Leverage

# - Must not exceed 25% of total real estate investments - Specific 10% of total net equity rule for the purchase of real estate

Financing through either loans or credits must not exceed 25% of the REIC's total investments in real estate.

Loans received by the REIC for the purchase of real estate must not exceed 10% of the total net equity of the REIC minus the total investments in real estate. The value of such loans is not included in the 25 percent threshold mentioned above.

# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
35% of its annual net profits	No obligation	Annually

# Operative income

The REIC should generally distribute at least 35% of its annual net profits to its shareholders. The distribution of a lesser percentage or no distribution at all is only allowed pursuant to a Shareholders Meeting Resolution (provided a clause exists in the REIC Articles of Association for the creation of a tax-free reserve or for the distribution of free shares accompanied by a share capital increase).

# **Capital gains**

The capital gains do not need to be distributed. By virtue of a resolution of the General Assembly of Shareholders of the REIC, the capital gains may be allocated in a special reserve for the coverage of losses from the sale of securities at a price lower than the acquisition price. Such allocation is obligatory terminated when the reserve reaches the 300% of the value of the REIC's investments in securities.

# 2.7 Sanctions

Penalties / loss of status rules	
	- Violations may trigger the imposition of penalties - No loss of REIT status

The REIC would not lose its tax status if it deviates from its obligations according to the applicable law.



# 3 Tax treatment at the level of REIT

# 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Assets and funds taxes at 10% of European Central Bank (ECB) interest rates plus 1 percent	Tax-exempt	N/A

#### **Current income**

According to a recently approved law (L. 3522/2006), REICs are subject to a special taxation rate, which amounts to 10% of the European Central Bank (ECB) interest rates in force (Reference Interest Rate) increased by 1% and is calculated upon the average of their investments plus any available funds (cash and securities), at their current value, as depicted in their six months investment tables (So at a 4% ECB interest rate, the tax rate would be 0,5%). The tax is payable by the REIC. Its shareholders have no further tax liability. Should a change of the Reference Interest Rate occur, a new taxation basis would be valid (starting the first day of the month following the stated amendment). The amendment above is valid for income received from 1.1.2007 onwards.

# **Capital gains**

REIC is not taxed on capital gains.

#### Other taxes

No real estate tax is imposed upon the real estate assets owned by the REIC, unless such real estate is self-used by the REIC for its own activities.

Following the listing Stock exchange market, a transaction tax (not capital gains tax) will be levied upon the sale of any listed shares rated at 0.15% on the transfer value of the shares.

# Withholding tax

According to a recently voted law (L. 3522/2006) the following has been introduced: Income generated from foreign or Greek securities is not subject to any Greek withholding tax upon repatriation. However, especially in case of interest from bond loans, the said tax exemption is valid, provided that the bonds were acquired at least 30 days before the due payment date of the interest (in case this condition is not met, then a 10% withholding tax is imposed on the interest income, exhausting the tax liability of the REIC). The above amendment is valid for income received as from 1.1.2007 onwards. Income tax treaties do not apply to reduce the rate of withholding.

# **Accounting rules**

The REIC must observe Greek GAAP rules until it is officially listed on a stock exchange. Then, it has to start observing the IFRS rules.

# 3.2 Transition regulations

Conversion into REIT status
N/A

There are no privileged exit taxation rules.

The only transition existing regulations refer to the conversion of an REIC to an REMF, which are described in art. 29 of the REIT law in combination with art. 12a of L.1969/1991. In general, the stated provisions require a prior approval of the Hellenic Capital Market Committee for the conversion of an REIC to an REMF as well as an evaluation of the REIC´s real estate by a value member of the Body of Sworn-in Values.



# 3.3 Registration duties

Registration duties
Exemption from any Greek tax and stamp duties

The REIC is exempt from any Greek tax, duties, stamp duties, or any kind of liabilities vis a vis the State, public organizations or third parties.

The transfer of real estate by the REIC is subject to real estate transfer tax at the hands of the buyer rated at 9% up to a tax base of EUR 15,000 and 9% for the amount exceeding the EUR 15,000.

# 4 Tax treatment at the shareholder's level

# 4.1 Domestic shareholder

Corporate sharel	nolder Individual sharehol	der Withholding tax
Tax-exempt	Tax-exempt	N/A

# Corporate shareholder

The dividends distributed by the REIC are tax-exempt. Capital Gains are also tax-exempt.

#### Individual shareholder

The dividends distributed by the REIC are tax-exempt. Capital Gains are also tax-exempt.

# Withholding tax

N/A

# 4.2 Foreign shareholder

C	Corporate shareholder	Individual shareholder	Withholding tax
	Tax-exempt	Tax-exempt	N/A

## Corporate shareholder

The dividends distributed by the REIC are tax-exempt. Capital Gains are also tax-exempt.

# Individual shareholder

The dividends distributed by the REIC are tax-exempt. Capital Gains are also tax-exempt.

# Withholding tax

No withholding tax levied.



# 5 Treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
, , ,	No specific tax privilege for foreign corporate REIT type	No specific tax privilege for foreign corporate REIT type

# Foreign REIT

The Greek REIT law only applies to Greek REICs and does not cover the cases of foreign rates. Thus, due to the lack of specific law provisions simulating the foreign REITS with the Greek REITS, a foreign REIT will be taxed for its Greek source income either pursuant to the General corporate tax provisions or pursuant to the tax regime of mutual funds, depending on whether the foreign REIT has the specifications of a mutual fund as set by Greek law or not. The exemptions provided by the special Greek REIT law may not be applicable as such in principle.

In specific, in case a foreign REIT fulfils the specifications provided in Greek law for the mutual fund status, the income from Greek or EU mutual funds as well as the capital gains from the sale of the participation in the mutual fund by the beneficiaries at a price higher than the acquisition price are in principle income tax-exempt (apart from certain exemptions).

On the contrary, in case a foreign REIT may not qualify as a mutual fund as per Greek law provisions, it will be subject to 25% Greek corporate income tax for its Greek income, plus the special 3% tax on rental income as well as to all the Greek duties, Greek real estate transfer tax, Greek real estate tax etc. unless prevailing provisions of an applicable Treaty for the Avoidance of Double Taxation provide otherwise.

It should be remarked, that issues of discrimination among Greek real estate mutual funds and REITS of other EU member countries arise from the above mentioned treatment.

To sum up, the exact treatment should be handled on a case by case basis.

# Domestic corporate shareholder

The tax treatment in this case follows the regime of the REIT as analyzed above. Namely, if the foreign REIT is considered as having a mutual fund status, dividend distributions to domestic shareholders will be tax-exempt.

On the contrary, in case the REIT is treated as a foreign company, dividends received by domestic corporate shareholders will be considered as securities income and taxed at a rate of 25%, with the right to offset any withholding tax and underlying tax paid abroad up to the Greek tax rate (25%), unless prevailing provisions of an applicable Treaty for the Avoidance of Double Taxation provide otherwise.

# **Domestic individual shareholders**

Again in this case the tax exemption applies in case the foreign REIT concentrates the characteristics of a mutual fund as per Greek law.

Otherwise, in case the REIT is treated as a foreign company, dividends received by domestic individual shareholders will be considered as securities income and taxed according to the general tax scale (0-40%) along with the rest of the individual's Greek income, with the right to offset any withholding tax (not underlying tax) paid abroad up to the Greek tax rate, unless prevailing provisions of an applicable Treaty for the Avoidance of Double Taxation provide otherwise.

Again, the exact treatment should be handled on a case by case basis.



# Italy (SIIQ)

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
SIIQ	2007	Italian Real	Corporate type	To be established
		Estate Investing		
		Corporations with		
		listed Shares (SIIQ)		

In December 2006, the Italian legislation implemented a new real estate investment regime. The new regime, "Società d'Intermediazione Immobiliari Quotate", will be effective as of July 1, 2007. The concept is to attract investments in the Italian real estate market. Consequently, the new REIT regime could be considered a supplement to the pre-existing real estate investment fund regime, the REIF. The REIT would allow investors to have greater influence in the effective management of the companies, especially in terms of investments and governance. According to the pre-existing REIF, investors are excluded from decisions concerning the investment fund.

The new SIIQ regime has been introduced by the 2007 Italian Budget Law. However, the regulatory provisions are still to be enacted.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements
Not yet enacted

The provisions that will regulate the formalities and procedures of the new regime have not yet been enacted.

# 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
Joint stock company	EUR 40 million

#### Legal form

The joint stock corporation (*Società per Azioni*) is the only legal form which can apply for SIIQ status. The company's name must include the words "*Società d'Investimento Immobiliare Quotata*" or "SIIQ". According to the joint stock corporation qualification, SIIQs are subject to the regulations of the Italian Commercial Code.

It must be an Italian tax resident.

# Minimum share capital

The minimum capital required to constitute a joint stock corporation is actually EUR 120.000. However, only corporations which have at least a EUR 40 million capital share can be admitted to the quotation into the Italian stock exchange official market. It should be noted that certain exceptions are applicable in particular circumstances. Considering the nature of SIIQ entities, it is possible that the legislation will someday increase the minimum capital requirement.



# 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
<ul> <li>At least 35% of the shares must be "widely held"</li> <li>A single shareholder is not allowed to own more than 51% of the voting rights</li> </ul>	Yes

#### Shareholder requirements

At least 35% of the SIIQ shares must be widely held. This means that the shares must be owned by shareholders which individually – directly or indirectly – hold no more than 1% of both voting and dividend rights. In addition, it is not permitted for a single shareholder to directly or indirectly hold over 51% of voting and dividend rights.

#### **Listing requirements**

SIIQ shares must be listed on an Italian stock exchange capital market ("Borsa Italiana").

# 2.4 Asset level / activity test

# Restrictions on activities / investments - 80% real estate asset requirement - 80% real estate income requirement

At least 80% of the SIIQ's assets must consist of real property and at least 80% of its income must result from rental and leasing activities of real property.

SIIQs are permitted to invest in other Italian listed or unlisted corporations as long as the above mentioned asset and activity test criteria are met. The companies must also apply for the REIT regime. A SIIQ, or multiple SIIQs, must hold at least 95% of the shares of an unlisted corporation in order for the unlisted corporation to also qualify for the REIT regime (the unlisted corporation should, in any case, meet asset and income minimum requirements to be included into multiple SIIQ regime). The shared real estate asset values of the SIIQs can be combined to meet the 80% real estate asset requirement.

There are no specific restrictions on permitted activities. However, income must be exclusively derived from rental and leasing activities. SIIQ entities benefit from a favourable "flow-through" tax treatment (20% or 15% substitutive taxation when distributed). Even if derived from trading real property assets, income from other activities would be subject to ordinary taxes.

It is not yet sure if development income is eligible rental income. This also applies to investments on foreign assets.

# 2.5 Leverage

Leverage
No specific restrictions

There are no specific leverage limitations existing for SIIQs. However, limitations may be introduced by regulatory provisions.



# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
85% derived from real estate rental or leasing	Capital gains distribution requirements not yet implemented	Annually

#### Operative income

SIIQs are obliged to distribute at least 85% of their rental or leasing real estate income. The SIIQs are also obliged to distribute dividend income received from other SIIQs or under a multi SIIQ regime.

#### Capital gains

No SIIQ capital gains distribution requirements yet implemented.

# 2.7 Sanctions

Penalties / loss of status rules
Termination of tax benefits

There are no specific sanctions concerning the loss of SIIQ status so far. In the case of a qualifying requirement violation, the only legal ramification would be the termination of the SIIQ tax benefits.

The SIIQ can lose its status if it does not distribute at least 85% of the total net profit, if it fails to meet shareholder requirements, or if it does not meet asset requirement rules for two consecutive years.

# 3 Tax treatment at the level of REIT

# 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Eligible income is tax-exempt	Ordinary corporate taxation	N/A

## **Current income**

The SIIQ income derived from rental or leasing activities is not subject to corporate and local income taxes. The tax exemption is applied as of the beginning of the business year in which the SIIQ regime was elected. The tax exemption also applies to the rental income of SIIQ subsidiaries (if they opted for the SIIQ regime jointly with the parent SIIQ). In this case, the subsidiary would also satisfy the SIIQ requirement (with the sole exception of the listing condition).

Income derived from activities other than real property rental or leasing are subject to ordinary corporate and local tax provisions.

# Capital gains

Capital gains are fully taxable according to the ordinary capital gain provision. It is likely that, to increase the appeal of the SIIQ regime, these provisions will be amended to provide more favourable treatment to the sale of real estate assets, so that the relevant gains, subject to certain conditions, are fully or partially included in the exempt income.

#### Other taxes

Excluding income taxes, other taxes will be levied (mortgage tax and cadastral tax).

# Withholding tax

If a REIT receives a distribution from subsidiaries no withholding tax is levied.



# **Accounting rules**

The accounting rules that a SIIQ has to follow have not been clarified by the introductive law provision. Considering that SIIQs are listed companies it may be probably that they will follow IFRS standards. In any case the taxable income should be determined in compliance with Italian GAAP.

# 3.2 Transition regulations

# Conversion into REIT status - 20% substitute tax on real property contributed to SIIQ - 20% substitute tax on conversion

Real property contributed to a SIIQ (in exchange for shares) will be subject to 20% substitute tax on realized gains. This favourable tax treatment is subject to the condition that the SIIQ will retain the acquired assets for a minimum period of three years.

Companies that opt to convert to SIIQs will benefit from the opportunity to increase the real estate asset's tax value (effective as of the fourth period following the SIIQ election). The increase in value would be subject to favourable 20% substitute tax payable in five annual equal instalments. If the assets were to be sold before the date of the step-up re-evaluation, the capital gain would be recapped at an ordinary tax rate (33% corporate tax and 4,25% local tax). The local tax rates vary on a regional basis between 3,25% to 5,25%. Thus, applying for the SIIQ regime offers the opportunity of reducing the tax burden on latent capital gains.

# 3.3 Registration duties

# **Registration duties**

- Industrial buildings: subject to a 20% VAT and to 8,5% transfer taxes
- Residential buildings: subject to 8,5% transfer taxes with some exceptions
- Registration duties can be avoided

Indirect taxes are applied to the transfers of real estate property to an SIIQ as follows:

- Industrial buildings (owned for business purpose) are subject to a VAT at the regular 20% rate. In addition, a 1% mortgage tax and 0,5% cadastral tax are also due.
- Residential buildings are subject to the 7% registration tax, the 1% mortgage tax and to the 0,5% cadastral tax. The duties may be avoided if the residential buildings were transferred from their respective constructor. In this case, the constructor would be responsible for the VAT, which is usually 10%, depending on the building qualification.

The most favourable treatment occurs in the case of transferring more than one real property. If the majority of the properties have an existing rental or lease agreement, then the transfer of all assets involved would be only subject to mortgage and cadastral taxes by the fixed amount of EUR 168 each.



# 4 Tax treatment at the shareholder's level

# 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Fully taxable	- Generally withholding tax is the final levied for SIIQ exempted income  - Dividends paid-out of the non-exempted income will be subject to ordinary dividend taxation rules  - Possible taxation of capital gains	- 20% withholding tax of the distribution of exempted SIIQ income - Corporate and business shareholders can credit the withheld taxes

#### Corporate shareholder

Corporate shareholder dividends and capital gains are not tax-exempt. Dividend income and capital gains resulting from the disposal of SIIQ shares are fully subject to corporate and trade income taxes at regular tax rates.

# Individual shareholder

Dividends paid-out of non-exempted income are subject to the ordinary applicable tax regime. Dividends deriving from exempted distributed earnings will be subject to final 20% withholding tax when distributed.

According to the ordinary personal income tax provision, dividends are fully taxable if the SIIQ shares are held for ordinary business purposes. The 20% taxes withheld at distribution may be credited against individual income taxes.

The general dividends and capital gains tax rules for individuals are as follows:

- non-affiliated shareholders will pay 12,5% substitute tax;
- capital gains realized by affiliated shareholders would be 60% tax-exempt from personal income taxes; the residual 40% would be taxed at regular individual income tax rates.

# Other taxes

No other taxes levied.

# Withholding tax

SIIQ will levy a 20% withholding tax on dividends paid out of the tax-exempt income. The withholding tax can be reduced to a rate of 15% under certain circumstances at dividends originating from residential building leases. Corporate and business shareholders can credit the withheld taxes.

# 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Withholding tax is the final levy	Withholding tax is the final levy	<ul> <li>Treaty relief benefits not yet verified</li> <li>Applicability of Parent Subsidiary Directive not yet verified</li> </ul>

# Corporate shareholder

Dividends paid-out of non-exempted income are subject to the ordinary applicable tax regime. The ordinary applicable tax regime providing for a 27% withholding tax that may be reduced under certain circumstances. European Commission sent a formal request.



Dividends deriving from exempted distributed earnings will be subject to a final 20% withholding tax when distributed. The withholding tax can be reduced to a rate of 15% under certain circumstances at dividends originating from residential building leases

Capital gains deriving from the sale of shareholdings in SIIQs are subject to the tax regime ordinarily applicable to Italian shares (including certain domestic and treaty exemptions available to non-residents). Double treaty protection will apply in almost circumstances.

#### Individual shareholder

See foreign corporate shareholder as the same rule will apply.

#### Withholding tax

The withholding tax on dividends paid to foreign (non-resident) shareholders is a final tax, provided that the shares are not assets of a permanent establishment in Italy.

It is still not clear whether foreign shareholders may benefit or not for double tax treaty relief on dividends derived by exempted income of SIIQ. It would depend, among the other circumstances, on whether SIIQ may qualify or not an eligible entity under the specific tax treaty provision. More clearance on this point may be obtained submitting a specific ruling on this point.

Also the applicability of Parent Subsidiary Directive has not yet clarified under SIIQ regime. In this respect the availability of Parent Subsidiary Directive may be conditioned by the liability-to-tax requirement. However, some scholars have already pointed out that the liability-to-tax requirement should be met in case the tax exemption would be referable only to a particular nature of the income (as it would be under SIIQ regime).

# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT		Corporate shareholder	Individual shareholder
It follows the source taxat of 33%	e ordinary on rule at rate	1,65% final taxation	12,5% final tax or 60% of exemption depending on the number of the shares held

# Foreign REIT

It follows the ordinary source income taxation rule applicable to non-resident. As a consequence any income deriving from immovable property situated in Italy will be in principle subject to 33% tax rate applicable to non-resident entities other than individuals.

# Corporate shareholder

Domestic corporate shareholder receiving dividend income from a foreign REIT will benefit of a 95% exemption, the residual 5% will be taxed at ordinary 33% corporate tax rate. Thus, domestic taxation of dividends received by foreign REIT will be equal to 1.65%. The only exception concerns REIT that will be deemed resident in a black-listed country. In this case 95% exemption benefit will no longer apply and the full amount of dividend distributed will be subjected to 33% ordinary corporate tax rate.

# Individual shareholder

Domestic shareholder receiving dividends by foreign REIT will pay tax as follows:

- In case of non-affiliated shareholders dividends received will be subject to a final tax of 12.5% on the amount. In this scenario the withholding tax levied at source will not be credited under domestic taxation.
- In case of affiliated shareholder, dividends received will be subjected to ordinary individual taxations brackets only on 40% of their amount. In this case foreign withholding tax may be credited.



# Lithuania (IC)

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
IC	2007 (proposed)	Law on Collective Investment Undertakings (draft law)	Corporate type	To be established

Presently the draft law amending the Law on Collective Investment Undertakings is prepared and, therefore, is expected that new types of corporate real estate investment vehicles eligible to favourable tax regime under the Law on Profit Tax will be introduced. It is expected that amendments of the Law will be approved by the Lithuanian Parliament and come into force as early as July 2007. Since the amendments of the Law have not been approved yet, changes to the provisions of the regime discussed hereinafter might be expected.

Since the Law on Collective Investment Undertakings does not provide for the new form of entity, Lithuanian Investment Company (IC) is incorporated as a joint stock company under the Lithuanian company law.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements
- Special collective investment company or closed-ended investment company status required - License from Lithuanian Securities Commission

In order to become eligible to the regime companies are required to have special collective investment company or closed-ended investment company status under the Law on Collective Investment Undertakings.

Special collective investment company is defined as a company whose shareholders have the right to request at any time that their shares be redeemed/re-purchased and the amount of whose capital varies depending on the issue and redemption/repurchase of the shares.

Closed-ended investment company is defined as a company with a fixed number of shares outstanding that are re-purchased after the end of its activity or any other event indicated in the articles of incorporation and are not redeemed upon the request of the investor. Shares, not giving a right to dividend may be issued in case of closed-ended investment company.

In order to have such status, the company has to obtain a license from the Lithuanian Securities Commission. The application for the license shall be accompanied by the information about the company, its shareholders, members of management bodies, company's programme of activities and activities development, initial capital and other documents, information and explanations specified in the licensing regulations approved by the Securities Commission.

The bylaws of the IC must contain a number of specific provisions that are verified by Securities Commission during the procedure of granting a license for the activities of the special collective investment company or closed-ended investment company.

The Securities Commission shall notify the applicant of its consent or refusal to grant a licence within 6 months from the filing of all documents, information and explanations. In case the applicant company is related to a management company, intermediary of public trading in securities, credit



institution or insurance company licensed in another European Union member state a license may be granted only upon asking for the opinion of the foreign supervisory authority.

# 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
Joint stock company	EUR 300,000

#### **Legal form**

Special collective investment company or closed-ended investment company shall have a form of joint stock company incorporated under the Lithuanian law. There are no statutory or management seat requirements.

#### Minimum share capital

It is expected that the share capital of an IC (monetary contributions of founders) shall be not less than EUR 300,000.

# 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
No requirements	No

# **Shareholder requirements**

There are no specific shareholder conditions that have to be fulfilled to become eligible for the IC status.

# **Listing requirements**

Listing is not a mandatory requirement to obtain the IC status. Private investment companies are allowed.

# 2.4 Asset level / activity test

#### Restrictions on activities / investments

- No more than 20% of its net assets in securities of other companies;
- No more than 30% of its net assets in a separate real estate asset or real estate company;
- No more than 20% of its net assets in real estate under development;
- No more than 40% of its net assets in a single real estate property and any assets required for its maintenance;
- No more than 30% of its net assets in securities issued by single real estate company including liabilities arising from the transactions with real estate company involving derivatives;
- No more that 30% of its net assets in the securities in the single real estate company and in the assets that such real estate company has invested in.
- May invest in real estate abroad
- Further restrictions apply

The IC is allowed to invest into the following real estate assets: Land, buildings and (or) premises constituting separate real estate objects, registered in the name of the investment company, and other tangible assets that are necessary for the operation of the real estate.

Following the provisions of the draft law amending the Law on Collective Investment Undertakings, the assets of the IC must consist from at least 4 separate real estate objects. For the purposes of the diversification of assets, the IC is allowed to invest:



- no more than 20% of its net assets in securities of other companies;
- no more than 30% of its net assets in a separate real estate asset or real estate company;
- no more than 20% of its net assets in real estate under development;
- no more than 40% of its net assets in a single real estate property and any assets required for its maintenance;
- no more than 30% of its net assets in securities issued by single real estate company including liabilities arising from the transactions with real estate company involving derivatives;
- no more that 30% of its net assets in the securities in the single real estate company and in the assets that such real estate company has invested in.

The investments are not permitted into:

- real estate assets that will be purchased under joint ownership when shares of ownership are not established:
- real estate assets whose ownership is restricted and this may result in the loss of the ownership;
- real estate assets not registered in the real estate or any other comparable registry.

It is expected that the activities of the IC will not be heavily restricted to passive investments. The IC shall be permitted to rent, develop real estate for its own account or engage in other activities related to its investments.

Restrictions apply regarding investment in the securities of foreign companies incorporated in non-EU or non-OECD member states.

An IC is allowed to invest into real estate objects in development, if their development is to be finished during an acceptable timeframe;

Investment company is allowed to invest into:

- securities of companies whose primary business activity is purchase, reconstruction, lease, trade or development of the real estate provided that they are established in an EU or OECD member state;
- shares or units of other collective investment subjects registered in other EU member states;
- other securities (including shares), money market instruments dealt on regulated markets.

Shareholdings are restricted to no more than 10% of the voting share capital. The IC may also acquire no more than 10% of the total non-voting shares of a single issuer and/or 25 % of the investment units or shares of another investment undertaking.

# 2.5 Leverage

Leverage
Limited to 75 % of the net assets

Leverage is limited to 75% of the net assets of the IC. Net assets shall mean the difference between the value of the assets owned by an IC and the short-term and long-term financial liabilities of the IC.

The borrowed capital of an IC with variable capital (credits obtained and funds received otherwise) shall not exceed 15 % of its net asset value.

# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
No requirement	No requirement	No requirement

There is no legal requirement for the profit distribution. The procedure of payment of dividends to the shareholders (periodicity, share of income allocated for dividends) must be defined in the bylaws of the IC.



# 2.7 Sanctions

Penalties / loss of status rules
- No tax penalties - Administrative penalties - Revoke of license

There are no tax penalties. However the Securities Commission shall have the right to apply the following measures to an IC:

- warn about the shortcomings and set a term for their elimination;
- impose administrative penalties;
- revoke the licence;
- suspend the distribution or redemption of shares;
- prohibit, for periods no longer than 3 months, to buy securities or money market instruments;
- appoint an interim representative of the Securities Commission for the supervision of the activity.

# 3 Tax treatment at the level of REIT

# 3.1 Corporate tax/ withholding tax

Current income	Capital gains	Withholding tax
<ul> <li>Investment income (e.g. rental income, capital gains upon disposal of property and shares) is tax-exempt</li> <li>Dividend income or any other income from distributed profits and other business income subject to 15% profit tax.</li> <li>Participation exemption might apply</li> </ul>	Tax-exempt	In principle creditable

## **Current income**

According to the provisions of the Law on Profit Tax, investment income of the IC (rental income, capital gains upon disposal of property and shares) is expected to be treated as not taxable income, except for dividend income or any other income from distributed profits. Dividends received by the IC are subject to 15% profit tax and may be reduced to 0% in case of qualified participation (not less than 10% of the shares for not less than 12 consecutive months, including the month dividends are paid). Other types of business income (if any) are subject to 15% profit tax.

# Capital gains

The treatment is the same as for current income.

# Withholding tax

Under the Lithuanian tax law and treaties, foreign withholding tax may, in general, be set off against the profit tax payable by a resident company. As investment income of the IC is non-taxable in Lithuania, in most cases it cannot benefit from the tax credit in respect of the investment income. However, foreign withholding tax paid on dividends may be credited against the profit tax payable on dividend income.

# Other taxes

The special tax regime shall be applicable with respect to the profit tax as well as temporary social tax which is levied in addition to the profit tax.



# **Accounting rules**

Financial statements of the IC shall be drawn up in compliance with the Lithuanian GAAP. However, ICs whose securities are traded on regulated markets shall draw up financial statements according to IFRS. Lithuanian laws make a distinction between group and single financial statements; therefore, single statements must always be prepared whereas those of the group only in case of mandatory consolidation.

Following the coming amendments to the Law on Financial Statements, ICs whose securities are not traded on regulated markets shall have an option between Lithuanian GAAP and IFRS.

For the purposes of the income tax calculation financial result of the IC (calculated according to IFRS or Lithuanian GAAP) would be decreased by non-taxable income, i.e., investment income, and increased by non-deductible expenses, i.e., expenses related to the non-taxable income etc.

# 3.2 Transition regulations

Conversion into REIT status
N/A

# 3.3 Registration duties

Registration duties
- Land registration fee and real estate registration fee apply - Notary fees are 0.5 % of the value of property

Land registration fee and real estate registration fee apply. It is calculated based on the value of the property. For example, when registering a building valued at 1,000,000 LTL (289,620 EUR), the fee is 390 LTL (113 EUR).

Notary fees are 0.5% of the value of the property.

# 4 Tax treatment at the shareholder's level

# 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
<ul> <li>In principle final withholding tax of 15%</li> <li>Participation exemption might apply</li> <li>Generally, capital gains are subject to 15% income tax</li> </ul>	<ul> <li>Final withholding tax of 15%</li> <li>Generally, capital gains are subject to 15% income tax</li> </ul>	Creditable

# Corporate shareholder

The dividends distributed to domestic corporate shareholders are subject to the final withholding tax at a rate of 15% which under the domestic law may be reduced to 0% in case of distribution to a qualified participation held by a corporation (no less than 10% of the shares for no less than 12 months, including the month the dividends are paid on). There is no difference in treatment between current income dividend and a capital gains dividend.

Capital gains realized on the sale of the IC's shares are generally subject to 15% profit tax rate. However, capital gains are non-taxable if shares have been held for at least 2 years and the holding represents at least 25% of the Investment Company throughout that period.



Return of capital distribution due to the redemption of shares shall be treated as capital gains from share sale and taxed accordingly.

# Individual shareholder

The dividends distributed to domestic individual shareholders are subject to the final withholding tax at a rate of 15%.

Capital gains realized by an individual shareholder on the sale of the IC shares are subject to 15% the Lithuanian residents' income tax. However, capital gains are exempt from tax when the shares are sold after being held for more than 366 days and the shareholder has not controlled more than 10% of the share capital of the company during the previous 3 years.

Return of capital distribution due to the redemption of shares shall be treated as capital gains from share sale and taxed accordingly. However, no exemptions apply.

#### Withholding tax

The obligation to calculate and pay the tax falls on IC. The tax must be paid until the 10th day of the month that follows the dividend payment. It is possible to credit withholding tax against the taxes payable on the same income, however, the credit should not exceed the tax due.

# 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
<ul> <li>Final withholding tax of 15% on dividends (may be reduced to 0%)</li> <li>Capital gains are taxexempt</li> </ul>		<ul> <li>Local participation         privilege available</li> <li>Treaty benefits available</li> <li>Parent Subsidiary         Directive applicable.</li> </ul>

# Corporate shareholder

The dividends paid to foreign shareholders are subject to 15 % withholding tax. Under the domestic law the withholding tax may be reduced to 0% in case of distribution to qualified participation held by a corporation (no less than 10% of the shares for no less than 12 months, including the month the dividends are paid on).

Capital gains are not subject to profit tax in Lithuania.

Return of capital distribution is no subject to profit tax in Lithuania.

# Individual shareholder

The dividends paid to foreign shareholders are subject to 15 % withholding tax.

Capital gains are not subject to the residents' income tax in Lithuania.

Return of capital distribution is not subject to the resident's income tax in Lithuania.

# Withholding tax

The dividends distributed to foreign shareholders are subject to the 15% withholding tax at source which under the domestic law may be reduced to 0% in case of distribution to qualified participation held by a corporation (not less than 10% of the shares for not less than 12 consecutive months, including the month the dividends are paid). The obligation to calculate and pay the tax falls on IC. The tax must be paid until the 10th day of the month that follows the dividend payment.

A non-resident shareholder is entitled to a withholding tax reduction under Double Taxation Treaty. However, the provisions of the domestic law are generally more beneficial.

EU-Parent Subsidiary Directive should be applicable.



# 5 Tax Treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
Rental income shall be subject to 10 % withholding tax	- Dividends are subject to 15% profit tax (may be reduced to 0%) - Generally, capital gains are subject to 15% profit tax	- Residents income tax of 15% on dividends - Generally, capital gains are subject to 15% income tax

# Foreign REIT

As it was indicated investment income is treated as non-taxable in the hands of the IC, provided that its activity is regulated by the Law on Collective Investment Undertakings. Since it is not the case for a foreign REIT, its local rental income shall be subject to 10% withholding tax at source.

# Corporate shareholder

The dividends received by domestic corporate shareholders from foreign REITs are subject to 15 % profit tax. Under the domestic law tax may be reduced to 0% in case of distribution to qualified participation held by a corporation (no less than 10% of the shares for no less than 12 months, including the month the dividends are paid on).

# Individual shareholder

The dividends received by domestic individual shareholders from foreign REIT's are subject to 15 % Lithuanian residents' income tax.



# **Netherlands (FBI)**

# 1 General introduction / history

	Enacted year	Citation	REIT type	REIT market
FBI	1969	FBI (art. 28 CITA)	In principle corporate type (pure tax regime)	

The Netherlands introduced the regime for the Fiscal Investment Institution (Fiscale Beleggingsinstelling: FBI) in 1969. The FBI does not benefit from a pure tax exemption but it does enjoy a corporate income tax rate of 0% (a de facto full exemption). The FBI regime (a pure tax regime) has been incorporated in the Dutch Corporate Income Tax Act (Wet op de vennootschapsbelasting 1969: CITA) and may also apply to other investments than real property.

Due to substantial competition in the field of investment fund regimes within Europe, as well as pressure from the EU Court of Justice, the Dutch Government has decided to modernize the FBI regime. Parliament has recently approved of a new bill regarding the matter. If the Senate also approves, the bill will be enacted soon after, which is expected within the coming months (fall 2007). In the following sections, it is assumed that the pending bills will be enacted.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements
Election in the tax return

The FBI regime is a pure tax regime. Therefore, its application does not depend on satisfying certain regulatory requirements (such as security laws), even though reference is made to certain regulatory notions in connection with the shareholders' test (see below). FBIs, which are accessible to the public, fall under the supervision of the Dutch Financial Market Authority.

A Dutch company can simply elect to apply the FBI regime in its corporate income tax return, which is filed after the end of the year (assuming the conditions for application are fulfilled).

# 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
- Dutch public company (BV)	- BV: EUR 18,000
- Limited liability company (NV)	- NV: EUR 45,000
- Open ended investment fund (FGR)	- FGR: None
- Comparable foreign legal entity	

### **Legal form**

A Dutch public limited company (NV), a private limited liability company (BV), an open-ended investment fund (fonds voor gemene rekening: FGR), or comparable foreign legal entities may all apply the FBI regime. Foreign legal entities are no longer required to have Dutch residency.

If the FBI is in the form of an FGR, it is required to have a management company. An FBI may only be self-managed if it is in the form of a corporation, although a management company could also be used in that situation.



# Minimum share capital

There is no minimum capital requirement specifically for an FBI. The minimum capital requirements for the various Dutch entities are as follows:

BV: EUR 18,000 NV: EUR 45,000 FGR: none

# 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
If listed or licensed:  - Taxable corporate entities may hold up to 45% of the shares  - Individuals may hold up to 25%  If not listed or licensed:  - Individuals / non taxable corporate entities / listed FBIs must hold at least 75% of the shares  - Single individuals may hold up to 5%	No

# **Shareholder requirements**

The FBI shareholder requirements are more lenient if the FBI either is listed on any recognized stock exchange or has a licence pursuant to the 2006 Financial Supervision Act (Wet op het financial toezicht), or benefits from an exemption there from. If the FBI is not listed or does not have the required licence, more stringent shareholder requirements must be met.

If the FBI is listed or licensed or benefits from an exemption there from, the shareholder requirements are the following:

- a corporate entity that is subject to any form of profit tax (except if it is a listed FBI), or a tax transparent entity of which property is taxed in the hands of its members, cannot own together with affiliated entities 45% or more of the shares;
- no single individual may own an interest of 25% or more.

If the FBI is not listed or licensed, the shareholder requirements are the following:

- at least 75% of the shares must be held by (i) individuals; (ii) corporate entities that are not subject
  to any form of profit tax or are exempt there from (and such profit is not taxed in the hands of the
  beneficial owner of those profits); and/or (iii) by listed or licensed FBIs directly or indirectly;
- single individuals may not own an interest of 5% or more.

# **Listing requirements**

Listing is not required.

# 2.4 Asset level / activity test

Restrictions on activities / investments		
	- FBIs are restricted to passive investment activities - Allowed to invest abroad	

In order to qualify for the FBI regime, a company is required to limit its activities exclusively to portfolio investment activities (passive investments). Portfolio investment activities consist of regular investment activities such as investments in shares, bonds, other securities, and real estate.

The company must restrict its activities to 'passive' real estate investments. Real estate development activities are, in principle, not seen as 'passive' investment activities, even if these activities are carried



out for the benefit of the FBI's portfolio. However, under the new law, improving and expanding real estate will not be considered 'development activities' as long as the investments involved do not exceed 30% of the Value of Immovable Property Act (Wet waardering onroerende zaken: WOZ) value of the real estate (safe harbour rule).

Furthermore, the company is allowed, by way of exception prescribed by law, to manage and hold shares in a subsidiary that conducts real estate development activities for the benefit of the FBI. This subsidiary is taxed on its profits and/or losses at normal rates. Such subsidiaries may also develop properties that are owned by the FBI in exchange for an arm's length fee.

The taxable subsidiary is explicitly not permitted to develop properties for third parties.

An FBI is allowed to invest in foreign assets. It would, however, still be subject to the same restrictions. It may hold shares and/or interests in subsidiary corporations and/or in partnerships.

# 2.5 Leverage

Lev	everage
	60% of fiscal book value of real property; and 20% of fiscal book value of all other investments

The loan capital may not exceed:

- 60% of the fiscal book value of the real properties; and
- 20% of the fiscal book value of all other investments.

Loan capital is defined as the total amount borrowed. Loan capital is, in principle, calculated on a non-consolidated basis.

# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
100% of taxable profit	Capital gains / losses can be allocated to a tax-free reserve	

## Operative income

Dutch law requires the FBI to distribute all of its profits to the shareholders within eight months after the end of its financial year.

#### **Capital gains**

Capital gains/losses are not included in this distribution obligation; they can be allocated to a tax-free reserve.

# 2.7 Sanctions

Penalties / loss of status rules
Loss of REIT status

If during a given financial year, an FBI no longer complies with the above conditions, it will retroactively lose its FBI status. However, if the FBI does not comply with its profit distribution obligation, the loss of status will be applicable as of the beginning of the year in which the relevant profit was made. Consequently, the rental income and capital gains earned throughout the years of non-compliance will be fully taxed with corporate income tax at a general rate of 25.5% (the corporate income tax rate for a taxable amount up to EUR 25,000 is 20%, and for a taxable amount from EUR 25,000 up to EUR 60,000, 23.5%).



# 3 Tax treatment at REIT level

# 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Real property income forms part of the taxable profit and is taxed at a 0%-rate (full exemption)	Capital gains/losses can be allocated to a tax-free reserve and are thus exempt from tax	Taxes withheld are refunded

#### **Current income**

The taxable profit of an FBI is subject to a corporate income tax rate of 0%. All investment income/losses and all capital gains/losses resulting from the investment disposal constitute taxable FBI income (subject to the 0% rate).

#### Capital gains

Capital gains and losses may be excluded from the taxable income and allocated to the tax-free reinvestment reserve. The remaining taxable income constitutes the annual distribution obligation (see above).

# Withholding tax

The Dutch taxes withheld on distributions paid to the FBI will be returned to the FBI, provided that the FBI is the beneficial owner. According to Dutch tax laws and tax treaties, foreign taxes withheld may generally be off set against corporate income taxes payable by a resident company or individuals. Since an FBI is subject to a 0 % corporate income tax rate, it cannot benefit from tax credits. However, in view of the 'flow through' nature of an FBI, it is entitled by law to obtain cash payments in lieu of the tax credits for foreign taxes withheld. This credit payment is only available to the FBI to the extent that it is held by Dutch resident shareholders. This particular practice might be found incompatible with EU Law. A case regarding limited refunds is now pending before the EU Court of Justice.

# **Accounting rules**

There are no special accounting rules for FBIs. An FBI is required to follow IFRS rules, just like any other listed company.

# 3.2 Transition regulations

# - All assets/liabilities are assessed at market value - Tax-free reserves should also be added to the taxable income - The "built-in" capital gain is subject to CIT at a normal rate

At the end of the year prior to the year that the entity converted to FBI status, all assets and liabilities are assessed at market value. The "built-in" capital gain is subject to the regular corporate income tax rate. Tax-free reserves should be added to the taxable income. The exit tax is levied at the ordinary Dutch corporate income tax rates (i.e. no special conversion regime).

# 3.5 Registration duties

# Registration duties - No capital duties - A real property transfer tax rate of 6% is applied if the FBI acquires or disposes of real property or shares from/to real estate companies

A 6% real estate transfer tax is imposed if the FBI itself acquires or disposes of real estate and/or shares with real estate companies. In addition, an acquisition leading to an interest of at least one third in a Dutch real estate company may be subject to registration duties.



# 4 Tax treatment at shareholder level

# 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Dividends and capital gains are taxable	Taxpayer is taxed on the basis of a deemed income	- In principle withholding tax of 15% - Creditable

#### Corporate shareholder

A Dutch corporate investor of an FBI cannot invoke the participation exemption on the FBI's investments.

- dividend income is subject to Dutch corporate income tax (rate 25.5% for the year 2007);
- capital gains realised by a corporate shareholder from the disposal of FBI shares are included in the taxable profit. Therefore, they are also subject to corporate income tax;
- Dutch corporate investors can credit the Dutch withholding tax on dividends against their Dutch corporation tax liability. Any excess is refundable;
- a capital loss realised by a corporate shareholder on an investment in FBI shares is deductible.

#### Individual shareholder

The income tax treatment of a Dutch individual shareholder depends on the qualification of the FBI investments for the investor. In most cases, the investment qualifies as an ordinary portfolio investment. In that case, the income tax will be levied on a 'deemed income basis'. Rather than taxing the actual dividends received, the taxpayer is taxed on the basis of an estimated income. This results in the following tax treatment:

- An effective income tax burden of 1.2% of the average value of the investment during the calendar year
- Capital gains resulting from the disposal of FBI shares are deemed to be covered by this forfeited income tax (provided the capital gains are not considered 'income from work').
- The taxes withheld can be credited against the income tax. Any excess will be refunded.

An individual owning, alone or together with certain family members an interest of 5% or more in an FBI is subject to the so-called "substantial interest" taxation rules. Basically, all results from the shareholdings are taxed at a flat rate of 25%, if and when received.

An individual owning FBI shares in the course of his enterprise, could be subject to tax at progressive income tax rates (up to 52%).

# Withholding tax

Distributions made by an FBI are subject to 15% Dutch dividend withholding tax. Bilateral tax treaties may in some cases provide for a lower rate. Distributions from the reinvestment reserves are considered to be capital for tax purposes and, therefore, under certain circumstances free from Dutch dividend withholding tax. The redemption of nominal share capital is generally tax-free; however, the redemption of share premium is tax-free only if there are no profit reserves or hidden reserves.

Corporate and individual shareholders can credit the Dutch withholding tax against the corporate income tax and personal income tax due. Dutch and certain foreign tax-exempt entities and FBIs can claim a full refund in the Netherlands of Dutch dividend withholding tax on distributions by an FBI, provided they are the beneficial owner of the dividend.

If a domestic FBI is incurring foreign withholding taxes, it is entitled to a credit payment in lieu of a tax credit by its shareholders, provided that the domestic FBI is the beneficial owner of the foreign income and only to the extent that the domestic FBI is held by Dutch resident shareholders. This particular practice might be found incompatible with EU Law in the case regarding limited refunds now pending before the EU Court of Justice.



# 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Only 15% withholding tax is levieda	The 15% withholding tax is levied	- Tax treaty relief might apply - Parent-Subsidiary Directive not applicable

#### Corporate shareholder

Generally speaking, foreign investors should not be liable for a Dutch income or corporate income tax with respect to an investment in an FBI. The only exception is the Dutch taxes withheld on FBI dividend distributions (subject to tax treaty application). Moreover, a foreign investor holding a so-called "substantial interest" in a Dutch FBI (e.g. 5% or more of the share capital) may become subject to corporate income tax on the dividends received and capital gains made (be it that many tax treaties protect foreign shareholders against such taxation).

#### Individual shareholder

See above for corporate shareholders. For individual shareholders owning a substantial interest in the Dutch FBI, a 25% flat income tax rate applies to income and gains (subject to tax treaty application).

# Withholding tax

Distributions made by an FBI are in principle subject to 15% Dutch dividend withholding tax. Bilateral tax treaties may in some cases even provide for a lower rate. Distributions from the reinvestment reserves may be free from Dutch dividend withholding tax (as this reserve is considered to be capital for tax purposes). The redemption of nominal share capital is generally tax-free; however, the redemption of share premium is tax-free only if there are no profit reserves or hidden reserves.

Foreign tax-exempt entities and foreign entities benefiting from the Dutch FBI regime can claim a full refund in the Netherlands of Dutch dividend withholding tax on distributions by an FBI, provided the (foreign) shareholder is the beneficial owner of the dividend.

# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
A foreign REIT is tax exempt	No specific tax privileges	No specific tax privileges

# Foreign REIT

A foreign entity that is comparable to the qualifying Dutch FBI and that complies with all the requirements (shareholder, leverage, etc) can obtain FBI status in respect of its qualifying Dutch sources of income (Dutch real property, etc.). In that case, qualifying FBI income derived from Dutch taxable source will be subject to a corporate income tax rate of 0%.

# Corporate shareholder

In the Netherlands, the participation exemption is explicitly excluded in respect of a participation in a Dutch resident or foreign resident company with Dutch FBI status. Hence, a Dutch shareholder owning a participation in a foreign entity with Dutch FBI status is not entitled to the participation exemption in respect of income and gains derived from the participation. However, a participation made by a Dutch resident taxable entity in a foreign REIT is in principle eligible for participation exemption (provided certain conditions are met).

# Individual shareholder

There is no specific tax privilege.



# **Spain (RECII)**

# 1 General introduction / history /REIT type

	Enacted year	Citation	REIT type	REIT market
RECII	1984/ 2003	Law 46/1984 of Dec. 26	Corporate and trust type (Shows some	
			characteristics of a REIT)	

There are two vehicles for collective investments in real estate, which may be likened to what is generally referred to as REIT regimes. These regimes are currently regulated by the Collective Investment Institution Law (Law 35/2003, of November 4), which approves two different types of vehicles for collective investments in real estate: the Real Estate Investment Corporations ("Sociedades de Inversión Inmobiliaria" or "SII") and the Real Estate Investment Funds ("Fondos de Inversión Inmobiliaria" or "FII"). Hereinafter, such Real Estate Collective Investment Institutions are referred to as RECIIs or RECII-regime.

The RECII regime was initially introduced in 1984 (Law 46/1984, of December 26). Law 46/1984 was then substituted by the current law in 2003 (Law 35/2003). Law 35/2003 has been further developed by the Royal Decree 1309/2005, as of November 4. The tax regime of these vehicles (as summarized below) is fairly basic and is mainly dealt with in the Spanish Corporate Income Tax Law (as enacted by Royal Legislative Decree 4/2004, of March 5).

Currently there are 9 "FIIs" and 8 "SIIs". This is due to the existing limitations on the type of real estate properties permitted for investments.

There are currently discussions that new specific REIT legislation will be introduced in Spain, similar to those of other countries.

# 2 Requirements

# 2.1 Formalities / procedures

Key requirements	
	- National Securities Exchange Commission (CNMV) authorization - Administrative Registry

The National Securities Exchange Commission (the *Comisión Nacional del Mercado de Valores*, or the "CNMV") has to authorize the project in order for RECII incorporation. Specific formal procedures exist. Furthermore, the listing of the RECII on the CNMV Administrative Registry is mandatory.

# 2.2 Legal form / minimum share capital / initial capital

ı	.egal form	Minimum share capital / initial capital
	- Fund - Corporation	EUR 9 million

# **Legal form**

As mentioned, the permitted legal forms are funds and corporations.



(i) "SII" or REIC: Organized as a corporation that must have the legal form of a Sociedad Anónima or "SA" (a normal per se corporation). The statutory/management seat must be in Spain.

(ii) "FII" or REIF: It is a structure without legal personality similar to a "trust" but with special features. It is administered by a separate managing company jointly with the entity holding the investment deposits. The statutory/management seat of the managing company must be in Spain.

# Minimum share capital / initial capital

The minimum capital is EUR 9,000,000 for REICs. REIFs must have an initial investment amount of EUR 9,000,000.

The Spanish Corporate Law regulating SAs generally permits the issuance of both voting and non-voting rights. A general reference is made to Spanish Corporate Law in the RECII regime law (insofar as REIC are concerned).

# 2.3 Shareholder requirements / listing requirements

S	hareholder requirements	Listing mandatory
	100 shareholders/investors minimum	No

#### **Shareholder requirements**

A minimum of 100 shareholders/investors is generally required. Also, the RECII's assigned capital may be divided into different investment categories. In this case, the minimum number of shareholders/investors per each of these may not be less than 20 and the minimum capital would have to be EUR 2.4 million.

There is no difference between resident and non-resident shareholders.

# **Listing requirements**

Listing is not required.

# 2.4 Asset levels / activity test

# Restrictions on activities / investments - 50% of assets must consist of residential real estate and/or residence for students or the elderly - Minimum of 3-year investment period - 35% of value of total assets may be invested in a single real estate asset - Development for rental purposes allowed - 15% threshold for investments in real estate subsidiaries - 10% (REIFs) and 20% (REICs) of total assets may be invested in listed companies

A RECII must have the sole corporate purpose of investing in urban real estate for rental activities. At least 50% of the assets must consist of residential real estate and/or residences for students or elderly people. Furthermore, a minimum investment period of 3 years is generally required (unless there is an expressed CNMV authorization).

