

## **Job Description: European Investor Outreach Manager**

EPRA is currently seeking a European Investor Outreach Manager. We are looking to strengthen our Investor Outreach (IO) team by adding an energetic and creative self-starter to assist in the coverage of Continental Europe. This exciting and wide-ranging role is a full-time position and is based in Brussels. You will report directly to the Director of European Investor Outreach and you will be working alongside an IO team member for Continental Europe. The role is a new opportunity created to fulfil growing demands and to deepen the IO team's geographic reach.

### **Role and responsibilities:**

- Representing the European listed real estate sector and engaging with investors
- Advocating the merits of the sector by adopting a research-backed case for investment allocation to European listed real estate companies and REITs
- Organising and attending institutional events across Continental Europe
- Building on the IO team's work in meeting with and enhancing the relationships with European investors, member property companies and FTSE EPRA/NAREIT index constituents
- Maintaining IO relationships with EPRA's global peer organisations
- Enhance the service and opportunities for EPRA members
- Provide input and feedback from the investor community and the EPRA membership to the wider EPRA team

### **Your profile:**

- At least 5–7 years of relevant work experience to date ideally within investor relations, client services or fundraising
- Strong academic record with demonstrable numerical and analytical skills
- Evidence of working with institutional investors – public markets experience advantageous
- Good English skills a must; knowledge of other European languages an asset
- Solid networking competency
- Excellent written, oral, and interpersonal communication skills - the ability to interact with senior industry executives
- Advanced Excel & PowerPoint skills. Some knowledge of databases is advantageous
- Willingness to travel

**EPRA offers a competitive remuneration package including an annual success-based bonus.**

### **Contact:**

To apply please email a resume and cover letter to [careers@epra.com](mailto:careers@epra.com) and [m.fletcher@epra.com](mailto:m.fletcher@epra.com) in English.

### **Company Description:**

EPRA, the European Public Real Estate Association, is the voice of the publicly traded European real estate sector. With more than 260 members, covering the whole spectrum of the listed real estate industry (companies, investors and their suppliers), EPRA represents over EUR 450 billion of real estate assets\*. EPRA also manages and develops the most widely used global series of real estate investment indices – the FTSE EPRA/NAREIT index series.

EPRA's mission is to promote, develop and represent the European public real estate sector.

*\*European companies only*