

*Connecting first-rate real estate managers with the German
real estate investor community*

GERMAN REAL ESTATE INVESTORS' COUNCIL

6th February 2018 | Airport Club | Frankfurt



ICF and the Investors' Council Event Series

IC Institutional
Capital
Forum

ICF, a division of ICA Institutional Capital Associates GmbH, holds private, invitation-only forums, conferences and round table events for investment managers and decision-makers on the most exciting topics and trends in alternative investment markets.

INVESTORS'
COUNCIL

Connecting best-in-class
managers with leading
investors

German Real Estate Investors' Council

Connecting first-rate real estate managers with the German real estate investor community

- The GERMAN REAL ESTATE INVESTORS' COUNCIL (GREIC) is an exclusive meeting for participants in the real estate investment community.

- GREIC brings together high-quality, institutional investors/LPs looking to deploy capital to the best-in-class GPs focused on inbound and outbound real estate investments.
 - **The audience:** Decision-makers from the most active German LPs meet managing partners from leading real estate investment firms from across the globe

 - **The agenda:** The most important themes driving real estate investment strategies as identified by the investor community and thought leaders from the industry

 - **The format:** An informal full day gathering with top-level discussions addressing industry issues and new investment themes

- The GERMAN REAL ESTATE INVESTORS' COUNCIL is the perfect arena for Germany's most influential investors to interact with their peers and a selected group of invited senior fund managers.

Draft Agenda of the GREIC 2018

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With the ongoing interest in assets that provide attractive and predictable returns real estate remains an important asset class for institutional investors offering stable income returns, partial protection against inflation, and good diversification with other investments in the portfolio. The industry, however, faces a number of fundamental shifts that will shape its future.

The German Real Estate Investors' Council (GREIC) 2018 provides an open forum for German and international property players to exchange ideas, expand their networks and confer on topics in areas such as investment and asset management, real estate finance, property management, tax and structuring. During the event, we shall explore a variety of trends we're seeing in the industry, as well as analyse the prospects for the real estate sector for the coming year.

GREIC 2018 – Main Themes:

Global markets perspective

Impact of economic fundamentals and structural trends on property markets worldwide.

View on selected mature markets and new horizons

Which major markets attract higher real estate investment volumes and why? What are the most promising markets for 2018?

Strategies to increase value of real estate assets in institutional portfolios

Property and Asset Management: Proven methods and innovative strategies

Impact of demography, technology and environment on real estate investing

How are these drivers shaping the real estate industry? What is their impact on existing portfolios? Managing risks and seizing opportunities.

Tax structuring and successfully dealing with regulatory and legal burden

Successfully navigating complex structuring and regulatory issues in the current investment environment.

Real estate debt

The role of non-bank lenders in real estate financing. Will the debt fund industry continue to offer attractive opportunities? What are the risks that could cut into investors' returns?

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The following firms have already signed up to sponsor the GREIC 2018



Sponsors and Attendees of Previous ICF Events