As of the end of 2005, RECIIs which engage in residential property development for rental purposes in addition to complying with the aforementioned conditions also benefit from the special tax regime. However, some additional requirements have to be met. Mainly, such investments may not exceed the 20% threshold. According to this threshold, 20% of the total assets of this type of RECII (including residential real estate) have to be rented or offered for rental during a minimum 7-year period. The legislative source for this rule is the Royal Decree 1309/2005, of November 4, and the Spanish Corporate Income Tax Law contained in Royal Legislative Decree 4/2004, of March 5.

Furthermore, REIFs are generally allowed to invest up until 10% of their total assets in listed companies. Insofar as REICs are concerned, up until 20% of their total assets may be invested in listed companies and, additionally, are required to keep a liquidity ratio of, at least, 10%.



Finally, for both REIFs and REICs, maximum value of a single real estate asset may not exceed 35% of their total assets.

RECIIs are allowed to invest in other companies. The condition is that its assets are mainly composed of real estate property to be rented. This kind of investment may not exceed a 15% threshold over its total assets.

# 2.5 Leverage

Leverage
Third-party financing limited to 50% of the RECIIs assets

Generally speaking, mortgage loans are permitted. With respect to specific gearing limits, third-party financing may not at any given moment exceed the threshold of 50% of the RECIIs assets.

# 2.6 Profit distribution obligations

Operative incom	e Capital gains	Timing
No requiremen	nt No requirement	No requirement

No profit distribution is required.

In certain cases, as called for by the general rules set forth by SA legislation, advanced profit distributions are allowed.

# 2.7 Sanctions

Penalties / loss of status rules
- Loss of tax benefits - Loss of RECII status

The penalties include the non-application of the special tax regime (aside from general penalties applicable to all Spanish taxpayers). Essentially, the application of the reduced 1% corporate tax rate would be lost. A specific set of penalties are applicable if infringements exist. These are regulated by the Collective Investment Institutions Law (Law 35/2003, of November 4). For instance, severe penalties apply if asset investment criteria are not met.

In conclusion, the loss of all RECII status tax benefits would take place with the loss of RECII status.

# 3 Tax treatment at the level of REIT

# 3.1 Corporate tax / withholding tax

Curre	nt income	Capital gains	Withholding tax
1%	income tax rate	1% income tax rate	General withholding tax rules

# **Current income**

The qualifying RECII income obtained (e.g., qualifying rental income, qualifying capital gains, etc.) is subject to a Spanish corporate income tax at the rate of 1% (the regular rate is 30% to 32.5%, as of 2008). Due to the fact that RECIIs enjoy their own favourable tax regime (especially the very low



tax rate) they are not entitled to benefits from regular tax credits. Other than that, the general rules apply.

# **Capital gains**

Also subject to the tax rate of 1 %.

#### Other taxes

There is an exemption for the 1% capital duty in regards to qualifying RECIIs upon formation, share capital increases, mergers or spin-offs. Also see under 3.3.

# Withholding tax

Excess of withholding tax suffered by RECIIs are refunded automatically.

#### **Accounting rules**

No specific particularities apply. The local GAAP should be observed. The same applies for single and group accounting principles.

# 3.2 Transition regulations

Conversion to REIT status
N/A

# 3.3 Registration duties

Registration duties	
95% e.	exemption on Transfer Tax and Stamp Duty

There is also a 95% exemption on the Transfer Tax (between 6% or 7%) and the Stamp Duty (between 0.5% and 1.5%) in regards to residential real estate acquired for rental purposes. Also register and notary fees, etc. are due in connection with real estate acquisitions.

# 4 Tax treatment at the shareholder's level

# 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Dividends and capital taxed at general rate	gains - Dividends and capital gains are taxed at the same 18% rate - Capital gains personal income tax applies. Exemption possible if reinvested in RECII	,

# Corporate shareholder

All types of income must be included in the corporation's taxable basis which is taxed at the general Spanish corporate income tax rates. This includes dividends paid by the RECII.

If capital gains are realized on the sale of RECII shares, such income must be included in the corporation's taxable basis and is taxed at the general rate (30%-32.5%). Upon fulfilling certain conditions (such as the sale of a RECII interest of at least 5%) the general reinvestment tax credit may be available. This would potentially reduce the tax effective rate to 18%. Nonetheless, confirmation of the availability of this tax facility requires further analysis.



No double taxation relief credits are available.

# Individual shareholder

As of January 1, 2007, dividend distributions paid by the REIT are taxed at an 18% rate. The same rate applies to both capital gains and dividends. A minor difference could be that dividend income may be exempt with an annual limit of EUR 1,500.

If capital gains are realized on the sale of RECII shares, general personal income tax rules apply, with the following exception. Capital gains from the sale of shares or an RECII interest may benefit from a particular tax rollover relief provided that the proceeds obtained are reinvested in another RECII. In connection with "SII" shares, stricter conditions apply. Namely, the number of shareholders of the transferred RECII has to exceed 500 and the taxpayer may not have held an RECII interest greater than 5% over the previous 12 month period. With respect to participation in "FIIs", the main restriction applicable is their non-listed condition.

#### Withholding tax

See above.

# 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Dividend and capital gains are subject to the same 18% withholding tax rate	Same as corporate foreign shareholders	- Tax treaty relief might apply - Parent-Subsidiary Directive might apply

# Corporate shareholder

The following relates to foreign corporate shareholders not acting in Spain through a permanent establishment. In such cases, the applicable fiscal treatment would be the same as for corporate domestic shareholders.

As of January 1 2007, a dividend paid by the RECII is subject to an 18% withholding tax rate, which is the same rate for capital gains. This is the general treatment in the absence of tax treaties, which could have had various effects on the tax treatment of corporate shareholders.

In the case of a return of capital distribution, the difference between the fair market value of the assets returned and the acquisition cost of the interest is deemed the capital gain. Nevertheless, if applicable, tax treaty provisions have to be analyzed.

Capital gains realized on the sale of RECII shares are taxed at a rate of 18%. Applicable tax treaties may provide for an exemption. Also, a general domestic exemption applies to tax treaty residents if the RECII is listed on a Spanish stock exchange.

# Individual shareholder

The same tax treatment as corporate foreign shareholders applies. An exception is the EUR 1,500 dividend income exemption, also mentioned in case of domestic individual shareholders above. It is also applicable to individual EU-residents.

# Withholding tax

See above. There is no reason why the Parent/Subsidiary Directive would not apply in the context of REICs.



# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
Case by case bas	Subject to taxation in Spain. Specific analysis of foreign REIT is required	Subject to taxation in Spain. Specific analysis of foreign REIT is required

# Foreign REIT

The taxation of foreign REITs varies on a case by case basis. Many factors are taken into consideration such as whether the foreign REIT operates in Spain through a permanent establishment, a local special purpose vehicle, etc. All in all, no special rules apply except for foreign REITs formed in blacklisted tax havens, in which case special anti-abuse rules apply (similar to CFC rules).

# Domestic corporate shareholder

Subject to taxation in Spain. Double taxation relief credit may be available, Specific analysis of foreign REIT is required though.

# Domestic individual shareholder

Subject to taxation in Spain. Double taxation relief credit may be available, Specific analysis of foreign REIT is required though.



# **Turkey (REIT)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
REIT	1995	- Capital Markets Law - Communiqué on Principles Regarding Real Estate Investment Companies, Serial VI No. 11-	Corporate type National Stock Exchange Commission	

A REIT (Real Estate Investment Company) regime exists in Turkey primarily under the administrative supervision of the CMB (Capital Markets Board), a regulatory and supervisory agency.

The REIT practices in Turkey started in 1995. REIT shares have been traded on the Istanbul Stock Exchange since 1997. Due to the rapid increase in the population and to internal migration, housing demands have expanded in direct proportion to real estate investment. Along with the new regulations regarding mortgage loans introduced in 2007, it is expected that the demand for real estate will increase. These developments will have a positive effect on the future of REITs.

The REIT regime is regulated in Capital Markets Law and in the related Communiqué. The regulations took place initially with the modification in the Capital Markets Law which confirms the scope of actions of REITs in 1992. After the amendment in Capital Markets Law, the detailed arrangement of REITs was made in the Communiqué on Principles Regarding Real Estate Investment Companies, Serial VI No. 11 in 1995. Furthermore in respect to tax treatment to the REITs, various provisions are presented in Corporate Income Tax Code and Income Tax Code.

Currently, there are 11 REITs registered with the Capital Markets Board and with shares quoted on the Istanbul Stock Exchange.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements		
	<ul> <li>Regulated and closely monitored by the Capital Markets Board (CMB)</li> <li>Statues must be in accordance with the law and the procedures of the Communiqué</li> <li>Founders must have no records of legal prosecution due to bankruptcy or other offences</li> <li>The statutory auditors of the company must be Turkish citizens</li> </ul>	

A REIT can be established immediately. Furthermore, existing companies can convert to REIT status by simply amending their Statutes in accordance with the legal procedures of the Communiqué. A REIT can be established for a limited time to undertake a certain project, for a limited or unlimited time to invest in certain areas and for a limited or unlimited time without any limitation or purpose.

The CMB's pre-conditions required for an REIT to obtain permission for establishment are as follows:

- REITs should be established in the form of a joint stock company under the registered capital
  system. The board of directors may increase the share capital of the company by issuing new
  shares up to the amount of registered capital stated in the statute. Compliance with the provisions
  of the Turkish Commercial Code concerning capital increases is not mandatory;
- the initial capital may not be less than the specific amount determined by the Board (currently 7.200.000 TRY),



- 100 percent of the share capital must be fully paid;
- the commercial title is to include the phrase "Real Estate Investment Company";
- the statute must be in compliance with the provisions of the law and the regulations of the CMB;
- the founders must be certified of never having been subject to legal prosecution due to bankruptcy or other offences.

The investment companies are classified according to asset types, valuation principles, portfolio restrictions, management principles, profit distribution principles, depository procedures and obligation principles in the event of their liquidation. All of the above shall be determined by the CMB.

The members of the board of directors and the auditing board are elected and serve in accordance with the related articles of the Turkish Commercial Code. However, at least 1/3 of the members appointed to the Board must be independent as defined in the Turkish Commercial Code.

In accordance with Article 347 of the Turkish Commercial Code, the statutory auditor of the company should be a Turkish citizen. If there is an auditing board, at least one more than half of the auditing board members must be Turkish citizens. Besides this, there should be an independent audit firm to be assigned by the General Assembly in order to audit the financials of the company on predetermined intervals.

REITs are required to prepare portfolio tables displaying the cost of the assets and rights along with their market values. Additionally, a board of directors' report must be prepared every three months. These statements are to be submitted to the Capital Markets Board.

# 2.2 Legal form / minimum share capital

Legal form		Minimum share capital	
	Joint stock company	TRY 7.2 million	

# **Legal form**

The REIT must be a joint stock company. The general guidelines of joint stock companies are regulated with the Turkish Commercial Code. REIT specifics shall be determined by the Capital Market Laws and the Communiqué. The company's name must include "real estate investment company".

#### Share capital

The required minimum share capital for a REIT is 7,200,000 TRY (about EUR 4 million). The CMB has the authority to redefine the minimum capital requirement on a yearly basis. If the initial capital is less than TRY 50,000,000, 10% of the shares representing the initial capital must be issued for cash. If the initial capital exceeds TRY 50,000,000, the shares that represent the TRY 50,000,000 of initial capital must be issued for cash.

The REIT may issue shares in registered or bearer forms. However, the shares representing capital in kind should be in registered form and an appraisal report should be drawn by an expert in accordance with the Commercial Code. The capital amount is to be in accordance with this report. Although the Turkish Commercial Code restricts the transfer of capital in kind shares for 2 years, REIT shares in connection with capital in kind can be freely transferred without any time limitation.

Companies shall not issue any privileged securities or real estate certificates other than shares. The nomination of candidates for Board of Directors membership is permitted. After the initial public offering, no privileges can be created (including the Board of Directors membership nominations).

# 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
Only for company founders	Yes



#### **Shareholder requirements**

The Communiqué and related Capital Market Laws state certain conditions for only company founders. The conditions are as follows;

- the founder shareholders may not have any payable taxes or insurance premium debt;
- there may not be any history of bankruptcy or other debt announcements against the natural person shareholders or their unlimited partner institutions;
- the founder shareholders may not be sentenced for illegal offences such as theft, fraudulent act, forgery, and etc;
- natural and legal person founders must have the sufficient financial capacity, a good reputation, and the experience required by their status;
- they should not be forbidden for operations in the meaning of Capital Market Law (this provision is valid for establishment and share transfers).

#### **Listing requirements**

The main objective of the CMB is to establish a consistent and far-reaching Turkish Capital Market. Thus, the listing requirement is domestic listing. Although the wording of the Communiqué and the Law does not provide a clear statement concerning the matter, the intention of the Legislation strengthens the view that the company should be domestically listed.

The REIT must apply to the CMB to register shares, which must equal at least 49% of the REIT's issued capital. The REIT must also complete the public offering application form. The format and the procedures of this form are to be determined by the CMB. The form is to be completed with the trade registry as follows:

- if the REIT's paid in capital is less than 50 million TRY, the form is to be completed within one year following the registration of the REIT's articles of association;
- if the REIT's paid in capital is greater than 50 million TRY but less than 100 million TRY, the form is to be completed within five years following the registration of the articles of association;
- if the REIT's paid in capital is equal to or greater than 100 million TRY, the form is to be completed within five years following the registration of the articles of association.

The CMB has the authority to reassess these amounts in accordance with the Communiqué. It is possible for companies to offer their shares equal to at least 49% of their issued capital by performing one or more public offering within the specified time periods. The companies that do not complete the public offering application forms within the specified time periods or whose applications were found inappropriate (due to failure to fulfil the necessary conditions), shall lose the right to operate as REITs. Such companies are obliged to amend the provisions of their articles of association to exclude real estate investment activities. Within three months after disqualification, the companies must also approach to the Board to deregister. According to the provisions of the Turkish Commercial Code, companies which do not fulfil the requirements for amending the activities and/or approach to the Board to deregister will be regarded as dissolved.

## 2.4 Asset level / activity test

## Restrictions on activities / investments

- Only transactions permitted by the Communiqué are allowed
- Must primarily deal with portfolio management
- 75% of the assets must consist of assets mentioned in their titles and/or articles of
- Cannot be involved in the construction of real estate
- Cannot commercially operate any hotel, hospital, shopping centre, etc.
- Cannot provide services by its personal to individuals or institutions

A REIT must deal primarily with portfolio management. In accordance with the Communiqué, the REIT's portfolio is required to be diversified based on industry, region and real estate and is to be managed with a long-term investment purpose. 75% of the portfolios of the companies, established with the purpose of operating in certain areas or investing in certain projects, must consist of assets mentioned in their titles and/or articles of association. A REIT must invest at least 50% of its portfolio value in real estate, rights to real estate and real estate projects. At most, 10% of its portfolio value may be invested in time deposits or demand deposits. Investments in foreign real estate and capital



market instruments regarding may only constitute no more than 49% of REIT's portfolio value. The land and lots in the portfolio of the REIT, on which any project has not been realized for five years as of the acquisition date, may not exceed 10% of its portfolio value.

According to the Communiqué, REITs;

- cannot engage in a deposit business or conduct business and operations resulting in deposit collection as defined by Turkish Banking Laws
- cannot engage in commercial, industrial or agricultural activities other than the transactions permitted by the Communiqué,
- cannot engage in capital market activities other than its own portfolio management, limited to the investment areas permitted by the Communiqué,
- cannot in any way be involved in the construction of real estate and can not recruit personnel and equipment for this purpose.
- cannot commercially operate any hotel, hospital, shopping centre, business centre, commercial
  parks, commercial warehouses, residential sites, supermarkets, and similar types of real estate
  and employ any personnel for this purpose. However, if any real estate exits in the portfolio for
  the purpose of generating rental revenue, companies can provide the security, cleaning, general
  management and similar services to tenants for such real estates or independent parts thereof or
  can execute contracts with any operating firm for performance of these services.
- cannot provide services by its personnel to individuals and institutions for project development, project control, financial feasibility and follow-ups of legal permission (except for the projects related to the portfolio or will be related to the portfolio).

REITs can only participate in operator companies, other real estate investment companies, companies established within the context of the Build-Operate-Transfer model, companies established abroad, or companies in the operational field of real estates. The purpose of such participation would be to include certain real estate or rights to real estate as well as certain Turkish companies in the REIT's portfolio. However, the expertise acquisition date value of the real estate to be included in the portfolio must equal at least 75% of the value of Turkish balance sheet assets. However, the value of REIT participation in the operating companies may not exceed 10% of the REIT's portfolio value (as specified by the most recent quarterly portfolio table draw up disclosed to the public at the end of the accounting period).

A REIT cannot on his own in any way carry out the construction of real estates and cannot recruit personnel and equipment with this purpose.

#### 2.5 Leverage

Leverage
Short-term credits limited to three times the net asset value

In order to meet the short-term fund demands or costs related to the portfolio, a REIT can obtain credits at a rate of three times the net asset value (as described in the quarterly portfolio table). In order to calculate the maximum limit of such credits, the obligations of the company arising from financial leasing transactions and non-cash credits shall be taken into account.

A REIT can issue debt instruments within the restrictions of the capital market legislation. As for the issued debt securities, the aforementioned credits shall be deducted from the issue limit calculated according to the capital market legislation.

Companies can issue asset-backed securities based sales contracts on or on the promises to sell real estates from the portfolio.



## 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
<ul> <li>Minimum 20% as first dividend ratio</li> <li>Articles of association indicate the dividend ratio</li> </ul>	Will be regarded within the distributable profit	Annually

#### Operative income

According to the Communiqué specifications regarding dividend distributions by publicly held joint stock corporations, it is required that the articles of association indicate the dividend ratio.

The first dividend ratio cannot be less than 20% of the remaining distributable profit (the profit leftover after the necessary deductions of legal, tax, fund and financial payments, as well as prior year loss deductions, are made). The dividend distribution may not exceed half of the amount remaining after subtracting the reserves required to be set aside according to law and the articles of association as well as funds designated for taxes.

Dividend distributions shall be completed by the companies by the end of the fifth month following the end of their accounting periods. Under normal conditions, the general assembly may decide to distribute the yearly income of the company to its shareholders in the form of advance dividends prior to the year-end closing. However, the Capital Markets Law has a specific provision for the listed companies which, under certain conditions, enables them to distribute dividends prior to the year's end.

#### Capital gains

Capital gains from the disposal of shares or real estate fall under the income of REIT. For this reason, the profit generated from such operations will be included in the income and will be regarded within the distributable profit. Furthermore, all of the income from such operations is exempt from corporate tax at REIT level.

#### 2.7 Sanctions

Penalties / loss of status rules		
	<ul> <li>Modification of the articles of association to exclude real estate investment trust operations</li> <li>Possible company liquidation</li> </ul>	

There are no specific provisions within the legislation. However, it may be considered that the exemptions provided to REITs will be lost by the loss of the REIT status. Each case has to be examined on its own.

If companies can not meet the requirements of investing in real estate, the rights supported by real estate and real estate projects in the ratio of at least 50 % of their portfolio value, they should apply to the CMB. After making an evaluation, the Board may provide a single extension period of one year. However, if companies still fail to achieve this minimum 50% ratio at the end of this extension period, they are required to apply to the Board in order to modify their articles of association to exclude real estate investment trust operations. If companies do not fulfil these changes, they shall be regarded as dissolved in accordance with the Turkish Commercial Code. The specific REIT exemptions will no longer be applicable. To determine whether REIT exemptions will apply to the period before the loss of status, the specifics of each case will be considered.

In case the REIT dividend distributions are incomplete according to the legal procedure, the CMB can enforce the REIT to distribute the shortfall amount to the shareholders in cash, along with interest which would be calculated using the Turkish Central Bank's short-term advance interest rate. If legal requirements are met, the right is reserved to pursue legal actions against the REIT's members of the Board of Directors for the incomplete distribution of dividends.



# 3 Tax treatment at the level of REIT

## 3.1 Corporate tax

Current income	Capital gains	Withholding tax
Tax-exempt	Tax-exempt	Credit/refund may be possible

#### **Current income**

REITs established in Turkey are exempt from the general applicable 20% corporate income tax for all of their income. The exemption is applied to all of REITs income without disparity. There may also be income subject to a withholding tax.

#### **Capital gains**

Capital gains are, in principle, deemed the commercial income of an REIT and are thus regarded as corporate tax-exempt.

#### Withholding tax

REITs may have income subject to withholding taxes to be taxed at source. Credit/refund may be possible.

#### Other taxes

The tax exemption applies to corporate income tax only.

#### **Accounting rules**

Since REITs should be listed on the Turkish Stock Exchange, the accounting rules designated by the Capital Markets Board and the Turkish Board of Accounting Standards are be applicable to REITs. In principle, income recognition for tax purposes is on accrual basis.

## 3.2 Transition regulations

Conversion into REIT status	
	In principle, no tax privilege

There is no privileged exit taxation rule for capital gains realized on real estate if sold to a REIT. However, there is a specific limited exemption rule stipulated in the Corporate Income Tax Code and applicable only for resident companies. According to this rule, under some certain conditions, 75% of the gains derived from the disposal of real estate may be exempted from corporate taxes. This is not a special rule for real estate disposals to REITs. However, according to Corporate Tax Code the earnings that a company, which is engaged in the trading of real estate property or their rental, obtained from the sale of such assets are not eligible to the exception.

#### 3.3 Registration duties

Registration duties
- Title deed fee of 3% - Stamp duty of 0.75% - Transfer may be subject to VAT

Real estate disposal is subject to a Title Deed Fee of 3%. Both the seller and the buyer are obliged to pay this fee equally (50% - 50%) before the disposal can be made at the Title Deed Office. This fee is calculated over actual consideration to be paid for such real estate; however the consideration shall not be less than the tax value of such real estate. Real estate transfer could also be subject to VAT. Additionally, specific sales agreements (if any) will be subject to 0.75% stamp duty if an amount is stated on the agreement.



## 4 Tax treatment at the shareholder's level

#### 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Dividends and capital gains from share disposal subject to standard corporate income tax rate (20%)	- 50% of dividend subject to individual income tax (15% to 35%) - Capital gains in principle tax exempt	General view: N/A

#### Corporate shareholder

Dividends from a REIT are subject to taxation at the level of the corporate shareholder at standard corporate income tax rate (20%).

Capital gains from REIT share disposal by fully taxable companies are subject to a corporate tax of 20%.

#### Individual shareholder

Dividends distributed to resident individuals are subject to taxation at individual income tax of up to 35%. Tax rate applied on income obtained from dividends varies from 15% to 35% according to the income level (progressive tax). 50% of the income is exempted from the income tax.

Capital gains from REIT share disposal by fully taxable individuals are not subject to a withholding tax, nor must be declared, if held for more than two years.

#### Withholding tax

In principle the income generated by REIT is exempted from corporate tax and exempted income would be subject to corporate withholding tax, which in return replaces the dividend distribution withholding tax. Specifically for REIT the corporate withholding tax rate as well as the dividend distribution withholding tax is 0%. Although there were opposing opinions in the previous application, the new Corporate Tax Code and the Communiqué related thereto affirms the general view that withholding tax for REIT is 0%.

## 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
0% withholding tax	0% withholding tax	0% withholding tax

#### Corporate shareholder

See above explanations for domestic shareholder.

## Individual shareholder

See above explanations for domestic shareholder.

#### Withholding tax

See above explanations for domestic shareholder.



# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
No tax privilege	No tax privilege	No tax privilege

#### Foreign REITs

As a general rule, non-resident corporations deriving rental income in Turkey will be subject to a 20% withholding tax.

## Corporate shareholder / Individual shareholder

In general distributions are subject to taxation in Turkey, but credit of foreign levied withholding tax may be possible. However the Controlled Foreign Company Regime should be taken into account.



# **UK (UK-REIT)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
UK-REIT	2007	Finance Act of 2006 and subsequently issued regulations	Corporate type	

The UK-REIT was implemented in UK with the Finance Act 2006 of 19 July 2006 with effect from 1 January 2007.

On 1 January 2007, nine UK property groups selected for REIT status, including FTSE listed companies. More property groups are likely to follow suit. The Market Capitalization of these companies was in November 2006 circa £34bn.

# 2 Requirements

## 2.1 Formalities / procedure

Key requirements	
	- Election must be filed prior to conversion - Certain conditions for REIT status

Election must be filed prior to conversion. REIT has to confirm that:

- it is UK resident;
- shares are listed on a recognized stock exchange;
- company is not an open ended investment company;
- it is not a close company;
- one class of ordinary shares (other than non-voting fixed rate preference shares);
- no performance related loans.

Two tax returns (relating to tax-exempt business and non-tax-exempt business) and three sets of "financial statements" (which demonstrate that the REIT fulfils the various qualifying tests and conditions) need to be filed annually.

## 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
Listed closed-ended company	GBP 50,000 (if listed in UK)

#### Legal form

A UK-REIT must be a listed closed-ended company incorporated anywhere. It must be tax resident in UK. It may not be a resident in another country. Subsidiary entities can be resident outside the UK, but such entities are likely to suffer tax in that overseas jurisdiction.

Management may be internal or external.

#### Minimum share capital

As regards level of share capital, no specific rules other than normal listing requirements are



applicable. REIT may have only one class of ordinary shares and the only other class of shares it may issue is non-voting fixed rate preference shares.

A UK company that lists on the UK stock exchange must have a share capital of £ 50,000.

## 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
<ul> <li>Not "close company"</li> <li>A single corporate shareholder may not own more than 10% of the shares/voting rights</li> <li>No restriction on foreign shareholder</li> </ul>	Yes

#### **Shareholder requirements**

A UK-REIT may not be classified as a "close company". Such a company is a company where five or fewer shareholders have control of the company.

No corporate shareholder may hold more than 10% of the shares, obtain more than 10% of the dividends or possess more than 10% of the voting rights; otherwise a penalty tax charge will arise. UK REITs have all changed Articles of Association to provide powers to force shareholders to sell, or withdraw distribution rights to greater than 10% shareholders.

No restriction on foreign shareholder.

#### **Listing requirements**

Listing on the LSE or any other 'recognized stock exchange' is required. HM Revenue & Customs maintain a list of 'recognized' exchanges across the world.

## 2.4 Asset level / activity test

# Restrictions on activities / investments - More than 75% of the net income profit must be derived from the property rental business - More than 75% of the assets must be used in the property rental business - Must hold at least 3 separate assets - No one asset may exceed 40% of the total assets - May invest abroad

Restrictions are imposed by virtue of the Balance of Business Tests which restricts the volume of 'other' activities other than property investment activities. However, all regular activities are permitted subject to these restrictions. Essentially, only rental profits and gains on properties used in the UK property rental business will be exempt from tax.

The Balance of Business tests are:

- at least 75% of the net income profit must be derived from the property rental business;
- at least 75% of the assets must be used in the property rental business.

There is no upper limit applied to the amount of real estate assets that can be held by the REIT. However, a REIT must hold at least 3 separate assets, and no one asset can exceed 40% of the market value of the total portfolio. Qualifying properties may be residential or commercial and in any location worldwide. Owner occupied (i.e. by the REIT) assets do not count for the business test.

Development for its own account is permitted, and is not generally caught by the above restrictions. Property trading is permitted but caught by the Balance of Business restrictions. Profits are taxable when the UK-REIT sells certain developed property within three years after completion (see 3.1)



Subsidiaries greater than 75% are permitted to be part of a REIT group, and certain joint ventures are also able to be part of the regime, however, interest in subsidiary companies of less than 40% will not be able to be within the REIT ring fence. For REITs which are partners in a partnership with less than a 20% share this is also outside the ring fence (i.e. eligible income).

## 2.5 Leverage

Leverage
Interest cover test

Borrowing of money is limited by the "Interest cover" ratio. Interest cover is defined as earnings before interest and taxes (EBIT) / financing costs. The result of the above formula should not fall below 1.25 for an accounting period. Where this does occur, a tax charge will arise based on the amount of financing costs that cause the ratio to exceed 1.25. As the test looks only at the profits of the REIT against the interest that it has to pay, a sudden unexpected increase in interest rates or a drop in income may result in a failure of the test. The test is based on the accounting measure of interest, so interest free or low interest loans will not need to be adjusted.

## 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
90% of tax-exempt profits	Not included in the distribution obligation	Within 12 months

#### Operative income

90% of the tax-exempt rental income must be distributed within 12 months of the end of the accounting period (i.e. profit from taxable income does not have to be distributed).

## **Capital gains**

Income from the disposal of real estate does not have to be distributed. However, if within 2 years the cash receipt is not reinvested it will count as a bad asset for the Balance of Business Asset test.

## 2.7 Sanctions

Penalties / loss of status rules
Tax charges not necessarily resulting in the loss of the REIT status

Failure to meet the 75% assets test could result in the following depending on the severity of the breach:

- less than 75% but more than 50% = 'minor breach' (two are allowed in any 10 year rolling period, before a notice is issued by UK Tax authorities (Her Majesty's Revenue & Customs, HMRC);
- less than 50% = 'major breach'. (HMRC can issue a notice immediately).

Where HMRC issue a notice the REIT rules will cease to apply for the current and future years.

Where the profit distribution obligation is not complied with, a tax charge (30%) will arise on the REIT and will be based on the shortfall of the distribution.

The REIT will incur a 30% tax charge on the amount equivalent to a dividend paid to a corporate shareholder, holding greater than or equal to 10% of shares in REIT.



## 3 Tax treatment at the level of REIT

## 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
- Rental income from tax- exempt property.  - Non tax-exempt business is taxable in ordinary manner (30%)	Eligible property is tax-exempt	<ul> <li>In principle no         withholding tax levied         on domestic distributions         (only on tax-exempt profit         distributions)</li> <li>If foreign income is         taxable credit of foreign         withholding tax possible</li> </ul>

#### **Current income**

So called "ring fenced business" (i.e. rental income from tax-exempt property) is generally not subject to tax. Non tax-exempt business is taxable in ordinary manner with a tax rate of 30%. Non exempt business includes income from participation of other REITs.

#### **Capital gains**

Capital gains or losses that arise on disposal are tax-exempted in relation to property used in property rental business (i.e. eligible business). The sale of "developed properties" may be subject to tax if they are disposed of within 3 years of any development activities conducted by the REIT. Deemed to be a "developed property" is any property whose cost of development (conducted by the REIT) exceeds 30% of the fair value of the property's acquisition cost. The disposal of property which is used for non eligible business is taxable. Property used for eligible business and also for taxable business may be partially exempt.

#### Withholding tax

The UK does not levy dividend withholding taxes in case of a normal distribution to a UK resident person, but in the case of a distribution from exempt profits tax of 22% will be withheld for most shareholders. If an overseas jurisdiction levies a withholding tax on payment of a dividend to a REIT the REIT is unlikely to be able to obtain a credit for such tax if the income is exempt in the UK. If, however, the income is taxable it may be possible for the REIT to credit this against the UK tax due.

#### **Accounting rules**

The REIT is taxed based on UK solus accounts for each group company (either UK GAAP or IFRS). Group REITs have a requirement to present financial statements under IFRS for the purposes of calculating the Balance of Business Tests.

## 3.2 Transition regulations

Conversion into REIT status
Conversion charge of 2% of the market value of property rental business assets

For UK tax purposes only a new accounting period begins, and the base cost of property rental assets are re-based to market value. A 2% conversion charge is levied on the market value of property rental business assets held at the day of conversion. This entry charge extinguishes any latent capital gains within the REIT at the date of conversion. The conversion charge can be split over four years from the year of conversion into the REIT in which case the charge increases to 2.19% based on the following percentages: Yr1: 0.5%, Yr2: 0.53%, Yr3: 0.56%, Yr4:0.6%.



## 3.3 Registration duties

Registration duties
Stamp Duty Land Tax of between 1% and 4%

Stamp Duty Land Tax is levied at between 1% and 4% on most land purchases in the UK. This is payable by the purchaser at the time of completion.

# 4 Tax treatment at the shareholder level

## 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
<ul> <li>Distributions of tax         exempt profits are treated         as rental profits taxable at         30%</li> <li>In most cases distributions         of taxed income at level of         REIT will be tax-exempt</li> <li>Capital gains on disposal         of REIT shares taxable         under normal Capital         gains rules</li> </ul>	<ul> <li>22% tax on distribution of tax exempt profits (collected by way of the withholding tax)</li> <li>Higher rate tax payers pay additional 18% through his tax return</li> <li>Capital gains on disposal of REIT shares taxable in ordinary manner</li> </ul>	Withholding tax is deducted at 22 % on distributions to individual shareholders

#### Corporate shareholder

Distributions from exempt assets are treated as rental profits ("Schedule A Business"). This is taxed at the rate of 30%. Distribution of taxed profits will likely be tax exempt in the hands of a UK corporate shareholder.

Capital gains on disposal of shares are taxable under normal Capital Gains Tax rules.

## Individual shareholder

Dividends are taxed as if rental profits received from direct property. The shareholder will be taxed at either 22% (already levied with the withholding tax) or at 40% for higher rate tax payers In this case the shareholder will pay the remaining 18% through his tax return.

Capital gains on disposal of REIT shares are fully taxable in the ordinary manner (rates up to 40%).

A share buy back will be a disposal for capital gains purposes and taxable in the ordinary manner.

#### Withholding tax

Withholding tax is not deducted where a payment is made to a UK corporate shareholder. A withholding tax at 22% is levied on distributions of tax exempt profits to individual shareholders by the REIT.



## 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
<ul> <li>- 22% final withholding tax for dividends</li> <li>- UK tax exemption for capital gains on disposal of REIT shares</li> </ul>	- 22% final withholding tax for dividends - UK tax exemption for capital gains on disposal of REIT shares	- Tax treaty relief available if claimed following receipt. Will be treated as a distribution under most treaties - Parent-Subsidiary Directive not applicable

#### Corporate shareholder

Foreign shareholders receive dividends from the tax-exempt business net of basic rate income tax (22%).

#### Individual shareholder

Foreign shareholders receive dividends from the tax-exempt business net of basic rate income tax (22%).

#### Withholding tax

A non-resident shareholder suffers the withholding tax of 22% no matter if corporate or individual. Treaty relief can be claimed retrospectively. The dividend is only taxed as rental income in the UK; otherwise we expect the exempt dividend to be treated as a distribution under most treaties. EU Parent -Subsidiary Directive not applicable (see under no. 2.3 above).

# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
Taxed under normal UK tax rules	30% tax on foreign income	22% or 40% tax on foreign income

#### Foreign REIT

A foreign REIT will be taxable under normal UK rules.

#### Corporate shareholder

A foreign REIT distribution of income from property in the UK to a UK corporate shareholder is likely to be treated as a normal dividend (30% tax) from overseas company (will depend on structure of foreign REIT).

#### Individual shareholder

A foreign REIT distribution of income from property in the UK to a UK individual shareholder is likely to be treated as a normal dividend (22% or 40%) from overseas company (will depend on structure of foreign REIT).

# Part 2

# Asia



# **Australia (LPT)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
Unit Trust (esp. listed Property Trust); Public Trading Trust	1985	<ul> <li>(Public) Unit Trust and Equity law</li> <li>'Trust Income', Division 6, ITAA</li> <li>1936 'Public Trading Trusts' Regime, Division 6C, ITAA 1936</li> </ul>	Trust type	

Fixed trusts are the preferred vehicle for holding real estate investments in Australia. They are typically set up as a listed (public) or unlisted fixed unit trust (i.e. investors subscribe for units). Unit trusts are generally treated as transparent for Australian tax purposes. One of the key tax benefits arising for the investor from a trust structure is that distributions from the trust retain their tax attributes ('flow through' entity), making an investment via a fixed trust correspond in most respects to a direct interest in the real estate. Unit trusts stapled to company structures are common in Australia.

Unit trusts are ruled in the (Public) Unit Trust and Equity law. Unit trusts are taxed under the Division 6, ITAA 1936, Trust Income rules or under the Division 6C, ITAA 1936, Public Trading Trust Regime.

# 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
No special legal or regulatory requirements

No special legal or regulatory requirements need to be satisfied in order for a property trust to be established. Property trusts may be subject to regulatory requirements such as the Managed Investment Scheme rules, which include that the trust must be managed by a corporate trustee/ responsible entity/fund manager. However, these requirements do not impact on the tax treatment of the trust as a 'flow through' entity.

## 2.2 Legal form / minimum initial capital

Legal form		Minimum initial capital	
	Unit trust	No	

#### **Legal form**

A unit trust generally qualifies for 'flow through' tax treatment. The 'flow through' treatment is not limited to resident trusts.

A non-resident entity will be treated as transparent for tax purposes provided it can be properly characterised as a trust for Australian tax purposes.

However, a trust which is treated as a public unit trust (e.g. listed or at least 50 investors) does not qualify for 'flow through' treatment if it is carrying on trading activities.



The term property trust used with respect to Australia in the remainder of this report is a reference to such a fixed unit trust unless otherwise specified.

#### Minimum initial capital

There is no minimum initial capital required.

## 2.3 Unit holder requirements / listing requirements

Unit holder requirements		Listing mandatory
	No requirements	No

#### Unit holder requirements

No requirements exist in respect to the make up of the investor profile.

#### **Listing requirements**

Listing is not mandatory in Australia to obtain 'flow through' status. However, large property trusts are typically listed in Australia for commercial purposes (known as 'listed managed investments' or 'listed property trusts').

A number of requirements must be met in order to be listed on the Australian stock exchange, including amongst others minimum net tangible assets or profit requirements and minimum unit-holders numbers and parcel value requirements.

## 2.4 Asset levels / activity test

# Restrictions on activities / investments - Public unit trusts investing in land, must do so for the purpose, or primarily for the purpose, of deriving rent (eligible investment business) - Public unit trusts that carry on a trading business, i.e. a business that does not wholly consist of eligible investment business, are not accorded 'flow through' treatment - May invest in a single property

There exist no restrictions on the type of activities that can be undertaken by a property trust, unless the trust qualifies as a public unit trust.

Unit trusts, other than public unit trusts, can engage in trading activities, e.g., managing and developing real estate, without losing the benefits of 'flow though' treatment. Public unit trusts must carry on only an 'eligible investment businesses in order to be eligible for 'flow through' treatment. If the public unit trust carries on a trading business it will be taxable akin to a company and its unit-holders as unit holder.

There exists some uncertainty as to the interpretation of the public trading trust rules including the extent to which a public unit trust can engage in non-eligible activities. Provided the public unit trust carries on primarily, i.e. predominantly, eligible investment business activities and non-eligible activities are incidental and relatively insignificant, the public unit trust should however retain the 'flow through' treatment.

A property trust may invest in a single real property.

As a consequence it is common for Australian property trusts to form part of a stapled security with a stapled company/trading trust undertaking a range of activities relating to passive property holdings (i.e., management, redevelopment, funds management etc.).

A property trust can hold property investments offshore. Property trusts can hold investment properties indirectly through SPVs. However, the key benefits arising for an investor from a trust structure may be lost where the interposed SPV does not qualify for look through tax treatment.



## 2.5 Leverage

Leverage
Unlimited, subject to general thin capitalisation rules

There are no specific gearing limits for unit trusts under Australian tax law. The general thin capitalisation rules may apply however to effectively impose a gearing limit where the property trust is controlled by non-resident unit holders and/or if the property trust controls a foreign entity. Exemptions from the thin capitalisation rules apply where total debt deductions including associate's deductions are \$250,000 or less or where an Australian outbound investor that is not foreign controlled has average Australian assets (including its associates assets) that represents 90% or more of the sum of its average total assets (including its associates assets).

A tax deduction should be available for interest expense incurred in connection with loans used to acquire the income yielding property.

## 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
Typical distribution of 100% of trust's income	Typical distribution of 100% of capital gains realised on disposal of property, including interests held in other sub-trusts or other entities	Annually

There are no prescribed minimum distribution rules. However in order to ensure that the trustee is not subject to tax on the property trust's net income at 46.5%, the unit holders must be presently entitled to all of the trust's income at year end. Property trusts therefore typically distribute their trust income (including tax deferred amounts) on at least an annual basis, and listed trusts distribute generally on a quarterly basis.

#### 2.7 Sanctions

Penalties / loss of status rules		
N/A		

# 3 Tax treatment at the level of REIT

## 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Not taxable in the hands of the trustee provided the unit holders are presently entitled to the trust's income	<ul> <li>Tax treatment of capital gains similar to that of ordinary income</li> <li>50% CGT discount may be available</li> </ul>	N/A



#### **Current income and capital gains**

Provided the unit holders are presently entitled to the property trust income at year end, the trustee is not liable to tax on the trust's net income, including capital gains. Income derived by the property trust will generally retain its character in the hands of the unit holders.

If there is an amount of property trust income that unit holders are not presently entitled to at year end then the trustee is subject to tax on the relevant proportion of the trust's net income at 46.5%. The trustee may be able to apply the 50% CGT (capital gains tax) discount in such cases.

Tax losses are quarantined in the trust and cannot be distributed to unit holders. They can be carried forward for offset against future income and capital gains subject to satisfying the trust loss recoupment tests (these provisions do not apply to capital losses however), the most important of which is a greater than 50% continuity of ownership test. A trust that does not satisfy the requisite trust loss tests cannot offset those income losses in future years. There is no loss carry-back.

#### Withholding Tax

An Australian resident property trust is generally not subject to any domestic withholding tax on income earned in Australia. However the property trust may have tax deducted from its income in accordance with section 4 below if it is a beneficiary of another trust.

Tax credits for foreign withholding tax deducted from foreign income will attach to distributions of foreign income made by the property trust to unit holders. The relevant portion of the foreign tax credits will be available for offset against tax on foreign income of the property trust if the trustee is subject to tax on that amount as discussed above.

The property trust may have certain withholding tax and other tax obligations in respect of the net income distributed to unit holders. These are discussed in section 4 below.

## 3.2 Transition regulations

Conversion into REIT status
N/A

## 3.3 Registration duties

Registration duties
<ul> <li>No duty on capital contributions</li> <li>Stamp duty of up to 6.75% on the transfer of property or transfer of units in unlisted property trust.</li> <li>No duty on transfers of units of listed trusts</li> </ul>

There is no duty on capital contributions.

Stamp duty of up to 6.75% will be levied of the higher of market value or consideration paid on the transfer of property or transfer of units in unlisted property trusts.

No duty on transfers of units is levied at a listed trust.



## 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- 30% tax on share of the trust's worldwide net income, including capital gains - Capital gains on disposal of units taxed at 30%	- Tax at rates of up to 46.5% on share of the trust's worldwide net income - 50% CGT discount may be available on capital gains distributed and on disposal of units	- There is no final withholding tax imposed - Trustee may pay tax on behalf of beneficiary in certain circumstances - Withholding at 46.5% is required where a Australian tax file or business number is not quoted

#### Corporate unit holder

A resident corporate unit holder is subject to tax on its share of the property trust's worldwide net income, including capital gains, at the current corporate tax rate of 30%.

'Tax deferred' distributions, being distributions in excess of the property trust's net taxable income (e.g. an amount representing plant and equipment depreciation), are only taxable to the extent that the amount exceeds the cost base of the unit holder's investment. The unit holder's CGT cost base is otherwise reduced by the tax deferred amount, which effectively defers taxation until such time as the units are disposed of.

Capital/revenue gains realised on the disposal of units in the property trust are subject to tax at the current corporate tax rate of 30%.

#### Individual unit holder

An individual unit holder is subject to tax at the prevailing tax rate of up to 46.5% on its share of the property trust's worldwide net income. However, to the extent that the trust's net income is made up of capital gains, the unit holder may be entitled to a 50% CGT discount.

'Tax deferred' distributions, being distributions in excess of the property trust's net taxable income (e.g. an amount representing plant and equipment depreciation), are only taxable to the extent that the amount exceeds the cost base of the unit holder's investment. The unit holder's CGT cost base is otherwise reduced by the tax deferred amount, which effectively defers taxation until such time as the units are disposed of.

Capital gains realised on the disposal of units in the property trust may also be eligible for the 50% CGT discount. No discount is available for revenue gains.

The trustee may pay tax on behalf of a beneficiary in certain limited circumstances.

#### Withholding Tax

Withholding from property trust distributions or from a present entitlement to trust income is required at the rate of 46.5% where an Australian tax file number (TFN) or Australian business number (ABN) or other exception is not quoted to the property trust. Unit holders are entitled to a tax credit for the amount withheld.



#### Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- Non-resident unit holders are subject to Australian tax at corporate tax rate of currently 30% on their share of the trust's net income that is attributable to sources within Australia - Capital gains on non real property are tax-exempt	- Non-resident individual unit holders are subject to Australian tax on a progressive scale starting at 29% on their share of the trust's net income that is attributable to sources within Australia  - Capital gains on non real property are tax-exempt and taxable capital gains may be eligible for a 50% discount	Dividend and interest paid to non-resident unit holders is subject to a final withholding tax in accordance with domestic rules/treaty rules, on dividends or interest

In respect of non-resident beneficiaries that are presently entitled to the property trust income, the trustee will be subject to tax on Australian sourced income, other than income which is subject to a final withholding tax (e.g. interest/dividend withholding tax, as withholding tax is a final tax) and certain capital gains that are not in respect of 'taxable Australian property'.

Tax is paid in accordance with the type of unit holder - companies at 30%, individuals on a progressive scale starting at 29%. From 1 July 2006 it is proposed that tax will be paid in respect of non-resident trustee beneficiaries at 45% however this rule will not apply to unit holders of widely held "managed investment trusts" (the new 45% rate had not yet been passed at the time of writing). The unit holder is taxed on the income and is entitled to lodge a tax return and claim a tax credit for tax paid by the trustee.

A new non-final "pay-as-you-go" withholding tax provision is proposed that will impose a flat 30% withholding tax on distributions made by certain widely held "managed investment trusts" of net income attributable to Australian sources (either directly or through certain Australian intermediaries) to all types of non-residents including trustees. Dividend, interest and royalty income will generally continue to be excluded and subject to the specific withholding tax rules. Capital gains on assets other than 'taxable Australian property' will also continue to be generally excluded (discussed below).

The ultimate non-resident beneficiary will continue to be taxed on the income and receive a credit for the tax withheld. The new provision had not yet been passed at the time of writing and will not apply before 1 July 2007 however.

'Tax deferred' distributions, being distributions in excess of the property trust's net taxable income (e.g. an amount representing plant and equipment depreciation), may only be taxable to the extent that the amount exceeds the cost base of the unit holder's investment. The unit holder's CGT cost base is otherwise reduced by the tax deferred amount, which effectively defers any taxation until such time as the units are disposed of.

Trustees of property trusts that distribute capital gains on assets that are not 'taxable Australian property' are not required to withhold tax from that amount and foreign resident beneficiaries will not be taxable on the gains distributed (these rules are effective from 12 December 2006 however similar rules applied before this date in respect of assets that did not have 'the necessary connection with Australia'). Gains from investments held by the trust in other trusts are eligible for the exemption provided at least 90% of the market value of CGT assets of the first trust or the trust in which the first trust has an interest, are not 'taxable Australian property' at the relevant CGT event time. Taxable Australian property includes real property held directly or indirectly that is situated in Australia therefore it usually follows that capital gains distributions from Australian property trusts remain taxable.

Non-residents will only be taxable on capital gains realised on the disposal of units in an Australian resident property trust if the unit holder held at least 10% of the units in the trust and where more than 50% of the market value of the assets of the trust are Australian real property or interests in



other entities whose assets are principally Australian real property (these rules are effective from 12 December 2006 however similar rules applied before this date in respect of assets that did not have 'the necessary connection with Australia').

#### Corporate unit holder

Non-resident corporate unit holders are prima facie subject to Australian tax in accordance with the above at a corporate tax rate of currently 30%.

#### Individual unit holder

Non-resident individual unit holders are prima facie subject to Australian tax in accordance with the above on a progressive scale starting at 29% and trustees at 45%.

Non-resident individual unit holders may be eligible to claim the 50% CGT discount in respect of the taxable capital gains.

#### Withholding Tax

Dividend and interest paid to non-resident unit holders is subject to a final withholding tax in accordance with domestic rules/treaty rules. To the extent that the income has been subject to final Australian withholding tax or would have been subject to withholding tax had an exemption not applied no further tax is levied.

Withholding from other property trust distributions or from a present entitlement to other trust income is required at the rate of 46.5% where an Australian tax file number (TFN) or Australian business number (ABN) or other exception is not quoted to the fund. Unit holders are entitled to a tax credit for the amount withheld. It is proposed that amounts that have tax withheld under the proposed 30% pay as you go withholding tax provisions discussed above will be exempted from this requirement.

# 5 Tax treatment of foreign REIT and its domestic unit holder

Foreign REIT	Corporate unit holder	Individual unit holder
Similar to Australian Trust however with modifications	Like corporate unit holder of Australian trust	Like individual unit holder of Australian trust

#### Foreign REIT

Foreign REITs are taxed on Australian sourced income and capital gains on taxable Australian property broadly in accordance with 3.1 and 4.2 above.

Trust present entitlement rules are modified however.

#### Corporate unit holder

Corporate unit holder are taxed on income broadly as above with a credit for foreign tax paid.

Australia's foreign investment fund (FIF) or controlled foreign company (CFC) accrual taxation rules may apply.

#### Individual unit holder

Individual unit holder are taxed on income broadly as above with a credit for foreign tax paid.

Australia's foreign investment fund (FIF) or controlled foreign company (CFC) accrual taxation rules may apply.



# **Dubai (REIT)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
REIT	2006	The Investment Trust Law No. 5	Trust type	To be established

The REIT was introduced with then REIT law, which is part of The Investment Trust Law No. 5 that went into effect as of August 6th 2006.

The REIT market is in its infancy and as of May 30th 2007 there are no listed REITs in Dubai.

# 2 Requirements

## 2.1 Formalities / procedure

Key requirements
Detailed information not yet available

Legislation for the REIT structure has just been approved on August 6, 2006. Due to limited information available, comments on the key requirements for the REIT must be subject to a future detailed analysis.

## 2.2 Legal form / minimum initial capital

L	egal form	Minimum initial capital
	Public Property Fund	No

#### Legal form

The REIT is a Public Property Fund that is constituted either as an Investment Trust or an Investment Company (which is the same as for other Public Property Funds).

#### Minimum initial capital

There are no minimum initial capital requirements existing.

## 2.3 Unit holder requirements / Listing requirements

Unit holder requirements	Listing mandatory
Detailed information not yet available	Yes

## Unit holder requirements

Due to limited information available, comments on unit holder requirements must be subject to a future analysis.

#### **Listing requirements**

Listing is mandatory. No regulations pertaining to private REIT has been instituted.



## 2.4 Asset level / activity test

## Restrictions on activities / investments

- REIT is primarily aimed at investments in income generating real property
- Property under development must not exceed 30% of the net assets value
- REIT must derive income from two tenants or lessees

A REIT is permitted to develop real estate for its own account, to trade with real estate or to own residential and/or commercial real estate. The development of real estate is restricted as follows:

- 1. An Operator of a REIT must ensure, subject to (2), that any investment made in respect of property under development whether on its own or in a joint venture is undertaken only where the REIT intends to hold the developed property upon completion.
- 2. The total contract value of the property under development in (1) must not exceed 30% of the net asset value of the Fund Property of the REIT.
- 3. The REIT is allowed to hold shares and/or interest in a subsidiary corporation and/or in a partnership structure. The restriction pertains to development activity. On a consolidated level, no more than 20% of the REIT's assets can be invested in development activities.

According to The Investment Trust Law No. 5 and DFSA Consultation paper No. 33, a REIT must derive income from at least two types of tenant or lessee; each type of tenant or lessee must produce 25% of the total income, and the Operator must invest no more than 40% of the fund in any one property type.

## 2.5 Leverage

Leverage
Limited to 70% of the total net asset value

In Dubai, an Operator of a REIT may borrow either directly or through its Special Purpose Vehicle up to 70% of the total net asset value of the fund.

## 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
80% of annual net income	Included in net income	Annually

#### Operative income

REITs in Dubai are required to distribute an amount no less than 80% of audited annual net income to the unit holders.

## **Capital gains**

Capital gains are included in the annual net income of the REIT. For profit distributions obligations see under "operative income" above.

#### 2.7 Sanctions

Penalties / loss of status rules
Detailed information not yet available

Legislation for the REIT structure has just been approved. Because of limited information available possible sanctions must be subject to a future detailed analysis.



# 3 Tax treatment at the level of REIT

## 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
N/A	N/A	N/A

#### **Current income**

There are no personal taxes in Dubai. The only entities that are taxed in Dubai are companies involved in the oil & gas industry and branches of foreign banks operating in Dubai (at a rate of 20%). Consequently, rental income of a REIT is not taxable (except where the investor is a branch of a foreign bank). Other types of business income if allowed to be generated are also not taxable.

#### Capital gains

Not taxable except where the above applies.

#### **Withholding Tax**

N/A

#### **Accounting rules**

IFRS rules are applicable.

## 3.2 Transition regulations

Conversion into REIT status
N/A

## 3.4 Registration duties

Registration duties
- Transfer fee of 1.5% - 7% - Land registration fees

There is no stamp duty or transfer tax levied on acquisition of freehold property in Dubai. However there are a land registration fees and transfer fees. For property under development, the purchaser pays 1.5% of the value of the property and the developer pays 0.5% to the land registry.

If the property changes hands, the seller has to pay a transfer fee (depending on the developer, approximately 1.5-7.0% of the price of the property) to the developer.

# 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
N/A	N/A	N/A

#### Corporate unit holder

No taxation for domestic corporate unit holders.



#### Individual unit holder

No taxation for domestic individual unit holders.

#### Withholding Tax

Dubai does not levy withholding taxes.

## 4.2 Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding Tax
Detailed information not yet available	N/A	N/A

#### Corporate unit holder

Due to limited information available, comments on taxation for foreign corporate unit holder requirements must be subject to a future analysis with regards to nature of business of foreign corporate unit holders (subject to the comments in Part 3 above).

#### Individual unit holder

No taxation for foreign individual unit holders.

#### Withholding Tax

Dubai does not levy withholding taxes.

# 5 Tax treatment of foreign REIT and its domestic unit holder

Foreign REIT	Corporate unit holder	Individual unit holder
Detailed information not yet available	Detailed information not yet available	Detailed information not yet available

#### Foreign REIT

Due to limited information available, comments on taxation for a foreign REIT on income from Dubai must be subject to a future analysis with respect to applicability of double taxation treaties between U.A.E. and the foreign REIT's country of residence\*.

#### Corporate shareholder

Due to limited information available, comments on taxation for domestic corporate unit holders from income of a foreign REIT must be subject to a future analysis with respect to applicability of double taxation treaties between U.A.E. and the foreign REIT's country of residence\*.

#### Individual shareholder

Due to limited information available, comments on taxation for domestic corporate unit holders from income of a foreign REIT must be subject to a future analysis with respect to applicability of double taxation treaties between U.A.E. and the foreign REIT's country of residence\*.

<sup>\*</sup> Double Taxation Treaties only apply to resident corporations or individuals as defined in the double tax treaty. The place of incorporation or listing of the REIT is only one of the factors when assessing application of the Double Tax Treaty.



# **Hong Kong (HK-REIT)**

# 1 General introduction / history /REIT type

	Enacted year	Citation	REIT type	REIT market
HK - REIT	2003	Code of Real Estate Investment Trusts	Trust type	

The Code for REITs was introduced in July 2003. REITs in Hong Kong are structured as trusts. They have to comply with the Code of Real Estate Investment Trusts ("Code of REITs") issued by the Securities and Future Commission ("SFC"), for authorization.

As of 1 March 2007, there were 5 REITs listed on the Hong Kong Stock Exchange. Since then, another REIT was successfully listed on 30 March 2007.

The total market capitalization of the 5 listed REITs as at 1 March 2007 was HK \$59,053 million.

# 2 Requirements

## 2.1 Formalities / procedure

## Key requirements

- To be authorized by the Securities and Futures Commission (SFC) of Hong Kong
- Appointment of a trustee
- Appointment of a management company

REIT's have to be in the legal form of a trust and governed by the Code of REITs. They also need to be authorized by the SFC of Hong Kong.

One trustee that is functionally independent of the management company of the REIT must be appointed, but may be part of the same corporate group if certain requirements are met. So far REITs listed in Hong Kong have all employed independent trustees.

Furthermore, a management company that is acceptable to the SFC has to be appointed. A property appraiser has to also be appointed. An annual valuation of the REIT's assets must take place. In the case of a transaction (not defined in the Code of REITs, but generally understood to refer to significant transactions such as an acquisition or a disposal of properties etc), the management company shall, where necessary or required by the Code, engage a financial adviser.

The management company may choose to itself perform all the functions required of it under the Code of REITS or delegate or contract out to one or more outside entities one or more of these functions.

Certain transactions by connected parties, such as the management company, the trustee, a significant unit holder of 10% or more, the property valuer or transactions between trusts which are managed by the same management company, are subject to approval by the unit holders.

## 2.2 Legal form /minimum initial capital

Legal form	Minimum initial capital
Unit trust	No



#### Legal form

REITs have to be in the legal form of a trust.

#### Minimum initial capital

No formal minimum capital requirements are existing in the Code of REITs.

## 2.3 Unit holder requirements / listing requirements

Unit holder requirements	Listing mandatory
No requirements	Yes

#### Unit holder requirements

All REITs in Hong Kong are in the form of a trust and investors are the unit holders of the trust. There are no specific unit holder conditions that have to be fulfilled for REITs to be authorized in Hong Kong. Also no restrictions on foreign unit holders.

As part of the listing conditions, the general requirement to maintain a minimum value of the units being in the hands of the public may be included as a term in the trust deed of a REIT.

#### **Listing requirements**

REITs that are advertised or offered to public in Hong Kong must be listed on the Hong Kong Stock Exchange. Only the Code of REITs governs the REITs authorized by the SFC in Hong Kong.

## 2.4 Asset levels / activity test

# Restrictions on activities / investments - Must invest in real estate - Must hold the real estate for at least two years - Must not invest in vacant land or engage in property development activities - Must not acquire any asset that involves the assumption of any unlimited liability - May invest in foreign assets

REITs must invest primarily in real estate that generates recurring rental income. The REIT may not hold non-income generating real estate in excess of 10% of the total asset value of the REIT.

A REIT must not acquire any asset that involves the assumption of any liability that is unlimited. Also, the REIT must hold its real estate for a period of no less then 2 years, unless otherwise approved by its unit holders.

REITs must not invest in property development activities, or in vacant land. However, there are property development exceptions, such as refurbishments, retro fittings or renovations.

It is permitted to establish and own special purpose vehicle companies (SPVs) to hold the REIT's real estate properties. Under the Code of REITs, SPVs must be either wholly or mostly owned by a REIT. Generally, no more then two layers are allowed unless specifically approved by the SFC.

If the name of a REIT indicates a particular type of real estate, it must invest at least 70% of its non-cash assets in such type of real estate.

There are no limitations to the holding of units in a REIT in Hong Kong.

May invest in foreign assets.



## 2.5 Leverage

Leverage
Limitation to 45% of gross asset value

The gearing ratio limit is 45% of gross asset value.

## 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
- 90% of annual net income after taxes	Specified in the trust deed	Annually

#### Operative income

A REIT shall distribute not less than 90% of its audited annual net income after taxes in the form of dividends to its unit holders each year.

#### **Capital gains**

Whether any capital gains on disposal of real estates could be distributed is generally specified in the trust deed when a REIT is launched for sale to the public.

## 2.7 Sanctions

Penalties / loss of status rules
- De-listing - Loss of authorization

If the asset levels are not met, the listing or the authorization of the REIT may be jeopardized.

# 3 Tax treatment at the level of REIT

## 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
<ul> <li>17.5% at SPV level</li> <li>Dividends from SPV</li> <li>tax-exempt</li> <li>Foreign sourced income tax-exempt</li> </ul>	N/A	N/A

#### **Current income**

For Hong Kong tax efficiency consideration, authorized REITs in Hong Kong would generally hold real estate through SPVs. Normal Profit Tax rules apply to SPVs that carry on business in Hong Kong. Income is recognized on an accrual basis and the current profit tax is 17.5%. Rental income derived from properties located in Hong Kong is subject to the Hong Kong Profit Tax. Dividends are exempt in the hands of the recipient based on general applicable tax principles in Hong Kong. Foreign sourced income not subject to taxation in Hong Kong.



#### **Capital gains**

There is no capital gains tax in Hong Kong.

#### Withholding Tax

A Hong Kong resident trust is generally regarded as a tax resident person for Hong Kong's Double Taxation Treaty with other countries or territories.

Hong Kong has a territorially sourced system and does not tax foreign sourced income. There is therefore no question of any entitlement to a refund of a tax credit for foreign taxes withheld on the foreign sourced income of a REIT.

#### Other taxes

There is no special tax treatment applicable to REITs in Hong Kong.

#### **Accounting rules**

Authorized REITs in Hong Kong are required to comply with the local GAAP, which is in line with IFRS.

## 3.2 Transition regulations

Conversion into REIT status	

## 3.3 Registration duties

Registration duties	
	Stamp duties

The transfer of Hong Kong investment property or shares of Hong Kong incorporated property-holding companies would generally encompass transaction costs in the form of stamp duties in the amount of up to 3.75% of the value of Hong Kong real estate and 0.2% of the value of shares in Hong Kong SPVs.

# 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Co	orporate unit holder I	ndividual unit holder	Withholding tax
Т	ax-exempt	Tax-exempt	N/A

#### Corporate unit holder

While distributions from REITs are not specifically tax-exempt, the Inland Revenue Department's practice so far is not to tax a REIT's distributions, whether they are received by individual or non-individual unit holders.

Gains on the disposal of REIT units are not subject to profit taxes in Hong Kong unless the unit holder is carrying on a trade, profession or business in Hong Kong and holds the units for trading purposes.

## Individual unit holder

While distributions from REITs are not specifically tax-exempt, the Inland Revenue Department's practice so far is not to tax a REIT's distributions, whether they are received by individual or non-individual unit holders.



Gains on the disposal of REIT units are not subject to profit taxes in Hong Kong unless the unit holder is carrying on a trade, profession or business in Hong Kong and holds the units for trading purposes.

A return of capital in the form of redemption of units is not subject to taxation.

#### Withholding Tax

There is no withholding tax in Hong Kong on the distribution of profits.

## 4.2 Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding tax
Tax-exempt	Tax-exempt	N/A

#### Corporate unit holder

While distributions from REITs are not specifically tax-exempt, the Inland Revenue Department's practice so far is not to tax a REIT's distributions, whether they are received by individual or non-individual unit holders.

Gains on the disposal of REIT units are not subject to profit taxes in Hong Kong unless the unit holder is carrying on a trade, profession or business in Hong Kong and holds the units for trading purposes.

#### Individual unit holder

While distributions from REITs are not specifically tax-exempt, the Inland Revenue Department's practice so far is not to tax a REIT's distributions, whether they are received by individual or non-individual unit holders.

Gains on the disposal of REIT units are not subject to profit taxes in Hong Kong unless the unit holder is carrying on a trade, profession or business in Hong Kong and holds the units for trading purposes.

## Withholding Tax

There is no withholding tax in Hong Kong. The non-resident unit holder will not experience any withholding taxes in Hong Kong because Hong Kong, except for certain royalty payments, does not impose any withholding tax.

# 5 Tax treatment of foreign REITs and its domestic unit holder

Forei	gn REIT (	Corporate unit holder	Individual unit holder
Loca	al tax rules apply	No taxation	No taxation

#### Foreign REI

Local tax rules apply. Rental income derived from properties in Hong Kong is subject to either the profit tax (for businesses in Hong Kong) or to the property tax (if the holding of the properties is not considered a business).

#### Corporate unit holder

No taxation.

#### Individual unit holder

No taxation.



# **Israel (REIF)**

# 1 General introduction / history /REIT type

	Enacted year	Citation	REIT type	REIT market
REIF	2006	Sections 64A2- 64A11 of the Israeli Tax Ordinance	Corporate type	

The REIF (Real Estate Investment Fund) regime was introduced into the Israeli tax legislation in 2006. The Israeli REIF is a 'flow through' regime. As a result, each of the REIF investors will be taxed on the distributed REIF incomes.

The REIF is governed by Sections 64A2-64A11 to the Israeli Tax Ordinance.

In this model, institutional investors should be exempt from corporate tax on the income from the REIF, and corporations that invest in the REIF would be subject to corporate taxes at ordinary rates (29% in 2006 as gradually reduced to 25% by 2010). Individuals are subject to ordinary individual tax rate, scheduled to be reduced to 44% by 2010.

Until March 2007, only one company elected for REIF status. The market capitalization of this company is about 283 m NIS (US\$ 71 m).

# 2 Requirements

## 2.1 Formalities / procedure

Key requirements		
	- Special purpose company required - Controlled and managed from Israel	

The REIF regime will apply only to a new company that was established for this purpose. The new company must be incorporated in Israel and must be controlled and managed from Israel.

## 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
Public company traded in the Tel Aviv Stock Exchange (TASE)	No

#### **Legal form**

A REIF must be a public company listed for trade in the Israeli stock exchange (TASE). It must be tax resident in Israel. It may not be a resident in another country. The REIF Subsidiaries can be resident outside Israel, but 75% of the value of the income-yielding real estate of the REIF must be located in Israel.

#### Minimum share capital

No minimum share capital required.



## 2.3 Shareholder requirements / listing requirements

Sha	reholder requirements	Listing mandatory
cor	least 50% of the company's means of ntrol should be held by more than 5 areholders	Yes

#### **Shareholder requirements**

At least 50% of the company's means of control should be held by more than five shareholders. "Means of control" is defined as one of the following: the right to profit, the right to appoint director or manager in the company or similar function, voting rights, the rights to liquidation proceeds, or the power to order or instruct someone who holds any of the rights listed above to act on his behalf.

The company must meet these conditions on the testing dates, June 30 and December 31 of each year.

#### **Listing requirements**

The company must be list for trade in the Israeli stock exchange (Tel-Aviv) within a period of 12 months from the date of incorporation. The REIF may also dually list abroad.

## 2.4 Asset levels

Restrictions on activities / investments
<ul> <li>95% or more of the value of the REIF's assets must consist of income-yielding real estate and liquid assets (cash, deposit etc.)</li> <li>75% or more of the value of the REIF's assets must consist of income-yielding real estate</li> </ul>
- The value of the income-yielding real estate exceeds 200 million NIS (approximately \$50 million ) - 75% of the value of the income-yielding real estate must be located in Israel

The REIF must meet the following conditions on the testing dates each year:

- 95% or more of the value of the REIF's assets must consist of income-yielding real estate and liquid assets (cash, deposit etc.);
- 75% or more of the value of the REIF's assets must consist of income-yielding real estate;
- The value of the income-yielding real estate exceeds 200 million NIS (approximately \$50 million);
- 75% of the value of the income-yielding real estate must be located in Israel.

"Income-yielding real estate" is defined as real estate that generates income from rent and from additional activities, as long as at least 70% of the real estate is developed and the real estate is not considered inventory in the books of the fund.

#### 2.5 Leverage

Leverage
Debit is limited to 60% of the income-yielding real estate's value

The company's obligations (other than equity) do not exceed 60% of the income-yielding real estate's value.



## 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
90% of its profits plus amount of depreciation	100% of its capital gain from disposal of real estate	<ul> <li>Distribution of the operating income must take place no later than April 30th of the following year</li> <li>Distribution of the capital gain must take place in a period of 12 months from the sales date of the real estate</li> </ul>

#### Operative income

The REIF is obliged to distribute 90% of its profits calculated based on accounting principals, including the amount equal to the depreciation.

#### **Capital gains**

The REIF is obliged to distribute 100 % of its capital gain from disposal of real estate.

#### **Timing**

Distribution of the operating income must take place no later than April 30th of the following year. Distribution of the capital gain must take place in a period of 12 months from the sales date of the real estate.

## 2.7 Sanctions

Penalties / loss of status rules
Loss of tax privilege

The REIT will be taxed like an ordinary company from the date that requirements are no longer met. If the company fails to meet the conditions on the testing dates in any given year but, within a period of up to 3 months, successfully meets the conditions and continues to do so for a consecutive year, the company will be considered a REIF throughout the entire period.

REIFs that do not meet the requirements or chose to discontinue REIF status will be taxed as ordinary company from the end of the year, in the case of election, or from the date that requirements are no longer met.

# 3 Tax treatment at the level of REIT

## 3.1 Corporate tax /withholding tax

Current income	Capital gains	Withholding tax
<ul> <li>No taxation of distributed eligible income</li> <li>Undistributed prohibited income subject to 60</li> <li>tax rate. In case of distribution 70% tax rate</li> </ul>	Distributed capital gains tax-exempt	- Deduction only if levied on taxable income - No domestic withholding tax



#### **Current Income**

The REIF is a 'flow through' regime. However, the fund will be subject to corporate taxes on undistributed income.

A 70 % tax rate would apply to "prohibited income" upon distribution; 60% if not distributed.

"Prohibited income" is defined as income from business activities other than the following: incomeyielding real estate; income from the sale of inventory (real estate or otherwise) or the sale of other real estate that is not income-yielding real estate; or income from traded securities, state bonds and deposits to the extent that such income exceeds 5% of the revenues of the fund in that tax year.

"Prohibited income" which is not distributed is subject to 60% tax. Distribution of the prohibited income in later years will be consider as dividend distribution and will be subject to 20%/25% withholding tax. No credit will be granted to the shareholders for the REIF taxation.

The REIF must submit an annual tax return which includes an accountant affirmation that the company has met all the conditions of an REIF.

#### **Capital Gains**

Distributed capital gains are not subject to taxation. The REIF must distribute 100% of its capital gain income.

#### Withholding Tax

Foreign taxes paid by the REIF will be deducted from the foreign taxable income which was subject to the foreign taxes. Also, no foreign tax credit will be granted to the REIF or to the REIF shareholders. No withholding tax is levied on domestic distributions to a REIF.

#### **Accounting Rules**

There are no special accounting rules for REIF. Listed REIF must follow the IFRS rules, as any other listed company.

## 3.2 Transition regulations

Conversion into REIF status	
	N/A

## 3.3 Registration duties

Registration duties	
	Reduced real estate "purchase tax"

The purchase of real estate by a REIF is subject to a reduced real estate "purchase tax", a special tax levied upon the acquisition of real estate.



#### 4 Tax treatment at the shareholder's level

#### 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
- Corporate tax is 29% in 2007 - Capital gains tax is 25%	- Individual tax rate is 48% in 2007 - Capital gains tax is 25%	In principle, no final withholding tax

#### Corporate shareholder

The REIF income is subject to corporate tax.

The corporate tax rate of 2007 is 29%. The corporate tax rate will be reduced gradually to 27% in 2008, 26% in 2009 and finally to 25% in 2010.

#### Individual shareholder

The REIF income is subject to individual tax.

The maximum individual tax rate in 2007 is 48%. The individual tax rate will be reduced gradually to 47% in 2008, 46% in 2009, and to 44% in 2010.

#### **Withholding Tax**

Upon distributions, the fund must withhold the tax that the shareholder would have paid had their investment been directly in the real estate. The individual or corporate tax rates would be based on ordinary income. For example, the withholding tax would be 25% on capital gains, ordinary income based on the corporate tax or individual income tax rate.

The withholding is not the final obligation- the shareholder must submit an annually tax return which reflect his real taxable income (including losses), credit will be granted for the withholding tax that was made by the REIF.

Distribution of prohibited income will be subject to 70% withholding tax. Distribution of the prohibited income in later years will be considered as dividend distribution and will be subject to 20%/25% withholding tax.

#### 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
- Withholding tax subject to tax rates applicable for Israeli companies - "Prohibited income" which is not distributed subject to 60% tax	- Withholding tax subject to tax rates applicable for Israeli individual - "Prohibited income" which is not distributed subject to 60% tax	- Final withholding tax - Treaty relief available to distributions of prohibited income in later years

#### Corporate shareholder

Distributions of current income and capital gains would be subject to a withholding tax at the individual income tax rates applicable to Israeli investors.

Treaty country resident pension funds and mutual funds will be exempt from the withholding tax to the extent that the profits are exempt in their country of residence.

#### Individual shareholder

Distributions of current income and capital gains would be subject to a withholding tax at the individual income tax rates applicable to Israeli investors.

#### Withholding Tax

Treaty relief should be granted for distribution of the prohibited income in later years which are consider as dividend distribution.



# 5 Tax treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
Taxed under normal Israeli tax rules	<ul> <li>Taxed at corporate tax rate of 29 % in 2007 if REIT is a "flow through entity"</li> <li>Dividend is subject to 25 % tax if the REIT is not a "flew through entity"</li> </ul>	- Taxed at 48 % in 2007 if REIT is a "flow through entity" - Dividend income will be subject to 20/25 % tax if the REIT is not a "flew through entity"

#### Foreign REIT

A foreign REIT will be taxable under normal Israeli tax rules, based on its legal character (Corporation, Fund, Partnership etc.).

#### **Corporate shareholders**

A corporate shareholder in a foreign REIT, which derived taxable income from foreign sources should be subject to corporate income tax in the rate of 29% in 2007 as long as the REIT will be consider as "flow trough" entity for Israeli tax purposes (regardless of its election under foreign country rules).

Dividend income should be subject to 25% tax. If the foreign REIT is not a "flow through entity" a tax credit will be allowed.



# Japan (JREIT)

# 1 General introduction / history /REIT type

	Enacted year	Citation	REIT type	REIT market
JREIT	2000	Investment Trust law	Trust or corporate type (in practice corporate type)	

A REIT in Japan is known as a Japanese Real Estate Investment Trust (JREIT) and was introduced with the amendment of the Investment Trust and Investment Corporation Law in November 2000 (Investment Trust Law or ITL). With the introduction of JREIT under the ITL, a tax law was developed for JREIT in 2000. Under the tax law, a JREIT, in principle, is subject to Japanese corporate tax. However, a JREIT may deduct dividends paid to its shareholders from its taxable income if the JREIT complies with certain requirements, including the requirement that at least 90% of the JREIT taxable income must be distributed as dividend.

The first two JREITs were listed on the Tokyo Stock Exchange in September 2001, sponsored by two of the largest real estate corporations in Japan. The JREIT market has expanded and there are now 41 listed JREITs with a market value of approximately JPY 5.7 trillion (about US \$ 50 billion) as of March 15, 2007.

Under the ITL, a JREIT can theoretically be a "trust type" or "corporate type". As all JREITs established so far are following the corporate type structure only this type of JREIT will be discussed below.

# 2 Requirements

#### 2.1 Formalities / procedure

#### Key requirements

- Building Lots and Building Transactions Agent License
- Discretionary Transaction Agent License
- Asset management company approved by the Financial Services Agency
- Registration of the JREIT with the Financial Services Agency

JREITs are highly regulated under the ITL and take approximately one year to establish. The first step is to establish an asset management company and acquire a "Building Lots and Building Transactions Agent License" and a "Discretionary Transaction Agent License" from the Ministry of Land, Infrastructure and Transportation ("MLIT"). After these licenses are obtained, the asset management company may apply for an approval to be an "Asset Management Company" from the Financial Services Agency (FSA). Once the approval is granted, the Asset Management Company can begin incorporating a JREIT. Before a JREIT is incorporated by filing the appropriate documents with a legal affairs bureau, a notification accompanied with the by-laws of the JREIT has to be filed with the FSA in advance. Once the JREIT is set up, the JREIT must be registered with the FSA for commencing its business as a JREIT and is subject to the reporting and inspection requirements of the FSA and the local financial bureau.

#### 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
Corporation (in practice)	JPY 100 million



#### **Legal form**

A JREIT must be formed as a domestic corporation in compliance with the ITL. As descried above, a JREIT can either be a "trust type" or a "corporate type" under the ITL. When the first JREITs were formed, the trust type was administratively cumbersome and more expensive to establish. In addition, the corporate governance rules applicable to the corporate type was considered to be more attractive to investors. As a result, the present publicly listed JREITs are all corporate type as of March 15, 2007.

#### Minimum share capital

JREIT shares have only one class with voting rights. The minimum investment capital for a JREIT is JPY 100 million under the ITL.

#### 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
<ul> <li>No requirements under the Investment Trust Law (ITL)</li> <li>Special shareholder conditions in order to deduct dividend distribution under the tax law</li> </ul>	No

#### **Shareholder requirements**

There are no shareholder requirements under the ITL. However, in order to benefit from the JREIT privilege to deduct dividend distribution for tax purposes the specific shareholder conditions must be met (see no. 3.1. A. b) A. c) and B. d) below).

#### **Listing requirements**

Listing on a stock exchange is not required to obtain the JREIT status both under the ITL and for tax purpose. As such, a private JREIT is allowed.

The Tokyo Stock Exchange established the infrastructure for a JREIT market in March 2001 after JREITs were introduced under ITL in 2000. The listing requirements for JREITs include the following:

- 1. the JREIT under the ITL must be a close-ended fund;
- 2. at least 70% of the JREITs assets must be invested in or expected to be invested in real estate assets including; (1) real estate, (2) leasehold rights in real estate, (3) surface rights, (4) easement and (5) trust beneficiary rights in (1) (4) for 3 months after its listing;
- 3. at least 95% of the JREITs total assets must be invested in, or expected to be invested in real estate assets, cash and cash equivalents for 3 months after its listing;
- 4. net assets and total assets must exceed 1 billion yen and 5 billion yen, respectively;
- 5. the number of investors must exceed 1,000.

The listing rule requires that real estate, such as land, building and structures, be located in Japan. As such, |REITs are, in practice, not allowed to invest in foreign real estate.

#### 2.4 Asset level / activity test

Restrictions on activities / investments
- Merely an asset holding vehicle - Investment primarily in "Qualified Assets"

Under the ITL, a JREIT is established for the investment primarily in "Qualified Assets". In principle, a JREIT is merely an asset holding vehicle: it is not allowed to hire employees and it is required to delegate assets management, asset custody and general administrative functions to independent professionals.



"Qualified Assets" include: (1) securities, (2) real estate, (3) leasehold rights in real estate, (4) surface rights, (5) monetary debts, (6) promissory notes, (7) trust beneficiary rights (money, securities, monetary debts, real estate, leasehold rights and surface rights for land, (8) interest in tokumei kumiai, and (9) trust beneficiary rights of monies in which the object is the management of the investment in a tokumei kumiai interest primarily consisting of trust property etc. "Primarily" means more than 50% of the total assets.

A JREIT cannot own 50% or more of the voting shares of another corporation under the ITL. Furthermore, for the tax purpose, in order to deduct dividend distribution the owning of interest in another corporation is restricted (see no. 3.1 B f) below).

As discussed in no 2.3 above, the listing rule of the Tokyo Stock Exchange, also, has asset holding requirements (See no. 2.3, 2 and 3).

#### 2.5 Leverage

Leverage
May only receive loans from qualified institutional investors

Under the ITL, there is no restriction concerning borrowings.

In order to deduct dividend distribution under the Japanese tax law, JREITs may not receive loans from lenders other than qualified institutional investors as defined in the Securities and Exchange Law. Qualified institutional investors generally include securities company banks, insurance companies, pension funds, etc.

#### 2.6 Profit distribution obligations

Ор	perative income	Capital gains	Timing
	reater than 90% of net ncome	Same as ordinary income	For the fiscal year

In order to deduct dividend distribution under the Japanese tax law, a JREIT must meet the requirement that 90% of its distributable income as defined in the Special Taxation Measures Law relating to the fiscal year of taxation will be distributed to its investors. A capital gain is not treated differently from operating income, and capital gain, therefore, is part of the distributable income. Under the ITL, there is no requirement regarding the amount of distribution. However, the ITL requires that a distribution be only made based on the approval of a Directors' meeting with its audited financial statements for each relevant fiscal year. The fiscal year of a JREIT is generally for the period of six months. No advanced distribution is allowed.

#### 2.7 Sanctions

Penalties / loss of status rules
- Regulatory action - Cannot deduct dividend distribution

In principle, a JREIT is created under the ITL and it is required to register with the FSA for operating its business as a JREIT. If a JREIT does not comply with the ITL, a JREIT ultimately might not be allowed to operate its business as a JREIT. All activities of a JREIT are subject to regulatory scrutiny, and any deviation may result in regulatory action (i.e. ordered to improve, withdrawal of licence etc.).



There is no loss of a JREIT status even if the listing requirements or the dividend deduction requirements are not met. However, a JREIT, properly operated under the ITL, should comply with all listing requirements on the Tokyo Stock Exchange (See 2.3) to continue its listing and all dividends deduction requirements under the tax law to deduct its dividends distribution for each relevant fiscal year (See 3.1)

#### 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
- Corporate tax of 42% - Dividends are deductible from taxable income	Follows the same system as ordinary income	<ul> <li>Local withholding tax can be credited (refundable)</li> <li>Foreign tax including withholding tax can be credited (refundable)</li> </ul>

#### **Current income**

Japanese corporations are generally subject to corporate income taxes at an effective rate of approximately 42%. Although a JREIT is a special corporation incorporated under the ITL, a JREIT, in principle, is not a special corporation under the tax law, so it subject to corporate taxes at an effective rate of 42% in the same manner as a regular Japanese corporation. However, if a JREIT satisfies all of the following requirements the JREIT is allowed to deduct dividend distribution from its taxable income as a favourable tax treatment under the Special Taxation Measures Law. Any taxable income after the deduction of dividends distribution will be subject to regular corporate taxes in Japan.

There is no distinction among rental income, business income and capital gain/loss under the Japanese corporate tax law.

The requirements for deducting dividend distributions are as follows:

#### A. Requirements for eligible JREIT:

a) the JREIT is registered under Article 187 of the ITL;

b) one of the following conditions is met:

- there is a public offering of the JREIT shares with the total issue price of JPY100 million or more at the time the JREIT is established;
- there are at least 50 or more shareholders at the end of the fiscal year; or
- qualified institutional investors hold 100% of the J-REIT shares at the end of the fiscal period;
- c) the offer for investment in the shares of the JREIT is made mainly in the domestic market (the bylaws of the JREIT state that more than 50% of the units offered is offered in the domestic market); and

d) the JREIT has a fiscal period of one year or less.

#### B. Requirements relating to the applicable fiscal year:

- a) the JREIT does not engage in any business other than asset management, has not opened any place of business other than its head office and has not hired any employees;
- b) the asset management function has been outsourced to an asset manager as defined in Article 198 of
- c) the custody function for the assets owned by the JREIT has been outsourced to a custodian as defined in Article 208 of the ITL;
- d) the three largest unit holders and their affiliates do not collectively hold more than 50% of the outstanding units of the JREIT at the end of the fiscal year;
- e) the JREIT distributes to investors more than 90% of its distributable income as defined in the Special Taxation Measures Law;
- f) the JREIT does not hold 50% or more of the equity of another corporation; and
- g) the JREIT does not receive loans from parties other than qualified institutional investors.



If the JREIT meets all the requirements listed above and pays out all of its income for the taxable period in the form of a dividend distribution to its shareholders, corporate tax on the JREIT is likely not to be significant. Therefore, the investors can avoid double taxation on income generated from the JREITs investment.

#### Withholding Tax

Japanese withholding tax is imposed on interest and distribution paid to a JREIT. Same as regular corporation, the Japanese withholding tax is creditable against the income tax or refundable if the amount exceeds the income tax. For foreign withholding taxes see below under "Other taxes".

#### Other taxes

If a foreign income tax is imposed on a JREIT, the foreign income taxes directly paid by or directly imposed to the JREIT can be utilized as a foreign tax credit under the Japanese foreign tax credit system. Foreign tax payments can be refunded if the amount is less than the amount of foreign tax credit limitation (the foreign tax credit limitation is calculated based on the taxable income before dividends distribution).

#### **Accounting rules**

A JREIT must comply with Japanese accounting rules (J-GAAP). A JREIT can make a dividend distribution from profit calculated based on J-GAAP. Under the tax law, in order to deduct dividends distribution, a JREIT should distribute an amount of dividends that is more than 90% of its taxable income (See B e above). Therefore, a JREIT is required to observe its accounting treatments under J-GAAP and the tax law very carefully in order to meet the 90% of distributable income requirement.

Neither US-GAAP nor IFRS is allowed for a JREIT. JREITs financial statements are prepared on a single entity basis only since it cannot own subsidiaries.

#### 3.2 Transition regulations

Conversion into REIT status
N/A

#### 3.3 Registration duties

#### Registration dutie

- Real property acquisition tax (favourable rate can be applied)
- Registration tax (favourable rate can be applied)
- Consumption tax

Real property acquisition tax, registration tax and consumption tax are levied on the acquisition of real estate. Among them, real property acquisition tax and registration tax can be reduced under special treatments for a JREIT, if the JREIT satisfies certain requirements.



# 4 Tax treatment at the shareholder's level

#### 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Standard corporate tax rate	- In principle, final withholding tax of 10% for individual shareholders	<ul> <li>In principle, withholding tax of 7% for corporate shareholders</li> <li>In principle, withholding tax of 10% for individual shareholders</li> <li>Shareholders can credit the withholding tax levied, if withholding tax not final</li> </ul>

#### Corporate shareholder

For corporate investors, dividends from a public JREIT are subject to withholding tax at the rate of 7% (15% from April, 2009). Dividend income is aggregated with other income and is subject to tax at regular corporate rates generally at the effective rate of 42%. The withholding tax can be credited against their corporate income tax liability. Unlike dividends from other Japanese companies, the dividends from a JREIT do not qualify for the dividend received exclusion, i.e. tax exemption at the corporate shareholder level.

Capital gains are subject to tax at the effective rate generally at 42%. There is no withholding tax on capital gain.

#### Individual shareholder

For individual investors, dividends from a public JREIT are subject to withholding tax at the rate of 10% (20% from April, 2009). This withholding tax is a final tax, though the individual investors can, if they elect, file a tax return and report the income (i.e. than no final tax but included in ordinary income). However, if individual investors own 5% or more of the total units of a JREIT at the end of the tax year of the JREIT, they are subject to 20% withholding tax and are required to file a tax return and report the income (i.e. than no final tax but included in ordinary income). Unlike dividends from other Japanese companies, the dividends from a JREIT do not qualify for a dividend credit.

Capital gains from the sale of listed shares through securities companies are subject to individual income tax separately from other income at the rate of 10% (20% from January, 2009). This tax is paid by filing a tax return.

#### Withholding Tax

For corporate investors, dividends from a public JREIT are subject to withholding tax at the rate of 7% (15% from April, 2009). Dividend income is aggregated with other income and is subject to tax at standard corporate rates as described above.

For individual Investors, dividends from a public JREIT are subject to withholding tax at the rate of 10% (20% from April, 2009). This withholding tax is a final tax, though the individual investors can, if they elect, file a tax return and report the income (than no final tax but included in ordinary income). However, if individual investors own 5% or more of the total units of a JREIT at the end of the tax year of the JREIT, they are subject to 20% withholding tax and are required to file a tax return and report the income (than no final tax but included in ordinary income) as described above.

Domestic investors can credit the withholding tax against their own income tax liability when filing their tax returns.



#### 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Withholding tax is final levy	Withholding tax is final levy	<ul> <li>In principle 7%         withholding tax for         corporate and individual         shareholders</li> <li>May benefit from tax         treaties</li> </ul>

#### Corporate shareholder

For non-Japanese investors, dividends from a public JREIT are subject to a final withholding tax at the rate of 7% (15% from April, 2009). The rate of withholding tax could be reduced or exempted by the application of a relevant income tax treaty.

Capital gains arising from the sale of the JREIT shares are treated in the same way as capital gains arising from the sale of shares of ordinary Japanese corporations. Under Japanese domestic tax laws, a J-REIT is treated as a Japanese Real Property Holding Corporation (JRPHC) if at least 50% of its total assets consist of real estate located in Japan. A non-Japanese investor generally will be subject to Japanese tax on the capital gains arising from the transfer of the shares of a JREIT that is considered as a JRPHC. However, if the shares of a JREIT are listed and the non-resident investor does not fall into one of the following two categories, the capital gains are tax-exempt:

- if the non-Japanese investor, together with its affiliates including a partnership in which the investor is a partner, owns or owned more than 5% of the total shares in the listed JREIT as of December 31 (for a non-Japanese individual) or at the last day of the tax year (for a non-Japanese corporation) immediately prior to the year during which the transfer of the JREIT shares takes place; or
- if the non-Japanese investor, together with its affiliates including a partnership in which the investor is a partner, owns or owned at any time 25% or more of the total shares of the JREIT within a period of three years on or before the end of the tax year in which the transfer of the JREIT shares takes place, and sells 5% or more of the outstanding shares in the current tax year.

If the capital gain derived on the sale of the shares of a JREIT that is considered as a JRPHC falls into either of the above cases, the non-Japanese investor must file a Japanese corporate tax return or a Japanese income tax return with the appropriate Japanese tax authorities. In the case of a non-Japanese investor that is a corporation, the corporate tax rate will be 30% under Japanese domestic tax laws. In the case of a non-Japanese investor that is a non-resident individual, taxation separate from other income at the rate of 15% will be applied to the capital gains under Japanese domestic tax laws.

Capital gains from sales of shares in a JREIT considered as a JRPHC may be exempted from tax by the application of a double tax treaty.

#### Individual shareholder

For non-Japanese investors, dividends from a public JREIT are subject to a final withholding tax at the rate of 7% (15% from April, 2009). However, a final 20% withholding tax is imposed on distributions to only non-Japanese individual investors that own 5% or more of the total shares of a J-REIT at the end of the tax year of the JREIT. The rate of withholding tax could be reduced or exempted by the application of a relevant income tax treaty.

Capital gains arising from the sale of the JREIT units are treated in the same way as capital gains arising from the sale of shares of ordinary Japanese corporations. (No special rule for a JREIT) See above.

#### Withholding Tax

From the Japanese point of view a non-resident shareholder is entitled to a withholding tax reduction under the Double Taxation Treaty between Japan and his/her country of residence as described above.



# 5 Treatment of foreign REIT and its domestic shareholder

Foreign REIT	Corporate shareholder	Individual shareholder
No favourable treatment	No favourable treatment	No favourable treatment

#### Foreign REIT

A JREIT must be a Japanese corporation incorporated under the ITL. A foreign REIT cannot receive any special favourable treatments (deduction of dividends distribution) which may be applicable to JREITs under the Japanese tax law, and it, therefore, is subject to corporate income tax in the same manner as regular foreign entities.

#### Corporate shareholder

No favourable tax treatments are applicable: If a foreign REIT is in the form of a corporation, the Japanese tax treatments for a regular foreign corporation are applicable on the distribution and sales of shares. If a Foreign REIT is a trust type, the Japanese tax treatments for to a foreign trust are applicable.

#### Individual shareholder

No favourable tax treatments are applicable: If a foreign REIT is in the form of a corporation, the Japanese tax treatments for a foreign corporation are applicable on the distribution and sales of shares. If a Foreign REIT is a trust type, the Japanese tax treatments for a foreign trust are applicable.



# Malaysia (Unit trust)

# 1 General introduction / history / REIT type

Enacted yea	r Citation	REIT type	REIT market
The Securi Commission issued Gui on "Prope Trust Fund 2002, whice supersede the issuan REIT Guide in January Further up were issued of Guidane issued in 2 and 2007.	on had Commissi 1993 ("SC rty - Securities S" in Guideline of 2005 ce of - Malaysia Palines Tax Act, 1" ("MITA") dates dby way se Notes 2005	on Act of A") on (SC) s on REIT Income 967 ines for	

The Real Estate Investment Trust is a part of Malaysian law. Specific REIT guidelines have been issued and REIT-specific tax provisions have been introduced. The REIT System was amended in 2005, 2006 and 2007.

#### **MALAYSIAN ISLAMIC REIT:**

The Islamic REIT is known as an Islamic Real Estate Investment Trust. The Islamic REIT is a collective investment scheme in real estate, by which the unit holders conduct permissible activities according to the Islamic "Shariah" law. Specific Islamic REIT guidelines were issued in 2005.

Currently there are 13 REITS operating. Market capitalization is approximately RM4.7 billion (approximately US\$1.36 billion), as at 8 June 2007.

# 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
- Registered trust
- Trustees must be approved by the SC
- Management company
- Real estate held by the trust must be managed by a qualified property manager
- Appoint a Shariah committee or a Shariah advisor (Islamic REIT)

In Malaysia, trusts have to be registered. Malaysian trustees must be approved by the Securities Commission (SC).

The trust must be managed and administered by a management company approved by the SC. The management company (except where the management company is licensed by the SC) must be a subsidiary of (a) a company involved in the financial services industry in Malaysia), (b) a property development company, (c) a property investment holding company or (d) any other institution which the SC may permit.



Foreigners can only hold up to 49% of the equity of the management company. At least 30% of the equity must be held by Bumiputra (indigenous) investors.

Real estate held by the trust must be managed by a qualified property manager.

#### **MALAYSIAN ISLAMIC REIT:**

Same requirements as above and additionally a Shariah committee or a Shariah advisor must be appointed to ensure that any property acquired by an Islamic REIT is Shariah compatible.

#### 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
Unit trust	RM 100 million

#### **Legal form**

A REIT takes the form of a unit trust fund. The establishment of a REIT is required to be approved by the SC. Please see below for the various requirements that need to be complied by a REIT.

#### Minimum initial capital

The minimum fund size is RM100 million (approximately USD 27 million).

#### 2.3 Unit holder requirements / Listing requirements

l	Jnit holder requirements	Listing mandatory
	No requirements	No

#### **Unit holder requirements**

There are no requirements.

#### **Listing requirements**

A REIT can be either listed or unlisted. A REIT seeking a listed status must make reference to the minimum listing requirements and comply with the relevant shareholding spread requirements stipulated in the prevalent Listing Requirements issued by the Malaysian Stock Exchange ("MSE"). These requirements include the following:

- the applicant must have at least 25% of the total number of units for which listing is sought in the hands of a minimum number of 1000 public unit holders holding not less than 100 units each;
- for the purpose of calculating the required minimum public holding, holdings by the management company, its directors and any person connected with such management company or directors shall be disregarded;
- the applicant must ensure that at least 2 directors or 1/3rd (or the nearest number) of the board of directors of the applicant, whichever is higher, are independent directors;
- the management company of the REIT must file with the MSE a listing application comprising prescribed forms and required supporting documentation.

#### 2.4 Asset levels / activity test

# Restrictions on activities / investments - Different thresholds apply for unlisted and listed REITs and the Malaysian Islamic REIT - Additional restrictions for Islamic REITs

#### For unlisted REITs:

- at least 70% of the total assets must be invested in real estate, single purpose companies or real
  estate-related assets;
- at least 50% of the total assets must be invested in real estate or single-purpose companies;



- at least 20% of the total assets must be invested in liquid assets at all times;
- a balance of 10% may be invested in either real estate-related assets, non-real estate-related assets or asset-backed securities.

#### For listed REITs:

- at 75% of the total assets must be invested in real estate, single purpose companies or real estaterelated assets;
- at least 50% of the total assets must be invested in real estate or single-purpose companies;
- there are no requirements that assets must be invested in liquid assets at all times;
- a balance of 25% may be invested in either real estate-related assets, non-real estate-related assets or asset-backed securities.

For real estate, only a listed REIT may acquire real estate located outside Malaysia where the real estate is viewed as a viable investment, subject to the approval of the SC and other relevant Malaysian authorities.

All REITs may invest in real estate-related assets and non-real estate-related assets and these assets may consist of foreign investments traded in or under the rules of a foreign market approved by the SC.

Only a listed REIT may enter into an arrangement at any stage in the development of a real estate to purchase the real estate upon its completion, where the real estate is viewed as a viable investment, provided that certain criteria listed in the SC Guidelines are met.

A REIT may not invest in any other companies apart from single purpose companies.

#### **MALAYSIAN ISLAMIC REIT:**

Further restrictions apply to the Islamic REIT. Islamic REITs are permitted to acquire real estate for the purpose of various activities. However, the fund manager must ensure that the rental income from non-permissible activities does not exceed 20% of the total turnover of the Islamic REIT.

The Islamic REIT cannot accept new projects which are composed of fully non-permissible activities or purchase existing projects which are composed of non-permissible activities.

Non-qualifying/permissible rental activities are financial services which are based on riba (interest). Such activities include gambling/gaming, the manufacture or sales of non-halal products or related products, conventional insurance, entertainment activities that are non-permissible according to the Shariah, the manufacture or sale of tobacco-based products or related products, stock brokerage or share trading in Shariah non-compatible securities and hotels/resorts.

#### 2.5 Leverage

Leverage
Borrowing may not exceed 35% of the net asset value

The basic rule is that the total borrowings may not exceed 35% of the net asset value of the fund unless otherwise approved by the SC.

#### 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
90% of total income	N/A	Annually

#### Operative income

Malaysian REITs are not required to make any minimum distribution of income but REITs will not be taxed on their income, provided that at least 90% of their total income for the year is distributed to its investors.



#### **Capital gains**

There is no requirement in the MITA that the capital gains are required to be distributed every year. The 90% threshold applies to total income of the REIT. Total income refers to income of a REIT that would ordinarily be chargeable to tax.

#### 2.7. Sanctions

Penalties / loss of status rules
Various sanctions possible. Revocation of approval possible

Sanction for contravention of the provisions of the SCA:

- imposition of other terms and conditions for the approval of the management company;
- revocation of the approval of the management company or the trustee;
- order to stop issue of units in the scheme;
- · criminal liability for false or misleading statement or material omission in the prospectus of the REIT;
- imposition of other terms and conditions for approval of the trust;
- revocation of approval for the trust;
- any other action the SC may institute under the relevant sections of the SCA.

Sanction for failure to give effect to any written notice, circular, condition or guideline issued by the SC:

- direct the person who fails to give effect to the above to comply to the notice, circular, condition or guideline;
- impose a penalty not exceeding RM 500,000 on the person failing to give effect to any written notice, circular, condition or guideline;
- issue a caution or reprimand against the person failing to give effect to any written notice, circular, condition or guideline;
- issue a public reprimand against the person failing to give effect to any written notice, circular, condition or guideline;
- refuse to accept or consider any submission under the SCA;

and any other action as the SC may deem appropriate.

# 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Tax-exempt if 90% of total income is distributed	Tax-exempt	- Creditable for taxable income - Not refundable for non-taxable income

#### **Current Income**

REITs will not be taxed on their income, provided that at least 90% of their total income for the year is distributed to its investors. Otherwise, the REIT is subject to income taxes on its total income, while the investors are eligible to claim tax credits. The amount distributed is taxable in the hands of shareholders.

As of 2006, a corporate tax deduction on start-up expenses incurred during REIT establishment (e.g. consultancy, legal and valuation fees) has been proposed.

#### **Capital gains**

Gains from the disposal of properties by an REIT may be subject to a Real Property Gains Tax at rates ranging from 5%-30%, if the property was held for less than five years. There was an exemption for properties acquired by approved REITs.



However, effective 1 April 2007 there is a general exemption for all taxpayers from all the provisions of the Real Property Gains Tax legislation.

#### Tax suffered at source on dividend income

Malaysia does not levy dividend withholding taxes, but there may be a tax deducted at source from Malaysian dividends received by the REIT. Such tax will be available for set-off against the tax liability of the REIT. Should the tax deducted at source exceed the tax liability of the REIT, the excess is refundable to the REIT.

If an overseas jurisdiction levies a withholding tax the REIT will not be able to obtain a credit for such tax if the income is exempt in Malaysia. If, however, the income is taxable it may be possible for the REIT to claim a credit in respect of the foreign tax suffered.

#### **Accounting rules**

The financial statement of a REIT shall be prepared in accordance with applicable approved accounting standards (FRS), applicable statutory requirements, the deed and any regulatory requirements.

#### 3.2 Transition regulations

Conversion to REIT status
N/A

#### 3.3 Registration duties

Registration duties
Stamp duty exemption

There is a stamp duty exemption on the transfer of properties to an approved REIT. Other than stamp duty, there are currently no other duties / taxes imposed on the transfer or properties.

# 4 Tax treatment of the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- 27% income tax on distributions - No capital gains tax	<ul> <li>15% withholding tax final levy for distributions on income not taxed at level of REIT</li> <li>Tax rates of 0-28% on gross income from distributions of income taxed at level of REIT.</li> <li>Such income carry a tax credit</li> <li>No capital gains tax</li> </ul>	No withholding tax levied on distributions to corporate unit holder. 15% withholding tax on resident individual investors.

#### Corporate unit holder

Distribution from income on which the REIT is exempt from tax:

Income distributed from the REIT will be taxed at 27% (proposed to be 26% for the year of assessment 2008 and onwards). Corporate unit holders with paid-up capital in respect of ordinary shares of not more than RM 2.5 million at the beginning of the tax basis period will be subject to tax at 20% on the first RM500,000 of chargeable income and 27% (proposed to be 26% for 2008 and after) on the balance.



There is no capital gains tax in Malaysia.

Distribution from income on which the REIT has been taxed: Same as above.

#### Individual unit holder

Distribution from income on which the REIT is exempt from tax:

Distributions made by a REIT to individual unit holders are subject to a final withholding tax of 15%. Individual unit holders who receive the net amount distributed need not account for any further income tax liability.

There is no capital gains tax in Malaysia.

Distribution from income on which the REIT has been taxed:

The amount distributed from the REIT will be grossed up to take into account the underlying tax of the REIT and the individual unit holder will be taxed on the gross distribution at progressive tax rates ranging from 0%-28%.

Such distributions carry a tax credit, which will be available for set-off against the tax chargeable on the unit holder.

There is no capital gains tax in Malaysia.

#### Withholding Tax

Withholding tax of 15% for individual unit holders and resident institutional investors is a final tax. A REIT does not need to withhold tax when making distributions to a resident company – such companies would need to declare the REIT distributions as taxable income and the income will be taxed at the relevant rate discussed above.

#### 4.2 Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- 27% for 2007 - 20% for institutional investors	15% for individuals	No specific relief available

#### Corporate unit holder

Distribution from income on which the REIT is exempt from tax:

Distributions to non-resident companies are subject to a final withholding tax of 27% for the year 2007 and 26% (based on the 2007 Budget proposals) from the year 2008 onwards.

Distributions to non-resident institutional unit holders are subject to a final withholding tax of 20%, respectively.

Distribution from income on which the REIT has been taxed:

Non-resident companies - same as above.

Non-resident institutional unit holders – The amount distributed from the REIT will be grossed up to take into account the underlying tax of the REIT and the non-resident institutional unit holder will be taxed on the gross distribution at 27%.

#### Individual unit holder

Distribution from income on which the REIT is exempt from tax:

Distributions to non-resident individuals are subject to a final withholding tax of 15%.

Distribution from income on which the REIT has been taxed:

The amount distributed from the REIT will be grossed up to take into account the underlying tax of the REIT and the non-resident individual unit holder will be taxed on the gross distribution at 28%.



#### Withholding tax

If withholding tax is levied, such tax will be a final tax. As such, unit holders receiving the net amount distributed need not account for any income tax liability.

No specific relief available under special tax treaties. However depending on the practice of the receiving country treaty protection may be sought under general double taxation elimination rules of double taxation rules.

# 5 Tax treatment of foreign REIT and its domestic unit holder

Fo	oreign REIT	Corporate unit holder	Individual unit holder
	Taxation subject to Double Tax Treaty	Tax-exempt	Tax-exempt

#### Foreign REIT

Income of the foreign REIT will only be taxed in Malaysia if it is accrued in or derived from Malaysia, subject to the provisions of the relevant double tax treaties between Malaysia and the jurisdictions in which the foreign REIT is established.

#### Corporate unit holder

Distributions received from foreign REITs would be regarded as foreign-sourced income and exempt from Malaysian tax pursuant to Paragraph 28, Schedule 6 of the Malaysian Income Tax Act, 1967.

#### Individual unit holder

Same as corporate unit holders.



# **New Zealand (Unit trusts and PIEs)**

#### 1 General introduction / history

	Enacted year	Citation	REIT type	REIT market
Unit trust	1960	- The Trustee Act 1956	- Trust type - Corporate type	
Portfolio Investment Entity ("PIE")	2006	- Unit Trusts Act 1960 - Income Tax Act 2004 (as amended by the Taxation (Savings Investment and	(Shows some characteristics of a REIT)	
		Miscellaneous Provisions) Act 2006 and the Taxation (KiwiSaver and Company Tax Rate Amendments) Act 2007		

New Zealand does not have any specific REIT regime and it is not expected that any such specific regime will be introduced in the near future. Some unit trusts and companies investing in real property interests and meeting the eligibility criteria may elect to enter the "Portfolio Investment Entity" ("PIE") regime with effect from 1 October 2007. As noted below, income derived by a PIE may be able to be allocated to individuals and taxed once at the PIE level at a 33% (30% from the 2008-09 year) or 19.5% prescribed investor rate for some New Zealand resident individual investors, with no further New Zealand tax on distribution.

The primary aim of the PIE regime is to provide an income tax treatment for New Zealand resident individuals investing through collective investment vehicles, which is similar to the treatment which would apply if they invested directly. To this end PIEs disposing of certain Australasian shares will not be taxed on those proceeds, net taxable income allocated to New Zealand resident individual investors will generally be taxed at the PIE level at rates reflecting or lower than their marginal personal tax rates with no further tax on allocation of other gains or on distribution.

Unit trusts are sometimes used for investing in real property (as well as for other investments), particularly (but not necessarily) where funding is sought from the public. There is no minimum or maximum limitation on the type of asset held by a unit trust or on the amount invested. Discretionary trusts may be used but are more appropriate for private investments and would not be used where funds are sought from the public.

Trusts are created under New Zealand's trust law and are generally regulated by the terms of the trust deed. The Trustee Act 1956 applies to all trusts, while the Unit Trusts Act 1960 applies where units in a unit trust are offered to the public.



# 2 Requirements

#### 2.1 Formalities / procedure

Key requirements	
<ul> <li>Registration of the trust with the Registrar of Companies</li> <li>Issue of a registered prospectus</li> </ul>	

Unit trusts are generally established by means of an initial settlement on terms expressed in a trust deed. Where units in a unit trust are offered to the public, the Unit Trusts Act 1960 requires registration of the trust deed with the Registrar of Companies and issue of a registered prospectus complying with the Securities Act 1978 and Securities Regulations 1983. The trust must have a corporate manager, which deals with investors and manages the trust's investments, and a trustee, who must not be under the same control as the manager.

Some companies and unit trusts investing in real property interests and meeting the eligibility criteria may elect to enter the "Portfolio Investment Entity" ("PIE") regime with effect from 1 October 2007. No specific licence or approval is required to enter the PIE regime but the entity must meet the various statutory criteria as to investors' rights to investment proceeds, the number and type of investors, the extent of each investor's interests, and the types of investment and income.

#### 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
- Unit trust - Portfolio Investment Entity (PIEs)	No

#### **Legal Form**

Unit trusts or companies investing in real property interests.

PIEs may be New Zealand resident companies or unit trusts, superannuation funds (superannuation schemes registered with the Government Actuary under the Superannuation Schemes Act 1989 or under the KiwiSaver legislation) or group investment funds (established under the Public Trustee or Trustee Companies legislation).

#### **Minimum share Capital**

There is no minimum or maximum limitation on the amount of capital for a company, unit trust or a PIE.

#### 2.3 Unit holders requirements / listing requirements

Unit holder requirements	Listing mandatory
<ul> <li>No restrictions for unit trusts or companies which are not PIEs</li> <li>Restrictions apply to the number and type of investor/unit holder in a PIE</li> </ul>	No

No restrictions apply for unit trusts or companies which are not PIEs.

#### Unit holder requirements for PIEs

If the entity is not listed on the NZ Stock Exchange, the portfolio investor class must generally include one or more of the following:

 at least 20 non-associated persons, none of whom holds more than 20% of the total portfolio investor interests in the class;



- a PIE or a foreign investment vehicle;
- an entity which would meet the PIE criteria but has not elected to become a PIE;
- a life insurer;
- the NZ Superannuation Fund;
- the Accident Compensation Corporation or a Crown entity subsidiary of same;
- the Earthquake Commission;
- less than 20 persons in the particular class if the entity has one or more classes with at least 20
  non-associated persons and no person other than management or a trustee can control investment
  decisions relating to that class and each investor has a total portfolio investment interest in the
  entity of less than 10%.

Unlisted unit trusts with at least 100 members or otherwise considered to be "widely held" and certain superannuation funds may not need to meet the above specific criteria.

If the entity is listed on the NZ Stock Exchange, all the following investor criteria must be met:

- the entity must not have more than one portfolio investor class; and
- · each investor must be a member of that class; and
- each portfolio investor interest must be a share/unit traded on the stock exchange.

The general 20% maximum holding for investors is extended to 40% for certain institutional investors where the entity is a listed company or unit trust and no maximum limit will apply to such investors where the entity is not a listed company or unit trust. A transitional provision may protect PIE eligibility where interests of between 20% and 40% in a listed company or unit trust have been held since 17 May 2006. Interests held by associated persons may need to be taken into account in determining whether the investor interest size limits are exceeded.

#### **Listing requirements**

The NZ Stock Exchange Listing requirements apply if shares or units are to be traded on the stock exchange.

Some PIE eligibility criteria vary according to whether or not the entity is listed. The taxation of income allocated to NZ resident individual investors at the investors' prescribed investor rates applies only where the PIE is not a NZ-listed company or unit trust.

#### 2.4 Asset level / activity test

#### Restrictions on activities / investments

- No limitations if not PIEs
- Diverse thresholds for PIEs

No limits apply to the activities or investments of unit trusts or companies which are not PIEs.

At least 90% of the value of a PIE's assets must be used or available for use in deriving income from any one or more of the following:

- land:
- financial arrangements (such as debts and debt-type instruments);
- excepted financial arrangements (such as shares and units in unit trusts);
- rights or options over the above types of assets.

At least 90% of the income derived by a PIE must be derived from the above types of property and must consist of any one or more of the following:

- dividends;
- financial arrangement accrual income (including interest and related premiums and foreign exchange variations);
- rent:
- property disposal proceeds;
- income under the foreign investment fund ("FIF") rules;
- allocated PIE income;
- · distributions from superannuation funds.



Investments by the PIE in shares in a company or units in a unit trust must generally:

- carry voting interests of no more than 20% in a company or have a market value of no more than 20% of the total market value of the units in a unit trust; or
- where the PIE's interest exceeds 20%, the market value of the PIE's investments in that company or unit trust must be less than 10% of the total market value of all the PIE's investments.

The 20% interest or 10% investment value limitation does not apply to investments by the PIE in any of the following:

- another PIE:
- a foreign investment vehicle;
- an entity that meets the PIE criteria but has not elected PIE status;
- a portfolio land company (a company or unit trust which is not a PIE and which owns land (directly
  or indirectly through another company) representing at least 90% of the market value of all the
  portfolio land company's property for certain periods during the relevant income year).

An entity carrying on a business of life insurance is not eligible to be a PIE.

An entity will not be eligible to be a PIE if it is NZ resident under New Zealand's domestic income tax legislation but is regarded as not being NZ resident under the provisions of a double tax treaty.

Where a listed company or unit trust is a PIE, it must apply the maximum imputation (franking) credits available to all distributions.

If an entity has previously ceased being a PIE, it cannot elect to be a PIE again until at least 5 years have passed.

#### 2.5 Leverage

Leverage
No specific restriction

There are generally no restrictions on debt levels for entities investing in real property, other than:

- The need for arm's length terms where any related party debt is provided; and
- Possible thin capitalisation limitations for interest (and related foreign exchange) deductions if a single overseas person (together with associates) holds (directly or indirectly) or controls at least 50% of the New Zealand company or unit trust; and
- For trusts other than unit trusts, there must be sufficient connection between the borrowings and the derivation or possible derivation of New Zealand taxable income.

#### 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
No requirement, but taxation of not allocated income	No requirement	Annually

#### Operative income

PIEs will allocate taxable income to investors. If taxable income is not allocated to investors for each period, it will be taxed at the PIE's tax rate with possible further tax on distribution at the investors' marginal tax rates.

#### Capital gains

PIEs will be able to allocate capital gains to investors without a tax cost on allocation or subsequent distribution.



#### 2.7 Sanctions

Penalties / loss of status rules	
	Loss of PIE status and loss of PIE tax treatment

If an entity loses PIE status, the income tax treatment of its disposals of certain Australasian shares would generally become taxable again and distributions to New Zealand resident individual investors would revert to being fully taxable at their marginal tax rates.

#### 3 Unit Trust Tax treatment

#### 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Subject to standard corporate tax rate (33 %	Gains may be taxable depending on situation	Generally subject to resident withholding tax of 33%, reduced by the amount of imputation (franking) credits attached

#### **Current income**

Unit trusts treated as companies for income tax purposes are subject to income tax at the standard corporate rate (currently 33%, 30% from the 2008-09 year), and, if solely tax resident in New Zealand, are subject to the imputation (franking) regime, whereby they can pass the benefit of income tax paid to unit holders by attaching imputation credits to distributions.

For trusts other than unit trusts, the trustees are subject to tax at 33% on income that is not paid, applied to or vested in beneficiaries on a current year basis. The extent to which income from non-New Zealand sources is taxable in New Zealand generally depends on complex rules relating to the residence of settlers or deemed settlers of such trusts. Where trusts meet certain "qualifying trust" criteria (including being liable to full New Zealand income tax on all income flowing through the trust which is not treated as current year beneficiary income), no further New Zealand income tax or withholding tax will apply to subsequent distributions of retained earnings or capital gains.

PIEs which are listed companies or unit trusts will be taxed on all taxable income at 33% (30% from the 2008-09 year).

PIEs (other than listed companies or unit trusts) will allocate their taxable income to investors and account for tax at an investor's elected rate of either 33%, 19.5% or 0%. For investors on the 33% or 19.5% rates who have notified the correct tax rate to the PIE, the tax paid by the PIE on their behalf will be a final tax and represents a favourable tax treatment for New Zealand resident individual investors with a marginal personal tax rate of 39%. The PIE regime is also intended to remove effective over taxation for individuals investing through companies or unit trusts where their marginal personal tax rate is less than the current corporate or trustee tax rates of 33%.

#### Capital gains

While New Zealand has no specific capital gains tax, gains on disposal of property interests can be taxable in a number of situations specified in the income tax legislation.

#### Withholding Tax

Distributions received by New Zealand resident companies or unit trusts from other New Zealand resident companies or unit trusts are generally subject to resident withholding tax of 33%, reduced by the amount of imputation (franking) credits attached. Such withholding tax is deducted on account of the recipient's annual income tax liability and is not a final tax. It may be refunded if there is an excess of tax paid over the recipient's net income tax liability on an annual return basis. Imputation (franking) credits cannot be refunded in cash, however.



In certain circumstances, taxpayers may obtain resident withholding tax exemption certificates from Inland Revenue so that no withholding tax needs to be deducted, although the dividends may still be taxable on an annual return basis.

No resident withholding tax would apply to dividends where the New Zealand companies or unit trusts are regarded as tax group companies, that is, broadly, where they are at least 66% commonly owned, although the dividends would still be taxable on an annual return basis unless the companies or unit trusts are 100% commonly owned.

Where the New Zealand companies or unit trusts are 100% commonly owned, dividends between them will generally be totally exempt from income tax and no withholding tax will apply.

Where PIEs receive dividends from other New Zealand companies or unit trusts, credits for resident withholding tax deducted and imputation credits may be utilised in determining the tax payable at the PIE level or, in certain circumstances, may be allocated to investors or rebated to the PIE.

For dividends received by foreign entities from New Zealand companies or unit trusts, please refer to the comments in section 4.2.

For dividends received by New Zealand resident companies or unit trusts from foreign REITs, please refer to the comments under the heading "Corporate shareholders" in section 5.

#### Other taxes

The Goods and Services Tax ("GST") treatment of investment trusts and related costs needs to be considered and managed. This tax is a VAT.

#### **Accounting Rules**

Companies and unit trusts which offer units to the public are generally subject to the accounting requirements of the Financial Reporting Act 1993 and are generally required to apply NZ International Financial Reporting Standards ("NZ IFRS").

#### 3.2 Transition regulations

Conversion to PIE status
Deemed disposal and re-acquisition of certain Australasian share investments at market value immediately before PIE election is effective

A PIE will be taxable at the general corporate/trustee rate of 33% (30% from 2008-09) on taxable gains arising from the deemed disposal of certain Australasian share investments at market value immediately before its election to become a PIE is effective. The PIE may spread the resulting tax liability evenly over 3 years and will not be liable for provisional tax penalties or tax interest charges in respect of that liability.

#### 3.3 Registration duties

Registration duties
None

No stamp duties or other levies apply where an entity elects to become a PIE.



#### 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- Distributions of companies and unit tru taxed at normal incom tax rate - Distribution of a PIE: ta at normal income tax r	e and listed PIEs taxed at normal income tax rate xed - Distribution of an unlisted	Up to 33% on distributions, reduced by imputation credits attached

#### Corporate unit holder

Distributions from companies and unit trusts are generally treated as dividends for New Zealand income tax purposes.

In certain circumstances, amounts distributed as returns of share or unit capital or on buy backs of shares or units may be excluded from treatment as dividends and thus be free of New Zealand income tax.

Corporate investors in PIEs will be required to include their allocated PIE income in their own returns and account for tax themselves at the relevant rate applicable to their net taxable income from all sources. They may thus offset distributions against tax losses from other sources.

#### Individual unit holder

Distributions from companies and unit trusts are generally treated as dividends for New Zealand income tax purposes. Distributions from listed PIEs may be taxed as dividends. Distributions from unlisted PIEs to New Zealand resident individual holders will not be taxed further where the PIE income has been allocated and taxed at the appropriate 19.5% or 33% rate at the PIE level.

In certain circumstances, amounts distributed as returns of share or unit capital or on buy backs of shares or units may be excluded from treatment as dividends and thus be free of New Zealand income tax.

#### Withholding Tax

Dividend distributions from New Zealand companies or unit trusts to resident investors are generally subject to 33% withholding tax, reduced to the extent imputation (franking) credits are attached. Such withholding tax (but not the imputation credits) may be refunded if the recipient's annual tax liability is less than the tax deducted on their behalf.

#### 4.2 Foreign Unit holder

Corporate unit holder	Individual unit holder	Withholding tax
33% tax rate	33% tax rate	- In principle 30% withholding tax - Tax treaty relief available

#### Corporate unit holder

Where a company or unit trust is eligible for and elects to be a PIE after 1 October 2007, as noted above, non-resident investors will have a 33% tax rate applied by the PIE to their allocated income.

Recently introduced income tax exemptions for overseas venture capital investors on the sale of units do not apply where the underlying New Zealand investments involve owning or developing real property.



#### Individual unit holder

Where a company or unit trust is eligible for and elects to be a PIE after 1 October 2007, as noted above, non-resident investors will have a 33% tax rate applied by the PIE to their allocated income.

#### Withholding tax

Non-resident withholding tax ("NRWT") is deductible from dividends (including distributions from unit trusts) at 30%, unless:

- Limited by an applicable double tax treaty, (typically to 15%); or
- Imputation (franking) or similar credits are attached to the dividend, in which case the NRWT rate is reduced to 15% to the extent the dividend is so credited.

NRWT may be at a zero rate if fully imputed (franked) non-cash dividends, such as certain bonus issues (if allowed by the terms of the trust deed), are made. The cost of NRWT can be offset by credits arising under New Zealand's "foreign investor tax credit" ("FITC") regime.

Non-resident investors need to consider their ability to claim foreign tax credits in their home jurisdiction for NRWT deducted, particularly where a New Zealand company or unit trust pays supplementary dividends to non-residents under the FITC regime.

Investments in companies or unit trusts holding real property interests may be treated as real property interests themselves under some of New Zealand's double tax treaties.

Where a company or unit trust is eligible for and elects to be a PIE after 1 October 2007, as noted above, non-resident investors will have a 33% tax rate applied by the PIE to their allocated income.

# 5 Tax treatment of foreign REITs and their domestic unit holders

Foreign REITs	Corporate unit holder	Individual unit holder
- 33% Corporate tax - Treaty relief might apply	May be taxable under "CFC" or "FIF" regime	May be taxable under "CFC" or "FIF" regime

#### Foreign REITs

Overseas Investment Office consent may be required for overseas investors in New Zealand land or other assets.

Where units in a unit trust are offered to the public:

- The Unit Trusts Act 1960 regulates structural matters and requires (i) a management company to manage the investments and issue units and (ii) a trustee company (which is not controlled by the same persons who control the management company) to hold legal title to the assets;
- The Securities Act 1978 regulates the offering of units to the public, prospectus and related requirements;
- The Financial Reporting Act 1993 regulates accounting and audit requirements;
- The NZ Stock Exchange Listing requirements apply if units are to be traded on the stock exchange.

New Zealand sourced rentals or business income will be taxable under New Zealand domestic law at the basic corporate income tax rate of 33% (30% from the 2008-09 year), subject to any limitation by an applicable double tax treaty.

Subject to any double tax treaty limitations, New Zealand sourced dividends, interest or royalties paid to non-residents are generally subject to non-resident withholding tax at the basic rates of 30% for dividends (reduced to 15% to the extent imputed (franked) or to 0% if the dividend is a non-cash dividend), 15% for interest (a minimum tax unless the parties are not associated) and royalties (a minimum tax).



#### Corporate unit holder

Depending on the extent of New Zealand ownership of a non-resident REIT which is a company or unit trust, New Zealand corporate holders may be taxable on attributed income under New Zealand's "controlled foreign company" ("CFC") or "foreign investment fund" ("FIF") regimes.

A New Zealand resident corporate unit holder would generally be exempt from New Zealand income tax on any distribution. However, it would have to pay a "foreign dividend withholding payment" ("FDWP") amount to Inland Revenue, effectively on account of its own unit holders' future income tax liabilities. The FDWP amount could be reduced by any foreign withholding tax deducted on the distribution and, in some circumstances, by an allowance for an underlying foreign tax credit. If the New Zealand corporate holder has non-resident unit holders, the FDWP liability may also be reduced under the conduit tax relief regime. Credits arising from tax paid on any attributed income under the CFC or FIF regimes may also be offset against the FDWP liability.

#### Individual unit holder

If the non-resident REIT falls within New Zealand's definition of a company or unit trust for tax purposes, individual New Zealand resident holders would generally be taxable on any distributions at their marginal personal tax rates, regardless of the source of the REIT's income.

Depending on the extent of New Zealand ownership of the non-resident REIT, individual New Zealand holders may be taxable on attributed income under NZ's CFC or FIF regimes. Where the individual is taxable in respect of the investment under the FIF regime, the treatment of distributions will depend on the particular method applied to calculate the FIF income.



# **Pakistan (REIT)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
Pakistan REITs	Expected to be valid from July 01, 2007	Pakistan Companies Ordinance, 1984	Trust type	To be established

The Securities and Exchange Commission of Pakistan (SECP) introduced first draft rules for Pakistan REITS in 2005. The Rules were drafted within the framework of the Non Banking Finance (NBF) business which is an activity regulated directly by SECP under Part VIII A of the Companies Ordinance, 1984. But the draft was withdrawn due to reservations of the Ministry of Law, Justice and Human Rights. Hence, the revised & amended draft of REIT Rules was proposed in the year 2006. The government will announce the official establishment of Pakistan Real Estate Investment Trust in the forthcoming budget for the promotion of real estate sector. It is expected to be valid from July 01, 2007.

Pakistan REITs will be closed-ended trusts with tax treatment similar to that of mutual funds in Pakistan in terms of tax exemptions.

# 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
- License application to the Security & Exchange Commission of Pakistan - Appointment of a trustee & property valuer

A REIT management company must apply for a license from SECP. The Management Company has rights to manage the investments with intimation to a trustee or custodian (eg, CDC; Central Depository Company of Pakistan). The investments are all held by the custodian and are intimated to the Trustee who ensures that they are within the legal framework and comply with the Trust Deed establishing the Trust under the Trusts Act 1882 between the Management Company and the Trustee as authorised under Rule 67 of the NBFC Rules 2003

The investment; in this case real estate is the property of the Trust. The custodian is a bank(s) appointed by the Trustee to hold and protect the trust property or any part thereof. The trustee may also act as custodian if it provides such services for the Trust and if agreed under the Trust Deed.

The Management Company cannot be a Banking Finance Company, however, it can be a wholly owned subsidiary of a Banking or of a Finance company established to manage a REIT or any other investment products as stipulated in the memorandum and as authorised by the SECP (Securities and Exchange Commission of Pakistan).

This subsidiary will be incorporated under the Companies Ordinance 1984 with a certificate of incorporation issued by the SECP registering the company. The Certificate of Incorporation is the legal document under the Companies Ordinance 1984 which certifies the incorporation of a company. The required license will also be obtained from the SECP.

All Trust Deeds are subject to and governed by the Non-Banking Finance Companies (Establishment and Regulation) Rules 2003, Securities and Exchange Ordinance 1969 and any applicable laws and regulations.



Promoters of a REIT Management Company must have at least 20% of the paid-up share capital & should not withdraw their investment for a minimum period of 3 years. Promoter refers to a person (as defined by the Companies Ordinance 1984) who has made an application to the SECP to form a REIT Management Company under the proposed Rule 4.

A trustee & property valuer must be appointed with the approval of SECP for every REIT scheme.

The license issued by the SECP shall be valid for the life of REIT Management Company

#### 2.2 Legal form / minimum share capital

Legal form	Minimum initial capital
- Management company: Public Limited Company - Closed-ended trust	Not yet prescribed by the SECP

#### **Legal Form**

The REITs will be established as close-ended trusts.

A REIT management company shall be incorporated as a public limited company under the Pakistan Companies Ordinance, 1984 having at least seven directors of whom two shall be independent directors. It must commence its business within six months from the date of issuance of license.

An independent investment committee comprising of minimum three members must be assigned for investment related decisions. It must maintain adequate internal controls, compliance procedures & prepare accounts in conformity with the International Accounting Standards (IAS).

#### **Minimum initial Capital**

An initial capital requirement for the trust itself has not yet been specified with regard to REITs; however there is normally a minimum capital requirement for trust.

A REIT management company must have a share capital attributable to the business of real estate management services of at least such amount as may be prescribed by the SECP.

#### 2.3 Unit holder requirements / listing requirements

Unit holder requirements	Listing mandatory
Not yet set by the SECP	Yes

#### **Unit holder requirements**

The SECP has not yet set the unit holder requirements for holding or investing in the trust.

#### Listing requirements

A REIT Management company must apply for listing in the stock exchange. The units of the REIT fund shall be listed in accordance with the listing regulations of the stock exchanges and shall be freely tradable. The Trust needs to be listed on at least one of the 3 Pakistan Stock Exchanges; i.e. Karachi, Lahore or Islamabad stock exchange. The Trust can also be listed on a foreign stock exchange as an additional listing.

The Unit Price will be determined by the market but is likely to be traded at a slight discount to the Net Asset Value as is the case with existing closed-end funds.

Units of the closed end funds are not redeemable; they are traded on the secondary market through a broker etc. The pricing details relevant to REIT Units specifically have not yet been made available.



#### 2.4 Asset level / activity test

# Restrictions on activities / investments - Investment shall only be made in real estate - Restriction on transferring ownership of controlling shares, merger and take-over - Restriction on obtaining management of another REIT scheme - Investment in vacant land for development purposes is allowed - Restriction on investing in unlisted securities & commodities

A REIT Management Company – which manages the assets of a trust – shall only invest in real estate, real estate related assets and non-real estate assets in ratios prescribed by the SECP. No specific minimum or maximum ratios for investments have been set by SECP so far. Any real estate acquired by the REIT Management company shall be held for at least two years.

#### Restriction on activities

A REIT Management Company is not permitted to invest in vacant lands & mortgages but may invest for development of a vacant land. It is also not allowed to invest in unlisted securities without the approval of the SECP.

A REIT Management Company is not allowed to acquire management of another REIT scheme without prior approval from SECP. Similarly, it is not allowed to transfer ownership of controlling shares, merge with, acquire or take-over any other company unless received approval from the SECP.

The REIT Funds or REIT Assets shall not be used directly or indirectly for:

- Lending or making an advance not connected to objects or furtherance of the REIT Scheme.
- Acquiring any asset that involves the assumption of any liability that is unlimited.
- · Effecting a short sale in any security
- Purchasing any asset in a forward contract
- Purchasing any asset on margin
- Participating in a joint account with others in any transaction
- Trading in commodities or becoming involved in commodity contracts
- Acquiring any security of which another REIT Fund

#### 2.5 Leverage

Leverage
Not yet prescribed by the SECP

#### 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
90% of the annual income	90% of the annual income	Annually

A REIT Management Company shall distribute not less than 90% of the annual accounting income arising from the REIT Scheme to the unit holders as dividend in each financial year.

For the time being, under the Rules and Regulations currently in force, if the Trust distributes 90% of the annual operative income capital gains are exempted.



#### 2.7 Sanctions

Penalties / loss of status rules
- Cancellation or suspension of REIT Management Company License - Payment of compensation - Impose fine

Upon observing that the REIT Management Company is not pursuing its business according to the laws, rules & guidelines of SECP, following penalties may be imposed on it:

- Cancellation or suspension of the license of the REIT Management Company
- Removal of the REIT Management Company as manager of the REIT Scheme
- Issue, cease and desist orders to the REIT Management Company
- Order compensation to be paid to the unit holders
- Impose fine

#### 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax / withholding tax

Current i	ncome	Capital gains	Withholding tax
	mpt, if 90 % of net distributed	Capital gains on immovable property are tax-exempt	<ul> <li>Tax exempt for received dividend, profit on debt (interest) or commission.</li> <li>Other withholding tax due can be avoided by exemption certificate</li> </ul>

#### **Current income**

Income of a duly registered REIT company is exempt from tax subject to distribution of a minimum of 90% of its accounting income of that year, as reduced by capital gains whether realized or unrealized, is distributed amongst the unit holders

Taxable at corporate tax rate if profit distribution of at least 90% as stated above is not made.

#### **Capital gains**

Generally, capital gains on moveable assets held for twelve months or less are taxable at full corporate tax rate. Capital gains on sale of moveable assets held for more that twelve months is exempt from tax up to 25% of the total gain. The remaining 75% gain is taxable at corporate tax rate.

As a general rule in Pakistan capital gains on sale of immovable property is not liable to income tax. However, a stamp duty is charged based on a schedule of charges, at the time of transfer of property. However, if the immovable property is purchased and sold for business purpose, the gains would be liable to corporate income tax.

#### Withholding Tax

No withholding is required to be made from payment to registered REIT companies on account of any dividend, profit on debt (interest) or commission.

Other withholding obligations would be applicable on payments received by registered REIT companies. However, based on the general exemption from tax (subject to 90% distribution of profits) an exemption certificate from withholding of tax can be obtained from the tax authorities by the registered REIT company. A refund is possible.



#### Other taxes

No other taxes are levied. But an annual supervision fee equal to one twentieth of 1% of the average annual net asset value of the REIT Assets shall be payable to the SECP.

#### **Accounting Rules**

No accounting Rules prescribed.

#### 3.2 Transition regulations

Conversion into REIT status
N/A

No rules prescribed.

#### 3.3 Registration duties

Registration duties
Stamp duty

There is a state stamp duty on transfer of real estate. However, this can vary state to state.

### 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
final levy	- 10% withholding tax final levy - Capital gains tax-exempt	No credit possible

#### Corporate unit holder

Subject to tax on dividend received at 5%. Tax rate will change on 4 July 2007 to 10%. Capital gain is exempt from tax.

#### Individual unit holder

Subject to tax on dividend received at 10% Capital gain is exempt from tax

#### Withholding Tax

The registered REIT company would be required to withhold tax at the rate of tax applicable to the unit holder; the tax so withheld would be considered the full and final discharge of tax liability of the unit holder in respect of dividend income from registered REIT company.

#### 4.2 Foreign Unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- 10% withholding tax final levy - Capital gains tax-exempt	- 10% withholding tax final levy - Capital gains tax-exempt	No tax treaty relief available



#### Corporate unit holder

Subject to tax on dividend received at 10%. Capital gain is exempt from tax.

#### Individual unit holder

Subject to tax on dividend received at 10%. Capital gain is exempt from tax.

#### Withholding tax

The registered REIT company would be required to withhold tax at the rate of tax applicable to the unit holder; the tax so withheld would be considered the full and final discharge of tax liability of the unit holder in respect of dividend income from the registered REIT company.

Tax treaty relief is not possible as the tax rate is already quite low

# 5 Tax Treatment of foreign REITs and its domestic unit holder

Foreig	gn REIT (	Corporate unit holder	Individual unit holder
35% incor	tax on Pakistan source me	10% tax on dividend received	10% tax on dividend received

#### Foreign REIT

Foreign REIT would not be liable to the tax benefits prescribed in the tax law as they are restricted to REIT companies registered in Pakistan.

A foreign REIT would be taxable with is Pakistan source income at a tax rate of 35%

#### Corporate unit holder

Resident companies receiving dividend from foreign REIT companies would be liable to tax at 5%. tax rate. The tax rate will change on 4 July 2007 to 10%.

#### Individual unit holder

Individual unit holders would be liable to tax on dividend received from foreign REIT companies at 10%.



# **Singapore (SREIT)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
SREIT	1999	<ul> <li>Securities and Futures Act</li> <li>Code on Collective Investment Schemes</li> <li>Property Funds Guidelines</li> </ul>	Trust type or corporate type (in practice trust type)	

The SREIT is principally regulated by the Securities Futures Act, Chapter 289 of Singapore and the Code on Collective Investment Schemes issued by the Monetary Authority of Singapore including the Property Funds Guidelines issued there under.

The Property Funds Guidelines apply to a collective investment scheme that invests or proposes to invest in real estate and real estate-related assets. The scheme may or may not be listed on the Singapore Exchange.

The first set of regulatory guidelines for property funds was issued by the Monetary Authority of Singapore in May 1999.

The first REIT that was listed on the Singapore Exchange took place in July 2002. There are now 16 REITs listed on the Singapore Exchange with a market capitalization of approximately US\$17 billion.

# 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
- Formal advance ruling and/or tax exemption application has to be submitted - Listing for tax exemption

A REIT that is listed on the Singapore Exchange is eligible for certain favourable tax treatments. To be listed on the Singapore Exchange, a REIT must comply with the applicable rules, regulations and guidelines set out in Securities and Futures Act, Chapter 289 of Singapore, the Code on Collective Investment Schemes (including the Property Funds Guidelines) and the Singapore Exchange Listing Manual.

Some of the favourable tax treatments are granted on application basis. In other words, a formal advance ruling and/or tax exemption application has to be submitted to the Singapore tax authorities and/or the Singapore Ministry of Finance.

#### 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
Company or unit trust	S\$ 20 million



#### **Legal form**

The legal forms can be a company or a unit trust. But all the 16 REITs listed on the Singapore Exchange are constituted as unit trusts as this legal form offers certain advantages over a corporate form. For example, the granting of tax transparency treatment is only available to a REIT constituted as a unit trust. A trust structure also provides flexibility for distribution as unlike a company its distribution is not restricted to the amount of its distributable profits.

Might be managed externally or internally, but are in practice externally managed.

#### Minimum initial capital

For listing on the Singapore Exchange, a REIT, if it is denominated in Singapore Dollars, must have a minimum asset size of at least S\$20 million.

#### 2.3 Unit holders requirements / listing requirements

Unit holder requirements	Listing mandatory
At least 25% of the REIT's capital has to be held by at least 500 public unit holders for listing	In principle not, but required for the various tax concessions

#### **Unit holder requirements**

To be listed on the Singapore Exchange, there is requirement for at least 25% of the capital of the REIT to be held by at least 500 public unit holders. There is no difference between resident and non-resident unit holders in regard of ownership.

#### **Listing requirements**

The SREIT needs not be listed but to be eligible for the various tax concessions, it has to be listed on the Singapore Exchange. A REIT listed on a foreign exchange will not be eligible for the various tax concessions.

#### 2.4 Asset level / activity test

Restrictions on activities / investments	
	<ul> <li>At least 35% should be invested in real estate and 70% in real estate and real estate-related assets1</li> <li>No property development activities unless the REIT intends to hold the developed property upon completion</li> <li>May invest in foreign assets¹</li> </ul>

The Property Funds Guidelines states that a REIT may invest in:

- real estate:
- real estate-related assets;
- listed or unlisted debt securities and listed shares of or issued by non-property corporations;
- government securities and securities issued by a supra-national agency or a Singapore statutory board; and
- · cash and cash equivalent items.

At least 35% of the REIT's deposited property should be invested in real estate and at least 70% of the REIT's deposited property should be invested in real estate and real estate-related assets. No distinction is made between domestic and foreign real estate.

A REIT should not undertake property development activities whether on its own, in a joint venture with others, or by investing in unlisted property development companies, unless it intends to hold the developed property upon completion. The total contract value of property development activities undertaken and investments in uncompleted property developments should not exceed 10% of the property fund's deposited property. A REIT should also not invest in vacant land and mortgages.

The 35% minimum threshold is currently being reviewed by the Monetary Authority of Singapore. It has proposed to increase the threshold to 75%.



A REIT may invest in real estate by way of shareholding in an unlisted special purpose vehicle (SPV) constituted to hold/own real estate. When investing in real estate as a joint owner, the REIT should make such investment by acquiring the shares or interests in an unlisted SPV constituted to hold/own real estate. The SPV can take the form of a company, a trust, a partnership, etc.

There are no requirements/restrictions on shareholdings although there is restriction on how much of the REIT's deposited property can be invested in listed or unlisted debt securities and listed shares of or issued by property and non-property corporations and other locally-registered property funds. Currently not more than 5% of a REIT's deposited property can be invested in securities issued by a single party.

#### 2.5 Leverage

Leverage
Aggregate leverage should not exceed 35% of REIT's deposited property (this leverage limit may be increased to a maximum of 60%)

Aggregate leverage of a REIT should not exceed 35% of its deposited property. The 35% limit may be exceeded (subject to a maximum of 60%) only if a credit rating of the REIT from Fitch Inc., Moody's or Standard and Poor's is obtained and disclosed to the public.

#### 2.6 Profit distribution obligations

Operative incom	e Capital gains	Timing
90% of qualify	ing income Not required	- Annually or - Semi-annually or - Quarterly

#### Operative income

For investment in Singapore properties, one of the conditions for granting tax transparency status (so that the REIT is not taxed on its taxable income) is that the REIT must distribute at least 90% of its taxable income to unit holders in the year the income is derived except for the last distribution of a year which is usually paid only two months after the end of that year. For investment in overseas properties, there is generally no such requirement as tax transparency is not applicable. Instead, the REIT may qualify for tax exemption on certain foreign-sourced income that is remitted into Singapore. Under certain circumstances, the tax exemption is granted subject to the condition that the REIT distributes at least 90% of the foreign-sourced income remitted to Singapore to its unit holders.

#### **Capital gains**

Not required.

#### 2.7 Sanctions

Penalties / loss of status rules		
	De-listing of REIT and withdrawal of tax exemption	

If the profit distribution obligation is not complied with there is a high probability that tax transparency status granted to the REIT will be withdrawn. If the required asset level is not met and this leads to a de-listing of the REIT from the Singapore Exchange, then all tax concessions granted will cease to apply.



#### 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax / withholding tax

Current in	ncome	Capital gains	Withholding tax
Eligible exempt		No tax imposed on capital gains	No foreign withholding tax refunds in case of tax- exempted income

#### **Current income**

For rental and property related income (e.g. car park charges, service fees) no tax is imposed at the SREIT level (under tax transparency status). If this income is not distributed (which should not be more than 10%) it is taxed at the prevailing corporate tax rate, currently 18%.

Foreign dividends or interest received in respect of investment in foreign properties are exempt from Singapore income tax.

#### **Capital gains**

Singapore does not impose tax on capital gains. Capital gains or losses – unless the REIT's activities are such that it can be said to be carrying on a business of dealing in properties – from sale of any of its properties are likely to be treated as capital gains or losses. If the REIT is indeed dealing in properties, then the gains would be taxed at the REIT level at the prevailing corporate tax rate, currently 18%.

#### Withholding Tax

Foreign-sourced income of the SREIT may qualify for tax exemption under general tax rules. A foreign withholding tax on such income will not be credited or refunded.

#### Other taxes

See under no. 3.3 below.

#### **Accounting rules**

Local GAAP apply. The income will be determined on accrual basis.

#### 3.2 Transition regulations

Conversion into REIT status
N/A

#### 3.3 Registration duties

# Registration duties - Stamp duties from 0.2-3%, remission under certain requirements - Goods and Service Tax may be applicable - No capital duty

A stamp duty at approximately 3% is payable on acquisition of real estate. This tax is payable by the buyer, unless agreed otherwise by the parties. However, remission of stamp duty is granted on transfer of Singapore properties to a REIT listed on the Singapore Exchange or to be so listed within one month from the transfer or such longer period as may be allowed. This remission is applicable to transfer executed during the period from 18 February 2005 to 17 February 2010.

In respect of Singapore properties, the transfer of the properties may qualify to be treated as a transfer of a going concern and hence not subject to Goods and Services Tax or SREIT may avail of a concession that allows it to self-account for the Goods and Services Tax otherwise payable on the acquisition.



The SREIT may also apply for remission of stamp duty payable (0.2%) on transfer of shares in Singapore companies owning foreign properties.

#### 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
<ul> <li>18% corporate tax</li> <li>Distribution out of capital gains generally not taxable</li> <li>Capital gains are generally tax-exempt (exception for example trading assets)</li> </ul>	- Current income distributions in principle tax-exempt - Distribution out of capital gains generally not taxable - Capital gains are generally tax-exempt (exception for example trading assets)	Generally no

#### Corporate unit holder

Current income distributions are taxed at prevailing corporate tax rate of 18%.

If capital gains are determined to be "capital gains" and hence not taxed at REIT level, distribution is also not taxed in the hands of corporate domestic unit holders unless they hold the units in the REIT as trading assets. If capital gains are determined to be "trading gains" and hence taxed at the REIT level, distribution is exempt from tax.

A return of capital distribution is not taxed but will go towards reducing the cost base of units. For unit holders who hold the units as trading assets, the gains on disposal will be calculated using the reduced cost base.

Singapore does not impose tax on capital gains. So generally capital gains realized on the sale of the REIT units are not taxable, unless the gains are considered to be trading gains or gains or profit of an income nature, for example if unit holder holds the units as trading assets. Corporates who hold REIT units as trading assets are subject to Singapore income tax at the prevailing corporate tax rate, currently 18%.

#### Individual unit holder

Current income distributions are exempt from tax, unless they are derived through a partnership in Singapore or from the carrying on of a trade, business or profession.

If capital gains are determined to be "capital gains" and hence not taxed at REIT level, distribution is also not taxed in the hands of individual unit holders; if capital gains are determined to be "trading gains" and hence taxed at the REIT level, distribution is exempt from tax.

Return of capital distribution is not taxed.

Singapore does not impose tax on capital gains. So generally capital gains realized on the sale of the REIT units are not taxable, unless the gains are considered to be trading gains or gains or profit of an income nature, for example if unit holder holds the units as trading assets. Individuals who hold REIT shares as trading assets are subject to Singapore income tax at their respective tax rates.

#### Withholding Tax

Withholding tax of 18% is applicable on distribution of taxable income by a REIT to unit holders who do not qualify for gross distribution (e.g. domestic unit trusts) or who did not submit the requisite declaration forms for their status to be ascertained. Distributions to domestic unit holders are not subject to withholding tax if certain conditions and procedures are complied with.



To ascertain if a unit holder is eligible for gross distribution, unit holders are required to submit a declaration form prior to each distribution. Where tax is withheld when making payment of the distribution, the REIT must pay the tax withheld to the Singapore tax authorities by the 15th of the month following the date of payment.

#### 4.2 Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding tax
<ul> <li>Final withholding tax on current income distribution</li> <li>Withholding tax is not applicable on distribution of tax-exempt income (e.g. foreign dividends)</li> <li>Distribution out of capital gains generally not taxable</li> </ul>	Distribution and capital gains in principle, exempted from tax	- 10% until 17 February 2010 on distributions to non individuals - No treaty relief available

#### Corporate unit holder

Current income distribution is subject to withholding tax at prevailing corporate tax rate, currently 18%. Reduced rate of 10% applies for distributions made during the period from 18 February 2005 to 17 February 2010.

If capital gains are determined to be "capital gains" and hence not taxed at REIT level, distribution is also not taxed in the hands of corporate foreign unit holders; if capital gains are determined to be "trading gains" and hence taxed at the REIT level, distribution is exempt from tax.

Withholding tax is not applicable on distribution of tax-exempt income (e.g. foreign dividends or interest received in respect of investment in foreign properties which are exempt from Singapore income tax).

A return of capital distribution is not taxed.

Capital gains are generally not taxable, unless gains are considered to be trading gains or gains or profit of an income nature, for example if unit holder holds the units as trading assets.

#### Individual unit holder

Current income distributions are exempt from tax, unless they are derived through a partnership in Singapore or from the carrying on of a trade, business or profession.

Withholding tax is not applicable on distribution of tax-exempt income (e.g. foreign dividends or interest received in respect of investment in foreign properties which are exempt from Singapore income tax).

If capital gains are determined to be "capital gains" and hence not taxed at REIT level, distribution is also not taxed in the hands of individual foreign unit holders; if capital gains are determined to be "trading gains" and hence taxed at the REIT level, distribution is exempt from tax.

Return of capital distribution is not taxed.

Generally capital gains are not taxable, unless gains are considered to be trading gains or gains or profit of an income nature, for example if unit holder holds the units as trading assets.

#### Withholding tax

Distribution to a foreign non-individual unit holder is subject to withholding tax at the prevailing corporate tax rate (this is reduced to 10% for distributions made during the period from 18 February 2005 to 17 February 2010). Withholding tax at 10% applicable to distributions to foreign non-individuals is a final tax.

Tax treaty rate is not applicable as the payment is a distribution from a unit trust (and not a dividend) and the tax withheld is a tax in lieu of tax payable by the REIT.



## 5 Tax Treatment of foreign REIT and its domestic unit holder

Foreign REIT	Corporate unit holder	Individual unit holder
Taxed under normal Singapore tax rules	Tax-exempt	Tax-exempt

#### Foreign REIT

A foreign REIT will be taxable under normal Singapore tax rules. Therefore, if it invests in Singapore properties, it will not be eligible for tax transparency status.

#### Corporate unit holder

Distribution made by a foreign REIT (only if it is constituted as a trust) out of income derived from direct holding of Singapore properties which has been assessed to tax as income from a trade or business is treated as capital in the hands of its unit holders. In other words, no further tax is imposed on the distribution received by a Singapore corporate unit holder.

#### Individual unit holder

Distribution made by a foreign REIT (only if it is constituted as a trust) out of income derived from direct holding of Singapore properties which has been assessed to tax as income from a trade or business is treated as capital in the hands of its unit holders. In other words, no further tax is imposed on the distribution received by an individual Singapore unit holder.



## **South Korea (REIC)**

## 1 General introduction / history

	Enacted year	Citation	REIT type	REIT market
REIC	2001	Real Estate Investment Company	Corporate type	
		Act		

The Real Estate Investment Company Act (REICA) was enacted in 2001. It lays the groundwork for Real Estate Investment Trusts in Korea. REICA governs Self-managed REITs (REIC), Paper-company Type REITs and CR-REITs (Corporate Restructuring REITs), the three REIT regimes in Korea.

There are about 6 listed REITs in Korea. The Self-managed REITs are corporate type REITs.

## 2 Requirements

#### 2.1 Formalities / procedure

Key requirements	
	Approval from the Ministry of Construction

A REIT must obtain approval from the Ministry of Construction and Transportation.

#### 2.2 Legal form / minimum share capital

L	egal form	Minimum share capital
	- Joint stock company (General REIT, REIC) - CR-REIT: Special purpose company	KRW 25 billion

#### Legal form

A REIT can only be established as a stock corporation (called "Chusik Hoesa") under the Korean Commercial Code and REICA.

Paper-company Type REITs and CR-REITs are paper companies (special purpose company) and CR-REITs have finite lives, which should be stated in Articles of Incorporation and it should be dissolved when the period elapses.

The seat of a REIT must be established in Korea.

#### Minimum share capital

The required minimum share capital is KRW 25 billion.

For a REIT in kind contributions up to 50% of the share capital are permissible in the formation but the in kind contribution must be real estates.



#### 2.3 Shareholders requirements / listing requirements

Shareh	holder requirements	Listing mandatory
	areholder may not own more than 30 f the shares	Yes

#### **Shareholder requirements**

There are shareholding limitations as follows:

- One shareholder and anyone who is specially related with the former shall not possess in excess
  of 30% (hereinafter referred to as the "upper limit of possession of stocks per person") of the total
  stocks issued by a REIT with an exception provided by Enforcement Decree of REICA;
- 2. Where a stockholder and the specially related person (hereinafter referred to as the "same person") possess stocks of a REIT in excess of the upper limit of possession of stocks per person in violation of paragraph (1), the extent of exercise of voting right shall be limited to the upper limit of possession of stocks per person.

#### **Listing requirements**

There is a distinction between one or more class of shares, voting or non-voting rights, depending on the Articles of Incorporation of a REIT.

At least 30% of the shares must be offered to the public at the time of set up. Then it must list its stocks on the securities market of the Korea Stock Exchange or register them with the Korea Securities Dealers Association and make them traded either in the securities market of the Korea Stock Exchange or in the association brokerage market of the Korea Securities Dealers Association.

#### 2.4 Asset level / activity test

#### Restrictions on activities / investments

- 70% must be invested in real estate
- 80% must be invested in real estate, real estate related securities and cash
- May develop real estate if listed
- Cannot acquire more then 10% of voting shares in other companies

As of the end of each quarter, 80% or more of the total assets of a REIT must be real estate, real estate related securities and cash, and 70% or more of total assets of a REIT must be real estate (including buildings under construction).

In addition to those requirements, 70% or more of total assets must be corporate recovery related real estate in case of a CR-REIT. Corporate recovery related estate includes real property which a company sells to repay its debts to a financial institution, real property which a company sells to implement agreements with a financial institution providing debts to the company and real property which a company sells for corporate recovery under relevant laws.

The minimum real estate holding period of a REIT is 3 years. For CR-REIT's there are no restrictions.

A REIT can invest in a real estate development project within 30% of its total assets, after its stocks are listed on the securities market of the Korea Stock Exchange or registered with the Korea Securities Dealers Association.

A REIT is not allowed to hold more than 10% of voting shares in other companies with an exception including a merger and an acquisition of a business.

Currently, there is no clear rule on a REIT's holding real estate in foreign jurisdiction and thus, legal advice is required.



#### 2.5 Leverage

Leverage
2 times of the equity

A REIT can borrow funds or issue bonds within 2 times of the equity

#### 2.6 Profit distribution obligations

Оро	erative income	Capital gains	Timing
	0% or more of stributable income	Included in operative income	Depends on Articles of Association

#### Operative income

A REIT must distribute 90% or more of distributable income.

There is no difference between a domestic and a cross-border profit distribution. The timing of the distributions depends on the Articles of Association.

#### **Capital gains**

Capital gains are subject to the distribution obligation.

#### 2.7 Sanctions

Penalties / loss of status rules
- Imprisonment penalty - Fine not exceeding KRW 50 million - revoke the establishment of REIT

If the required asset level is not met, there is imprisonment penalty and a fine not exceeding KRW 50 million. Also, the Minister of Construction and Transportation may revoke the establishment of REIT status if the required profit distribution is not met.

Any deviation from its obligations according to the applicable law results in regulatory action (i.e. penalty, withdrawal of license, etc.).

Where the same person possesses stocks in excess of the upper limit of possession of stocks per person, the Minister of Construction and Transportation may order him to dispose of the stocks that are in excess of the upper limit of possession of stocks per person.

In case where the same person holds stocks in excess of the upper limit of possession of stocks per person after making his investment in kind, notwithstanding the provisions of paragraph (3), the Minister of Construction and Transportation may order him to dispose of his stocks that are in excess of the upper limit of possession of stocks per person during the period ranging from not less than one year to not more than one year and 6 months from the date on which the stocks are issued after the investment in kind is made.

Where the Minister of Construction and Transportation finds that a REIT fails to be listed its stocks) on the securities market of the Korea Stock Exchange or register with the Korea Securities Dealers Association without sound reasons, he may order the REIT to be listed or register its stocks within a period of time to be designated by him.



#### 3 Tax treatment at level of the REIT

#### 3.1 Corporate income tax

Current income	Capital gains	Withholding tax
Income technically tax- exempt, if 90% distribution requirement met.	Income technically tax- exempt, if 90% distribution requirement met, but in certain cases 33% capital gains surtax	<ul> <li>No withholding tax levied on domestic distribution</li> <li>Entitled to claim a foreign tax credit with a certain ceiling of tax credit.</li> </ul>

#### **Current income**

A Paper-company Type REIT and CR-REIT can claim a dividend paid deduction, if 90% of the distributable income is distributed as dividends and thus, technically, the corporate income tax of REIT can be nil.

Otherwise (REIC) the company is subject to corporate income tax at a rate of 13% for the first taxable income up to KRW 100 million and 25% for over the KRW 100 million thresholds. 10% of corporate income tax is additionally levied as local resident surtax.

#### **Capital gains**

Under Korean Corporate Income Tax Law, the treatment of capital gains constitutes as ordinary income subject to the ordinary corporate income tax rate. There is no tax on capital gains if the 90% distribution obligation is met.

In addition, the capital gains surtax at a rate of 33% could be imposed on the sale of certain tainted assets such as housing or non-business purposes land. The 33% capital gains surtax should be imposed additionally also if the 90% distribution obligation is met.

#### Withholding Tax

If a REIT receives a distribution of a domestic company no withholding tax is levied. The REIT is entitled to claim a foreign tax credit with a certain ceiling of tax credit.

#### Other taxes

There are no other taxes levied on the corporate income.

#### **Accounting rules**

A financial statement single (not consolidated) should be prepared in accordance with Korean GAAP.

#### 3.2 Transition regulations

Conversion into REIT status
N/A

#### 3.3 Registration duties

Registration duties
- Acquisition tax - Registration tax

In general, when real estate in Korea is purchased by a company in Korea, a 0.96%/2.2% acquisition tax and a 2.4% registration tax are imposed on the purchase price. However, the acquisition tax will be tripled to 2.88% or 6.6% if the real estate is newly constructed or is used for head office in Seoul Metropolitan Area ("SMA") and the registration tax will be tripled to 7.2%, if the real estate acquired by a company which has been registered in SMA for less than 5 years and is located in the SMA.



Compared to a regular company, a REIT would enjoy a 50% reduction in acquisition and registration tax if real estate in Korea is purchased by December 31, 2009.

In addition, the capital registration tax is levied at the rate of 0.48% to 1.44% of the total par value amount of paid-in capital.

### 4 Tax treatment at the shareholder's level

#### 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
- Subject to corporate income tax and resident sure tax - No difference between current income dividend and capital gains dividend - Capital gains on disposal subject to ordinary income tax rate	final levy if interest and dividend income does not exceed KRW 40 million	- No withholding tax for domestic corporation - Final withholding tax of 15.4% for Korean individual residents on distributions

#### Corporate shareholder

A dividend is subject to corporate income tax. There is no difference between current income dividend and a capital gains dividend under the Korean tax law.

A return of capital distribution (capital redemption/retirement) may be a deemed dividend: the sum of funds and the value of other assets acquired by a shareholder in return for the retirement of stocks and redemption of capital in excess of the acquisition costs of the capital would be deemed as dividends. The deemed dividend is subject to corporate income tax.

"Under Korean Corporate Income Tax Law, the treatment of capital gains constitutes as ordinary income subject to the ordinary corporate income tax rate."

#### Individual shareholder

There is no difference between current income dividends and a capital gains dividend under Korean Law. The withholding tax of 15.4% is a final levy if interest and dividend income does not exceed KRW 40 million. If the aggregate interest and dividend income exceeds KRW 40 million, the individual is subject to the ordinary individual income tax rates ranging from 8.8% to 38.5%.

A return of capital distribution (capital redemption/retirement) may be a deemed dividend: the sum of funds and the value of other assets acquired by a shareholder in return for the retirement of stocks and redemption of capital in excess of the acquisition costs of the capital would be deemed as dividends. The deemed dividend is subject to withholding tax.

Individuals who hold less than 3% of listed REIT shares and proceeds from the sale of the listed REIT shares is less than KRW 10 billion are exempted from the income tax on capital gains. Otherwise subject to individual income tax.

#### Withholding Tax

If its shareholder is a domestic corporation, then the dividend paid by a REIT is not subject to withholding tax.

If its shareholder is Korean individual residents, then the dividend paid by a REIT is subject to 15.4% withholding tax.

In general, withholding tax should be collected when the dividend paid and the dividend which is declared by a REIT but not paid to its shareholders within 3 month from the date of declaration of the dividend is deemed to be paid at the end of such 3-month period.



#### 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
- Withholding tax of 27,5%	- Withholding tax of 27,5%	Tax treaty relief available
- Can be reduced according	- Can be reduced according	
to a tax treaty	to a tax treaty	

#### Corporate shareholder

A dividend is subject to Korean withholding tax at a rate of 27.5% and can be reduced according to a tax treaty. There is no difference between current income dividend and a capital gains dividend.

A return of capital distribution (capital redemption/retirement) may be a deemed dividend: the sum of funds and the value of other assets acquired by a shareholder in return for the retirement of stocks and redemption of capital in excess of the acquisition costs of the capital would be deemed as dividends. The deemed dividend is subject to Korean withholding tax at a rate of 27.5% and can be reduced according to a tax treaty.

Capital gains realized on the sale of the REIT shares are subject to the Korean withholding tax. The withholding tax rate for residents in non-treaty countries for REIT shares is the lesser of 27.5% of the gain or 11% of the gross proceeds, and the foreign shareholder is required to file a tax return on the capital gains taxed at the rate of 27.5% (the withheld tax is creditable). However, there is an exception. That is, the capital gains earned by a non-resident from the transfer of listed REIT shares through the Korean Stock Exchange or KOSDAQ are not taxable if such non-resident, together with its certain related parties, hold or have held less than 25% of the REIT shares at all times during the calendar year of the share transfer and the immediately proceeding five calendar years.

#### Individual shareholder

A foreign individual, then the dividend paid by a REIT is subject to 27.5% withholding tax but the withholding tax can be reduced depending on a tax treaty. There is no difference between current income dividend and a capital gains dividend.

The treatment of a return of capital distribution and capital gains realized on the sale of REIT shares earned by an individual shareholder is not different to a corporate shareholder except for the capital gains tax rate ranging from 9.9% to 39.6%.

#### Withholding tax

A foreign individual or company, then the dividend paid by a REIT is subject to 27.5% withholding tax but the withholding tax can be reduced depending on a tax treaty.

In general, withholding tax should be collected when the dividend paid, but the dividend which is declared by a qualified REIT but not paid to its shareholders within 3 months from the date of declaration of the dividend is deemed to be paid at the end of such 3- month period.



## 5 Treatment of foreign REIT and its domestic shareholder

Foi	reign REIT	Corporate shareholder	Individual shareholder
	ax privileged with its orean rental income	No specific tax privilege	No specific tax privilege

#### Foreign REIT

A foreign REIT should report its Korean sourced rental income to the Korean tax authorities and should pay Korean income tax as if the REIT is a Korean resident (i.e., a Korean permanent establishment of the foreign REIT is created).

#### Corporate shareholder

A Korean corporate shareholder of a foreign REIT is subject to corporate income tax on the distribution received by the foreign REIT and can claim a foreign tax credit.

#### Individual shareholder

A Korean individual shareholder of a foreign REIT is subject to individual income tax on the distribution received by the foreign REIT and can claim a foreign tax credit.



## Taiwan (REIT)

## 1 General introduction / history

	Enacted year	Citation	REIT type	REIT market
Taiwan REIT	2003	Real Estate Securitization Act	Trust type	

In Taiwan the Real Estate Securitization Act (RESA) was enacted in 2003. The REIT is legally regulated by RESA. The REIT structure is a trust type.

## 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
Trustee shall submit certain documents to the competent authority (the Ministry of Finance) for approval or effective registration

According to article 6 of the RESA, to public offer or privately place REIT Beneficial Securities, the Trustee shall submit the following documents to the competent authority for approval or effective registration:

- REIT plan;
- REIT contract;
- Comparison tables of the REIT contract and the model of a standard contract;
- Prospectus or investment memorandum;
- Documentations evidencing that the operating and managerial personnel of the REIT Funds are in compliance with the regulations prescribed by the competent authority;
- Name list, documentation of qualifications, and appointment agreement of the Trust Supervisor, if any;
- Minutes of the resolution adopted by the Trustee's board of directors for publicly offering or privately placement of REIT Beneficial Securities;
- Explanations regarding the method of managing and disposing of the trust property: Where a real estate management institution is appointed to manage or dispose of trust property, the appointment agreement or other documentary proofs are needed;
- Case examination tables filled out by the Trustee and reviewed by a CPA or lawyer;
- · Legal opinions of a lawyer; and
- Other documents as required by the competent authority.

For companies purely engaged in the businesses of real estate investment trust or real estate asset trust, the competent authority may set forth rules for the minimum outstanding capital, shareholders' structure, qualifications of the person responsible for the company, the expertise and experience of the company's management, and the business activities.

#### 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
Public company	Depending on the scope of business engaged by the trustee (ranging from NT\$ 300 million to NT\$ 2 billion)



#### **Legal form**

"Trustee" shall refer to an institution that may manage and dispose of the trust property and publicly offer or privately place Beneficial Securities, and shall be limited to the trust enterprises defined in the Trust Enterprise Act.

According the Trust Enterprise Act, except for banks approved by the Competent Authority to conduct a trust business, a trust enterprise may only be a company limited by shares. The trustee institution must meet the following criteria:

- Be engaged in the trust business pursuant to the Taiwan Trust Law,
- Be established for at least three years,
- Meet the standards set by credit rating institution recognized by competent authority.

A trust company shall be a public company.

#### Minimum initial capital

To apply to establish a trust company, minimum paid-in capital of NT\$2 billion is required. The capital contributions shall be made in cash only. The minimum paid-in capital required for a trust company engaging only in real estate investment trust (REIT) business under the RESA is NT\$1 billion; the minimum paid-in capital for a trust company engaging only in real estate asset trust (REAT) business is NT\$300 million; and the minimum paid-in capital for a trust company engaging only in REIT and REAT business is NT\$1 billion.

#### 2.3 Shareholder requirements / Listing requirements

Unit holder requirements	Listing mandatory
<ul> <li>Certificates shall be held by at least 50 persons for at least 335 days during a fiscal</li> <li>Any five certificate holders shall not own more than ½ of the total value of the certificates issued</li> </ul>	No

#### **Unit holder requirements**

Certificates shall be held by at least 50 persons for at least 335 days during a fiscal year – except for independent professional investors, it is not required for the 50 persons to be the original holders of certificates. Any five certificate holders shall not own more than ½ of the total value of the certificates issued

According to Article 6 of the Standards for the Establishment of Trust Enterprises (SETE), a same person or same related parties respectively may not hold shares in a same trust company in an amount exceeding 25 percent of the total number of shares issued. The term "same person" means a same natural person or a same juristic person; the term "same related parties" includes the person, his or her spouse, blood relatives within the second degree, and enterprises of which the person or his or her spouse is a responsible person.

#### **Listing requirements**

According to article 3 of the SETE A trust company shall be a public company, but there are no mandatory listing requirements.

Meanwhile, the beneficial securities can be publicly offered or privately place.

#### 2.4 Asset level / activity test

Restrictions on activities / investments			
	Investment in real estate, related rights of real estate, securities of real estate, as well as other investment objects approved by the competent authority.		



According to Article 17 of the RESA, the investment or utilization of REIT funds shall be limited to the following objects:

- 1. real estate with stable income;
- 2. related rights of real estate with stable income shall refer to the superficies and other rights approved by the central competent authority;
- 3. other Beneficial Securities or Asset-Backed Securities issued or delivered by the Trustee or special purpose company pursuant to RESA or the Financial Asset Securitization Act;
- 4. the utilization range as prescribed in Article 18 hereof; or
- 5. other investment or utilization objects approved by the competent authority.

The total investment in short-term commercial paper of any company shall not be greater than 10 percent of the net worth of the real estate investment trust at the investment date

The total amount of bank deposit, bank guarantee, bank acceptance, short-term commercial papers in one financial institution shall not be greater than 20 percent of the net worth of the REIT and 10 percent of the net worth of the financial institute at the investment date

The total investment in certificates or asset backed securities issued or delivered by trustee institutions or special purpose companies shall not be greater than 20 percent of the net worth of the REIT at the investment date

Besides, according to Article 18 of the RESA, the utilization of idle funds of the REIT Funds shall be limited to the following objects:

- 1. bank deposits;
- 2. purchase of government bonds or financial bonds;
- 3. purchase of treasury bills or negotiable certificates of time deposits;
- 4. purchase of commercial papers with a credit rating above certain level or guaranteed or accepted by banks with a rating above the level stipulated by the competent authority; or
- 5. purchase of other financial products approved by the competent authority

#### 2.5 Leverage

Leverage
The competent authority may prescribe an upper limit of the ratio regarding the money borrowed by the Trustee

The Trustee may borrow money with the trust property pursuant to the REIT Fund contract; however, the purpose of the borrowed money shall be subject to needs of real estate operation, or that of the distribution of profits, interests or other proceeds.

The Trustee may determine the real estate mortgage rights or other security interests for the trust property within the scope of the borrowed money.

To ensure the financial health of the REIT Funds, the competent authority may prescribe an upper limit of the ratio regarding the money borrowed by the Trustee. When the money borrowed exceeds the upper limit of the ratio, the Trustee shall make adjustments within the time prescribed by the competent authority.

#### 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
Pursuant to the REIT contract	Pursuant to the REIT contract	Within six month after the closing of the fiscal year

According to article 26 of the RESA, the proceeds derived from the REIT investment shall be distributed pursuant to the REIT contract, within six months after the closing of the fiscal year.



#### 2.7 Sanctions

Penalties / loss of status rules
Transfer REIT to other trustee

According to Article 55 of the RESA, if the trustee is not in compliance with the related law and regulations, it may be requested to transfer REIT to other trustee recognized by the competent authority.

#### 3 Tax treatment at level of the REIT

#### 3.1 Corporate tax / withholding tax

Current income	Capita gains	Withholding tax
Tax-exempt	Tax-exempt	Creditable

#### **Current Income**

The Trustee is considered as a pass-through entity in terms of tax. Therefore, the income generated from the operation of the REIT funds is not subject to corporate income tax at the trustee level.

#### **Capital gains**

The Trustee is considered as a pass-through entity in terms of tax. Therefore, the income generated by the operation of the REIT funds is not subject to corporate income tax at the trustee level.

#### Withholding Tax

According to Article 89-1 of Income Tax Act, for the revenue arising from the trust property shall be withheld at source under the name the trustee with prescribed rate in Income Tax Act. The withholding rate applied depending on the category of the incomes. Generally, the interest incomes will be subject to 10% withholding rate. The rental revenues received by the trustee will not be subject to withholding if the GUIs (Government Uniform Invoice) are issued.

Under executive order No.9304562430 dated December 9 2004, the withholding tax paid under the name of trustee for the incomes generated by the trust property can be used to offset the withholding tax on the beneficial profits distribution.

#### Other taxes

The trustee institution is the taxpayer of land value tax.

#### **Accounting rules**

Information not available.

#### 3.2 Transition regulations

Conversion into REIT status		
N/A		

#### 3.3 Registration duties

Registration duties
- There are registration fees for the formality of the Trustee - There are no tax/ fee/duty imposed on the issuance of the beneficial securities

No duty imposed on the issues of beneficial securities.



#### 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
<ul> <li>Withholding tax final levy on distributions</li> <li>Capital gains corporate tax-exempt, but subject to alternative minimum tax</li> </ul>	<ul><li>Withholding tax final levy on distributions</li><li>Capital gains tax-exempt</li></ul>	Final withholding tax of 6%

#### Corporate unit holder

The distributed amount shall be the beneficiary's interest income.

Capital gain from transactions of beneficiary certificate is exempt from corporate income tax; however, such gain will be subject to the alternative minimum tax (AMT). Taiwan companies or foreign companies having permanent establishments ("PE") entitling to tax-exempt capital gains, claiming tax holidays or other tax incentives in Taiwan must calculate AMT income by using taxable income calculated in accordance with regular income tax system, plus certain tax-exempted income. Taiwan companies are required to compare the regular income tax versus the AMT income tax and pay whichever is higher. The AMT rate for companies is currently at 10% with a deduction of NT \$2 million.

#### Individual unit holder

The distributed amount shall be the beneficiary's interest income.

Capital gain from transactions of beneficiary certificate is exempt from individual income tax and AMT.

#### Withholding Tax

The distribution will be subject to 6% withholding tax, which is the final tax for the unit-holders of REIT( the distributions received by the unit-holders are not included in the unit-holders' personal income tax returns or corporate income tax returns). The 6% withholding tax is not creditable against the unit-holders individual (or corporate) tax payable resulted from other sources of income.

#### 4.2 Foreign unit holder

Corporate	unit holder	Individual unit holder	Withholding tax
Final wit	thholding tax of 6%	Final withholding tax of 6%	No tax treaty relief available

#### Corporate unit holder/individual unit holder

The tax treatment is the same as above for the domestic beneficial owners.

#### Withholding Tax

The 6% withholding tax is the final tax for the foreign unit-holders. The tax treaty does not provide a better withholding tax rate for the foreign unit-holders under the DTA, the treaty preferential withholding tax rate for interest normally is 10%, which is still higher than the 6% withholding tax.



## 5 Tax treatment of foreign REIT and its domestic unit holder

Foreign REIT	Corporate unit holder	Individual unit holder
- Investment incomes subject to withholding tax - Capital gains are tax free	Corporate income tax	Need further clarification

The tax implications for foreign REIT and its domestic unit holders are not clear under the current tax regulations. The following analysis is for reference purpose only.

#### Foreign REIT

The tax implications will be depended on nature of the investment income. Except for the preferential rate provided under the treaty protection, the investment incomes (including interests, dividends from approved investments) will be subject to a 20% withholding rate. The capital gains attributable to Taiwan securities investments (including government bonds, corporate bonds and shares) are tax-exempt.

#### Corporate unit holder

For Taiwanese profit-seeking enterprise having its head offices in Taiwan, the corporate income is taxed on the world-wide basis. Thus, the Taiwanese companies shall include the incomes distributed by the foreign REIT for the income tax purpose. The foreign tax relief is applicable under Article 3 of Taiwan Income Tax Act.

#### Individual unit holder

Individual income tax is imposed only on the Taiwan sourced incomes. Individuals are not subject to income tax for overseas investments revenues. However, whether the incomes received from a foreign REIT investing in Taiwan assets would be considered as the individual unit holder's non-Taiwan sourced income is in question. Further clarification is required from the Ministry of Finance.



## **Thailand (PFP0)**

## 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
PFP0	1992	Securities and Exchange Act B.E. 2535	Fund type	

Only the Type I Property Fund, the property fund for public offering (PFPO), is available in Thailand. This is a type of mutual fund and is listed on the Stock Exchange of Thailand (SET).

The PFPO is established for the purpose of raising funds from the public to invest in income-producing real property (office buildings, service apartments, industrial factories, etc.).

The law regulating the PFPO is the Securities and Exchange Act B.E. 2535. It was enacted in 1992.

## 2 Requirements

#### 2.1 Formalities / procedures

Key requirements	
	<ul> <li>PFPO can only be established and managed by an Asset Management Company (AMC) through a Public Offering</li> <li>AMC must be licensed by the Thailand Ministry of Finance</li> </ul>

The Type I Property Fund can only be established and managed by an Asset Management Company (AMC) through a Public Offering (PO)

The AMC must be licensed by the Thailand Ministry of Finance and regulated by the Office of Securities and Exchange Commission of Thailand.

While Asset AMC is responsible for setting up and managing the fund, there is a fund supervisor ensuring that the AMC will operate the fund in accordance with the scheme. Also, expert property service provider is occasionally appointed by AMC to carry on a day-to-day operation of the property.

#### 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
Closed-ended fund	Baht 500 million

#### **Legal form**

The PFPO can only be established as a closed-ended fund.

#### Minimum initial capital

A capital of minimum Baht 500 million is required.



#### 2.3 Unit holder requirements / listing requirements

Unit holder requirements	Listing mandatory
<ul> <li>At least 250 unit holders are required for an IPO</li> <li>At least 10 unit holders are required after SET listing</li> <li>No more than 33.33% of unit holders can be related persons</li> </ul>	Yes

#### **Unit holder requirements**

The minimum number of unit holders is 250 unit holders for an IPO and 10 unit holders after listing in the Stock Exchange of Thailand (SET).

Former property owners and related persons [i.e., three layers above and below (of at least 10% shareholding at each layer) the institutional investors] shall not acquire more than 1/3 of total units sold.

The "small lot first" practice is in place for units allocation. This practice means the fund units will be allocated to those subscribe in small lot first before being allocated to those subscribe in big lot.

#### **Listing requirements**

Listing at the Stock Exchange of Thailand (SET) is mandatory.

#### 2.4 Asset levels / activity test

Restrictions on activities / investments
<ul> <li>75% of the net asset value invested in property</li> <li>Property must be at least 80% complete</li> <li>Property must be located in Thailand</li> <li>The PFPO cannot purchase real property in dispute</li> <li>Property insurance required</li> <li>AMC must conduct feasibility studies before investment decisions are made</li> <li>AMC must appoint a property appraiser, property prices are based on appraisals</li> <li>Property re-evaluation every 2 years</li> </ul>

No less than 75% of the net asset value must be invested in property. The fund may only invest in completed property or property that is at least 80% complete. Also, the PFPO may only invest in property which is located in Thailand. Real property in dispute is not allowed to be purchased or leased. Additionally, property insurance is required.

The fund can generate capital gain income of at most 25% of the total income.

The AMC is required to conduct feasibility studies for investment decision-making. Acquisition and disposal prices must be based on an appraisal price. To purchase/dispose property, the AMC must appoint a property appraiser approved by the SET to appraise the property and disclose the results to investors. Properties must be re-valued every two years.

A PFPO may invest in subsidiaries.

#### 2.5 Leverage

Leverage
Borrowing is prohibited

The PFPO is prohibited from borrowing.



#### 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
90% of net profit	90% of net profit	Within 90 days of the end of each accounting period

#### Operative income

At least 75% of the total income of the fund must be generated from rental income. At least 90% of the net profit must be distributed to unit holders within 90 days after the end of each annual accounting period.

#### **Capital gains**

Also at least 90% of capital gains are to be distributed. Only at most 10% of the net profit can be retained by the fund without being distributed to the unit holders.

#### 2.7 Sanctions

Penalties / loss of status rules
N/A

#### 3 Tax treatment at the level of REIT

#### 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Not subject to income tax, but a 12.5% Land and Building tax on rental income of immovable properties levied	Tax-exempt	N/A

#### **Current income**

PFPO is not subject to income tax, but it pays a 12.5% Land and Building Tax on the annual rental income of immovable properties.

#### **Capital gains**

Capital gains are not taxed at the level of PFPO.

#### Withholding Tax

On distributions to a PFPO no withholding tax is levied.

#### Other taxes

Service income from movable and immovable properties as well as income from the disposal of properties is exempt from the VAT. Likewise, interest income and the income from the disposal of immovable properties are exempt from the Specific Business Tax (SBT). The PFPO is also exempt from the Stamp Duty.

The PFPO is to pay a once-off registration fee of 1% on the amount of rental fee of immovable properties (only if lease period is more than 3 years); and 2% transfer fee of the official appraised price for the income on disposal of immovable. The official appraised price refers to the value of the immovable properties (according to its type and location) assessed by the Land Department. The 2% transfer fee is reduced to 0.01% for the transfer of immovable properties to the property fund.

#### **Accounting rules**

The PFPO is to observe the Thai Generally Accepted Accounting Principles.



#### 3.2 Transition regulations

Conversion into REIT status
No direct conversion to property fund status is allowed

No direct conversion to property fund status is allowed. However, an existing entity with real estate assets can sell its assets to the property fund.

The real estate assets must be sold by an existing entity to the property fund at market value.

#### 3.3 Registration duties

Registration duties	
	Reduced transfer tax of 0.01%

Under the Land Code, a property transfer fee at rate of 2% of the official appraised value of the property transferred is due on property transfers. However, if the real estate property is acquired by a property fund, such transfer fee is reduced to 0.01%.

In the case of selling an immovable property, there will be a 2% transfer fee levied on the appraised value of the property. However, if the property is sold to a property fund, such fee can be reduced to 0.01%.

In practice, the responsibility of this property transfer fee would depend on the negotiation between the seller and the buyer and if the negotiation is finalized, the clause regarding this property transfer fee should be stipulated in the sale and purchase agreement.

In the case of leasing an immovable property, there will be a 1% registration fee levied on the total rental income if the lease period is more than 3 years.

## 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
<ul> <li>Generally distributions</li> <li>50% (unlisted company)</li> <li>or 100% (listed company)</li> <li>tax exempt</li> <li>30% income tax on capital gains</li> </ul>	- Income tax of 5-37% - If unit holder allows the fund to deduct 10% withholding tax, this withholding tax final levy - Capital gains tax-exempt	- 10% or 0% withholding tax on distributions to an individual unit holder  - No withholding tax levied on distributions to a corporate unit holder

#### Corporate unit holder

Corporate unit holders may receive a 50% or a 100% exemption on income taxes on profit distribution. A corporate unit holder is 100% exempt if it is a listed company in SET and 50% exemption if it is a non-listed company and the company holds units in the fund at least three months before and after the distribution of the share of profit. Otherwise normal corporate tax applicable.

A 30% income tax is levied on capital gains.

#### Individual unit holder

Individual unit holders are to pay 5-37% income taxes on profit distribution. If the unit holder allows the fund to deduct 10% withholding tax upon payment, the withholding tax is final levy.

Individual is exempt from income tax on capital gains made from disposal of the fund units.



#### Withholding Tax

If the individual unit holder allows the fund to deduct 10% withholding tax upon payment, the withholding tax is final levy. Otherwise individual rates are applicable. Capital gains made by individual are exempt from withholding tax. Withholding tax is not applicable to corporations.

#### 4.2 Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding tax
N/A	N/A	N/A

#### Corporate unit holder

No Thai taxes are imposed on foreign corporate unit holders on income or on capital gains. The income is viewed by the Revenue Department as commercial income under Section 40(8) of the Revenue Code and not subject to withholding tax when it is paid to a beneficiary overseas. There is no specific exemption but foreign companies are outside the Thai tax regime.

#### Individual unit holder

No Thai taxes are imposed on foreign individual unit holders on income or on capital gains. The income is viewed by the Revenue Department as commercial income under Section 40(8) of the Revenue Code and not subject to withholding tax when it is paid to a beneficiary overseas. There is no specific exemption but foreign individuals are outside the Thai tax regime.

#### Withholding Tax

No withholding taxes are imposed on overseas investors.

## 5 Tax treatment of foreign REIT and its foreign unit holder

Foreign REIT	Corporate unit holder	Individual unit holder
Same as other foreign companies	N/A	N/A

#### Foreign REIT

The Thai tax treatment of a foreign REIT will be the same as that of another foreign individual or company, provided that it is considered as a non-resident entity as supported by the certificate of residency issued by the relevant foreign tax authority.

#### Corporate unit holder

Given that it is a foreign unit holder of foreign REIT, no Thai tax would be applicable on any types of income paid from foreign REIT to its foreign unit holders.

#### Individual unit holder

Given that it is a foreign unit holder of foreign REIT, no Thai tax would be applicable on any types of income paid from foreign REIT to its foreign unit holders.

## Part 3

## Africa



## **South Africa (PUT)**

## 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
PUT	No specific year	Part 5 of the	Trust type	
		Collective	(Shows some	
		Investment Schemes	characteristics of a	
		Act	REIT)	

REITs in South Africa are usually, if not always, structured in a form of a South African Trust, holding shares in property companies and managed by a further company which makes a market in the participation units. The South African REIT is legally regulated by Collective Investment Schemes Act.

The PUT is not a legal person as defined under South African law.

## 2 Requirements

#### 2.1 Formalities / procedure

Key requirements
- Managed by a management company - A collective investment scheme is required to have an association licence

A Property Unit Trust (PUT) holds a portfolio of investment grade properties and is listed on the JSE Securities Exchange (SA) in the "Real Estate" sector. PUTs are highly regulated vehicles in that they are governed by the Collective Investment Schemes Act. The affairs of the PUT are managed by a management company including buying and selling 'units' in the PUT to/from the public. Generally PUTs invest in shares in property companies (fixed property company). PUTs can, but rarely invest directly in immovable property.

A collective investment scheme is required to have an association licence.

#### 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
Usually unit trust	No

#### **Legal form**

The PUT is a unit trust regulated by the Collective Investment Schemes Act.

#### Minimum initial capital

There is no minimum capital existing for a PUT.

#### 2.3 Unit holder requirements / listing requirements

Unit holder requirements	Listing mandatory
No requirements	Yes



#### **Unit holder requirements**

There are no specific requirements existing for unit holders of a PUT.

#### **Listing requirements**

A PUT must be listed on the JSE Securities Exchange (SA) in the "Real Estate" sector.

The units are traded at the ruling prices on the JSE. The value of securities issued by a fixed property company on a given date is equal to the value of the net underlying assets of the fixed property company in which the securities are held, divided by the number of issued securities of the company.

#### 2.4 Asset level / activity test

#### Restrictions on activities / investments

- PUTs may invest in shares of property companies and in immovable property
- May invest in foreign assets

PUTs may invest in shares of property companies and in immovable property. A PUT may invest in property in a foreign country and property shares or participatory interests in a collective investment scheme in property in a foreign country if such foreign country has a foreign currency sovereign rating by a rating agency, which rating and rating agency must be determined by the registrar provided that if the country has been rated by more than one agency the lower of the ratings applies.

#### 2.5 Leverage

Leverage
Debt financing is limited to 30% of the value of the underlying assets

PUTs are now permitted to gear up to levels of 30% of the value of the underlying assets.

#### 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
No requirement	Capital gains must be reinvested	N/A

#### Operative income

There are no minimum distribution requirements. Income distributed by the PUT to unit holders is not taxed in the trust. However income not distributed by the PUT will be taxed within the trust if not vested in to the unit holder.

#### **Capital gains**

Capital gains are to be reinvested and cannot be distributed to unit holders (except on termination of the PUT).

#### 2.7 Sanctions

Penalties / loss of status rules	
	N/A

There are no specific sanctions existing.



#### 3 Tax treatment at the level of PUT

#### 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
- Distributed income tax- exempt - Non-distributed income is subject to a tax rate of 40%	- Distributed income tax- exempt - Non-distributed capital gains are taxed with an effective tax rate of 20%	Foreign withholding tax depending on tax treaty creditable

#### **Current income**

It is generally accepted that a property collective investment scheme is treated for tax purposes in a similar manner to that of a trust. The key aspect of this is that the conduit principle applies to income that is distributed to the unit holders, in that it retains its original nature. Therefore, a property collective investment scheme would have all income that is received by it for its own benefit included in its gross income. To the extent that income vests in or is distributed to a unit holder during the year that it was earned, that income is taxable in the hands of the unit holder.

It should be noted that where the underlying investment is a property company as defined in the Collective Investment Scheme Control Act, 2002, any dividend received from the property company is not exempt, unlike other dividends. This dividend retains its non-exempt nature on distribution to the unit holder.

Any income that is retained in the property collective investment scheme attracts tax at a rate of 40%.

#### **Capital gains**

No specific exemptions are included in the Eighth Schedule to the Income Tax Act, which governs the way in which capital gains are taxed in South Africa. To the extent that the capital gain does not vest in or is not distributed to a unit holder, the property collective investment scheme will be subject to tax at 40% on 50% of the taxable capital gains that arise during the year (i.e. an effective rate of 20%). The taxable capital gain of the property collective investment scheme is determined after taking into account all capital gains arising during that fiscal year, all capital losses suffered during that fiscal year and the aggregate capital loss (if any) carried forward from the previous year.

A capital gain or capital loss that is vested in or distributed to a beneficiary will fall to be taxed in the beneficiary's hands.

The issuing of participatory interests in that property collective investment scheme for acquisition by the general public does not give rise to any capital gains tax consequences as it falls outside of the definition of a disposal (paragraph 11(2)(c) of the Eighth Schedule to the Income Tax Act).

#### Withholding tax

If the PUT invests in a foreign corporation and receives dividends thereof, foreign withholding taxes would be credited depending on the legislation of the relevant country.

#### **Accounting Rules**

South African GAAP will apply. The interest, rental or dividend income will be recognized when it is accrued to the PUT.

#### 3.2 Transition regulations

Conversion into PUT status	
	N/A

A company cannot be converted into a PUT. The acquisition of assets by the PUT is not tax privileged in any way.



#### 3.3 Registration duties

Registration duties	
	No specific rules

There are no registration duties specifically applying for a PUT.

#### 4 Tax treatment at the unit holder's level

#### 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- Distributed interest and rental income taxed as if income was directly received - Taxation of capital gains on disposal (if not dealer) 50% of the gain is included in taxable income (resulting in an effective rate of 14.5%).	<ul> <li>Distributed interest and rental income taxed as if income was directly received</li> <li>Taxation of capital gains on disposal (if not dealer) 25% of the gain is included in taxable income (resulting in an effective rate of max. 10%).</li> </ul>	N/A

#### Corporate unit holder

As previously stated the conduit principal is applied to the property collective investment scheme. As a result, where a unit holder has invested in the scheme and any income is vested in or distributed to that unit holder during the year that it was earned, that income will retain its original nature in the hands of the unit holder. There are three major types of income that could be earned:

- Interest;
- Rental; and
- Dividends from property companies (as defined in the Collective Investment Scheme Control Act, 2002.

Interest and rental income that is vested in or distributed to the unit holder is fully taxable in that taxpayer's hands.

Dividends vested in or distributed to the unit holder are taxable to the extent that they were originally distributed by a property company in the property collective investment scheme's portfolio out of revenue income (i.e. dividends out of capital profits of the property company are exempt).

A deduction can be claimed for expenditure actually incurred by the unit holder to the extent that the unit holder has incurred that expenditure in order to earn the taxable income.

The taxation of any profit on disposal of the participatory right by the unit holder will depend on whether that unit holder is a dealer in such participatory rights. If so, the full profit on sale of such participatory right is taxed at the corporate tax rate (currently 29%). If the unit holder is an investor rather than a dealer, 50% of the gain is included in taxable income (resulting in an effective rate of 14.5%).

Distributed income that was retained in the property collective investment scheme and therefore attracted a tax at a rate of 40%, is also taxed at the level of the unit holder.



#### Individual unit holder

The taxation is the same as for corporate unit holders with the following differences:

An individual unit holder has an additional exemption that relates to interest and dividends received that are not otherwise exempt in terms of the Income Tax Act. This exemption is in respect of the first R16 500 of interest and non-exempt dividends (other than foreign dividends) received during the fiscal year.

The taxation of any profit on disposal of the participatory right by the unit holder will depend on whether that unit holder is a dealer in such participatory rights. If so, the full profit on sale of such participatory right is taxed at the marginal tax rate of the unit holder (currently between 18% and 40%). If the unit holder is an investor rather than a dealer, 25% of the gain is included in taxable income (resulting in an effective rate of 10% at the maximum marginal rate). An individual is entitled to reduce the amount of capital gains included in his taxable income by R12 500 each year.

Distributed income that was retained in the property collective investment scheme and therefore attracted a tax at a rate of 40%, is also taxed at the level of the unit holder.

#### Withholding tax

South Africa does not levy a withholding tax on collective investment schemes.

#### 4.2 Foreign unit holder

Corporate uni	t holder	Individual unit holder	Withholding tax
' '	t	<ul> <li>Interest distribution tax-exempt</li> <li>Rental income fully taxable</li> <li>Capital gains taxed like unit holders</li> </ul>	Tax treaty relief available

#### Corporate unit holder

A non-resident is only taxable in South Africa on income from a source within the country. It is considered that if the property collective investment scheme has invested in South African assets, the source of the income that accrues to the foreign unit holder will be in South Africa.

As previously stated the conduit principal is applied to the property collective investment scheme. As a result, where a unit holder has invested in the scheme and any income is vested in or distributed to that unit holder during the year that it was earned, that income will retain its original nature in the hands of the unit holder. There are three major types of income that could be earned:

- Interest;
- Rental; and
- Dividends from property companies (as defined in the Collective Investment Scheme Control Act, 2002.

Interest that is vested in or distributed to the foreign corporate unit holder will be exempt from tax in South Africa if that unit holder does not have a permanent establishment in South Africa (in this context permanent establishment means that as defined in the current OECD model tax treaty).

Rental income that is vested in or distributed to the foreign corporate unit holder is fully taxable in that taxpayer's hands.

Dividends vested in or distributed to the foreign corporate unit holder are taxable to the extent that they were originally distributed by a property company in the property collective investment scheme's portfolio out of revenue income (i.e. dividends out of capital profits of the property company are exempt).

A deduction can be claimed for expenditure actually incurred by the unit holder to the extent that the unit holder has incurred that expenditure in order to earn the taxable income.



The taxation of any profit on disposal of the participatory right by the foreign unit holder will depend on whether that unit holder is a dealer in such participatory rights. If so, and the source of the profit is from South Africa, the full profit on sale of such participatory right is taxed at the corporate tax rate (currently 29%). If the unit holder is an investor rather than a dealer, 50% of the gain is included in taxable income (resulting in an effective rate of 14.5%), no matter where the source of such profit is located

The foreign corporate unit holder is entitled to treaty benefits as if he would have received the income directly.

#### Individual unit holder

A non-resident is only taxable in South Africa on income from a source within the country. It is considered that if the property collective investment scheme has invested in South African assets, the source of the income that accrues to the foreign unit holder will be in South Africa.

As previously stated the conduit principal is applied to the property collective investment scheme. As a result, where a unit holder has invested in the scheme and any income is vested in or distributed to that unit holder during the year that it was earned, that income will retain its original nature in the hands of the unit holder. There are three major types of income that could be earned:

- Interest:
- Rental: and
- Dividends from property companies (as defined in the Collective Investment Scheme Control Act, 2002.

Interest that is vested in or distributed to the foreign individual unit holder will be exempt from tax in South Africa if that unit holder has not been in South Africa for more than 183 days during the fiscal year and does not have a permanent establishment in South Africa (in this context permanent establishment means that as defined in the current OECD model tax treaty).

Rental income that is vested in or distributed to the foreign individual unit holder is fully taxable in that taxpayer's hands.

Dividends vested in or distributed to the foreign individual unit holder are taxable to the extent that they were originally distributed by a property company in the property collective investment scheme's portfolio out of revenue income (i.e. dividends out of capital profits of the property company are exempt).

An individual unit holder has an additional exemption that relates to interest and dividends received that are not otherwise exempt in terms of the Income Tax Act. This exemption is in respect of the first R16 500 of interest and non-exempt dividends (other than foreign dividends) received during the fiscal year.

A deduction can be claimed for expenditure actually incurred by the unit holder to the extent that the unit holder has incurred that expenditure in order to earn the taxable income.

The taxation of any profit on disposal of the participatory right by the unit holder will depend on whether that unit holder is a dealer in such participatory rights. If so, and the source of the profit is in South Africa, the full profit on sale of such participatory right is taxed at the marginal tax rate of the unit holder (currently between 18% and 40%). If the unit holder is an investor rather than a dealer, 25% of the gain is included in taxable income (resulting in an effective rate of 10% at the maximum marginal rate). An individual is entitled to reduce the amount of capital gains included in his taxable income by R12 500 each year. The capital gain will be taxable in South Africa irrespective of the location of the source of the gain.

The foreign individual unit holder is entitled to treaty benefits as if he would have received the income directly.

#### Withholding tax

South Africa does not levy a withholding tax on collective investment schemes.



## 5 Treatment of foreign REITs and its domestic unit holder

Foreign REIT	Corporate unit holder	Individual unit holder
Same tax treatment as PUT	Same tax treatment as income from PUT	Same tax treatment as income from PUT

#### Foreign REIT

South African source income of a foreign REIT comparable to a PUT it will be subject to the same principles as the local REIT.

#### Corporate unit holder

It is assumed for this discussion that the Foreign REIT earns South African source income. The tax treatment would be the same as for unit holders of a PUT.

#### Individual unit holder

It is assumed for this discussion that the Foreign REIT earns South African source income. The tax treatment would be the same as for unit holders of a PUT.

## Part 4

## **Americas**



## **Brazil (FII)**

## 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
FII	1993	Federal Law 8.668/93 and subsequently issued regulations by CVM 205/94 and 206/94 and CVM 389/03 and 418/05	Fund type	

In Brazil investment trust for real estate endeavours, called *Fundo de Investimento Imobiliário - FII* exist.

It was enacted 1993.

The regime is governed by the Federal Law 8.668/93 and subsequently issued regulations by CVM 205/94 and 206/94 and CVM 389/03 and 418/05.

Actually exist 64 FII in operation with more than R\$ 2,9 billion on investments applied. 21 FII operate in stock exchange market.

## 2 Requirements

#### 2.1 Formalities / procedure

Key requirements	
<ul> <li>Must be approved by the Securities and Exchange Commission</li> <li>Managed by a financial institution</li> <li>All units' subscription must be assured by the CVM</li> </ul>	

The FII is regulated and control by *Comissão de Valores Mobiliários - CVM* (Brazilian Securities and Exchange Commission), the Brazilian equivalent of US SEC.

The FII must be formed and managed by institutions duly authorized by CVM, which must exclusively be financial institutions with investment portfolios, real estate assets, credit portfolios or other financial instruments.

Requirements to the financial institution:

- must obtain the due register for the FII formation;
- must register the units' offering and distribution;
- must assure the units' distribution in 180 days after the register's approval;
- must register the constitution of such FII in the register office of acts and bonds.

The CVM must approve the following events:

- adjustments to the FII's regulations;
- issuing of new units;
- indications / Substitutions of the person responsible for trust's management;
- mergers, Spin-offs or liquidations;
- units' secondary emissions.



#### 2.2 Legal form / minimum initial capital

Minimum initial capital
No

#### Legal form

The FII is not a legal person.

#### Minimum initial capital

No minimum initial capital requirement exists.

The capital is divided in units and must be all paid for. The payment of capital may be in the form of real estate or usufruct rights that must first be market value evaluated. All units must be paid for within 180 days otherwise, the capital must be proportionally returned to investors.

#### 2.3 Unit holder requirements / listing requirements

Unit holder requirements		Listing mandatory
	Construction companies may not hold more than 25%	No

#### **Unit holder requirements**

The only restriction is: Construction companies may not hold a greater than 25% participation in FII; otherwise the FII will be taxed as a corporation for income tax purposes.

Unit holder may be persons or legal entities in Brazil or abroad.

#### **Listing requirements**

The FII must be register on CVM. Quotas are traded in the capital market upon payment of the issuance price. Quotas may be negotiated on the Stock Exchange or on the over the counter market.

Quotas are not redeemable except in case of liquidation of the fund. The FII can be established for a pre-defined term.

#### 2.4 Asset level / activity test

Restrictions on activities / investments
<ul> <li>75% of equity must be invested in real estate</li> <li>Other investments only in financial fixed income funds or fixed income securities</li> <li>The FII may not manage or receive dividends from the business within its real estate investments</li> </ul>

Income must be derived from qualifying investments.

At least 75% of the FII's equity must be invested in real estate assets; otherwise it must get special approval from CVM.

The part of the FII's equity that is not invested in real estate (maximum 25 percent) must be invested only in financial fixed income funds or fixed income securities.

The FII may not manage or receive dividends from the business within its real estate investments.

#### 2.5 Leverage

Leverage
N/A



# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
Minimum of the 95% of the profit (cash basis)	Minimum of the 95% of the profit (cash basis)	Every 6 month

#### Operative income

At least 95% of the realized cash profits must be distributed each semester based on (June, 30th and December 31st.

# **Capital gains**

Minimum of the 95% of the profit (cash basis).

# 2.7 Sanctions

Penalties / loss of status rules	
	Loss of tax exemption

Loss of status rules would subject FII's net income to a 34 percent corporate tax.

# 3 Tax treatment at the level of REIT

# 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
- Revenue from real estate activities are tax-exempt - Revenue from other investments are subject to withholding income tax	Revenue from real estate activities are tax-exempt	Revenue from real estate activities are tax-exempt

## **Current income**

Revenues from real estate activities are tax - exempt. Revenues from other investments are subject to withholding income tax.

# **Capital gains**

Revenue from real estate activities are tax - exempt.

## Withholding tax

15% to 22,5% on a cash basis over the fixed or variable income investments.

## Other taxes

No other tax levied.

# **Accounting Rules**

Financial statement must be audited and published.

# 3.2 Transition regulations

Conversion into REIT status	
	N/A



# 3.3 Registration duties

Registration duties
N/A

# 4 Tax treatment at the unit holder's level

## 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
<ul> <li>Final withholding tax of 15% to 22,5% over units' revenue</li> <li>Final withholding income tax of 20% over capital gains</li> </ul>	<ul> <li>Final withholding tax of 20% over units' revenue and capital gains</li> <li>Income may be exempt from withholding tax if special conditions are met</li> </ul>	Unit holders may credit withholding tax paid by the FII on revenues other than from real estate activities. Credit not possible if Laws 11.033/04 and 11.196/05 applicable

## **Corporate Unit holder**

Final withholding income tax of 15% to 22,5% over units' revenue and final withholding income tax of 20% over capital gains.

Laws 11.033/04 and 11.196/05: Units' revenue may be exempt to individual unit holders from the withholding income tax if:

- All the trust investors are individuals,
- Units have been negotiated in stock market or free market,
- There are at least 50 unit holders.

This exemption is not applicable to individuals with more than 10% participation on the units or trusts revenues.

## Individual unit holder

Final withholding income tax of 20% over units' revenue and capital gain.

Laws 11.033/04 and 11.196/05: Units' revenue may be exempt to individual unit holders from the withholding income tax if:

- All the trust investors are individuals,
- Units have been negotiated in stock market or free market,
- There are at least 50 unit holders.

This exemption is not applicable to individuals with more than 10% participation on the units or trusts revenues.

# Withholding tax

Unit holders may credit withholding tax paid by the FII on revenues other than from real estate activities. Credit not possible if Laws 11.033/04 and 11.196/05 applicable.



# 4.2 Foreign Unit holders

Co	orporate unit holder	Individual unit holder	Withholding tax
-	Withholding tax of 15% over the units' revenue Withholding tax of 15% over the capital gains To investments made within the Resolution 2689 there is CPMF of 0,38% over the entrance and return of the investment	Equal to the corporate unit holder	Tax treaty relief available

#### **Corporate Unit holder**

Withholding tax of 15% over the units' revenue.

Withholding tax of 15% over the capital gain.

To investments made within the Resolution 2689 there is CPMF of 0,38% over the entrance and return of the investment.

Laws 11.033/04 and 11.196/05: Units' revenue may be exempt to individual unit holders from the withholding income tax if:

- · All the trust investors are individuals,
- Units have been negotiated in stock market or free market,
- There are at least 50 unit holders.

This exemption is not applicable to individuals with more than 10% participation on the units or trusts revenues

## Individual unit holder

The foreign investors are subject to withholding income of 15% over the unit's revenue made in foreign.

The foreign investors are subject to withholding income of 15% over capital gain.

In resume, the same rules of corporate unit holder.

Laws 11.033/04 and 11.196/05: Units' revenue may be exempt to individual unit holders from the withholding income tax if:

- All the trust investors are individuals,
- Units have been negotiated in stock market or free market,
- There are at least 50 unit holders.

This exemption is not applicable to individuals with more than 10% participation on the units or trusts revenues

## Withholding tax

Treaty relief on distributions is not available as the FII is transparent. As the distribution qualifies as rental income at the level of the unit holder the right to taxation only applies in Brazil.

Unit holders may credit withholding tax paid by the FII on revenues other than from real estate activities. Credit not possible if Laws 11.033/04 and 11.196/05 applicable.



# 5 Tax treatment of foreign REIT and its domestic unit holders

Foreign REIT	Corporate unit holder	Individual unit holder
Taxed with 15% withholding tax on income and capital gains	Information not available	Information not available

# Foreign REIT

Taxed with 15% withholding tax on income and capital gains. Specifically for capital gains, the base for taxation is the acquisition cost in US\$.



# Canada (MFT)

# 1 General introduction / history

	Enacted year	Citation	REIT type	REIT market
MFT	1994	Income Tax Act	Trust type	

There is not a distinct tax regime for REITs in the Income Tax Act (ITA), nor is the term used in the ITA, in contrast to the U.S. Internal Revenue Code. As discussed below, there are recently enacted amendments to the ITA which will have a significant negative impact on certain REITs and their unit holders.

Canadian REITs qualify as "mutual fund trusts" ("MFTs") under the ITA for which there are comprehensive and detailed rules. An MFT provides for a flow through of income and capital gains and, in addition, has many tax benefits necessary for a publicly traded vehicle which are not available to trusts that do not qualify as MFTs.

The definition of "unit trust" was amended in 1994 to include a unit trust investing in real estate without any requirement for a redemption feature provided the units are listed on a prescribed stock exchange. This change has permitted the proliferation of REITs of which there are approximately 23.

The MFT regime is governed by the ITA and generally an MFT that is a REIT is not a mutual fund under applicable securities legislation. As a publicly traded vehicle, an MFT is subject to provincial securities legislation.

On March 29, 2007, the Minister of Finance tabled revised draft legislation (the "Amendments") in the House of Commons. The Amendments were approved by Parliament, and became law on June 22, 2007. The Amendments include significant changes to the federal income tax treatment of publicly-traded trusts (such as income trusts and certain REITs) and partnerships. The changes were originally announced on October 31, 2006. The Amendments apply to a publicly-traded trust that is a specified investment flow-through entity (a "SIFT") (subject to an exception for certain REITs discussed below) and its investors.

The Amendments generally do not apply to a publicly traded trust that qualifies as a "real estate investment trust" (as defined in the Amendments) throughout a taxation year. For purposes of the Amendments, a trust will be a "real estate investment trust" for a particular taxation year if:

- the trust is resident in Canada throughout the taxation year
- the trust at no time in the taxation year holds any "non-portfolio property" other than "qualified REIT properties";
- not less than 95% of the trust's revenues for the taxation year are derived from one or more of the following: (i) "rent from real or immovable properties" (as defined in the Amendments), (ii) interest, (iii) capital gains from dispositions of "real or immovable properties" (as defined in the Amendments), (iv) dividends, and (v) royalties;
- not less than 75% of the trust's revenues for the taxation year are derived from one or more of the following: (i) rent from real or immovable properties, to the extent that it is derived from real or immovable properties situated in Canada, (ii) interest from mortgages, or hypothecs, on real or immovable properties situated in Canada, and (iii) capital gains from dispositions of real or immovable properties situated in Canada; and
- at no time in the taxation year is the total fair market value of all properties held by the trust, each
  of which is a real or immovable property situated in Canada, cash, or (generally) a debt obligation
  of a government in Canada or certain other public bodies, less than 75% of the "equity value" of
  the trust at that time.

For purposes of the REIT Exception, a "qualified REIT property" of a trust means real or immovable property situated in Canada, a security of a "subject entity" that derives all or substantially all of its revenues from maintaining, improving, leasing or managing real or immovable properties that are



capital properties of the trust (or of an entity of which the trust holds a share or interest), a security of a "subject entity" that is a nominee holder of legal title to real or immovable property of the trust, or property ancillary to the earning by the trust of rent from, and capital gains from the disposition of real or immovable property. "Real or immovable properties" includes a security of an entity that would itself satisfy the REIT Exception if such entity were a trust, but does not include any depreciable property, other than (i) a property included, otherwise than by an election permitted by regulation, in Class 1, 3 or 31 of Schedule II to the *Income Tax Regulations* (generally, buildings), (ii) a property ancillary to the ownership or utilization of a property described in (i), or (iii) a lease in, or a leasehold interest in respect of, land or property described in (i).

Most Canadian hotel REITs would appear to not qualify for the REIT Exception, and accordingly, unless further changes made in the future, such REITs will become subject to entity level tax beginning in 2011.

Canadian REITs that do not qualify for the REIT Exception may be expected to re-structure so as to qualify for the REIT Exception by 2011, when the transitional period for the new SIFT tax ends.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements
Election in tax return

Generally, a trust will not meet the requirements of an MFT at the time of its formation because of the distribution requirements discussed below. If a trust qualifies as an MFT before the 91st day after the end of its first taxation year, and elects in its tax return for that year, the trust will be deemed to be an MFT from the beginning of its first taxation year.

# 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
Unit trust	No

## Legal form

In Canada, the MFT developed as the most popular publicly traded investment vehicle for Canadian real estate investment. While other tax efficient vehicles have been considered, the MFT provides the best tax treatment. Unit holders of MFTs (including REITs), however, have not been granted statutory limited liability, except that Ontario and Alberta have recently enacted statutes providing a statutory limitation on unit holder liability, as discussed below.

The deed of trust for REITs generally provides that no unit holder will be subject to any liability in connection with the REIT or its obligations and affairs and, in the event that a court determines unit holders are subject to any such liabilities, the liabilities will be enforceable only against, and will be satisfied only out of the REIT's assets.

The deed of trust for REITs also generally provides that all written instruments signed by or on behalf of the REIT must contain a provision to the effect that obligations under those instruments will not be binding upon unit holders personally. Personal liability may however arise in respect of claims against the REIT that do not arise under contracts, including claims in tort, claims for taxes and possibly certain other statutory liabilities. The possibility of any personal liability of this nature is considered unlikely in the absence of the protection of the Alberta and Ontario statutes.

The Income Trusts Liability Act (Alberta) came into force on July 1, 2004. The legislation provides that a unit holder of a trust created by a trust instrument governed by the laws of Alberta, and that is a



"reporting issuer" under the Securities Act (Alberta) will not be, as a beneficiary, liable for any act, default, obligation or liability of the Trustee that arises after the legislation came into force. The Trust Beneficiaries' Liability Act (Ontario) came into force on December 16, 2004. The legislation provides that a unit holder of a trust that is a "reporting issuer" under the Securities Act (Ontario) and is governed by the laws of Ontario will not be, as a beneficiary, liable for any act, default, obligation or liability of the Trustee(s) that arises after the legislation came into force.

# Minimum initial capital

No minimum initial capital required.

# 2.3 Unit holder requirements / listing requirements

Unit holder requirements	Listing mandatory
<ul> <li>Minimum of 150 unit holders each of whom holds not less than one "block of units" and having an aggregate fair market value of not less than \$500)</li> <li>Generally, MFTs cannot be established or maintained primarily for the benefit of non-residents of Canada</li> </ul>	Required to avoid redemption right of unit holders

## **Unit holder requirements**

The Canadian rules applicable to MFTs require that there be at least 150 unit holders each of whom holds not less than one "block of units" which have a fair market value of not less than \$500. The number of units required in a block will depend on its fair market value (e.g. 100 units, if the fair market value of one unit is less than \$25). There are rules which deem a "group" of persons holding units to be one person for purposes of determining whether there are 150 unit holders. In addition, a class of units of the trust must be qualified for distribution to the public, and there must be a lawful distribution in a province to the public of units of the trust in accordance with a prospectus or similar document. These requirements will normally be met by MFTs by filing a prospectus and making a distribution to the public of units in accordance therewith.

# **Listing requirements**

Units must be listed on a prescribed stock exchange in Canada to avoid the requirement that the units be redeemable at the demand of the holder.

In general, to qualify as a "unit trust" (where the units are not redeemable on demand by the holder), the following requirements in respect of property ownership and income must be satisfied:

- At least 80% of its property consisted of any combination of
- a) shares,
- b) any property that, under the terms or conditions of which or under an agreement, is convertible into, is exchangeable for or confers a right to acquire, shares,
- c) cash
- d) bonds, debentures, mortgages, hypothecary claims, notes and other similar obligations,
- e) marketable securities,
- f) real property situated in Canada and interests in real property situated in Canada (which would include leasehold interests),
- g) rights to and interests in any rental or royalty computed by reference to the amount or value of production from a natural accumulation of petroleum or natural gas in Canada, from an oil or gas well in Canada or from a mineral resource in Canada, and
- not less than 95% of its income was derived from, or from the disposition of, investments described in the preceding paragraph; and
- not more than 10% of its property consisted of bonds, securities or shares in the capital stock of any
  one corporation or debtor other than Her Majesty in right of Canada or a province or a Canadian
  municipality.



# 2.4 Asset level / activity test

Restrictions on activities / investments
<ul> <li>The investing in property (other than real property or an interest in real property) is allowed</li> <li>The acquiring, holding, maintaining, improving, leasing or managing of any real property (or interest in real property) that is capital property of the trust is allowed</li> <li>Any combination of the foregoing activities</li> </ul>

To qualify as an MFT, the only undertaking of a trust must be

- the investing of its funds in property (other than real property or an interest in real property);
- the acquiring, holding, maintaining, improving, leasing or managing of any real property (or interest in real property) that is capital property of the trust; or
- any combination of the foregoing activities.

An MFT generally may not carry on a business. Consequently, an MFT may not engage in trading in real estate and may not directly operate hotels or nursing homes, which are considered businesses. In the case of hotel and nursing home MFTs, the MFT normally owns the real property, and establishes one or more subsidiaries which carry on the particular business. The MFT may finance the subsidiary with debt to purchase the business and normally leases the real estate to the subsidiary to enable it to operate the business. The subsidiary normally has minimal income tax liabilities as a result of deductions of rent and interest payable to the MFT.

# 2.5 Leverage

Leverage
N/A

The ITA does not impose limits on leverage of a MFT. It is common for there to be limitations as a matter of investment policy set out in the declaration of trust establishing the MFT, and disclosed in the prospectus.

# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
All income of the MFT for a taxation year is paid or payable to unit holders in the year so that MFT does not incur tax	All capital gains are paid out and retain their character as such in the hands of unit holders provided a designation is made by the MFT	All income must be paid or payable in the taxation year of the MFT but does not have to be paid out until later

## Operative income

An MFT is not required by the ITA to pay out all of its income and capital gains. However, this is the invariable practice, as a trust may deduct in computing its income for a taxation year all income paid or payable to unit holders in such year. An amount will be "payable" to a unit holder in a taxation year if it was paid or the unit holder was entitled in the year to enforce payment. The declaration of trust establishing an MFT normally has provisions ensuring that the income is "payable" so the MFT may deduct amounts of income it has not actually paid out by the end of its taxation year.

## **Capital gains**

See above.



## 2.7 Sanctions

Penalties / loss of status rules
Loss of MFT status

If a REIT loses its MFT status, there will be several negative consequences:

- (a) The REIT will be subject to a special 36% tax on its "designated income", which includes income from real property in Canada and gains from dispositions of real property in Canada and any other "taxable Canadian property";
- (b) Units of the REIT will become "taxable Canadian property", with the result that non-residents would generally be taxable in Canada on any gain from disposition of such units, and such dispositions by non-residents would become subject to reporting and withholding requirements;
- (c) Units of the REIT will generally cease to be qualified investments for certain deferred income plans, such as "registered retirement savings plans"; and
- (d) Transfers of REIT units may give rise to land transfer taxes if the REIT owns real property in certain provinces such as Ontario.

For these reasons, it is considered critical for a REIT to maintain its MFT status. There are special rules that may deem a REIT to retain its MFT status for the balance of the year where such status is lost midway through the year.

# 3 Tax treatment at level of the REIT

# 3.1 Corporate tax / withholding tax

Cu	urrent income	Capital gains	Withholding tax
d d th u it	An MFT is entitled to leduct in a year all income letermined for purposes of the ITA paid or payable to unit holders in the year so t may reduce its net income o nil	Capital gains follow the same system for income except only 50% of a capital gain (a "taxable capital gain") is included in income and 50% of a capital loss can be applied to offset taxable capital gains	Credit or refund of foreign withholding tax possible

## **Current income**

An MFT is not exempt from income tax under the ITA. Rather, an MFT computes its income in the same manner as any other resident of Canada and is entitled to deduct in computing its income for a taxation year all income paid or payable to a unit holder in such taxation year. Consequently, distributions by a MTF are effected on a pre-tax basis. An MFT cannot flow through any losses to unit holders. The tax treatment of distributions to unit holders of a MFT will generally depend on their characterization for purposes of the ITA and the residency of the unit holder. As a result of the 2004 federal budget there were changes to the withholding tax rules that specifically alter REITs, as discussed below. As noted above, the Amendments may apply an entity level tax on certain REITs that do not qualify for the REIT Exception beginning in 2011.

#### Capital gains

Capital gains follow the same system for income except only 50% of a capital gain (a "taxable capital gain") is included in income and 50% of a capital loss can be applied to offset taxable capital gains.



## Withholding tax

If a REIT invests outside Canada, it may be subject to foreign income and withholding taxes. Provided the REIT makes the appropriate designation, investors in the REIT can generally claim a foreign tax credit for the foreign taxes when the related foreign source income is distributed by the REIT. Alternatively, the REIT may deduct such foreign taxes in computing its own income in some circumstances.

#### Other taxes

As legal entities that are organized as trusts, REITs are generally not subject to provincial capital taxes.

REITs are subject to provincial land transfer taxes in respect of acquisitions of real property.

#### **Accounting Rules**

Information not available.

# 3.2 Transition regulations

Conversion into REIT status
N/A

Where a trust owning property commences to qualify as an MFT, there is no deemed or actual disposition of property and therefore no tax payable under the ITA. There are not any rules permitting a tax-deferred transfer of property to a MFT except if there is a qualifying transfer of property to the MFT by another MFT or by a "mutual fund corporation" and other conditions are satisfied. These latter provisions, in effect, provide for a tax-free merger of MFTs.

Some REITs have established Canadian subsidiaries (or indirectly held partnerships) so that transfers thereto can qualify for a tax deferral. The vendor cannot receive non-share (or partnership interest) consideration (e.g. cash, debt) which exceeds its tax cost; otherwise, recapture and gain will be triggered. The shares or partnership interests acquired by the vendor are typically exchangeable for units of the MTF. The exercise of such exchange would generally be a taxable event.

# 3.3 Registration duties

Reg	gistration duties
Re	eal estate transfer tax

Some provinces impose a transfer tax on the acquisition of real estate payable by the purchaser. For instance, the rate in Ontario is generally 1.5% of the value of the consideration.

# 4 Tax treatment at the unit holder's level

## 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
Taxable	Taxable	N/A

## Corporate unit holder/individual unit holder

Income (including the taxable portion of capital gains and dividends) paid or payable by an MFT to unit holders will be included in the income of unit holders resident in Canada (whether individuals or corporations), and will be subject to the normal rules of taxation. The rates of taxation will depend on whether the unit holder is an individual or a corporation and the province of residency. For example, in Ontario, the generally prevailing combined federal-provincial corporate income tax rate for 2007 is approximately 36%, and for individuals, 46%.



If the REIT earns taxable dividends from Canadian corporations, provided the REIT makes the appropriate designation, those amounts will retain their character as such when distributed. Unit holders that are corporations will generally be entitled to a full dividends received deduction. Unit holders that are individuals will generally be entitled to preferential tax treatment by claiming a dividend tax credit.

If the REIT realizes capital gains, provided the REIT makes the appropriate designation, those amounts will retain their character as such when distributed. One-half of capital gains are included in income as "taxable capital gains".

Distributions by the MFT in excess of income may arise because of non-cash deductions such as capital cost allowance. These distributions provide a form of tax deferral because they reduce the tax cost of the units without immediate taxation unless the tax cost becomes negative.

As noted above, capital gains, dividends and foreign source income will retain their character in the hands of unit holders if appropriate designations are filed. Otherwise, the "source" of income is treated as income from a trust.

On disposition of a unit of a MFT, the unit holder will realize a capital gain (or a capital loss) to the extent the proceeds of disposition exceed (or are exceeded by) the aggregate of the tax cost of a unit and any disposition costs.

# Withholding tax

There is no withholding on distributions made to residents of Canada.

# 4.2 Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- To the extent the distribution is made out of the REIT's income, the withholding tax is imposed at a statutory rate of 25% - Tax exemption for capital gains	- To the extent the distribution is made out of the REIT's income, the withholding tax is imposed at a statutory rate of 25% - Tax exemption for capital gains	Tax treaty relief available

#### Corporate unit holder/individual unit holder

## **Distributions**

A foreign unit holder (whether a corporation or an individual) will generally be subject to withholding tax on distributions from a REIT.

To the extent the distribution is made out of the REIT's income, the withholding tax is imposed at a statutory rate of 25%. However, under many treaties, the rate is reduced to 15%.

To the extent the distribution exceeds the REIT's income, the ITA provides for a 15% tax if the REIT is a "Canadian property mutual fund investment" – which essentially means that more than 50% of the value of the REIT's units is attributable to Canadian real property or resource property.

All MFTs, including REITs, are required to keep track of their net capital gains from disposals of "taxable Canadian property" in a "TCP gains distributions account". For example, if the REIT realizes a gain on disposal of a real property investment, the full amount of that capital gain will be added to the TCP gains distribution account (despite the fact that only one-half of the capital gain is included in taxable income of the REIT). When the REIT makes a distribution to a foreign investor, the distribution is treated as coming out of the balance, if any, in the TCP gains distribution account, and any portion of the distribution that would otherwise have escaped Canadian withholding tax is subject to a 15% withholding tax.



## **Capital gains**

Foreign unit holders (whether corporations or individuals) will generally not be subject to Canadian tax on gains from disposals of REIT units provided an ownership test is met. In particular, the unit holder must not own 25% or more of the REIT's outstanding units at any time during the 60 months preceding the disposal.

# 5 Tax Treatment of foreign REIT and its domestic unit holder

Foreign F	REIT	Corporate unit holder	Individual unit holder
Taxed o Gains	n Rental income and	Fully taxable	Fully taxable

#### Foreign REIT

A foreign REIT generally will be subject to the normal Canadian tax rules applicable to other foreign investors in Canada, including the following:

- rental income earned by a foreign REIT from Canadian real estate will generally be subject to a 25% withholding tax, levied on gross rentals;
- gains realized from a disposal of Canadian real estate by a foreign REIT will be subject to Canadian tax.

In many cases, foreign REITs acquire Canadian properties through special purpose corporations, unlimited liability companies or trusts. Through the use of leverage, both internal and external, it is normally possible to reduce or, in some cases, eliminate Canadian tax on rental income. Canada's tax treaties generally permit Canada to tax capital gains realized by foreign investors, including REITs, from disposals of real property in Canada or shares of Canadian companies whose value is derived principally from real property in Canada, although certain treaties provide an exemption in the case where the real property is used in a business of the company.

## **Corporate Unit holder**

A corporate unit holder of a foreign REIT will generally be required to include in income any distributions received, whether or not those distributions were sourced from income generated in Canada.

## Individual unit holder

An individual unit holder of a foreign REIT will generally be required to include in income any distributions received, whether or not those distributions were sourced from income generated in Canada.



# Chile (FII)

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
FII	1989 and modified in 2001	- Law No. 18,815 on Investment Funds - Decree No. 864	Fund type	

A REIT-like regime called Fondos de Inversion Inmobiliario (Real Estate Investment Funds) or FII exists under Chilean law, according to which the FII is not subject to corporate level taxes. FII investors are subject to tax on the dividends received from the FII and are subject to general rules with respect to the gains/loss derived from the transfer of their quotas.

FIIs are specifically regulated by Law No. 18,815 on Investment Funds published in the Official Gazette on July 29, 1989 as amended and by administrative regulations contained in Decree No. 864 published on February 23, 1990. This law and its regulations deal in general with investment funds and specifically with real estate investment funds as a consequence of establishing that investment funds are allowed to invest in real estate assets.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements	
	- Approval of the fund by the Chilean Securities Commission - Management by a Chilean corporation

The Chilean Securities Commission (Superintendencia de Valores y Seguros or SVS) must approve the internal rules of public investment funds, the agreements between the fund and its investors and their amendments.

Funds must be managed by an entity that has to be organized as a Chilean corporation in Chile (sociedad anónima). The fund manager is subject to the regulation of the SVS and their existence must also be authorized by the SVS. Its business activity is limited exclusively to the administration of investment funds and is required to have a minimum paid-in share capital in cash of 10,000 UF (\$350,000 approximately).

Private funds may be organized without the approval of the SVS and may be managed by a regulated or unregulated corporation.

# 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
Unincorporated entities	- No initial requirement - After 1 year, UF 10,000

## **Legal form**

Funds may only be organized as unincorporated entities (i.e. do not have the status of a separate legal entity) which are formed by the contributions made by individual and corporate investors.



#### Minimum initial capital

There is no minimum initial capital required although the law requires that after a year since commencement of the fund's operations its total equity is at least an amount expressed in units of an indicator indexed for inflation called Unidad de Fomento or UF. This minimum total equity amount is 10,000 UF which is equivalent to approximately USD 350,000.

If this obligation is not met, the SVS has to be notified by the managing corporation and the fund has 180 days (renewable for another 180 days) to reach the minimum equity requirement. If the situation has not been amended, the fund must be liquidated.

# 2.3 Unit holder requirements / listing requirements

Unit holder requirements	Listing mandatory
<ul> <li>Private FIIs: less than 50 members</li> <li>Listed FIIs: at least 50 members or 1 institutional investor</li> </ul>	No

#### **Unit holder requirements**

The existence of private investment funds is allowed. They cannot have 50 or more members. If a private fund reaches 50 or more members, it will be treated as a listed fund and subject to the same rules and requirements.

The requirement for other funds is that after six months after the creation of the fund, it must permanently have at least 50 members unless an institutional investor is member of the fund. In the later case just a single institutional investor is required.

The managing entity, persons or entities related to it, and employees of the managing entity may not own individually or considered together more than 40% of the units of the funds that it manages. Any excess would not have any voting rights in the fund's unit holders meetings. They would be required to dispose of their units in excess within the term set by the Chilean SEC and may be subject to administrative penalties imposed by the Chilean SEC. These restrictions do not apply to private FIIs.

FIIs, whether public or private cannot conduct operations between them unless managed by unrelated entities.

#### **Listing requirements**

In case of listed funds the investment or participation quotas must be publicly traded securities registered with the SVS and in at least one local or foreign Securities Exchange Market. Quotas are not redeemable except in case of liquidation of the fund.

# 2.4 Asset level / activity test

# Restrictions on activities / investments - Real estate (till 2012) - Subsidiaries allowed - Quotas or rights in real estate cooperatives - Development allowed

There are no specified limits concerning the amount of the real estate assets of the REIT.

As mentioned, the law authorizing the existence of the FII was introduced in 1989. However, initially they were only authorized to invest in urban real estate located in Chile, marketable mortgage notes, and real estate corporations which are a specially regulated type of corporation. In 1994 an amendment authorized investments in other types of corporations that their sole business purpose is to participate in the real estate business and in real estate located outside of Chile. Then, another amendment in 2000 added the possibility to invest in quotas or rights in real estate cooperatives.



Recently Congress has passed a new amendment to Law 18,815 which eliminates certain categories of assets from the list of assets in which FIIs are allowed to invest. This amendment would eliminate the possibility to directly invest in real estate, located in Chile or abroad, and to invest in cooperative quotas or rights. Once the final procedures for the amendment to become law are completed, this change would become effective from January 1, 2012 for listed funds. In case of private funds the amendment will become effective from January 1, 2012 for funds existing as of November 27, 2006 and will become effective as soon as the amendment is published as Law for newer funds.

The law enumerates the specific assets in which the FII may invest but does not impose any restrictions on the permitted activities of the FII. In fact, due to the perception that certain abuses of the system existed, specifically that real estate developers were using real estate investment funds to channel their construction and sale activities, an amendment to the Investment Fund Law has been recently approved. Once in effect, this amendment would eliminate the possibility to directly invest in real estate, located in Chile or abroad, and to invest in coop quotas or rights. An FII cannot hold shares in another FII if both are managed by the same managing entity. No specific consequence is contemplated for this.

FIIs are allowed to hold shares and interest in subsidiaries or partnerships as long as the subsidiary's financial statements are externally audited.

# 2.5 Leverage

Leverage
Liabilities may not exceed 50% of the fund's equity

Liabilities may not exceed 50% of the fund's equity. This limitation can be increased to 100% of the fund's equity if provided in the internal rules of the fund.

# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
At least 30% of the fund's annual profits	At least 30% of the fund's annual profits	Annually

## Operative income

At least 30% of the FII's annual profits must be distributed each year. Distributions must be paid within 30 days following the members' annual meeting that approves the FII's financial statements. Provisional distributions in advance of final distributions are allowed.

## **Capital gains**

No distinction is made between capital gains and operative income when calculating the fund's annual profits 30% of which must be distributed at least each year.

## 2.7 Sanctions

Penalties / loss of status rules
Loss of FII status and liquidation possible

If the FII invests in assets not authorized, it would loose its status and must be dissolved and liquidated. Gains derived from the redemption in case of a liquidation of the fund are exempt from corporate taxes in case of cash-basis investors although may be subject to personal income taxes or dividend withholding taxes. In case of accrual-method investors the redemption is subject to tax under general rules.



The Law does not provide for a specific consequence if profit distribution obligation is not complied with. One approach would be that the fund would lose its status and become subject to corporate tax on its accrued income. Another option is that the fund must be dissolved and liquidated.

The fund may lose its status, become subject to corporate tax on its accrued income, or even be dissolved and liquidated.

In case membership falls below the 50 member requirement, the fund has six months to remedy this circumstance. If the minimum membership is not cured the fund would be dissolved and liquidated.

# 3 Tax treatment at the level of REIT

# 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Tax-exempt	Tax-exempt	N/A

#### **Current income**

Real estate investment funds are not subject to income tax on their income. For purposes of distribution of its profits, these are defined as the net received benefits which are composed by the sum of profits, interest, dividends and capital gains effectively received during the calendar year (cash basis) less the losses and expenses accrued during the same calendar year.

The special treatment is applicable only to corporate income taxes otherwise applicable on the investment income obtained by the fund. Special treatment could also be available with respect to capital gains tax on the sale of the quotas in the fund or their redemption upon liquidation of the fund.

Local tax authorities have ruled that because of its unincorporated status, investment funds are not regarded as taxpayers. Accordingly, the tax authorities could consider that they are not a resident person for treaty purposes, except in cases where the treaty specifically provides otherwise. See treaties with Croatia, Poland, South Korea, United Kingdom

## **Capital gains**

See current income.

## Withholding tax

FII receipts are not subject to withholding taxes in Chile.

## Other taxes

No other income taxes would be applicable on the fund. However, under an amendment to Law No. 18,815 that is pending its final approval and that will become effective once published in the Official Gazette, a 35% tax would apply on the following disbursements or operations made by a fund:

- those not required for the development of the fund's activities and investments authorized by the
- loans made by the fund to their individual and non-resident investors;
- providing to its investors the use of one or more of the assets that compose the fund; and
- guaranteeing obligations of the Fund's individual and non-resident investors with assets belonging to the fund.

## **Accounting Rules**

Local GAAP would have to be followed.



# 3.2 Transition regulations

Conversion into REIT status
No regulations

No Pre-REIT structure is contemplated by Chilean law.

Chilean law does not contemplate the possibility of converting into a REIT or vice versa.

However, under general rules the gain derived from the sale of real estate held by individuals or non-residents is exempt if held for at least one year and if the seller is not considered as regularly engaged in selling real estate.

If the seller is an entity subject to corporate tax, any gain is treated as ordinary income.

# 3.3 Registration duties

Registration duties
Notary fee and register fees

Transfers of real estate located in Chile must be formalized in a public deed signed before a public notary and registered with the land register. Notary fees and land register fees would apply. In addition, in order to authorize the public deed, evidence must be provided to the notary that there are no unpaid real estate taxes.

No real estate transfer tax applies in Chile.

# 4 Tax treatment at the unit holder's level

## 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- Distribution received tax exempt - Capital gains on disposa of units taxation subject to circumstances	- Capital gains taxation subject to circumstances	N/A

### **Corporate Unit holder**

Generally Chilean entities that invest in a fund are exempted from corporate tax on the dividend income they receive from the fund. No distinction exists between a current income dividend and a capital gains dividend.

Ultimate distributions to individual or non-resident shareholders of the domestic corporate unit holder will be subject to personal income taxation or dividend withholding tax respectively.

A return of capital would be tax-free to the extent of basis recovery. Any excess would be treated as dividend income and subject to the treatment discussed above.

Capital gains realized on the sale of units held in a fund are treated in the same way as gains derived from the sale of publicly traded shares of Chilean corporations. The treatment would depend on the facts and circumstances surrounding the sale. If certain conditions are met, including that the unit is acquired and disposed in an authorized stock exchange, the gain may be exempt from income taxes. If the exemption is not applicable, the gain could be subject to a capital gains tax of 17% provided



that the shares have been held for at least one year, the seller and buyer are unrelated and the seller is not considered as habitually engaged in the sale of units. If any of these conditions are not met, the gain would be subject to tax as ordinary income.

## Individual unit holder

Dividends are subject to personal income taxes. A credit for corporate taxes paid by the underlying investments in case the fund invests in corporate entities may be available. No difference exists between a current income dividend and a capital gains dividend.

A return of capital distribution is treated the same as for corporate domestic unit holder.

Capital gains realized on the sale of the REIT shares are treated the same as for corporate domestic unit holder.

## Withholding tax

Dividends paid to Chilean resident individuals or entities organized in Chile are not subject to withholding tax. They would be liable to self-asses and file the corresponding personal or corporate taxes that apply.

# 4.2 Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding tax
- Dividends subject to a 35% withholding tax - Taxation of capital gains depend on circumstances	<ul> <li>Dividends subject to a</li> <li>35% withholding tax</li> <li>Taxation of capital gains depend on circumstances</li> </ul>	In principle no tax treaty relief available

## **Corporate Unit holder**

Dividends are subject to a 35% withholding tax. A credit for corporate taxes paid by the underlying investments in case the fund invests in corporate entities may be available. No difference exists between a current income dividend and a capital gains dividend.

Taxation of a return of capital distribution and capital gains realized on the sale of the REIT units is the same as for corporate domestic unit holders.

## Individual unit holder

Dividends are subject to a 35% withholding tax. No difference exists between a current income dividend and a capital gains dividend.

Taxation of a return of capital distribution and capital gains realized on the sale of the REIT units is the same as for domestic shareholders.

# Withholding tax

In case of non-resident shareholders, the manager of the fund is required to withhold and file the required tax returns. The withholding tax would be applied at a 35% on the dividend amount. A credit against this withholding tax may be available for the corporate tax paid by the underlying investment in case the fund has investments in Chilean companies subject to corporate tax.

The dividend withholding tax must be filed and paid within the first 12 days of the month immediately following the month in which the dividend was paid.

No major differences would exist in case the investor is resident in a tax treaty country because in virtually all of the tax treaties signed by Chile there is a provision that provides that the Chilean dividend withholding tax is considered as a tax applicable on the Chilean company and thus not subject to the limitation of the dividends article of the treaties.



# 5 Treatment of foreign REIT and its domestic unit holder

Foreign REIT	Corporate unit holder	Individual unit holder
<ul> <li>General rules for local</li></ul>	Likely to be treated as a	Likely to be treated as a
rental income applies <li>10% income tax if special</li>	normal dividend from a non-	normal dividend from a non-
rules followed	resident company	resident company

## Foreign REIT

A foreign REIT would be taxable under general rules for local rental income. However, if the foreign REIT organizes itself in Chile under the rules contained in Law No. 18.657, the profits it obtains in Chile would only be subject to a 10% income tax on their operating income and capital gains derived from investments in assets located in Chile.

#### **Corporate Unit holder**

A distribution of its income by a foreign REIT to a Chilean corporate unit holder is likely to be treated as a normal dividend from a non-resident company. The income would be includable upon receipt and a foreign tax credit may be available for withholding taxes imposed on the distribution and for foreign income taxes paid on the underlying income.

Capital gains from the sale of the units in the foreign REIT would be subject to tax in Chile as ordinary income. A foreign tax credit for taxes imposed on the capital gain may only be available if the REIT is treated as a resident in a country that has a tax treaty with Chile.

#### Individual unit holder

A distribution of its income by a foreign REIT to a Chilean individual unit holder is likely to be treated as a normal dividend from a non-resident company. The income would be includable upon receipt and a foreign tax credit may be available for withholding taxes imposed on the distribution and for foreign income taxes paid on the underlying income.

Capital gains from the sale of the units in the foreign REIT would be subject to tax in Chile as ordinary income. A foreign tax credit for taxes imposed on the capital gain may only be available if the REIT is treated as a resident in a country that has a tax treaty with Chile.



# **Costa Rica (REIF)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
REIF	1997 and 2006, respectively	Securities Market Regulation Act (No. 7732) and the General Regulations of Fund Management Companies and Investment Funds	Fund type (Shows some characteristics of a REIT)	

REIFs are composed of two entities: one holds the real estate and the other is the fund manager. In general, investment funds are treated as independent estates owned by a plurality of investors. Only authorized investment fund management companies ("IFMC") can manage an investment fund. The participation units of the investors are represented by participation certificates ("participations"), issued with the same characteristics and under the same conditions for each investor. Only investment funds authorized by the National Securities Commission ("Superintendencia General de Valores" (SUGEVAL)) may conduct a public offering of its participation units or be quoted on a local securities exchange. These funds may only invest in: other securities listed and publicly traded in Costa Rica ("CR"), in certain qualified foreign securities, and in other non-financial assets such as real estate property or real estate developments.

In the case of REIFs, these funds are solely intended to own real estate commercial property, meaning income derived from real estate assets. The regulations also allow REIFs to invest a specific percentage of its equity in other financial investments such as publicly traded securities.

The regime is governed by Securities Market Regulation Act (No. 7732) and the General Regulations of Fund Management Companies and Investment Funds.

REIFs in Costa Rica operate well, and are a growing option for real estate investments.

# 2 Requirements

# 2.1 Formalities / procedure

#### Key requirements

- License from National Securities Commission (SUGEVAL) for the investment fund management company (IFMC)
- Registration on the REIF list
- Fund must be authorized by SUGEVAL
- Approved prospectus by SUGEVAL

The investment fund management company (IFMC) must obtain permission to operate from National Securities Commission (SUGEVAL). The request must be filed by the person who will act as legal representative of the company, and a draft of the incorporation deed must be attached to the request, along with the partners' resume and a sworn statement indicating that none of the partners or legal representatives has not been penalized for a crime against the private property or public faith during the past 10 years. Also the capital stock must be paid and subscribed.



After the license to operate has been granted by SUGEVAL to the IFMC, the company has a 6 month period to file the original documents of incorporation before the Mercantile Section of the Public Registry, and the sworn statements. This does not refer to the registration in the REIF list, since the fund has not been created yet. The aforementioned procedure is for the IFMC, which operates as a corporation. To apply for the authorization from SUGEVAL, the person that would act as legal representative of the company must attach to the petition a draft of the incorporation deed. After the authorization is granted, the legal representative of the corporation must file the original incorporation documents that where filed before the Mercantile Section of the Public Registry to incorporate the IFMC. The requirements to file for the fund's authorization are listed below.

If the IFMC doesn't start its operation during the next year after the license has been granted, it will be cancelled.

As per the investment funds a requirement for authorization must be filed before the SUGEVAL along with a statement of investment policy. This statement must include the following information:

- the fund's duration;
- the fund's objective;
- terms of investment policy;
- issuance and redemption of the fund's participation units;
- general guidelines for management of the fund;
- mechanisms for estimating returns and distributions to investors;
- commissions payable to the IFMC;
- name and address of the fund and the IFMC;
- general requisites to modify the agreement and the regulations on management and substitution of the IFMC;
- characteristics of the participation units and of the issuance and reimbursement procedures, among others.
- contracts between different parties;
- · draft of the public offering notice.

Additionally, the fund must file a copy of a prospectus, which must contain the same information as the statement of investment policy and be approved by the SUGEVAL.

Investment funds must start operations during the next nine months as of the notification from SUGEVAL in which they comply with all requirements. In the case of REIFs, the term is of eighteen months. If they do not start operations in the aforementioned term, SUGEVAL will request to the IFMC to deregister the fund.

# 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
<ul> <li>The IFMC must be a corporation or a branch of a foreign fund manager</li> <li>The investment fund will operate as a close fund</li> </ul>	- The investment fund must count with USD 5,000,000 on net assets - Minimum of approx USD 152,000 for the IMFC

## **Legal form**

The fund manager must be a Costa Rican corporation or a branch of foreign fund manager, incorporated before the Mercantile Section of the Public Registry as established by the Commerce Code.

If a foreign company wants to operate a REIF, a branch must be registered before the Mercantile Section of the Public Registry, and file for a corporate identification number.

REIFs operate as closed-end funds whose patrimony is fixed, and the participation units are not redeemed directly by the fund, except for some circumstances and procedures established by law.

## Minimum initial capital

REIF: The investment fund must count with USD 5,000,000 on net assets.



The participations' value of REIFs that only invest in assets located in Costa Rica must amount to a minimum of USD 1,000.00, and if the REIF invest in assets located outside of Costa Rica the minimum amount of the participation must be of USD 5,000.00.

IFMC: The minimum share capital for the IFMC is of CRC79.000.000, approx USD 152.000. However this amount is updated every year by a resolution from SUGEVAL.

# 2.3 Unit holder requirements / listing requirements

Unit holder requirements	Listing mandatory
Minimum 50 participants	Yes

#### Unit holder requirements

The minimum number of participants in a CR REIF is 50.

## **Listing requirements**

Closed-end investment funds are required by law to be registered for trading on an organized local exchange market.

If the investor decides to sell his/her participation, the value will be determined both by the valuation of the assets and by its fair market value according to the stock exchange. Also, the unit holder can demand the fair payment of his/her units under certain circumstances, for example when the investors execute their appraisal right, which can be executed when they do not agree with the amendments made to the fund's investment policies.

The IMFC must be registered before SUGEVAL, however, is not a listed company on the Costa Rican Stock Exchange, only the fund is listed.

# 2.4 Asset level / activity test

## Restrictions on activities / investments

- The main activity must be the acquisition and/or leasing of real estate
- 80% of property in real estate assets
- The remaining percentage could be invested in other financial investments such as publicly traded securities.
- No more than 25% of the REIF's income can derive from one individual or corporation that belongs to the same economic unit
- There are some limitations regarding the sale of the REIF's asset

At least 80% of the annual average remaining balance of assets must be invested in real estate. The remaining 20% must be kept in a checking account or invested in publicly traded securities. The 80/20 percentages apply to both CR funds investing in Costa Rican assets as well as CR funds investing in non Costa Rican assets. However, these percentages should not apply to foreign funds registered before SUGEVAL, since foreign funds must comply with the regulations of their country of incorporation.

REIFs have three years to fulfil with the aforementioned percentages.

No more than 25% of the REIF's income can derive from one individual or corporation that belongs to the same economic unit.

Real estate assets may not be sold by the REIFs until three years after the acquisition and registration under the REIF's property.

Neither investors nor individuals or companies related to the fund may lease real estate belonging to the fund. The IFMC manager, or companies integrated to its economic group may lease real estate from the fund as long as it does not represent more than 5% on the REIF's monthly income.



# 2.5 Leverage

Leverage
<ul> <li>Loans for IFMC are limited to a 20% of their assets</li> <li>Loans for funds are limited to 60% of their real estate property and 10% of any other securities owned by the fund</li> </ul>

Loans for IFMC are limited to a 20% of their assets. Loans for funds are limited to a 10% of their assets. In exceptional cases, SUGEVAL may authorize a 30% limit on loans for funds, however, the investors' assembly must agree on this.

In general, and with the exception of specific situations described above, an investment fund may not encumber or lien its assets to obtain debt.

# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
No requirement	No requirement	No requirement

# Operative income

The law does not establish a mandatory percentage to be distributed or a specific timing. This will be established in the fund's prospectus. In practice, Costa Rican Funds distribute substantially all of their income to their investors.

## **Capital gains**

The law does not establish a mandatory percentage to be distributed or a specific timing. This will be established in the fund's prospectus.

## 2.7 Sanctions

Penalties / loss of status rules
Determined by SUGEVAL

If the CR fund fails to comply with regulatory requirements, SUGEVAL could take control of the REIF or liquidate the fund.

In the case of closed-end funds, such as REIFs, SUGEVAL may call for an investors' assembly to determine if the fund must be liquidated or not. Also the investors' assembly may decide to liquidate the fund and the Superintendent from SUGEVAL will ratify the decision.

# 3 Tax treatment at the level of REIT

# 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
5% on gross income	5% on gross amount	N/A

Revenues derived by the investment funds are divided into three groups, each of one with a different tax treatment:

• Income derived from the acquisition of securities that are already subject to the definitive tax on interests as referred to in Section 23 c) of the CR Income Tax Law (e.g. time deposits in dollars



issued by state owned banks or even offshore investments) are not taxable.

- Income derived from securities or other types of acquired assets not subject to withholding taxes (e.g. rent income derived by REIFs) is subject to a 5% tax rate on the gross amount.
- Capital gains are taxable at a 5% definitive tax with no deductions allowed. The taxable base
  for the computation of the capital gains tax is the difference between the sale price less the net
  carrying value of the asset as of the date of the transaction (the assets' net carrying value recorded
  in the accounting that should used as basis for tax purposes to compute the taxable base for an
  eventual capital gain, should not include any revaluation included on top of the acquisition cost).

#### Withholding tax

REIFs do not usually invest in local companies; however, in the case they do, according to Section 100 of the Securities Market Regulation Act, in our opinion, the dividend distributions should not be subject to the applicable 15% withholding tax rate on dividends (or 5% withholding rate in the case of dividends paid by listed companies). Consequently, the dividend income received by the REIF should be taxed at the 5% definite tax rate. However, please be advice there is no current case law in this regard; therefore our advice to a REIF will be to file a request for a private letter ruling to the Tax Administration to determine the actual treatment of the dividends received by the REIF.

#### Other taxes

No other taxes apply.

# **Accounting Rules**

SEGEVAL has a series of regulations that REIFs must comply with for accounting purposes. Also REIFs have special rules for the appraisal of assets. Assets must be appraised at least once a year by a registered appraiser and by a professional in finances. IFRS 40 is also applicable.

# 3.2 Transition regulations

Conversion into REIT status
N/A

Does not apply under CR legislation.

# 3.3 Registration duties

Registration duties
Transfer tax exemption

The transfer tax applicable upon the transfer of real estate is levied at a 1.5%. However, according to the Securities Market Regulation Act, the sale of real estate from or to a fund will be exempt from the transfer tax.

# 4 Tax treatment at the unit holder's level

# 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
Tax-exempt	Tax-exempt	N/A

Section 100 of the Securities Market Regulation Act establishes that profits, dividends and capital gains generated by participations of investment funds will be exempt from any tax.



# 4.2 Foreign unit holder

Corporate unit holde	er Individual unit holder	Withholding tax
Tax-exempt	Tax-exempt	N/A

As previously mentioned, Section 100 of the Securities Market Regulation Act establishes that profits, dividends and capital gains generated by participations of investment funds will be exempt from any tax.

# 5 Treatment of foreign REITs and its domestic unit holder

Foreign REIT	Corporate unit holder	Individual unit holder
Taxed under normal CR tax rules	Dividends taxable at rate of 15%	Dividends taxable at rate of 15%

#### Foreign REIT

According to Section 2 of the CR Income Tax Law, a permanent establishment is defined as any office, plant, building or other real property asset, plantation, mining, timber and agricultural ventures or of any other type, warehouse or any other permanent business premises - including the temporary use of storage facilities - as well as those places used for the sale and purchase of goods and products within the country, and any other ventures of non-resident persons carrying out for-profit activities in Costa Rica.

According to the aforementioned definition, a foreign REIT that hold assets in CR and that is not registered before SUGEVAL may be considered by the Tax Authorities to have a permanent establishment in CR, and will be taxed under normal CR tax rules. Any income generated from the assets located in CR will be taxed at a 30% rate.

However, if a foreign REIF wants to be registered before SUGEVAL, it must comply with certain requirements established by SUGEVAL, such as being authorized by a regulatory entity that is member of IOSCO, the fund should at least have one year of being operating, it must have an equity of at least USD 20.000.000, the fund manager should have a minimum of 3 year experience, and should have an independent custodian entity, among others. However, only the commercialization of real estate investment funds duly authorized in the United States, Spain, Mexico, Colombia, Chile Canada, Brazil and England, is permitted.

# Domestic corporate unit holder

As previously mentioned, a foreign REIT with assets in Costa Rica will be deemed to have a permanent establishment in Costa Rica, and therefore it will be subject to the 30% corporate income tax. Once the REIT transfer its profits out of Costa Rica, such distribution will be subject to a 15% withholding tax. Furthermore, the distribution of dividends from the foreign REIT to its corporate unit holders in Costa Rica should not be subject to taxation according to the territoriality principle.

Please be advised that Section 19 paragraph c) of the Costa Rican Income Tax Law establishes that one hundred percent (100%) of the net income of permanent establishments, of non domiciled entities, will be subject to a 15% withholding tax over the amount credited or remitted to its parent company.

## Domestic individual unit holder

As previously mentioned, a foreign REIT with assets in Costa Rica will be deemed to have a permanent establishment in Costa Rica, and therefore it will be subject to the 30% corporate income tax. Once the REIT transfer its profits out of Costa Rica, such distribution will be subject to a 15% withholding tax. Furthermore, the distribution of dividends from the foreign REIT to its individual unit holders in Costa Rica should not be subject to taxation according to the territoriality principle.

Please be advised that Section 19 paragraph c) of the Costa Rican Income Tax Law establishes that one hundred percent (100%) of the net income of permanent establishments, of non domiciled entities, will be subject to a 15% withholding tax over the amount credited or remitted to its parent company.



# **Mexico (Mexican Trust)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
Mexican Trust	- 2004 - Amended in 2007	Mexican Income Tax Law	Trust or corporate type	Currently, there is no Mexican Trust listed

In order to improve real estate investments, the Mexican government established several provisions in the Mexican Income Tax Law (MITL) which grant attractive tax benefits for foreign investors that wish to invest or rent real property through a Mexican Trust. This regime was introduced to the MITL in 2004. New rules are in force since January 1, 2007.

The Mexican Trust is regulated in the MITL, articles 223, 224 and 224-A.

The Mexican Trust regime is not an entirely successful program. There are private Mexican Trusts, but none listed Mexican Trust.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements
- Incorporation under Mexican Laws - Certificates - Mexican trustee

The Mexican Trust must be incorporated under the Mexican Laws and must also issue participant certificates.

The trustee must be a credit institution residing in Mexico and duly authorized to act as such in Mexico.

# 2.2 Legal form / minimum initial capital

Legal form	Minimum initial capital
- Trust - Companies related to real estate	No

## **Legal form**

The legal forms for REIT incorporation would be the trust and companies related to real estate ("Sociedades Inmobiliarias").

Companies must meet the following requisites:

- a) That the primary purpose of the Company be acquisition or construction of properties intended for lease or for acquisition of the right to obtain revenues proceeding from lease of such assets, and also for the grant of financing for said purpose with the assets so leased serving as guarantee.
- b) That at least 70% of the fund be invested in real properties or in the rights or credits referred to in the previous letter a) and the remainder be invested in Federal Government securities registered in the National Securities Registry or in shares of debt-instrument investment corporations.
- c) That the real property so built or acquired be intended for lease and not be alienated prior to the



lapse of at least four years from the end of construction or the date of acquisition, respectively. Real properties alienated prior to the lapse of said term shall not warrant the preferential tax treatment.

The certificates of participation grant voting rights to the unit- or shareholders.

## Minimum initial capital

Mexican legal and tax provisions do not establish any limits relating to the initial capital of the Trust.

The alienation of the private trust certificates it is deemed as the alienation of the real property, but the alienation of the listed trust certificates or the alienation of the shares issued by the company is not deemed as the alienation of the real property.

# 2.3 Unit holder requirements / listing requirements

Unit holder requirements	Listing mandatory
Only for non publicly traded Trusts:  - At least 10 shareholders that are not related parties  - Each shareholder may not hold more than 20% of the certificates	No

## **Unit holder requirements**

The Trust must issue certificates to the participants, regardless of whether the certificates can be publicity traded or not.

If the certificates are not allowed to be publicly traded, it is required that there are at least 10 unit holders who do not classify as related parties. Furthermore, each unit holder may not hold more than 20% of the certificates.

Mexican Laws do not establish any other requirements related to the unit holding percentage, status,

# Listing requirements

It is not a requirement that the participant certificates must be listed on a stock exchange. In Mexico, the special tax regime for real state investment is only for Trusts or Companies related to real estate. Both could be listed or not. In order to obtain the special tax regime, trust must be incorporated under Mexican law. The MITL does provide tax incentives if participant certificates are listed on the stock exchange.

# 2.4 Asset levels / activity test

# Restrictions on activities / investments

- At least 70% of the business activities must be related to real estate investments
- 30% or less of the business activities may be invested in Mexican Government debt securities or in shares of mutual funds investing in debt instruments

The primary purpose of the Trust must be acquisition or construction of properties intended for lease or for acquisition of the right to obtain revenues proceeding from lease of such assets, and also for the grant of financing for said purpose with the assets so leased serving as guarantee.

The Trust may invest in domestic or foreign real estate. Real estate must be held at least for a 4 year holding period.

There are no restrictions regarding real estate developments.



At least 70% of the business activities must be related to real estate investments (acquisition of real estate, leasing of real estate and financing the acquisition of real estate). The remaining percentage (30% or less) may be invested in Mexican Government debt securities or in shares of mutual funds investing in debt instruments.

A Mexican Trust or Company related to real estate is not allowed to own subsidiaries.

# 2.5 Leverage

Leverage
Thin capitalization rules

Several changes have been passed to the thin capitalization provisions that were established in 2005. These changes, in force as of January 1, 2007 attempt to narrow the application of related party debt involving non-residents, but broaden the type of debt that is covered by the rules. The thin capitalization provisions only apply to related party debt received from non-residents. Before January 1, 2007 thin caps also applied to related party loans received from resident companies. Currently, thin cap rules apply to any interest bearing debt, including promissory notes. In order to determine the amount of debt that exceeds the applicable 3 to 1 ratio, all interest bearing debt has to be taken into consideration.

# 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
95% of profits	95% of profits	Annually

## Operative income

The Trust should distribute at least 95% of its profits no later than March 15 of every year. In this respect, the Trust's profit must be attributable to each beneficiary or shareholder. Such profit is to be deemed as taxable income. The Trust is not entitled to carry out advance profit distributions.

#### Capital gains

See above. Capital gains cannot be allocated in a reserve. In the case that the Trust decides not to distribute its profits, it is a mandatory to pay the corresponding tax (28%). Said tax will be applied as credit by holders of Trust certificates when they receive their profits and no tax shall be withheld on the profit so distributed. In other words, it is not an obligation to distribute the profits every year but it is an obligation to pay the tax of the mentioned profits, even if no profits are distributed.

## 2.7 Sanctions

Penalties / loss of status rules
- Tax incentives do not apply - May loose status as real estate investment trust

Upon non-compliance with organizational and asset rules, the trust may lose its status as a real estate investment trust. The sale of real estate before the 4 year holding period does not constitute "non-compliance". In this case, the tax benefit is lost only for the real state sold.



# 3 Tax treatment at the level of REIT

# 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Corporate income tax of 28% withheld by trustee	Corporate income tax of 28% withheld by trustee	N/A

#### **Current income**

Real estate trusts are fiscally transparent entities that should calculate and pay annual income tax with respect to the real estate activities carried out. Mexican beneficiaries or trustees should include in their annual tax return the net income of the trust based on their participation. The holders of Trust certificates who reside in Mexico or reside abroad but have a permanent establishment in Mexico shall accrue as taxable the results so distributed to them by the trustee and shall also accrue as taxable the profit from alienation of such certificates (unless such holders are exempt from payment of Income Tax thereon) and may apply as credit the tax withheld from said result and said profit, to the Income Tax due by them in the fiscal year of distribution or alienation. Amounts withheld from holders of Trust certificates who are foreign residents shall be deemed final tax payment.

The Trust's net profit is subject to a 28% corporate income tax rate (tax withheld by the trustee). In this case, the Trust must recognize the income when such is collected. The holders of the Trust certificates can apply as credit the tax withheld from the trustee.

The Trust should not file and pay estimated income tax payments. This is due to the fact that the Trust needs to allocate cash to project financing instead of paying estimated income taxes. However, the trust has the liability to file and pay income taxes on an annual basis.

The Mexican tax provisions establish that the net operating losses ("NOLs'") may be carried forward ten years. Furthermore, the Trust will be able to decrease its losses sustained in preceding taxable years against the tax profit of the year.

#### **Capital gains**

Upon alienation of an entrusted there is a withholding tax at a rate of 28% levied.

# Withholding tax

A Mexican Trust or Companies related to real estate are not allowed to invest in subsidiaries. For that reason they can not receive distributions.

#### Other taxes

There is no asset tax derived from real estate owned by the Trust.

The sale of participant certificates in a private trust is subject to the value added tax and local taxes. If it is a listed Trust the tax is only in some States of Mexico levied.

# **Accounting Rules**

In Mexico, the Federal Fiscal Code ("FFC") lists the requirements that the books and records must comply with. The books and records must comply with the following rules:

- The accounting systems and records must comply with the requirements listed in the Regulations
  of the Federal Fiscal Code ("RFFC") (i.e. conducting financial statements, linking the financial
  statements with accounts, identification of the transactions, and transaction vouchers as transaction
  evidence);
- The accounting records should be analytical and must be registered within two months following the date that the respective transactions were performed;
- The accounting books should be kept in the tax domicile. A request can be submitted to the Mexican tax authorities to authorize the taxpayer of maintaining the accounting books in domicile other than his tax domicile. The accounting books should be kept in the tax domicile, but the tax payer could request to Mexican Tax Authorities an authorization to keep them in other domicile which has to be located in the same State where the tax domicile is located.



Furthermore, the books and records must follow the Mexican GAAP and be calculated in Pesos.

# 3.2 Transition regulations

# Conversion into REIT status Deferred taxation of contributions in the trust status

The contribution of real estate is deemed a taxable transaction. The taxpayer of the tax derived from the contribution is not the Trust but the person who contributed the real estate properties to the Trust in the status of trustor. The income tax derived from the contribution is deferred up to the moment of the sale of the Trust certificate (the amount of the tax has to be updated for the period from the month of contribution of the real estate properties to that of alienation of said Trust certificates or the properties). Also, if the Trust certificates are not sold, the deferment of tax payment referred shall terminate on alienation of the properties by the trustee, and the tax shall be paid in the term of fifteen days next following such alienation thereof, by the trustor having contributed such properties.

# 3.3 Registration duties

Registration duties
Local transfer tax

In Mexico, transfer tax derived of the alienation of real properties is a Local Tax. In Mexico City, transfer tax is trigger when the trustor receives the Trust certificates, but, if it is a Listed Trust the transfer tax is deferred up to the moment of the Trust certificate is sold or when the property is sold by the Trust. The transfer tax rate is between 3.16% and 4.56%, depending on the value of the property.

# 4 Tax treatment at the unit holder's level

## 4.1 Domestic unit holder

Corporate unit holder	Individual unit holder	Withholding tax
Corporate tax of 28% on distributions and capital gains from the sale of the certificates	- Income tax of 28% on distributions and capital gains from the sale of the certificates - Income from the sale of Trust certificates through Stock Exchange is taxexempt	- Withholding tax of 10%, only for individuals in the case of sale of Trust certificate - Withholding tax of 28% (corporate and individual) in the case of Trust's distributions

## **Corporate Unit holder**

The distributions paid by the Trust to Mexican companies is considered taxable income and is subject to the Mexican corporate tax at a rate of 28%.

The income that derives from the sale of Trust certificates is considered taxable income for income tax purposes. The sale of Trust certificates is taxed at a rate of 28% of the net profit.

## Individual unit holder

The distributions paid by the Trust to Mexican individuals is considered taxable income and is subject to the Mexican corporate tax at a rate of 28%. Mexican individual should recognize this income as leasing income for income tax purposes.



The income that derives from the sale of Trust certificates is considered taxable income for income tax purposes. The sale of Trust certificates is taxed at a rate of 28% of the net profit. The income from the sale of participant certificates through the Stock Exchange, received by Mexican individuals is deemed exempt for income tax purposes.

## Withholding tax

The distributions paid by the Trust to Mexican companies or individuals is subjet to witholding tax at a rate of 28% and it is a tax creditable by the Mexican companies or individuals.

The sale of Trust certificates owned by Mexican individuals is subjet to witholding tax at a rate of 10% of the gross revenues, with no deduction, and it is a tax creditable by the Mexican individuals.

# 4.2 Foreign unit holder

Corporate unit holder	Individual unit holder	Withholding tax
Final withholding tax	Final withholding tax	- 10% withholding tax rate on Mexican real estate income received by foreign investors in the case of the alienation of the Trust Certificates - 28% withholding tax of (corporate and individual) in the case of Trust's distributions

## **Corporate Unit holder**

Amounts withheld from corporate unit holders of Trust certificates who are foreign residents shall be deemed in Mexico as a final tax payment.

Only if the owner of the Trust certificate is a "pension and retirement fund" registered with the Mexican tax autorithies, Trust's distributions and the alineation of Trust ceritificates are exempt for income tax purposes. Some requirement should be met in order to be a "pension and retirement fund" registered for Mexican tax porpuses.

## Individual unit holder

Amounts withheld from individual unit holders of Trust certificates who are foreign residents shall be deemed in Mexico as a final tax payment.

# Withholding tax

The distributions paid by the Trust to foreign companies or individuals is subjet to witholding tax at a rate of 28% and it is a final tax payment.

The sale of Trust certificates owned by foreign companies or indviduals is subjet to witholding tax at a rate of 10% of the gross revenues, with no deduction. When is a listed Trust certificate, Income Tax shall not be due on the profit obtained from such alineation by foreign residents with no permanent establishment in Mexico.



# 5 Treatment of foreign REIT and its domestic unit holder

Fore	eign REIT	Corporate unit holder	Individual unit holder
res	% corporate income tax if sident. Otherwise taxation pends on tax treaty		28% withholding tax

# Foreign REIT

In the case of a foreign Trust acting in Mexico as a REIT, the benefit of the special tax regime will not be applicable to the foreign Trust because in order to get the special tax regime, the Trust must be incorporated under Mexican Laws. In this case (a foreign Trust acting in Mexico as a REIT), the activities of the foreign trust in Mexico will determine its tax regime. It is possible that the foreign trust would be treated in Mexico as a permanent establishment (in this case, it would be taxed at a rate of 28%), or it is possible it would be treated as a foreign resident with revenues from a source of wealth located in Mexico (therefore, the tax treatment will depend upon the type of Mexican source income obtained by the resident abroad, and whether the non-resident resides or not in a country with which Mexico has celebrated a tax treaty).

# **Corporate Unit holder**

A corporate unit holder of a foreign REIT will be taxed on Mexican source income like a corporate unit holder of a Mexican REIT.

## Individual unit holder

An individual unit holder will be subject to the withholding tax of 28% for the profit generated by the trust situated in Mexico.



# **Puerto Rico (REIT)**

# 1 General introduction / history / REIT type

	Enacted year	Citation	REIT type	REIT market
REIT	- Enacted in 1972	Puerto Rico Internal	In principle,	Significant
	- Amended in 2000	Revenue Code of	corporate type	improvements
	and 2006	1994, as amended	(election for tax	expected from the
		(PRIRC)	status)	2006 changes in the
				PR IRC

The Real Estate Investment Trust was enacted in 1972 and amended in 2000 and 2006. The REIT is legally dealt with the Puerto Rico Internal Revenue Code of 1994, as amended (PR IRC), Section 1500 to 1502, and Section 1101(18).

REIT legislation prior to the 2006 amendments was very restrictive and did not result in the expected investment and development that was contemplated when enacted. Puerto Rican local media on the other hand quoted recently in connection with the approval of the 2006 amendments, on an economic report that the REIT investments from 2007 -2012 is expected to exceed \$6 billion, with over \$3 billion during the first year, mostly from conversions.

The REIT regime is principally a tax regime, i.e. several types of entities can elect for the REIT status. In the following we refer to the corporate REIT type.

# 2 Requirements

# 2.1 Formalities / procedure

Key requirements
<ul> <li>Election with the tax return</li> <li>REITs are regulated by the Puerto Rico Commissioner of Financial Institutions</li> <li>Managed by one or more trustees or directors</li> </ul>

Once the legal structure is created, in order to operate as a REIT for tax purposes, an election is required. The election is made with the filing of the income tax return for the year in which it is intended to be effective.

The Commissioner of Financial Institutions will oversee the operations of the REIT as regulator.

- Pursuant to the Puerto Rico Uniform Securities Act, all stocks or shares in a REIT will be considered "Securities"
- In order to comply with federal laws:
- 1. Investor must register issuance of securities as part of the "full and fair disclosure" policy stated by the Securities Act of 1933
- 2. Sales could be regulated by the Securities Exchange Act of 1934

The guidelines established by the North American Securities Administration Association ("NASAA") will apply until otherwise modified by the Commissioner of Financial Institutions of Puerto Rico via regulations.



As a practical manner, the REIT might need to issue audited financial statements for purposes of financing, or other regulatory and business requirements, even though not required for the Puerto Rican tax filings.

The REIT must be managed by one or more trustees or directors.

# 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
Corporation, partnership, trust or association	No minimum capital

#### Legal form

REITs may be organized as corporations, partnerships, trusts or domestic or foreign associations engaged in trade or business in Puerto Rico and subject to Puerto Rican income taxes.

The REIT cannot be a financial institution or a life insurance company subject to taxation under Subchapter G of the PR IRC.

## Minimum share capital

There are no minimum capital requirements in Puerto Rico existing. Transferable capital must be represented by stocks or participation certificates.

All of its stocks, shares or interests must be issued exclusively in exchange for cash.

# 2.3 Shareholders requirements / listing requirements

Shareholder requirements	Listing mandatory
At least 50 shareholders or partners	No

# **Shareholder requirements**

A REIT has to be composed of at least 50 shareholders or partners.

At no time during the last half of its taxable year may more than 50 percent of total value of outstanding shares be owned by more than 5 individuals, based on the attribution rules of section 1024 of the PR IRC.

# **Listing requirements**

Listing of a REIT is not mandatory.

# 2.4 Asset level / activity test

# Restrictions on activities / investments - At least 95% or more of gross income must be qualifying income - At least 75% or more of gross income must be qualifying domestic income - At least 75% of the value of total assets must be represented by real estate assets, cash or equivalents, and securities and obligations of Puerto Rico - Not more than 25% of the value of total assets must be represented by securities other than those mentioned above

95% or more of gross income must be derived from dividends, interest, rents from real property, gain from the sale of real property and rights to real property and payments received or accrued for entering into agreements to execute loans guaranteed with mortgages on real property, or acquire or lease real property.



75% or more of gross income must be derived from rents derived from real property located in Puerto Rico, interest on obligations secured by mortgage on real property or rights to real property located in Puerto Rico, gain from the sale or other disposition of real property that is not of the type of property that qualifies as inventory, dividends or other distributions derived from, and gains derived from, the sale or other disposition of shares of transferable stock, certificates, or participation in another REIT, amounts received or accrued as consideration for entering into agreements to make loans secured by mortgages on real property and/or rights to real property located in Puerto Rico, and/or to buy or lease real property and/or rights to real property located in Puerto Rico.

At the end of each quarter of each taxable year at least 75% of the value of total assets must be represented by real estate assets, cash or equivalents, and securities and obligations of Puerto Rico and not more than 25% of the value of total assets must be represented by securities other than those mentioned above. For purpose of these sections, real property means land located in Puerto Rico or improvements thereon (including but not limited to buildings or other structures of permanent nature including the structural components of such buildings or structures constructed after June 30, 1999, or that have been substantially renewed, if constructed after that date) used as: hospitals, schools, universities, public or private housing, transportation facilities and/or public or private roads, office building, governmental facilities, facilities of manufacture industry, recreational centre, parking facilities, residential properties, shopping centre, buildings or structures acquired from the government of Puerto Rico, its agencies, instrumentalities, and hotels.

Subsidiaries of a REIT will not be treated as a separate entity, and all its assets, liabilities, income items, deductions and credits will be considered as belonging to the REIT. Subsidiary means a corporation, company, or partnership totally directly or indirectly owned by a REIT. Thus, the income from subsidiaries will be considered eligible income and tax-exempt at the level of the REIT

Starting from January 1, 2007 the acquisition of real property must be made through the purchase of assets, stocks or participations in a transaction that generates Puerto Rican source income subject to tax in Puerto Rico, except for assets bought from the government of Puerto Rico.

## 2.5 Leverage

Leverage
No restrictions

No leverage restrictions are existing. Only for purposes of determining the compliance with the 95% qualifying gross income requirement, the PRIRC provides a special rule for the income (interest and gain) generated by the REIT with respect to certain hedging instruments.

## 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
90 % of net income must be distributed as taxable dividend	Included in net income	Annually

#### Operative income

At least 90% of the net income of a REIT must be distributed annually as taxable dividends. If the REIT does not distribute such net income, it will be taxable as a regular corporation, partnership or trust (at a maximum tax rate of 39%).

#### Capital gains

Gain from sale of capital assets is part of REITs gross income computation and therefore part of its net income determination. Also, certain net gains from sale or disposition of real property that does not constitute a prohibited transaction are part of the net income determination of the REIT.



## 2.7 Sanctions

Penalties / loss of status rules
- Loss of REIT tax exemption - Loss of REIT status

The election to operate as a REIT could be terminated if the provisions and requirements under the PRIRC are not satisfied for the taxable year for which the election is made or for any succeeding taxable year. The loss of REIT status requires a 5-year waiting period to re-elect unless waived by Government for reasonable cause.

If a REIT fails to comply with certain of the requirements to operate as such during the taxable year but its election is not deemed terminated, the imposition of taxes will be applicable. There are special rules to determine the amount of the tax liability.

# 3 Tax treatment at the level of REIT

## 3.1 Corporate tax / withholding tax

Current Income	Capital gains	Withholding tax
Eligible income is tax- exempt	Eligible capital gains are tax-exempt	Eligible income received by the REIT is not subject to withholding tax

## **Current income**

The eligible income is not taxed at the level of the REIT.

Non-eligible income such as income from prohibited transaction (sales or other dispositions) of stock in trade or other property of a kind that would properly be included in inventory, and property held primarily for sale to customers in the ordinary course of a trade or business is subject to regular corporate income taxation at a maximum rate of 39%.

In the case that the REIT is not in compliance with distribution requirements it will be taxable as a regular corporation, partnership or trust.

## **Capital gains**

Gains from prohibited transactions are taxed at regular corporate tax rate. Otherwise capital gains are not taxed at the level of the REIT.

## Withholding tax

On eligible income received by the REIT no withholding tax is levied. As an otherwise taxable corporation, it would be subject to any other income tax withholding rules on income from prohibited transactions and other related.

## Other taxes

The REIT is subject to other taxes like municipal license taxes (similar to a gross receipt tax) and real and personal property taxes. For property taxes under general applicable rules a tax exemption might be available depending on the type of activity or industry in which the property is used.

## **Accounting Rules**

There are no special accounting rules existing for a REIT. Generally, the REIT will follow US GAAP.



## 3.2 Transition regulations

Conversion into REIT status	
	No regulations

## 3.3 Registration duties

Registration duties	
	Stamp duties and register fees

The acquisition of real estate by the REIT will be subject to various kinds of stamp duties and of register and notary fees.

## 4 Tax treatment at the shareholder's level

## 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
- Final withholding tax on dividends - Capital gains are taxable	<ul><li>Final withholding tax on dividends</li><li>Capital gains are taxable</li></ul>	Withholding tax of 10% on dividends

## Corporate shareholder

Dividends are subject to a final withholding tax of 10%.

If the shareholder is a resident entity, gain from the sale of the shares in a REIT would be taxable at special rates if considered long-term capital gains.

## Individual shareholder

Dividends are subject to a final withholding tax of 10%.

Residents of Puerto Rico would be subject to taxation on capital gains from the sale of the shares in a REIT. Special rate is available if the gain is considered long-term capital gain.

## Withholding tax

Taxable dividends are subject to withholding tax at the rate of 10 %, as defined in Section 1501 of PR IRC. The trustees or directors to whom the management of the REIT has been delegated are responsible for deducting and withholding the required tax rate on the distributed taxable dividends.

## 4.2 Foreign shareholder

Corporate shareholder	Individual shareholder	Withholding tax
<ul> <li>Final withholding tax on dividends</li> <li>Generally, final withholding tax on capital gains</li> </ul>	<ul> <li>Final withholding tax on dividends</li> <li>Generally, final withholding tax on capital gains</li> </ul>	- Withholding tax of 10% on dividends - Puerto Rico has not entered into any Tax Treaties

## Corporate shareholder

Dividends will be subject to a final 10% withholding tax.



Taxation of capital gain income in the case of a foreign shareholder will depend on the source of the gain and the residency status of the shareholder. If the shareholder is a non-resident entity, income tax withholding at source would be applicable only if the gain is considered from sources within Puerto Rico. Generally, the rule to determine the source of the gain in the case of personal property (shares) is the place where the title passes.

#### Individual shareholder

The foreign individual shareholder is subject to a final withholding tax of 10%.

Taxation of capital gain income in the case of a foreign shareholder will depend on the source of the gain and the residency status of the shareholder. A non-resident individual shareholder would be subject to withholding tax on the sale of the shares in a Puerto Rican REIT if the gain is considered to be from sources within PR. The rules to determine the source are the same that we indicated above under corporate shareholder.

#### Withholding tax

Taxable dividends are subject to withholding tax at the rate of 10 %, as defined in section 1501 of PR IRC, and as required by Section 1147 and 1150 of the PRIRC related to income tax withholding at source on payments to non-resident persons. Treaty relief is not available.

# 5 Treatment of foreign REIT and its domestic shareholder

F	oreign REIT	Corporate shareholder	Individual shareholder
	Foreign REIT can qualify for REIT status	No specific tax privilege.	No specific tax privilege.

## Foreign REIT

Foreign REIT will not be taxed if it qualifies for REIT status under the provisions of the PRIRC according to Section 1101(18).

Please refer to discussion above related to requirement imposed by the 2006 amendments which entails a taxable acquisition for transactions occurring after the effective date of the approval of the amendments, January 1, 2007.

## Corporate shareholder

No specific tax privilege. Distributions from a foreign REIT to a Puerto Rican shareholder will be subject to tax as any other income at the regular rates.

## Individual shareholder

No specific tax privilege. Distributions from a foreign REIT to a Puerto Rican individual shareholder will be subject to tax as any other income at the regular rates.



# **USA (US-REIT)**

# 1 General introduction / history /REIT type

	Enacted year	Citation	REIT type	REIT market
US-REIT	1960	Internal Revenue Code	Corporate type	

The US Congress created the Real Estate Investment Trust (US-REIT) in 1960 in order to make large-scale, income-producing real estate investments accessible to smaller investors. Congress reasoned that the average investor should be able to invest in large-scale commercial properties just as if it were any other kind of investment. That is, through the purchase of equity. Similar to shareholders benefiting from the ownership of stocks in other corporations, the stockholders of an REIT also receive economic benefits from the production of income through commercial real estate ownership. REITs offer distinct advantages for investors. Firstly, greater diversification is achieved by investing in a portfolio of properties rather than just in a single property. Also, the managerial activities are performed by experienced real estate professionals.

The US REIT regime, which is governed by tax laws, has been modified on several occasions since its inception. The essential rules for the US REIT can be found in section 856 and 857 of the Internal Revenue Code.

REIT's have been very successful in the US market. Their market capitalization is about \$450 billion.

# 2 Requirements

## 2.1 Formalities / procedure

Key requirements		
	Entities must file Form 1120-REIT with the Internal Revenue Service	

To elect REIT status in the United States, a company must file a special tax return (Form 1120-REIT) for the year in which the company wishes to become an REIT. There is no requirement to request prior approval or to submit prior notification of regime election. Furthermore, the REIT must annually send letters of record to its shareholders requesting the details of the beneficial share ownership. Modest monetary penalties may be imposed on an REIT that fails send these letters.

## 2.2 Legal form / minimum share capital

Legal form	Minimum share capital
Any legal US entity taxable as a domestic corporation	No

## Legal form

A US REIT can have the form of any legal US entity (corporation, partnership, business trust, limited liability company, etc), which is taxable as a domestic corporation. This status can be achieved by a "check the box" election with the IRS. As a result, the entity would be treated as a corporation for tax purposes. However, the company cannot qualify for this option if it is a financial institution such as a bank or an insurance company.

Further requirements are that the REIT has to be managed by one ore more trustees or directors, and that the shares of a US REIT must be transferable.



A taxable REIT subsidiary is permitted to be located or organized abroad.

## Minimum share capital

There is no minimum share capital requirement for a REIT.

## 2.3 Shareholder requirements / listing requirements

Shareholder requirements	Listing mandatory
<ul> <li>At least 100 shareholders</li> <li>5 or fewer individuals or foundations may not hold more than 50% of the shares</li> <li>No restriction on foreign shareholders</li> </ul>	No

## **Shareholder requirements**

Firstly, REIT shares must be transferable. The REIT is required to have a minimum of 100 shareholders. Also, no more than 50 percent of its shares may be held by five or fewer individuals or private foundations during the last half of the taxable year

A number of "look through" rules can determine whether the latter criterion is met. These rules only apply after the REIT's first taxable year and thereafter during the second half of the REIT's taxable year.

Various stock classifications (i.e., different classes of shares such as common stock and preferred stock) are allowed. However, all shareholders within the same class of stock must be treated equally. Otherwise, dividends from such classes of stock would no longer be considered eligible for the dividends paid deduction.

No restriction on foreign shareholders other than possible "FIRPTA" consequences under which foreign shareholders are treated as doing business in the US, unless certain exceptions apply.

#### **Listing requirements**

Listing is not mandatory to obtain REIT status. A private REIT is allowed.

## 2.4 Asset level / activity test

## Restrictions on activities / investments

- At least 75% of its assets must be real estate, government securities or cash
- 75% asset test and 75% and 95% income tests
- Can not own more than 10% of another corporation's stock other than in another REIT or a taxable REIT subsidiary (ownership of a 100% owned "qualified REIT subsidiary is ignored)
- No more than 5% of the value of its assets can be represented by securities of any one issuer other than another REIT or a taxable subsidiary (ownership of a 100% owned "qualified REIT subsidiary is ignored)
- Can not own more than 20% of is assets in securities of one or more taxable REIT subsidiaries

75% of an REIT's assets must be comprised of real estate (including mortgages), government securities or cash items. At least 75% of the gross income must be derived from real estate property rental or from interest on mortgages on real estate property.

Furthermore, at least 95% of the gross income must come from a combination of real estate related sources and passive sources, such as dividends and interest. No more than 5% of an REIT's income may come from non-qualifying sources.

At the end of each quarter, the REIT may not have securities of taxable REIT subsidiaries that represent more than 20% of the REIT's total asset value. Further restrictions apply.



As part of renting real estate, a REIT is allowed to provide all kinds of tenant services expected in the real estate rental business. Services are broad and extensive, e.g. providing utilities (sub metering), security services, cleaning services, internet and cable TV, etc.

A US REIT is allowed to own, operate, manage and develop real estate for its own portfolio. If it develops real estate for third parties, the resulting income is disqualified and must fit under the 5% "bad income" allowance. US REITs may develop real estate for third parties or trade real estate through their taxable REIT subsidiaries (TRS).

A REIT is allowed to invest in foreign assets.

A REIT's ownership interests in a partnership are ignored. Instead, the REIT is considered an owner of the partnership's assets to the extent of the REIT's capital interest in the partnership. Also, the ownership of one REIT by another REIT is considered the ownership of real estate, i.e. a good asset. If the REIT is a shareholder of a company other than another REIT or a TRS, then the REIT can not own more than 10% of the shares. In this case, the REIT may have no more that 5% of its total assets represented by securities of any one issuer.

## 2.5 Leverage

Leverage
No

There are no statutory or regulatory leverage limits for US REITs.

## 2.6 Profit distribution obligations

Operative income	Capital gains	Timing
At least 90% of its taxable ordinary income	Not required to distribute	Annually

#### Operative income

US law requires the REIT to annually distribute at least 90% of its ordinary taxable income in form of dividends. If an REIT declares a dividend in the last quarter of the year, but pays it by the end of January, the dividend distribution is treated as if it had occurred the previous December. These "relationship back-rules" apply if the REIT makes the actual distribution the following year. However, a 4% excise tax is imposed if the REIT fails to distribute at least 85% of its income within the year the income is generated.

## **Capital gains**

US REITs are not required to distribute capital gains. Capital gains not distributed are subject to corporate income tax, but then the shareholders get an increased tax basis for their pro rata share of the tax.

## 2.7 Sanctions

Penalties / loss of status rules				
	- Various penalties - Possible loss of REIT Status			

Various penalties may occur. If insufficient income was distributed, the REIT may compensate with taxable deficiency dividends. If the REIT fails a de minimus amount of the asset test, it must fix the failure within six months of discovery, If the REIT fails the asset test more than a de minimum amounts of the asset test, the REIT must pay corporate taxes on all income from nonqualified assets. In this case, it must also show reasonable cause for the failure. A \$50,000 penalty is imposed for failures other than the asset test failures. Reasonable cause must also be proven in such cases. If



there is no reasonable cause, then the REIT may technically lose its REIT status. Usually, however, the IRS will consider a closing agreement for some lesser amount.

After the loss of REIT status the entity must observe a five-year waiting period before it can re-apply. Sometimes the government may waive this penalty, depending on the reasonable cause.

A \$50,000 penalty is imposed if the REIT shareholder limitations are disregarded. Unless excused by reasonable cause, the loss of REIT status would ensue.

## 3 Tax treatment at level of the REIT

## 3.1 Corporate tax / withholding tax

Current income	Capital gains	Withholding tax
Tax-exempt if dis	tributed Tax-exempt if distri	buted - No refund of foreign withholding tax - It can use a foreign tax as deduction

#### **Current income**

Distributed dividends are deducted in calculating a REIT's taxable income. Retained income is subject to ordinary corporate income tax, but tax depreciation deductions are made in calculating taxable income. Dividends from ordinary income are generally taxed as ordinary dividends. The profits of a taxable subsidiary are normally subject to corporate income tax.

A REIT that acts as a dealer as contrasted with an investor is 100% subject to an excise tax on the profit from dealer sales. There is a safe harbour under which a REIT can be certain it will not be subject to the 100% excise tax if it complies with multiple objective tests.

Non arms-length transactions conducted with a taxable REIT subsidiary (as well as non-arm's length transactions between a TRS and a REIT's tenants) are 100% taxable.

## **Capital gains**

Retained capital gains are subject to corporate income tax.

#### Withholding tax

A US REIT is not entitled to obtain a refund for its foreign withholding tax credit. The credit applies to its foreign source income. However, it can use a foreign tax as a deduction.

## Other taxes

State income tax regimes virtually always follow the federal income tax rules.

## **Accounting Rules**

US GAAP rules apply. A US REIT and its subsidiaries must file a consolidated financial statement.

## 3.2 Transition regulations

Conversion into REIT status			
	- "Built in gains" are taxable - Exemption is possible if assets held for 10 years		

By the end of the REIT's first taxable year, the REIT must distribute all the earnings and profits for years before it became an REIT. Also, the REIT must pay a corporate tax on "built-in gains" (the value of its assets at the time of REIT conversion minus the assets' tax basis). The taxes may be excused only if the REIT makes an election not to sell or exchange those assets in a taxable transaction for 10 years



and it does not enter into any taxable transactions with respect to these assets during the 10-year period. "Like kind" exchanges in which no built in gain occurs are permitted.

Many REITs use an "UPREIT" structure, which means "Umbrella Partnership. Under this structure, the REIT's sole asset is its interest in a partnership called the Operating Partnership, or "OP". The REIT usually has the general partner interest and typically owns more than half of the partnership interests. Property owners transfer either their assets of partnership interests to the OP in exchange for limited partnership interests. As with any other transfer to a partnership, the contribution of these assets or other partnership interests is a tax-deferred transaction in which gain is not realized until the transferor's debt obligations shift. Usually after a year, the OP limited partners may exchange their OP Units either to the REIT or the OP (depending on the particular transaction), and then the REIT or the OP, as the case may be, has the option of either transferring to the LP Unit holder REIT stock on a one-for-one basis with each Unit the LP Unit owner exchanges, or cash equal to the fair market value of such stock. The exchange of the LP Units for REIT stock or cash is a taxable transaction.

## 3.3 Registration duties

Registration duties
Transfer tax

Real estate acquisition is usually subject to transfer taxes in most states.

## 4 Tax treatment at the shareholder's level

## 4.1 Domestic shareholder

Corporate shareholder	Individual shareholder	Withholding tax
Income, capital gains, and return of capital distributions are taxed at a rate of 35%	<ul> <li>Capital gain dividends are taxed at the maximum</li> <li>15% rate</li> <li>Return of capital is taxdeferred</li> </ul>	N/A

#### Corporate shareholder

US corporations pay the same 35% rate on REIT capital gains and REIT ordinary income distributions. Corporate shareholders do not receive typical dividends received deduction with respect to REIT dividends. The return of capital distribution reduces the shareholder's tax basis in its shares of the REIT.

#### Individual shareholder

An individual US shareholder is subject to an income tax of approximately 35% on ordinary dividends distributed by a qualifying REIT.

Ordinary dividends qualify for the 15% rate only if they are paid out of income that has already been subject to corporate taxes, e.g., dividends attributable to distributions from a taxable REIT subsidiary.

Shareholders are taxed on capital gain distributions from assets the REIT held for at least one year at a 15% rate. However, if the gain is attributable to the recapture of depreciation, the tax burden is 25%.

Return of capital distributions reduce the shareholder's tax basis and are therefore tax-deferred. To the extent a return of capital distribution exceeds tax basis, it is treated as sale of the stock and the gain is taxable at the 15% maximum rate. (The return of capital rules for a REIT are the same as for non-REIT corporations)



### Withholding tax

No withholding tax is levied on distributions to US-shareholders.

## 4.2 Foreign shareholders

Corporate shareholders	Individual shareholders	Withholding tax
<ul><li>30% on income dividends</li><li>35% on capital gain dividends</li><li>10% on return of capital</li></ul>	- 30% on income dividends - 35% on capital gain dividends - 10% on return of capital	Tax treaty relief available

#### Corporate shareholders

Final withholding tax.

## Individual shareholders

Final withholding tax.

#### Withholding tax

A withholding tax of 30% is levied on income dividends. This rate may be reduced by a double tax treaty. The USA usually imposes a 15% tax on dividends paid by countries with which the USA has a valid double tax treaty. The amount of the repayment of capital which is not subject to a withholding tax is taxed at a rate of 10%. The rate returns to 30% in most treaties for foreign shareholders who own more than 10% of a REIT. Pension funds and certain governmental entities might benefit of a tax exemption.

Capital gain dividends attributable to the sale of U.S. real property are subject to the Foreign Investment in Real Property Taxes Act (FIRPTA). According to FIRPTA, foreign shareholders are treated as if they were US taxpayers. Unless the shareholder owns 5% or less of a listed REIT, the capital gain dividends are subject to a 35% (plus branch profit tax) withholding tax. If the shareholder does own 5% of the REIT shares or less, then the treatment of capital gain dividends is similar to the treatment of ordinary dividends.

A return of capital distribution is subject to 10% withholding tax. If a withholding certificate is obtained 0%.

# 5 Treatment of foreign REITs and its domestic shareholders

Foreign REIT	Corporate shareholder	Individual shareholder		
Generally 30% withholding tax	- Dividend distributions are taxed at a rate of 35% - Return of capital is tax deferred	- Dividends are generally taxed at the 15% rate if foreign REIT is not a "PFIC" - Return of capital is tax-deferred		

#### Foreign REIT

Unless the foreign REIT elects to be taxed on a net basis or is actively operating rental property so that it is considered doing business in the U.S., there is a 30% withholding tax on gross rental income. Most non-US investors filing as a U.S. business heavily leverage to reduce U.S. taxable income.

#### Corporate shareholder

US corporate shareholders generally are taxable at a 35% rate on distributions from foreign REITs. The return of capital distribution reduces the shareholder's tax basis in its shares of the REIT. Further, there is no credit available to US corporate shareholders for US withholding taxes paid by the foreign REIT with respect to US source income. Generally, these dividends are not eligible for the dividends received deduction applicable to dividends from U.S. corporations.



Finally, if the foreign REIT is considered a "passive foreign investment company" (PFIC), which may be the case if the rental income of the foreign REIT is not attributable to the activities of its own employees, a US shareholder either is subject to tax and substantial interest charges upon receipt of a distribution from the PFIC (or disposition of the PFIC stock), or may elect instead to be taxed on the PFIC investment on a current basis using an earnings flow-through approach or a mark-to-market approach.

#### Individual shareholder

An individual US shareholder is generally subject to an income tax at the maximum rate of 15% on dividends distributed by a foreign REIT if the foreign REIT is both eligible for treaty benefits under a US tax treaty and is not a PFIC, as described above. Return of capital distributions reduce the shareholder's tax basis and are therefore tax-deferred. To the extent a return of capital distribution exceeds tax basis, it is treated as sale of the stock and the gain is taxable at the 15% maximum rate. The return of capital rules for a REIT are the same as for non-REIT corporations. Further, there is no credit available to a US individual shareholder for US withholding taxes paid by the foreign REIT with respect to US source income.

If the foreign REIT is considered a "passive foreign investment company" (PFIC), which may be the case if the rental income of the foreign REIT is not attributable to the activities of its own employees, an individual US shareholder either is subject to tax at rates of up to 35% and substantial interest charges upon receipt of a distribution from the PFIC (or disposition of the PFIC stock), or may elect instead to be taxed on the PFIC investment on a current basis using an earnings flow-through approach or a mark-to-market approach.

# **Attachments**

# REIT Table & Country contacts



	1. General				2. Requirements 2.1	2.2		2.3
Country	Enacted Year	Citation	REIT type	REIT market	Key requirements	Legal form	Minimum share/initial capital	Shareholder requirements
Australia (LPT)	1985	- (Public) Unit Trust and Equity law - 'Trust Income', Division 6, ITAA - 1936'Public Trading Trusts' Regime, Division 6C, ITAA 1936	Trust type		No special legal or regulatory requirements	Unit trust	No	No requirments
Belgium (SICAFI)	1995	- Royal Decree of April 10, 1995 - Act of December 4, 1990 - Other tax laws	Corporate type	Currently 14 REITs	- License from the Belgian Banking, Finance and Insurance Commission - SICAFI Registration List	- Belgian public limited liability company - Belgian limited partnership with shares	EUR 1.25 million	No requirments
Brazil (FII)	1993	Federal Law 8.668/93 and subsequently issued regulations by CVM 205/94 and 206/94 and CVM 389/03 and 418/05	Fund type	- 64 FII (21 listed) - R\$ 2.9 billion on investments	- Must be approved by the Securities and Exchange Commission (CVM) - Managed by a financial institution - All units' subscription must be assured by the CVM	Fund	No	Construction companies may not hold more than 25%
Bulgaria (SPIC)	2004	Special Purpose Investment Companies Act (SPICA)	Corporate type	45 REITs	- License from the Financial Supervision Commission - If listed, further Bulgarian Stock Exchange authorisation - Depository bank mandatory	Joint stock company	BGN 500,000 (EUR 255,646)	- 30% or more should be owned by an institutional investor - No more than 50 founders
Canada (MFT)	1994	Income Tax Act	Trust type		Election in tax return	Unit trust	No	- Minimum of 150 unit holders each of whom holds not less than one "block of units" and having an aggregate fair market value of not less than \$500) - Generally, MFTs cannot be established or maintained primarily for the benefit of non- residents of Canada



	2.4	2.5	2.6 Distribution rules			2.7
Listing mandatory	Restrictions on activities/ investments	Leverage	Operative income	Capital gains	Timing	Sanctions
No	<ul> <li>Public unit trusts investing in land, must do so for the purpose, or primarily for the purpose, of deriving rent (eligible investment business)</li> <li>Public unit trusts that carry on a trading business, i.e. a business that does not wholly consist of eligible investment business, are not accorded 'flow through' treatment</li> <li>May invest in a single property</li> </ul>	Unlimited, subject to general thin capitalisation rules	Typical distribution of 100% of trust's income	Typical distribution of 100% of capital gains realised on disposal of property, including interests held in other sub-trusts or other entities	Annually	N/A
Yes	<ul> <li>The principal activity must be passive investments in real estate</li> <li>A maximum of 20% of the total assets can be invested in one real estate project</li> <li>Developments are allowed, but cannot be sold within five years of completion</li> <li>The SICAFI is allowed to hold shares in subsidiaries investing in real estate</li> <li>As an exception, the SICAFI is allowed to invest in financial instruments</li> </ul>	- Loans limited to 65% of the total assets - Interest expenses limited to 80% of the total income	80% of net profit	Not included in the distribution obligation, if reinvested within a four year time period	Annually	Various penalties (not necessarily resulting in the loss of SICAFI status)
No	<ul> <li>75% of equity must be invested in real estate</li> <li>Other investments only in financial fixed income funds or fixed income securities</li> <li>The FII may not manage or receive dividends from the business within its real estate investments</li> </ul>	N/A	Minimum of the 95% of the profit (cash basis)	Minimum of the 95% of the profit (cash basis)	Every 6 month	Loss of tax exemption
Yes	<ul> <li>No more than 10% of the SPICs assets can be invested in mortgage bonds</li> <li>Real estate investments must be located in Bulgaria</li> </ul>	Short term loan cannot exceed 20% of income generating asset	90% of the net income of the year	Included in net income	Distribution until the end of the following business year required	Monetary penalties and a possible loss of SPIC status
Required to avoid redemption right of unit holders	<ul> <li>The investing in property (other than real property or an interest in real property) is allowed</li> <li>The acquiring, holding, maintaining, improving, leasing or managing of any real property (or interest in real property) that is capital property of the trust is allowed</li> <li>Any combination of the foregoing activities</li> </ul>	N/A	All income of the MFT for a taxation year is paid or payable to unit holders in the year so that MFT does not incur tax	All capital gains are paid out and retain their character as such in the hands of unit holders provided a designation is made by the MFT	All income must be paid or payable in the taxation year of the MFT but does not have to be paid out until later	Loss of MFT status



	1. General				2. Requirements 2.1	2.2		2.3	
Country	Enacted Year	Citation	REIT type	REIT market	Key requirements	Legal form	Minimum share/initial capital	Shareholder requirements	
Chile (FII)	1989 and modified in 2001	- Law No. 18,815 on Investment Funds - Decree No. 864	Fund type		- Approval of the fund by the Chilean Securities Commission - Management by a Chilean corporation	Unincorporated entities	- No initial requirement - After 1 year, UF 10,000	- Private FIIs: less than 50 members - Listed FIIs: at least 50 members or 1 institutional investor	
Costa Rica (REIF)	1997 and 2006, respectively	Securities Market Regulation Act (No. 7732) and the General Regulations of Fund Management Companies and Investment Funds	Fund type		- License from National Securities Commission (SUGEVAL) for the investment fund management company (IFMC) - Registration on the REIF list - Fund must be authorized by SUGEVAL - Approved prospectus by SUGEVAL	- The IFMC must be a corporation or a branch of a foreign fund manager - The investment fund will operate as a close fund	- The investment fund must count with USD 5,000,000 on net assets - Minimum of approx USD 152,000 for the IMFC	Minimum 50 participants	
Dubai (REIT)	2006	The Investment Trust Law No. 5	Trust type	To be established	Detailed information not yet available	Public Property Fund	No	Detailed information not yet available	
France (SIIC)	2003	- Article 11 of the Finance Act for 2003 - Administrative Guidelines from the French Tax Office	Corporate type, pure tax regime	Market capitalization EUR 47.8 billion	- The election letter must be filed with the competent tax office for the parent company with a list of the subsidiaries which also elect - Subsidiary lists must be updated once a year	- Joint stock company - Partnership limited by shares	EUR 15 million	- Investors cannot hold more than 60% of share capital and voting rights - At the time of election, 15% of the share capital and voting rights must be held by investors, who individually own less than 2%	
Germany (G-REIT)	2007	Law on German real estate joint stock companies with publicly quoted shares (Real Estate Investment Trust law - REIT law)	Corporate type	To be established	G-REIT: Registration with the Commercial Register Pre-REIT: Registration with the Federal Central Tax Office	Joint stock company	EUR 15 million	- 15% of the shares must be widely held (25% at the time of IPO) - A shareholder is not allowed to own directly 10% or more of the voting rights	



	2.4	2.5	2.6 Distribution rules			2.7
Listing mandatory	Restrictions on activities/ investments	Leverage	Operative income	Capital gains	Timing	Sanctions
No	- Real estate (till 2012) - Subsidiaries allowed - Quotas or rights in real estate cooperatives - Development allowed	Liabilities may not exceed 50% of the fund's equity	At least 30% of the fund's annual profits	At least 30% of the fund's annual profits	Annually	Loss of FII status and liquidation possible
Yes	<ul> <li>The main activity must be the acquisition and/or leasing of real estate</li> <li>80% of property in real estate assets</li> <li>The remaining percentage could be invested in other financial investments such as publicly traded securities.</li> <li>No more than 25% of the REIF's income can derive from one individual or corporation that belongs to the same economic unit</li> <li>There are some limitations regarding the sale of the REIF's asset</li> </ul>	- Loans for IFMC are limited to a 20% of their assets - Loans for funds are limited to 60% of their real estate property and 10% of any other securities owned by the fund	No requirement	No requirement	No requirement	Determined by SUGEVAL
Yes	- REIT is primarily aimed at investments in income generating real property - Property under development must not exceed 30% of the net assets value - REIT must derive income from two tenants or lessees	Limited to 70% of the total net asset value	80% of annual net income	Included in net income	Annually	Detailed information not yet available
Yes	- Principal activity restricted to rent out the property - No required asset level - Real estate development may not exceed 20% of the gross book value	Thin-capitalization rules	85% of tax-exempt profits	50% of capital gains	Annually	- Profit and gain exemption is denied for the financial year in which the distribution shortfall appears - Latent gains could be retroactively subject to a corporate income tax rate of 34,43% (including the 16.5% exit tax deduction)
Yes	- 75% immovable property requirement - 75% immovable property income requirement	Limited to 55% of the book value of immovable property	90% of net income of the year	Deferral of 50% of the capital gains from real estate assets allowed	Distribution until the end of the following business year is required	- Several penalties - Loss of REIT status



	1. General				2. Requirements 2.1	2.2		2.3
Country	Enacted Year	Citation	REIT type	REIT market	Key requirements	Legal form	Minimum share/initial capital	Shareholder requirements
Greece (REIC)	1999	L.2778/1999 (REIT Law)	Corporate type (Shows some characteristics of a REIT)		- Prior operating license issued by the Hellenic Capital Market Commission required - Functions are supervised and regulated accordingly	Joint stock company	EUR ≈ 29 million	Acquisition of shares by founders, shareholders, Board Members, CEOs and their relatives is not allowed
Hong Kong (HK-REIT)	2003	Code of Real Estate Investment Trusts	Trust type	- 6 REITs - Market capitalization HK\$ 59 bn (5 REITs as of 1 March 2007)	<ul> <li>To be authorized by the Securities and Futures Commission (SFC) of Hong Kong</li> <li>Appointment of a trustee</li> <li>Appointment of a management company</li> </ul>	Unit trust	No	No requirements
Israel (REIF)	2006	Sections 64A2-64A11 of the Israeli Tax Ordinance	Corporate type	- 1 REIT - Market capitalization approx 283 million NIS (US\$ 71 million)	- Special purpose company required - Controlled and managed from Israel	Public company traded in the Tel Aviv Stock Exchange (TASE)	No	At least 50% of the company's means of control should be held by more than 5 shareholders
Italy (SIIQ)	2007	Italian Real Estate Investing Corporations with listed Shares (SIIQ)	Corporate type	To be established	Not yet enacted	Joint stock company	EUR 40 million	<ul> <li>At least 35% of the shares must be "widely held"</li> <li>A single shareholder is not allowed to own more than 51% of the voting rights</li> </ul>
Japan (JREIT)	2000	Investment Trust law	Trust or corporate type (in practice corporate type)	- 41 listed JREITs - Market capitalization approx. JPY 5.7 trillion	- Building Lots and Building Transactions Agent License - Discretionary Transaction Agent License - Asset management company approved by the Financial Services Agency - Registration of the JREIT with the Financial Services Agency	Corporation (in practice)	JPY 100 million	- No requirements under the Investment Trust Law (ITL) - Special shareholder conditions in order to deduct dividend distribution under the tax law



	2.4	2.5	2.6 Distribution rules			2.7
Listing mandatory	Restrictions on activities/ investments	Leverage	Operative income	Capital gains	Timing	Sanctions
Yes	<ul> <li>At least 80% of the total assets must be real estate, cash, bank deposits and securities of equal liquidity requirement</li> <li>At least 10% of the total assets must be cash, bank deposits and securities</li> <li>Investment in marketable securities should not exceed 10% of total assets</li> <li>Real estate assets serving its operational needs are limited to 10% of these assets plus real estate assets</li> <li>May invest abroad. Investments in non EU-members states my not exceed 10% of total real estate investments</li> <li>May invest in a single property</li> </ul>	- Must not exceed 25% of total real estate investments - Specific 10% of total net equity rule for the purchase of real estate	35% of its annual net profits	No obligation	Annually	- Violations may trigger the imposition of penalties - No loss of REIT status
Yes	<ul> <li>Must invest in real estate</li> <li>Must hold the real estate for at least two years</li> <li>Must not invest in vacant land or engage in property development activities</li> <li>Must not acquire any asset that involves the assumption of any unlimited liability</li> <li>May invest in foreign assets</li> </ul>	Limitation to 45% of gross asset value	- 90% of annual net income after taxes	Specified in the trust deed	Annually	- De-listing - Loss of authorization
Yes	<ul> <li>95% or more of the value of the REIF's assets must consist of income-yielding real estate and liquid assets (cash, deposit etc.)</li> <li>75% or more of the value of the REIF's assets must consist of income-yielding real estate</li> <li>The value of the income-yielding real estate exceeds 200 million NIS (approximately \$50 million)</li> <li>75% of the value of the income-yielding real estate must be located in Israel</li> </ul>	Debit is limited to 60% of the income-yielding real estate's value	90% of its profits plus amount of depreciation	100% of its capital gain from disposal of real estate	- Distribution of the operating income must take place no later than April 30th of the following year - Distribution of the capital gain must take place in a period of 12 months from the sales date of the real estate	Loss of tax privilege
Yes	- 80% real estate asset requirement - 80% real estate income requirement	No specific restrictions	85% derived from real estate rental or leasing	Capital gains distribution requirements not yet implemented	Annually	Termination of tax benefits
No	- Merely an asset holding vehicle - Investment primarily in "Qualified Assets"	May only receive loans from qualified institutional investors	Greater than 90% of net income	Same as ordinary income	For the fiscal year	- Regulatory action - Cannot deduct dividend distribution



	1. General				2. Requirements 2.1	2.2		2.3
Country	Enacted Year	Citation	REIT type	REIT market	Key requirements	Legal form	Minimum share/initial capital	Shareholder requirements
Lithuania (IC)	2007 (proposed)	Law on Collective Investment Undertakings (draft law)	Corporate type	To be established	- Special collective investment company or closed-ended investment company status required - License from Lithuanian Securities Commission	Joint stock company	EUR 300,000	No requirements
Malaysia (Unit trust)	The Securities Commission had issued Guidelines on "Property Trust Funds" in 2002, which were superceded by the issuance of REIT Guidelines in January 2005. Further updates were issued by way of Guidance Notes issued in 2005, 2006 and 2007.	- Securities Commission Act of 1993 ("SCA") - Securities Commission (SC) Guidelines on REIT of 2005 - Malaysia Income Tax Act, 1967 ("MITA") - SC Guidelines for Islamic REITs of 2005	Trust type	-13 REITS - Market capitalization about US\$ 1.36 billion	- Registered trust - Trustees must be approved by the SC - Management company - Real estate held by the trust must be managed by a qualified property manager - Appoint a Shariah committee or a Shariah advisor (Islamic REIT)	Unit trust	RM 100 million	No requirements
Mexico (Mexican Trust)	- 2004 - Amended in 2007	Mexican Income Tax Law	Trust or corporate type	Currently, there is no Mexican Trust listed	- Incorporation under Mexican Laws - Certificates - Mexican trustee	-Unit trust -Companies related to real estate	No	Only for non publicly traded Trusts: - At least 10 shareholders that are not related parties - Each shareholder may not hold more than 20% of the certificates
Netherlands (FBI)	1969	FBI (Art. 28 CITA)	In principle corporate type (pure tax regime)		Election in the tax return	- Dutch public company (BV) - Limited liability company (NV) - Open ended investment fund (FGR) - Comparable foreign legal entity	- BV: EUR 18,000 - NV: EUR 45,000 - FGR: None	If listed or licensed:  - Taxable corporate entities may hold up to 45% of the shares  - Individuals may hold up to 25% If not listed or licensed:  - Individuals / non taxable corporate entities / listed FBI's must hold at least 75% of the shares  - Single individuals may hold up to 5%



	2.4	2.5	2.6 Distribution rules			2.7
Listing mandatory	Restrictions on activities/ investments	Leverage	Operative income	Capital gains	Timing	Sanctions
No	<ul> <li>No more than 20% of its net assets in securities of other companies;</li> <li>No more than 30% of its net assets in a separate real estate asset or real estate company;</li> <li>No more than 20% of its net assets in real estate under development;</li> <li>No more than 40% of its net assets in a single real estate property and any assets required for its maintenance;</li> <li>No more than 30% of its net assets in securities issued by single real estate company including liabilities arising from the transactions with real estate company involving derivatives;</li> <li>No more that 30% of its net assets in the securities in the single real estate company and in the assets that such real estate company has invested in.</li> <li>May invest in real estate abroad</li> <li>Further restrictions apply</li> </ul>	Limited to 75 % of the net assets	No requirement	No requirement	No requirement	- No tax penalties - Administrative penalties - Revoke of license
No	<ul> <li>Different thresholds apply for unlisted and listed REITs and the Malaysian Islamic REIT</li> <li>Additional restrictions for Islamic REITs</li> </ul>	Borrowing may not exceed 35% of the net asset value	90 % of total income	N/A	Annually	Various sanctions possible. Revocation of approval possible
No	<ul> <li>At least 70% of the business activities must be related to real estate investments</li> <li>30% or less of the business activities may be invested in Mexican Government debt securities or in shares of mutual funds investing in debt instruments</li> </ul>	Thin capitalization rules	95% of profits	95% of profits	Annually	- Tax incentives do not apply - May loose status as real estate investment trust
No	<ul> <li>FBIs are restricted to passive investment activities</li> <li>Allowed to invest abroad</li> </ul>	- 60% of fiscal book value of real property and - 20% of fiscal book value of all other investments	100% of taxable profit	Capital gains / losses can be allocated to a tax-free reserve	Within 8 month after the end of its fiscal year	Loss of REIT status



	1. General				2. Requirements 2.1	2.2		2.3
Country	Enacted Year	Citation	REIT type	REIT market	Key requirements	Legal form	Minimum share/initial capital	Shareholder requirements
New Zealand (PIE)	1960 2006	- The Trustee Act 1956 - Unit Trusts Act 1960 - Income Tax Act 2004 (as amended by the Taxation (Savings Investment and Miscellaneous Provisions Act 2006 and the Taxation (KiwiSaver and Company Tax Rate Amendments) Act 2007	- Trust type - Corporate type (Shows some characteristics of a REIT)		- Registration of the trust with the Registrar of Companies - Issue of a registered prospectus	- Unit trust - Portfolio Investment Entity (PIEs)	No	- No restrictions for unit trusts or companies which are not PIEs - Restrictions apply to the number and type of investor/unit holder in a PIE
Pakistan (REIT)	Expected to be valid from July 01, 2007	Pakistan Companies Ordinance, 1984	Trust type	To be established	- License application to the Security & Exchange Commission of Pakistan - Appointment of a trustee & property valuer	- Management company: Public Limited Company - Closed-ended trust	Not yet prescribed by the SECP	Not yet set by the SECP
Puerto Rico (REIT)	- Enacted in 1972 - Amended in 2000 and 2006	Puerto Rico Internal Revenue Code of 1994, as amended (PRIRC)	In principle, corporate type (election for tax status)	Significant improvements expected from the 2006 changes in the PR IRC	- Election with the tax return  - REITs are regulated by the Puerto Rico Commissioner of Financial Institutions  - Managed by one or more trustees or directors	Corporation, partnership, unit trust or association	No	At least 50 shareholders or partners
Singapore (SREIT)	1999	- Securities and Futures Act - Code on Collective Investment Schemes - Property Funds Guidelines	Trust type or corporate type (in practice trust type)	- 16 (listed) REITs - Market capitalization approx. US\$ 17 billion	- Formal advance ruling and/or tax exemption application has to be submitted - Listing for tax exemption	Company or unit trust	S\$ 20 million	At least 25% of the REIT's capital has to be held by at least 500 public unit holders for listing
South Africa (PUT)	No specific year	Part 5 of the Collective Investment Schemes Act	Trust type (Shows some characteristics of a REIT)		- Managed by a management company - A collective investment scheme is required to have an association licence	Usually unit trust	No	No requirements



	2.4	2.5	2.6 Distribution rules			2.7
Listing mandatory	Restrictions on activities/ investments	Leverage	Operative income	Capital gains	Timing	Sanctions
No	- No limitations if not PIE's - Diverse thresholds for PIE's	No specific restriction	No requirement, but taxation of not allocated income	No requirement	Annually	Loss of PIE status and loss of PIE tax treatment
Yes	- Investment shall only be made in real estate  - Restriction on transferring ownership of controlling shares, merger and take-over  - Restriction on obtaining management of another REIT scheme  - Investment in vacant land for development purposes is allowed  - Restriction on investing in unlisted securities & commodities	Not yet prescribed by the SECP	90% of the annual income	90% of the annual income	Annually	- Cancellation or suspension of REIT Management Company License - Payment of compensation - Impose fine
No	<ul> <li>At least 95% or more of gross income must be qualifying income</li> <li>At least 75% or more of gross income must be qualifying domestic income</li> <li>At least 75% of the value of total assets must be represented by real estate assets, cash or equivalents, and securities and obligations of Puerto Rico</li> <li>Not more than 25% of the value of total assets must be represented by securities other than those mentioned above</li> </ul>	No restrictions	90 % of net income must be distributed as taxable dividend	Included in net income	Annually	- Loss of REIT tax exemption - Loss of REIT status
In principle not, but required for the various tax concessions	<ul> <li>At least 35% should be invested in real estate and 70% in real estate and real estate-related assets</li> <li>No property development activities unless the REIT intends to hold the developed property upon completion</li> <li>May invest in foreign assets</li> </ul>	Aggregate leverage should not exceed 35% of REIT's deposited property (this leverage limit may be increased to a maximum of 60%)	90% of eligible income	Not required	- Annually or - Semi-annually or - Quarterly	De-listing of REIT and withdrawal of tax exemption
Yes	PUTs may invest in shares of property companies and in immovable property     May invest in foreign assets	Debt financing is limited to 30% of the value of the underlying assets	No requirement	Capital gains must be reinvested	N/A	N/A



	1. General				2. Requirements			
	Enacted Year Citation REIT type REIT m					2.2		2.3
Country	Enacted Year	Citation	REIT type	REIT market	Key requirements	Legal form	Minimum share/initial capital	Shareholder requirements
South Korea (REIC)	2001	Real Estate Investment Company Act	Corporate type	6 listed REITs	Approval from the Ministry of Construction	- Joint stock company (General REIT, REIC) - CR-REIT: Special purpose company	KRW 25 billion	A shareholder may not own more than 30 % of the shares
Spain (RECII)	1984 / 2003	Law 46/1984 of Dec. 26	Corporate and trust (Shows some characteristics of a REIT)	- 9 Fils - 8 Sils	- National Stock Exchange Commission (CNMV) authorization - Administrative Registry	- Fund - Corporation	EUR 9 million	100 shareholders/ investors minimum
Taiwan (REIT)	2003	Real Estate Securitization Act	Trust type		Trustee shall submit certain documents to the competent authority (the Ministry of Finance) for approval or effective registration	Public company	Depending on the scope of business engaged by the trustee (ranging from NT\$ 300 million to NT\$ 2 billion)	- Certificates shall be held by at least 50 persons for at least 335 days during a fiscal  ' - Any five certificate holders shall not own more than ½ of the total value of the certificates issued
Thailand (PFPO)	1992	Securities and Exchange Act B.E. 2535	Fund type		- PFPO can only be established and managed by an Asset Management Company (AMC) through a Public Offering - AMC must be licensed by the Thailand Ministry of Finance	Closed-ended fund	Baht 500 million	- At least 250 unit holders are required for an IPO - At least 10 unit holders are required after SET listing - No more than 33.33% of unit holders can be related persons



	2.4	2.5	2.6 Distribution rules			2.7
Listing mandatory	Restrictions on activities/ investments	Leverage	Operative income	Capital gains	Timing	Sanctions
Yes	<ul> <li>70% must be invested in real estate</li> <li>80% must be invested in real estate, real estate related securities and cash</li> <li>May develop real estate if listed</li> <li>Cannot acquire more then 10% of voting shares in other companies</li> </ul>	2 times of the equity	90% or more of distributable income	Included in operative income	Depends on Articles of Association	- Imprisonment penalty - Fine not exceeding KRW 50 million - revoke the establishment of REIT
No	<ul> <li>50% of assets must consist of residential real estate and/or residence for students or the elderly</li> <li>Minimum of 3-year maintenance</li> <li>35% of value of total assets may be invested in a single real estate asset</li> <li>Development for rental purposes allowed</li> <li>15% threshold for investments in real estate subsidiaries</li> <li>10% (REIFs) and 20% (REICs) of total assets may be invested in listed companies</li> </ul>	Third-party financing limited to 50% of the RECIIs assets	No requirement	No requirement	No requirement	- Loss of tax benefits - Loss of RECII status
No	Investment in real estate, related rights of real estate, securities of real estate, as well as other investment objects approved by the competent authority.	The competent authority may prescribe an upper limit of the ratio regarding the money borrowed by the Trustee	Pursuant to the REIT contract	Pursuant to the REIT contract	Within six months after the closing of the fiscal year	Transfer REIT to other trustee
Yes	<ul> <li>75% of the net asset value invested in property</li> <li>Property must be at least 80% complete</li> <li>Property must be located in Thailand</li> <li>The PFPO cannot purchase real property in dispute</li> <li>Property insurance required</li> <li>AMC must conduct feasibility studies before investment decisions are made</li> <li>AMC must appoint a property appraiser, property prices are based on appraisals</li> <li>Property re-evaluation every 2 years</li> </ul>	Borrowing is prohibited	90% of net profit	90% of net profit	Within 90 days of the end of each accounting period	N/A



	1. General				2. Requirements 2.1	2.2		2.3
Country	Enacted Year	Citation	REIT type	REIT market	Key requirements	Legal form	Minimum share/initial capital	Shareholder requirements
Turkey (REIT)	1995	- Capital Markets Law - Communiqué on Principles Regarding Real Estate Investment Companies, Serial VI No. 11-	Corporate type	11 REITS quoted on the Istanbul Stock Exchange	- Regulated and closely monitored by the Capital Markets Board (CMB) - Statues must be in accordance with the law and the procedures of the Communiqué - Founders must have no records of legal prosecution due to bankruptcy or other offences - The statutory auditors of the company must be Turkish citizens	Joint stock company	TRY 7.2 million	Only for company founders
UK (UK-REIT)	2007	Finance Act of 2006 and subsequently issued regulations	Corporate type	- 9 REITS - Market capitalization approx. £34 billion	- Election must be filed prior to conversion - Certain conditions for REIT status	Listed closed- ended company	GBP 50,000 (if listed in UK)	<ul> <li>Not "close company"</li> <li>A single corporate shareholder may not own more than 10% of the shares/ voting rights</li> <li>No restriction on foreign shareholder</li> </ul>
USA (US-REIT)	1960	Internal Revenue Code	Corporate type	Market capitalization is about \$450 billion	Entities must file Form 1120-REIT with the Internal Revenue Service	Any legal US entity taxable as a domestic corporation	No	At least 100 shareholders - 5 or fewer individuals or foundations may not hold more than 50% of the shares - No restriction on foreign shareholders



	2.4	2.5	2.6 Distribution rules			2.7
Listing mandatory	Restrictions on activities/ investments	Leverage	Operative income	Capital gains	Timing	Sanctions
Yes	<ul> <li>Only transactions permitted by the Communiqué are allowed</li> <li>Must primarily deal with portfolio management</li> <li>75% of the assets must consist of assets mentioned in their titles and/or articles of association</li> <li>Cannot be involved in the construction of real estate</li> <li>Cannot commercially operate any hotel, hospital, shopping center, etc.</li> <li>Cannot provide services by its personal to individuals or institutions</li> </ul>	Short-term credits limited to three times the net asset value	- Minimum 20% as first dividend ratio - Articles of association indicate the dividend ratio	Will be regarded within the distributable profit	Annually	- Modification of the articles of association to exclude real estate investment trust operations - Possible company liquidation
Yes	-More than 75% of the net income profit must be derived from the property rental business  - More than 75% of the assets must be used in the property rental business  - Must hold at least 3 separate assets  - No one asset may exceed 40% of the total assets  - May invest abroad	Interest cover test	90% of tax-exempt profits	Not included in the distribution obligation	Within 12 months	Tax charges not necessarily resulting in the loss of the REIT status
No	<ul> <li>At least 75% of its assets must be real estate, government securities or cash</li> <li>75% asset test and 75% and 95% income tests</li> <li>Can not own more than 10% of another corporation's stock other than in another REIT or a taxable REIT subsidiary (ownership of a 100% owned "qualified REIT subsidiary is ignored)</li> <li>No more than 5% of the value of its assets can be represented by securities of any one issuer other than another REIT or a taxable subsidiary (ownership of a 100% owned "qualified REIT subsidiary is ignored)</li> <li>Can not own more than 20% of is assets in securities of one or more taxable REIT subsidiaries</li> </ul>	No	At least 90% of its taxable ordinary income	Not required to distribute	Annually	- Various penalties - Possible loss of REIT Status



	3. Tax treatment at the lo 3.1 Corporate tax	evel of REIT		3.2	3.3	4. Tax treatment at the shareh 4.1 Domestic shareholder /	
Country	Current income	Capital gains	Witholding tax	Conversion into REIT status	Registration duties	Corporate	Individual
Australia (LPT)	Not taxable in the hands of the trustee provided the unit holders are presently entitled to the trust's income	- Tax treatment of capital gains similar to that of ordinary income - 50% CGT discount may be available	N/A	N/A	- No duty on capital contributions - Stamp duty of up to 6.75% on the transfer of property or transfer of units in unlisted property trust No duty on transfers of units of listed trusts	- 30% tax on share of the trust's worldwide net income, including capital gains - Capital gains on disposal of units taxed at 30%	- Tax at rates of up to 46.5% on share of the trust's worldwide net income - 50% CGT discount may be available on capital gains distributed and on disposal of units
Belgium (SICAFI)	The eligible rental income is excluded from the taxable basis	Tax-exempt	N/A	- Real estate assets are to be assessed at market value - 16,995% tax on capital gains	- No capital duty - Real property transfer tax of 10% or 12,5% (may be reduced to 5% if the SICAFI buys real estate and 10% or 12.5% if the SICAFI sells real estate)	Dividends and capital gains are fully taxable, but if dividend participation regime applies, dividends are 95% tax free and capital gains are fully taxexempt	- Withholding tax on dividends is final levy - In principle, capital gains are tax- exempt
Brazil (FII)	- Revenue from real estate activities are tax - exempt - Revenue from other investments are subject to withholding income tax	Revenue from real estate activities are tax-exempt	Revenue from real estate activities are exempt	N/A	N/A	- Final withholding income tax of 15% to 22,5% over units' revenue - Final withholding income tax of 20% over capital gain	- Final withholding income tax of 20% over units' revenue and capital gain - Income may be exempt from witholding tax if special conditions are met
Bulgaria (SPIC)	Tax-exempt	Tax-exempt	N/A	N/A	- Transfer tax of 2% - Land Registrar Entrance Fee of 0,1%	Distributions and capital gains are tax-exempt	- 7% withholding tax on distributions is the final levy - Capital gains are tax-exempt
Canada (MFT)	An MFT is entitled to deduct in a year all income determined for purposes of the ITA paid or payable to unit holders in the year so it may reduce its net income to nil	Capital gains follow the same system for income except only 50% of a capital gain (a "taxable capital gain") is included in income and 50% of a capital loss can be applied to offset taxable capital gains	Credit or refund of foreign withholding tax possible.	N/A	Real estate transfer tax	Taxable	Taxable
Chile (FII)	Tax-exempt	Tax-exempt	N/A	N/A	Notary fee and register fees	<ul> <li>Distribution received tax-exempt</li> <li>Capital gains taxation subject to circumstances</li> </ul>	<ul> <li>Personal income taxes</li> <li>Capital gains taxation subject to circumstances</li> </ul>
Costa Rica (REIF)	5% on gross income	5% on gross amount	N/A	N/A	Transfer tax exemption	Tax-exempt	Tax-exempt
Dubai (REIT)	N/A	N/A	N/A	N/A	- Transfer fee of 1.5% - 7% - Land registration fees	N/A	N/A



	4.2 Foreign shareholder / unit	holder		5. Tax treatment of fo	oreign REIT	
Withholding tax	Corporate	Individual	Withholding tax	Foreign REIT	Corporate	Individual
- There is no final withholding tax imposed - Trustee may pay tax on behalf of beneficiary in certain circumstances - Withholding at 46.5% is required where a Australian tax file or business number is not quoted	- Non-resident unit holders are subject to Australian tax at corporate tax rate of currently 30%, on their share of the trust's net income that is attributable to sources within Australia - Capital gains on non real property are tax-exempt	- Non-resident individual unit holders are subject to Australian tax on a progressive scale starting at 29%, on their share of the trust's net income that is attributable to sources within Australia - Capital gains on non real property are taxexempt and taxable capital gains may be eligible for a 50% discount	Dividend and interest paid to non-resident unit holders is subject to a final withholding tax in accordance with domestic rules/treaty rules, on dividends or interest	Similar to Australian Trust however with modifications	Like corporate unit holder of Australian trust	Like individual unit holder of Australian trust
<ul> <li>15% final withholding tax</li> <li>Special rules for SICAFI investing in Belgian real estate for private accommodation</li> <li>Participation privilege for domestic corporate shareholders</li> </ul>	- 15% withholding tax - At certain conditions 0% witholding tax - Capital gains tax-exempt	- 15% withholding tax - At certain conditions 0% witholding tax - Capital gains tax-exempt	- Tax treaty relief available - Parent-Subsidiary Directive applicable	No specific tax privilege	No specific tax privilege	No specific tax privilege
Unit holders may credit witholding tax paid by the FII on revenues other than from real estate activities. Credit not possible if Laws 11.033/04 and 11.196/05 applicable	- Withholding tax of 15% over the units' revenue - Withholding tax of 15% over the capital gains - To investments made within the Resolution 2689 there is CPMF of 0,38% over the entrance and return of the investment	Equal to the corporate unit holder	Tax treaty relief available	`Taxed with 15% witholding tax on income and capital gains	Information not available	Information not available
To credit witholding tax is not possible	<ul> <li>Dividends are subject to a 7% withholding tax</li> <li>Possibility of dividend tax reduction</li> <li>Capital gains tax-exempt</li> </ul>	<ul> <li>Dividends subject to a</li> <li>7% withholding tax</li> <li>Possibility of dividend tax reduction</li> <li>Capital gains are taxexempt</li> </ul>	<ul> <li>Treaty relief mieght apply</li> <li>Parent Subsidiary Directive not applicable</li> </ul>	Local rental income is subject to a withholding tax of 10%	No tax privileges	No tax privileges
N/A	- To the extent the distribution is made out of the REIT's income, the withholding tax is imposed at a statutory rate of 25% - Tax exemption for capital gains	- To the extent the distribution is made out of the REIT's income, the withholding tax is imposed at a statutory rate of 25%  - Tax exemption for capital gains	Tax treaty relief available	Taxed on Rental income and gains	Fully taxable	Fully taxable
N/A	- Dividends subject to a 35% withholding tax - Taxation of capital gains depend on circumstances	- Dividends subject to a 35% withholding tax - Taxation of capital gains depend on circumstances	In principle no tax treaty relief available	- General rules for local rental income applies - 10% income tax if special rules followed	Likely to be treated as a normal dividend from a non- resident company	Likely to be treated as a normal dividend from a non-resident company
N/A	Tax-exempt	Tax-exempt	N/A	Taxed under normal CR tax rules	Dividends taxable at rate of 15%	Dividends taxable at rate of 15%
N/A	Detailed information not yet available	N/A	N/A	Detailed information not yet available	Detailed information not yet available	Detailed information not yet available



	3. Tax treatment at the least 1.1 Corporate tax	evel of REIT		3.2		4. Tax treatment at the shareh 4.1 Domestic shareholder /	
Country	Current income	Capital gains	Witholding tax	Conversion into REIT status	Registration duties	Corporate	Individual
France (SIIC)	Eligible income tax- exempt	Eligible capital gains tax-exempt	- In principle domestic sourced income not subject to witholding tax - The taxes withheld on foreign sourced income could be credited if a double tax treaty allows	- Exit tax payment - Tax losses carried forward are deductible from exit tax basis - Remaining losses are cancelled	- Notary and land registration fees - VAT and/or registration duties	- Dividends and capital gains are taxed at a standard rate of 34,43% - Return of capital is normally tax-free	- Capital gains and 60% of the value of the dividends are subject to French income tax - The return of capital is normally tax-free
Germany (G-REIT)	All income is tax- exempt	Capital gains are tax-exempt	Exemption or refund	- 50% tax exemption on disposals - 50% tax exemption on conversion	Real estate transfer tax	Fully taxable	- Dividends fully taxable - Capital gains may be tax exempt
Greece (REIC)	Assets and funds taxes at 10% of European Central Bank (ECB) interest rates plus 1%	- Tax-exempt	N/A	N/A	Exemption from any Greek tax and stamp duties	Tax-exempt	Tax-exempt
Hong Kong (HK-REIT)	- 17.5% at SPV level - Dividends from SPV tax-exempt - Foreign sourced income tax-exempt	N/A	N/A	N/A	Stamp duties	Tax-exempt	Tax-exempt
Israel (REIF)	- No taxation of distributed eligible income - Undistributed prohibited income subject to 60 % tax rate. In case of distribution 70% tax rate	Distributed capital gains tax-exempt	- Deduction only if levied on taxable income - No domestic withholding tax	N/A	Reduced real estate "purchase tax"	- Corporate tax is 29% in 2007 - Capital gains tax is 25%	- Individual tax rate is 48% in 2007 - Capital gains tax is 25%
Italy (SIIQ)	Eligible income is tax-exempt	Ordinary corporate taxation	N/A	- 20% substitute tax on real property contributed to SIIQ - 20% substitute tax on conversion	- Industrial buildings: subject to a 20% VAT and to 8,5% transfer taxes - Residential buildings: subject to 8,5% transfer taxes with some exceptions - Registration duties can be avoided	Fully taxable	- Generally withholding tax is the final levied for SIIQ exempted income - Dividends paid- out of the non- exempted income will be subject to ordinary dividend taxation rules - Possible taxation of capital gains



		haldan		5. Tax treatment of fo	oreign REIT	
Withholding tax	4.2 Foreign shareholder / unit  Corporate	holder Individual	Withholding tax	Foreign REIT	Corporate	Individual
N/A	- Final withholding tax for dividends - 15% in the case of substantial participation	- Final withholding tax for dividends - 15% in the case of substantial participation	- Generally 25% withholding tax (or a reduced treaty tax rate) - EU Parent-Subsidiary Directive not applicable	Election for SIIC regime possible	Same treatment as domestic shareholders of SIIC	Same treatment as domestic shareholders of SIIC
Creditable/refundable withholding tax	<ul> <li>Final withholding tax for dividends</li> <li>Tax exemption for capital gains</li> </ul>	<ul> <li>Final withholding tax for dividends</li> <li>Tax exemption for capital gains</li> </ul>	25% plus a 5.5% solidarity surcharge, resulting in a rate of 26.375% (or a reduced treaty tax rate) - Parent-Subsidiary Directive not applicable	Fully taxable	Like dividends from G-REIT	Like dividends from G-REIT
N/A	Tax-exempt	Tax-exempt	N/A	No specific tax privilege	No specific tax privilege for foreign corporate REIT type	No specific tax privilege for foreign corporate REIT type
N/A	Tax-exempt	Tax-exempt	N/A	Local tax rules apply	No taxation	No taxation
In principle, no final withholding tax	- Witholding tax subject to tax rates applicable for Israeli companies - "Prohibited income" which is not distributed subject to 60% tax	- Witholding tax subject to tax rates applicable for Israeli individual - "Prohibited income" which is not distributed subject to 60% tax	3	Taxed under normal Israeli tax rules	- Taxed at corporate tax rate of 29 % in 2007 if REIT is a "flow through entity" - Dividend is subject to 25 % tax, if the REIT is a "flow throeght entity"	- Taxed at 48 % in 2007 if REIT is a "flow through entity" - Dividend income will be subject to 20/25 % tax if the REIT is a "flow throeght entity"
- 20% withholding tax of the distribution of exempted SIIQ income - Corporate and business shareholders can credit the withheld taxes	Withholding tax is the final levy	Withholding tax is the final levy	- Treaty relief benefits not yet verified - Applicability of Parent Subsidiary Directive not yet verified	It follows the ordinary source taxation rule at rate of 33%	1,65% final taxation	12,5% final tax or 60% of exemption depending on the number of the shares held



	3. Tax treatment at the lo 3.1 Corporate tax	evel of REIT		3.2		4. Tax treatment at the shareh 4.1 Domestic shareholder /		
Country	Current income	Capital gains	Witholding tax	Conversion into REIT status	Registration duties	Corporate	Individual	
Japan (JREIT)	- Corporate tax of 42% - Dividends are deductible from taxable income	Follows the same system as ordinary income	- Local withholding tax can be credited (refundable) - Foreign tax including withholding tax can be credited (refundable)	N/A	- Real property acquisition tax (favourable rate can be applied) - Registration tax (favourable rate can be applied) - Consumption tax	Standard corporate tax rate	- In principle, final withholding tax of 10% for individual shareholders	
Lithuania (IC)	- Investment income (e.g.rental income, capital gains upon disposal of property and shares) is tax- exempt - Dividend income or any other income from distributed profits and other business income subject to 15% profit tax Participation exemption might apply	Tax-exempt	In principle creditable	N/A	- Land registration fee and real estate registration fee apply - Notary fees are 0.5 % of the value of property	- In principle final withholding tax of 15% - Participation exemption might apply - Generally, capital gains are subject to 15% income tax	- Withholding tax of 15% - Generally, capital gains are subject to 15% income tax	
Malaysia (Unit trust)	Tax-exempt if 90% of total income is distributed	Tax-exempt	- Creditable for taxable income - Not refundable for nontaxable income	N/A	Stamp duty exemption	- 27% income tax on distributions - No capital gains tax	- 15% witholding tax final levy for distributions on income not taxed at level of REIT - Tax rates of 0-28% on gross income from distributions of income taxed at level of REIT. Such income carry a tax credit - No capital gains tax	
Mexico (Mexican Trust)	Corporate income tax of 28% withheld by trustee	Corporate income tax of 28% withheld by trustee	N/A	Deferred taxation of contributions in the trust status	Local transfer tax	Corporate tax of 28% on distributions and capital gains from the sale of the certificates	- Income tax of 28% on distributions and capital gains from the sale of the certificates - Income from the sale of Trust certificates through Stock Exchange is tax-exempt	



	4.2 Foreign shareholder / unit	holder		5. Tax treatment of fo	oreign REIT	
Withholding tax	Corporate	Individual	Withholding tax	Foreign REIT	Corporate	Individual
- In principle, withholding tax of 7% for corporate shareholders - In principle, withholding tax of 10% for individual shareholders - Shareholders can credit the withholding tax levied, if withholding tax not final	Withholding tax is final levy	Withholding tax is final levy	- In principle 7% withholding tax for corporate and individual shareholders - May benefit from tax treaties	No favourable treatment	No favourable treatment	No favourable treatment
Creditable	- Final withholding tax of 15% on dividends (may be reduced to 0%) - Capital gains are tax- exempt	- Final withholding tax of 15% on dividends - Capital gains are tax- exempt	- Local participation privilege available - Treaty benefits available - Parent-Subsidiary- Directive applicable	Rental income shall be subject to 10 % withholding tax	- Dividends are subject to 15% profit tax (may be reduced to 0%) - Generally, capital gains are subject to 15% profit tax	- Residents income tax of 15% on dividends - Generally, capital gains are subject to 15% income tax
No withholding tax levied on distributions to corporate unit holder. 15% withholding tax on resident individual investors	- 27% for 2007 - 20% for institutional investors	15% for individuals	No specific relief available	Taxation subject to Double Tax Treaty	Tax-exempt	Tax-exempt
- Withholding tax of 10%, only for individuals in the case of sale of Trust certificate - Withholding tax of 28% (corporate and individual) in the case of Trust's distributions	Final withholding tax	Final withholding tax	- 10% withholding tax rate on Mexican real estate income received by foreign investors in the case of the alienation of the Trust Certificates - 28% withholding tax of (corporate and individual) in the case of Trust's distributions	28% corporate income tax if resident. Otherwise taxation depends on tax treaty	Like coporate unit holder of a Mexican REIT	28% withholding tax



	3. Tax treatment at the lo 3.1 Corporate tax	evel of REIT		3.2	3.3	4. Tax treatment at the shareh 4.1 Domestic shareholder /		
Country	Current income	Capital gains	Witholding tax	Conversion into REIT status	Registration duties	Corporate	Individual	
Netherlands (FBI)	Real property income forms part of the taxable profit and is taxed at a 0%-rate (full exemption)	Capital gains/losses can be allocated to a tax-free reserve and are thus exempt from tax	Taxes withheld are refunded	- All assets/ liabilities are assessed at market value - Tax-free reserves should also be added to the taxable income - The "built- in"-capital gain is subject to CIT at a normal rate	- No capital duties - A real property transfer tax rate of 6% is applied if the FBI acquires or disposes real property or shares from/to real estate companies	Dividends and capital gains are taxable	Taxpayer is taxed on the basis of a deemed income	
New Zealand (PIE)	Subject to standard corporate tax rate (33%)	Gains may be taxable depending on situation	Generally subject to resident withholding tax of 33%, reduced by the amount of imputation (franking) credits attached	Deemed disposal and re-acquisition of certain Australasian share investments at market value immediately before PIE election is effective	None	- Distributions of companies and unit trusts taxed at normal income tax rate - Distribution of a PIE: taxed at normal income tax rate	- Distributions of companies, unit trusts and listed PIEs taxed at normal income tax rate - Distribution of an unlisted PIE: 19.5 % or 33% final levy	
Pakistan (REIT)	Tax-exempt, if 90 % of net income distributed	Capital gains on immovable property are tax-exempt	- Tax exempt for received dividend, profit on debt (interest) or commission - Other witholding tax due can be avoided by exemption certificate	N/A	Stamp duty	- 5% (10%) witholding tax final levy - Capital gains tax- exempt	- 10% witholding tax final levy - Capital gains tax- exempt	
Puerto Rico (REIT)	Eligible income is tax-exempt	Eligible capital gains are tax-exempt	Eligible income received by the REIT is not subject to withholding tax	N/A	Stamp duties and register fees	-Final withholding tax on dividends - Capital gains are taxable	- Final withholding tax on dividends - Capital gains are taxable	
Singapore (SREIT)	Eligible rental income tax-exempt	No tax imposed on capital gains	No foreign withholding tax refunds in case of tax-exempted income	N/A	- Stamp duties from 0.2-3%, remission under certain requirements - Goods and Service Tax may be applicable - No capital duty	- 18% corporate tax - Distribution out of capital gains generally not taxable - Capital gains are generally tax-exempt (exception for example trading assets)	- Current income distributions in principle tax-exempt - Distribution out of capital gains generally not taxable - Capital gains are generally tax-exempt (exception for example trading assets)	



	4.2 Foreign shareholder / unit	holder		5. Tax treatment of fo	oreign REIT	
Withholding tax	Corporate	Individual	Withholding tax	Foreign REIT	Corporate	Individual
- In principle withholding tax of 15% levied - Creditable	Only 15% withholding tax is levied	In principle only 15% withholding tax is levied	- Tax treaty relief might apply - Parent Subsidiary Directive not applicable	A foreign REIT is tax-exempt	No specific tax privileges	No specific tax privileges
- Up to 33% on distributions, reduced by imputation credits attached	33% tax rate	33% tax rate	- In principle 30% withholding tax - Tax treaty relief available	- 33% Corporate tax - Treaty relief might apply	May be taxable under "CFC" or "FIF" regime	May be taxable under "CFC" or "FIF" regime
No credit possible	- 10% witholding tax final levy - Capital gains tax-exempt	- 10% witholding tax final levy - Capital gains tax-exempt	No tax treaty relief available	35% tax on Pakistan source income	10% tax on dividend received	10% tax on dividend received
Withholding tax of 10% on dividends	<ul> <li>Final withholding tax on dividends</li> <li>Generally, final withholding tax on capital gains</li> </ul>	- Final withholding tax on dividends - Generally, final withholding tax on capital gains	- Withholding tax of 10% on dividends - Puerto Rico has not entered into any Tax Treaties	Foreign REIT can qualify for REIT status	No specific tax privilege	No specific tax privilege
Generally no	Final withholding tax on current income distribution - Withholding tax is not applicable on distribution of tax-exempt income (e.g. foreign dividends) - Distribution out of capital gains generally not taxable	Distribution and capital gains in principle, exempted from tax	- 10% until 17 February 2010 on distributions to non individuals - No treaty relief available	Taxed under normal Singapore tax rules	Tax-exempt	Tax-exempt



	3. Tax treatment at the lo 3.1 Corporate tax	evel of REIT		3.2		4. Tax treatment at the shareh 4.1 Domestic shareholder /	
Country	Current income	Capital gains	Witholding tax	Conversion into REIT status	Registration duties	Corporate	Individual
South Africa (PUT)	- Distributed income tax-exempt - Non-distributed income is subject to a tax rate of 40%	- Distributed income tax-exempt  -Non-distributed capital gains are taxed with an effective tax rate of 20%	Foreign witholding tax depending on tax treaty creditable	N/A	No specific rules	- Distributed interest and rental income taxed as if income was directly received - Taxation of capital gains on disposal (if not dealer) 505% of the gain is included in taxable income resulting in an effective rate of max. 14,5%).	- Distributed interest and rental income taxed as if income was directly received - Taxation of capital gains on disposal (if not dealer) 25% of the gain is included in taxable income (resulting in an effective rate of max. 10%).
South Korea (REIC)	Income technically tax-exempt, if 90% distribution requirement met	Income technically tax-exempt, if 90% distribution requirement met, but in certain cases 33% capital gains surtax	- No witholding tax levied on domestic distribution - Entitled to claim a foreign tax credit with a certain ceiling of tax credit	N/A	- Acquisition tax - Registration tax	- Subject to corporate income tax and resident sure tax - No difference between current income dividend and capital gains dividend - Capital gains on disposal subject to ordinary income tax rate	- Current income distributions in principle tax- exempt - Distribution out of capital gains generally not taxable - Capital gains are generally tax- exempt (exception for example trading assets)
Spain (RECII)	1% income tax rate	1% income tax rate	General withholding tax rules	N/A	95% exemption on Transfer Tax and Stamp Duty	Dividends and capital gains taxed at general rate	- Dividends and capital gains are taxed at the same 18% rate - Capital gains personal income tax applies. Exemption possible if reinvested in RECII
Taiwan (REIT)	Tax-exempt	Tax-exempt	Creditable	N/A	- There are registration fees for the formality of the Trustee - There are no tax/ fee/duty imposed on the issuance of the beneficial securities	- Withholding tax final levy on distributions - Capital gains corporate tax-exempt, but subject to alternative minimum tax	- Withholding tax final levy on distributions - Capital gains tax- exempt
Thailand (PFPO)	Not subject to income tax, but a 12.5% Land and Building tax on rental income of immovable properties levied	Tax-exempt	N/A	No direct conversion to property fund status is allowed	Reduced transfer tax of 0.01%	- Generally distributions 50% (unlisted company) or 100% (listed company) tax exempt - 30% income tax on capital gains	- Income tax of 5- 37% - If unit holder allows the fund to deduct 10% witholding tax, this witholding tax final levy - Capital gains tax- exempt
Turkey (REIT)	Tax-exempt	Tax-exempt	Credit/refund may be possible	In principle, no tax privilege	- Title deed fee of 3% - Stamp duty of 0.75% - Transfer may be subject to VAT	Dividends and capital gains from share disposal subject to standard corporate income tax rate (20%)	- 50% of dividend subject to individual income tax (15% to 35%) - Capital gains in principle tax exempt



	4.2 Foreign shareholder / unit	holder		5. Tax treatment of fo	oreign REIT	
Withholding tax	Corporate	Individual	Withholding tax	Foreign REIT	Corporate	Individual
N/A	- Interest distribution tax- exempt - Rental income fully taxable - Capital gains taxed like domestic unit holder	- Interest distribution tax- exempt - Rental income fully taxable - Capital gains taxed like domestic unit holder	Tax treaty relief available	Same tax treatment as PUT	Same tax treatment as income from PUT	Same tax treatment as income from PUT
- No withholding tax for domestic corporation - Final withholding tax of 15.4% for Korean individual residents on distributions	- Withholding tax of 27,5% - Can be reduced according to a tax treaty	- Withholding tax of 27,5% - Can be reduced according to a tax treaty	Tax treaty relief available	Tax privileged with its Korean rental income	No specific tax privilege	No specific tax privilege
Generally creditable	Dividends and capital gains are subject to the same 18% withholding tax rate	Same as corporate foreign shareholders	- Tax treaty relief might apply - Parent-Subsidiary Directive might apply	Case by case basis	Subject to taxation on Spain. Analysis of foreign REIT is required	Subject to taxation on Spain. Analysis of foreign REIT is required
Final withholding tax of 6%	Final withholding tax of 6%	Final withholding tax of 6%	No tax treaty relief available	Investment incomes subject to withholding tax Capital gains are tax free	Corporate income tax	Need further clarification
- 10% or 0% withholding tax on distributions to an individual unit holder - No withholding tax levied on distributions to a corporate unit holder	N/A	N/A	N/A	Same as other foreign companies	- N/A	- N/A
General view: N/A	0% withholding tax	0% withholding tax	0% withholding tax	No tax privilege	No tax privilege	No tax privilege



	3. Tax treatment at the le 3.1 Corporate tax	evel of REIT		4. Tax treatment at the shareholder's / unit holder's 3.2 3.3 4.1 Domestic shareholder / unit holder			
Country	Current income	Capital gains	Witholding tax	Conversion into REIT status	Registration duties	Corporate	Individual
UK (UK-REIT)	- Rental income from tax-exempt property - Non tax exempt business is taxable in ordinary manner (30%)	Eligible property is tax-exempt	- In principle no witholding tax levied on domestic distributions (only on tax-exempt profit distributions) - If foreign income is taxable credit of foreign witholding tax possible	Conversion charge of 2% of the market value of property rental business assets	Stamp Duty Land Tax of between 1% and 4%	- Distributions of tax exempt profits are treated as rental profits taxable at 30% - In most cases distributions of taxed income at level of REIT will be tax-exempt - Capital gains on disposal of REIT shares taxable under normal Capital gains rules	- 22% tax on distribution of tax exempt profits (collected by way of the withholding tax) - Higher rate tax payers pay additional 18% through his tax return Capital gains on disposal of REIT shares taxable in ordinary manner
USA (US-REIT)	Tax-exempt, if distributed	Tax-exempt, if distributed	- No refund of foreign withholding tax - It can credit a foreign tax as deduction	- "Built in gains" are taxable - Esxemption is possible if assets held for 10 years	Transfer tax	Income, capital gains, and return of capital distributions are taxed at a rate of 35%	- Capital gain dividends are taxed at the maximum 15% rate - Return of capital is tax-deferred



4.2 Foreign shareholder / unit holder				5. Tax treatment of foreign REIT			
	Withholding tax	Corporate	Individual	Withholding tax	Foreign REIT	Corporate	Individual
	Withholding tax is deducted at 22 % on distributions to individual shareholders	22% final withholding tax for dividends - UK tax exemption for capital gains on disposal of REIT shares	22% final withholding tax for dividends - UK tax exemption for capital gains on disposal of REIT shares	- Tax treaty relief available if claimed following receipt. Will be treated as a distribution under most treaties - Parent-Subsidiary Directive not applicable	Taxed under normal UK tax rules	30% tax on foreign income	22% or 40% tax on foreign income
	N/A	- 30% on income dividends - 35% on capital gain dividends - 10% on return of capital	- 30% on income dividends - 35% on capital gain dividends - 10% on return of capital	Tax treaty relief available	Generally 30% withholding tax	- Dividend distributions are taxed at a rate of 35% - Return of capital is tax deferred	- Dividends are generally taxed at the 15% rate if foreign REIT is not a "PFIC" - Return of capital is tax- deferred



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